Comparative Chart Video Conferencing Equipment

General Traders

Option1	Unit Price	Qty	Total	Location
LifeSize 220-LifeSize Camera 200. Bandwidth Support 128kbps. 8.0mbps(Point to Point). Continous Presence Multipoint . Embedded 8 way Highe definition multipoint with continous presence VAS(Audio 8 inputs, 4 outputs, Video 6 inputs, 2 outputs includes, LifeSize room 220 Codes with Stand Life Camera 200.	1,975,000	1	1,975,000	Peshawar
Sound System Microphones System Comprising: 8 x Restmoment RX-2804 wireless gooseneck desk top microphones. 02 x wireless receiver units. 2 x Charges each having connectivity for 4 microphones	290,000	1	290,000	
Amplifier / Speaker system comprising 1 x ITC model T-60 B with Power Mixer.	30,000	1	30,000	
4 x ITC Model T- 10S ceiling Speakers /Wall Speakers	3,650	4	14,600	
Installation/Testing Charges	15,000	1	15,000	
Total Price			**2,324,600**	
LifeSize Soft Phone(Software) System Video Support (2 Mbps in High Definition) Data Sharing Support(H.239 Presentation upto 1280x768. Emulated in SIP with RFC-4796). Multi Monitors Support, Video Sharing Mode, Audio Standards / Features, Network Features and Call Controls.	28,000	3	84,000	KHI/LHR /ISB
High Definition Webcam Logitech B 920	16,000	3	48,000	KHI/LHR /ISB
Speaker Phone for PC Based Video Conferecing, USB Connection, Mic Bandwidth, USB Powered External Power Supply.	22,000	3	66,000	KHI/LHR /ISB
Total Price			**198,000**	
Grand Total			**2,522,600**	
Warranty 1Year				
Delivery Time 4 to 6 weeks				
Prices of all equipment are subject to change if the govt revises the prevailing tax, customs tariff structure, and forign currency rates				

Option2	Unit Price	Qty	Total	Location
LifeSize Team-220 with camera-200. System Components(04 way). Embedded High Definition Multipoint Control Unit(Full HD CP MCU with upto 4 participants, Intelligent Network Features, Video Inputs(3 Inputs), Video Outputs(2 Outputs), Audio Inputs(7 Inputs), Audio Outputs (4 Outputs).	1,525,000	1	1,525,000	Peshawar
Sound System. Microphones System Comprising: 08 x Restmoment RX-2804 wireless gooseneck desktop microphones. 02 x wireless reciever units, 02 x Charger each having connectivity for 4 microphones.	290,000	1	290,000	Peshawar
Amplifier / Speaker System Comprising, 01 x ITC Model T-60 B(Power Mixer Amplifier).	30,000	1	30,000	Peshawar
04 x ITC model T-105(Ceiling Speakers/Wall Speakers)	3,650	4	14,600	
Installation Charges	15,000	1	15,000	
Total Amount			**1,874,600**	
LifeSize Soft Phone(Software) System Video Support (2 Mbps in High Definition) Data Sharing Support(H.239 Presentation upto 1280x768. Emulated in SIP with RFC-4796). Multi Monitors Support, Video Sharing Mode, Audio	28,000	3	84,000	KHI/LHR/ISB
High Definition Logitech B 920	16,000	3	48,000	KHI/LHR/IS
Speaker Phone for PC Based Video Conferecing, USB Connection, Mic Bandwidth, USB Powered External Power Supply.	22,000	3	66,000	KHI/LHR/ISB
Total Amount			**198,000**	
Grand Total			**2,072,600**	
Warranty 1Year				
Delivery Time 4 to 6 weeks				

Comparative Chart Video Conferencing Equipment

Access Communication Solutions

Option1	Unit Price	Qty	Total with GST
Video Conference Unit (Aver conference System HVC - 330-HD-720P) HD Video Conference System with slide/Desktop sharing and MCU enabled. Include PTZ camera and Mic pods with 40" LCD.	845,542.17	1	845,542.17
Video Conference Unit Aver conference System HVC - 130-HD-720P(Point to Point). The HVC130 5-MegapixelPTZ Camera and HD720P 30fps output ensure clear,lag-free video, while the system's unique ability to connect upto 4mics into one daisy chain. 40" LCD.	628,915.66	3	1,886,746.99
Installation Charges	50,000	1	50,000
Total Amount			**2,782,289.16**

Commtel Systems

Option1	Unit Price	Qty	Total with GST
Real Presence Group 500-1080p. 500 hd codec. Camera, mic array. Univ remote, NTSCPAL Cables 2HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1HDCI analog 3m Power UK-Type G, BS 1363. Polycom RPG 500.	9,000USD	1	10440USD
Partner Premier 1st Yr upgrade from 1Yr std grp 500-1080p	742USD	1	742USD
Group Series multipoint License 6 way on group 50	2400USD	1	2784USD
Polycom Video Client	195USD	3	678.6USD
Logitech C 920	112USD	3	389.76USD
Installations Charges	530USD		530USD
Sub Total			**15,564.36USD**
Real Presence Group 300-720p. Group 300 hd codec. Camera, mic array. Univ remote, NTSCPAL Cables 1HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power UK-Type G, BS 1363.	3,900USD	1	4,524USD
Partner Premier, 1 Yr Upgrade from 1yr standard group 300-720p, camera.	265USD	1	265USD
Micrsoft Cam	140USD	1	162USD
LED 55" Main Site LG Screen	2,400USD	1	2,784USD
LED 55" Main Site Sony Screen	2575USD	1	2,987USD
Editer Speakers	100USD	1	116USD
Steel Rack	388USD	1	450.08USD
Warranty 1Year			
Delivery Time 4-6 weeks			

Option2	Unit Price	Qty	Total with GST
LifeSize Team 220-Camera 200-Dual MicPod	12200 USD	1	14,152USD
Assurance Maintenance Service(1 Year)	1060 USD	1	1,060USD
LifeSize Softphone - Windows 1-9 Licenses(price per licenses)	196 USD	3	682.08USD
Logitech C 920	112USD	3	389.76USD
Installations Charges	530USD		530 USD
Sub Total			**16,813.84USD**
Microsoft Cam	140USD	1	162.40USD
LED 55" for main site LG	2,400USD	1	2,784USD
LED 55" for main site Sony	2,575USD	1	2,987USD
Edifier Speakers	100USD	1	116USD
Steel Rack	388USD	1	450.08USD
Warranty 1Year			
Delivery Time 4-6 weeks			

Comparative Chart Video Conferencing Equipment

Imagetech				Commtel											
Option1	**Unit Price**	**Qty**	**Total**	**Option1**	**Unit Price**	**Qty**	**Total**	**Option2**	**Unit Price**	**Qty**	**Total**	**Option3**	**Unit Price**	**Qty**	**Total**
VidyoOne Router. Includes 05 VidyoLine perpetual licenses bundled with 100 VidyoDesktop Client install and VidyoOne applaince(Router). Warranty is 1Year	900,000	1	900,000	Cisco Telepresence SX20 HD. Codec SX20-NPP, Rack mount kit, Rack mount Control, HDMI and Pwr Cbl Hardware with High Definition Telepresence Camera(1080p). Multipoint 1+3 sites. Direct PC Connectivity.	12,500USD	1	12,500USD	LifeSize Based High Definition Solution. Lifesize Team Dual 220(Multipoint). IP Network 2Mbps Software, Dual Stream Support, Multi Site Conference SW-4. Multi Site Conference SW-4. Multi Site Conference SW-4. Local on Site Training.	12,000USD	1	12,000USD	LifeSize Based High Definition Solution. Lifesize Team Dual 200 Hardware codec HD Cmera. IP Network 2Mbps Software, Dual Stream Support, Multi Site Conference SW-4. Multi Site Conference SW-4. Multi Site Conference SW-4. Local on Site Training.	12,000USD	1	12,000USD
VidyoRoom HD 100 with PTZ Camera.	650,000	1	650,000												
VidyoRoom Screen sharing accessory.															
SubTotal			**1,550,000**	Tandberg SX 20(Point to Point). Codec SX20-NPP, Rack mount kit, Rack mount Control, HDMI and Power Cable Hardware with High Definition Telepresence	8,500USD	2	17,000USD	LifeSize 220(Point to Point). Codec 220, HD Camera, Remote Cables and Microphone, IP Network-2Mbps Software Dual Stream Support	9,000USD	2	18,000USD	LifeSize Mirial Soft Phone Microsoft HD Camera, ClearOne Chat 150	200USD	2	400USD
Total with 17%GST			**1,813,500**										400USD	2	800USD
Quottion is valid for 15 days													497USD	2	995USD
Warranty 1Year				**Total Solution Price**			**29,500USD**	**Total Solution Price**		**3**	**30,000USD**	**Price of two point to point units**		**2**	**2,195USD**
				Total Solution Price(In PKR Exchange Rate 100.25)			**Rs 2,957,375**	**Total Solution Price(In PKR Exchange Rate 100.25)**		**3**	**Rs 3,007,500**	**Total Solution Price**		**3**	**14,195USD**
				Warranty 1Year				Warranty 1Year				**Total Solution Price(In PKR Exchange Rate 100.25)**		**3**	**Rs 1,423,015**
				Delivery Time 4 to 6 weeks				Delivery Time 4 to 6 weeks				Warranty 1Year			
												Delivery Time 4 to 6 weeks			