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BOK Annual Report 2017



"TRANSFORMING CHALLENGES INTO OPPORTUNITIES" Annual Report 2017







" TRANSFORMING CHALLENGES INTO OPPORTUNITIES"

After a year of excellent results and having solidified our foundation we now aim to transform challenges in to opportunities.

The Banks process of transformation continues while focusing on improvements in internal controls, upgradation of information technology and most importantly investing in Human resources.

Annual Report 2017

"Transforming challenges into opportunities"

ICONIC BOK TOWER

With the grace of Allah Almighty, we stand strong and tall leaving an impact on the landmark. The BOK Tower under Construction will be one of the most finest and iconic building enhancing the architectural beauty of the historic city of Peshawar.





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Vision

To become a Leading Bank providing efficient and dynamic services in both Islamic and Conventional banking through expanded nationwide network.

Mission

To increase shareholders' value and provide excellent service and innovative products to customers through effective corporate governance, friendly work environment and contributing towards an equitable socioeconomic growth.

Core Values

Highest quality of service Professionalism Integrity Team Work Innovation and utilization of latest technology Risk Mitigation Corporate Social Responsibility





BOK TAKING SERVICES TO ANOTHER LEVEL



1991 THE BANK OF KHYBER ESTABLISHED



SERVICES ISLAMIC AND CONVENTIONAL BANKING



A RATING BANK BY JCR-VIS | PACRA



MCR SBP MCR COMPLIANT BANK



1400 Plus EMPLOYEES



RISING PUBLIC SECTOR BANK OF THE COUNTRY



166 BRANCHES NETWORK AND GROWING



200 Plus INTERNATIONAL CORRESPONDENTS



ART OF MOVING AHEAD

Without change there is no innovation, creativity, or incentive for improvement. Those who initiate change will have a better opportunity to manage the change that is inevitable. William Pollard







FINANCIAL HIGHLIGHTS 2017

| (Rs. in Million) | | | | |
|-----------------------------|-----------------------------------|----------------------------|--|--|
| Deposits 159,247 | Advances (net) 83,369 | Investments 140,474 | | |
| Total Assets 245,132 | Capital and Reserves 14,943 | Profit before Tax 2,795 | | |
| Profit after taxation 1,790 | Return on Equity 12% | | | |



ENTITY RATINGS

A Long term A1 Short term By JCR-VIS / PACRA





CORPORATE INFORMATION

| Board of Directors | | Chief Financial Officer |
|--------------------------------------|---------------------|---|
| Dr. Shahzad Khan Bangash | Chairman | Rahat Gul |
| Shakeel Qadir Khan | | Company Secretary |
| Maqsood Ismail Ahmad | | Zahid Sahibzada |
| Asad Muhammad Iqbal Javed Akhtar | | Registered Office / Head Office |
| Rashid Ali Khan | | 24 - The Mall, Peshawar Cantt. |
| Shaharyar Ahmad | | Pakistan. |
| Managing Director / CEO (Actin | g) | 1st Floor, State Life Building |
| Muhammad Shahbaz Jameel | _ | 34 - The Mall, Peshawar Cantt. |
| Board Audit Committee | | Pakistan. |
| Asad Muhammad Iqbal | Chairman | UAN# 00-92-91-111 95 95 95 |
| Shakeel Qadir Khan | | URL: www.bok.com.pk |
| Javed Akhtar | | Auditors |
| Rashid Ali Khan Shaharyar Ahmad | | Grant Thornton Anjum Rahman |
| Board Human Resource & Rem | unoration Committee | Chartered Accountants |
| Rashid Ali Khan | Chairman | Legal Advisors |
| Maqsood Ismail Ahmad | channan | Mr. Nisar Ahmed Khan, Advocate |
| Asad Muhammad Iqbal | | Peshawar. |
| Managing Director | | M/s. Mohsin Tayebaly & Co. |
| Board Risk Management Comn | nittee | Karachi. |
| Maqsood Ismail Ahmad | Chairman | Registrar and Share Registration Office |
| Rashid Ali Khan | | THK Associates (Pvt) Ltd |
| Javed Akhtar | | |
| Managing Director | | 1st Floor, 40-C, Block-6, P.E.C.H.S. |
| Board I.T. Steering Committee | | Karachi - 75400, |
| Rashid Ali Khan | Chairman | Pakistan. |
| Shakeel Qadir Khan | | |
| Asad Muhammad Iqbal | | |

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PRODUCTS & SERVICES

Personal Banking:

Consumer Finance

- BOK Foree Car
- BOK Salary Sahara

Deposit Products

- Kamal Current Account
- BOK Asaan Account
- BOK Savings Account
- BOK Special Deposit Account
- **BOK FCY Premium Saving Account**

Microfinance

Khudkafalat scheme

- BOK Suhana Ghar
- **BOK Roshan Ghar**
- **BOK Foreign Currency Account**
- BOK Pensioner Account
- Bemisal Term Deposit
- Be-Baha Mahana Amdan
- Khyber Friendly scheme

BOK Services:

- Saturday Nonstop Banking
- PRISM Transactions
- JCB Debit Card

Business Banking

SME Banking

SE & ME Enterprises

Investment Banking

AGRI Finance

- Tractor Loan Scheme
- 🕨 Sada Bahar Zarai Loan
- Livestock Scheme

- Term Financing
- Trade
- **Corporate & Syndicate**

Free Online Branch Transaction

Safe Deposit Lockers

Home Remittances



- Dairy Storage Scheme
- Dairy Marketing Scheme
- Tube well Loan Scheme































BOARD OF DIRECTORS



Dr. Shahzad Khan Bangash Chairman/Non Executive Director

Dr. Shahzad Khan Bangash is a senior civil servant with extensive national and international experience. Dr. Bangash has served on various positions abroad in United Nations Mission in Kosovo. Before appointment as Additional Chief Secretary, Government of KPK, Dr. Bangash was Secretary Elementary & Secondary education.



Muhammad Shahbaz Jameel Managing Director (Acting)

Mr. ShahbazJameel has done Specialist Master of science in internal Business & Management from Manchester Business School, University of Manchester (former UMIST), UK. He has also done Master of Business Administration in finance from University of Toledo, Ohio, USA. He is a seasoned Banker with twenty four (24) years of diverse experience at leading multinational financial institutions. He has remained associated with NIB bank as Director (G4) Regional Corporate Head North, United Bank Limited as Executive vice president-Regional Corporate Head. Beside this he has also worked at Privatization Commission, Government of Pakistan as Consultant (Banking & Capital markets.



Shakeel Qadir Khan Non Executive Director

Mr. Shakeel Qadir Khan is a civil servant and presently, is heading the Finance Department, Government of Khyber Pakhtunkhwa. Prior to appointment as Secretary Finance, Mr. Shakeel Qadir Khan held position of Secretary, Home Department. He joined Civil Services in 1998 and has served on various important positions. Mr. Shakeel Qadir Khan holds Bachelor's of Engineering in Electronics from University of Engineering & Technology besides Post Graduate Diploma in Management from University of Surrey, UK and has also attended various national courses.



Maqsood Ismail Ahmad Non Executive Director

Mr. Maqsood Ismail is a professional businessman of the Country having diversified experience from manufacturing to power generation and commodities business. He is on the boards of different companies and remained Chairman/Presidents of different business forums viz. Federation of Pakistan Chambers of Commerce & Industry, Export Processing Zones Authority, Pakistan Yarn Merchants Association. He also represented Pakistan as a businessman in official delegations to different countries. Mr. Ismail is a Bachelor of Science in Economics and Political Science from University of Delaware, United States of America.





Asad Muhammad Iqbal Independent Director

Mr. Asad holds a Bachelor Degree in Computer Science from Carnegie Mellon University, USA. He has diversified experience in equities, asset management and software development. He served as Vice President, Equities Division at Goldman Sacks & Company, N.Y., and USA. He has also remained a Director of the Karachi Stock Exchange. Presently, he is executing his duties as Chief Executive of Streetware Systems, a software development company engaged in developing solutions for the financial institutions.



Javed Akhtar Independent Director

Mr. Javed Akhtar is associated with the textile industry. Apart from managing his own group of companies, He is also the Chairman, Fashion Apparel Designing and Training Institute (FADIN), Member Managing Committee and currently member General Body of the Federation of Pakistan Chamber of Commerce &Industry (FPCCI). He also remained Director of Karachi Cotton Association and held the position of Chairman, Pakistan Cotton Fashion Apparel Exporters Association during 1997 - 1998 and 2001 - 2003. Mr. Javed Akhtar holds a Bachelors Degree from the University of Karachi.



Rashid Ali Khan Independent Director

Mr. Rashid Ali Khan possesses multi-tiered professional background in Banking, Finance, Consumer Marketing and Corporate Restructuring at Senior Executive level. He has vast experience in Global Finance Management and Business Development. Mr. Rashid Ali Khan has worked with Citibank as Regional Business Head (Europe/London), remained Chief Executive at Al-Faysal Investment Bank and Senior Executive Vice President at Habib Bank Limited. Mr. Rashid Ali Khan holds Masters Degree in Business Administration from University of Cornell, USA, and has attended various national and international courses. Presently, he is Chairman, NayaTel & Micro Net Ltd. (Telecom Companies involved in broadband wireless delivery and optical fiber connectivity). He is also a member/Director on the Boards of NRSP Microfinance Bank and Pakistan Engineering Company.



Shaharyar Ahmad Independent Director

Mr. Shaharyar Ahmad has been a professional banker for almost four decades with extensive national / international experience in Europe, the Middle East and Pakistan. Mr. Ahmad has remained President and Chief Executive of Askari Bank Limited and Pak-Kuwait Investment Company Ltd. besides holding senior positions in UBL and Prime Commercial Bank Ltd., National Commercial Bank (NCB), Saudi Arabia and Barclays Bank (Suisse) SA Geneva, Switzerland.Mr. Shaharyar Ahmad has also remained and is currently a Director on boards of several Financial and other commercial / educational institutions.



MANAGING DIRECTOR MESSAGE

Dear Stake holders/Colleagues,

The last few years have brought both challenge and change for the Bank. The results achieved in 2017 are in line with the industry standards and are quite satisfactory, given the size and outreach of the Bank. Reorganizing and restructuring initiatives helped the Bank to transform in to a vibrant and healthy corporate entity.

Customer satisfaction always has been our first priority for which we have unlocked the new opportunities in the banking sector. Making easy and accessible banking possible in every way. Moreover, integrity and transparency are the key factors of our vision, which reflects from customers trust and confidence in our services.

To improve overall efficiency under the prevailing low interest rate regime, significant emphasis was also placed on branch level productivity improvements. A number of new initiatives are underway to allow the Bank to realize the true potential of the branch network. These actions, along with an overall control on costs, allowed the Bank to meet its business objectives, despite the challenging business environment.

The Bank is focusing on building its core banking operation while moving away from its reliance on high cost Government deposits. At the same time the Bank faces various constraints due to its thin I.T infrastructure. The Board of Directors as well as the Management believes that in order to get the bank to the next level, quality human resource is the Key.

The Bank with active interest and participation of the Board of Directors is making every effort to implement the Banks long term Strategic Business Plan. We are hopeful that most of the Banks objectives for the coming year will be met.



NATIONWIDE BRANCH NETWORK









PICTURE GALLERY









NOTICE OF TWENTY SEVENTH ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty Seventh Annual General Meeting of the Shareholders of The Bank of Khyber will be held on Thursday, March 29, 2018 at 10:30 a.m. at Pearl Continental Hotel, Peshawar Cantt. to transact the following business:

Ordinary Business

- 1. To confirm the minutes of the Twenty Sixth Annual General Meeting (AGM) held on March 30, 2017.
- 2. To receive, consider and adopt the Audited Accounts of the Bank for the year ended December 31, 2017, together with the Directors' and Auditors' Reports thereon.
- 3. To appoint auditors for the year ending December 31, 2018 and fix their remuneration. The present auditors, Messrs. Grant Thornton Anjum Rahman, Chartered Accountants, retire and being eligible, offer themselves for re-appointment.
- 4. To consider, and if thought fit, approve as recommended by the Board of Directors, final cash dividend for the year 2017 @ Rupees 1.50 per share i.e. 15% to the shareholders of the Bank.

Special Business

5. To grant approval for increase in fee to the non-executive Directors for attending the Board Committees / Special Committees meetings.

Other Business

6. Any other business with the permission of the Chair.

A Statement of Material Facts under Section 134 (3) of the Companies Act, 2017 relating to said Special Business is given hereunder.

By Order of the Board

Zahid Sahibzada

Company Secretary

Peshawar: March 7, 2018









NOTES

- (i) Share Transfer Books of the Bank will remain closed from Friday, March 23, 2018 to Thursday, March 29, 2018 (both days inclusive) to determine the names of members entitled to receive the 15% Cash Dividend and attend and vote in the meeting.
- (ii) All members are entitled to attend and vote at the meeting.
- (iii) A member entitled to attend and vote at the Meeting, is entitled to appoint another member as a proxy to attend, speak and vote for him/her.
- (iv) An instrument of proxy applicable for the meeting is being provided with the notice sent to members. Further copies of the instrument of proxy, if required, may be obtained from the Registered Office of the Bank during normal office hours.
- (v) An instrument of proxy and a Power of Attorney or other authority (if any) under which it is signed, or notarized copy of such Power of Attorney must be valid and deposited at the Registered Office of the Bank not less than 48 hours before the time of the meeting.
- (vi) In case of Proxy for an individual beneficial owner of CDC, attested copies of beneficial owner's NIC or passport, Account and Participant's I.D. numbers must be deposited along with the Form of Proxy. In case of Proxy for corporate members, he/she should bring the usual documents required for such purpose.
- (vii) Shareholders are requested to notify immediately for any change in their addresses.
- (viii) Form of Proxy, if required, should be signed on Rs.5/- Revenue Stamp.

Statement of Material Facts under Section 134 (3) of the Companies Act, 2017

118 - 24

This statement sets out the material facts concerning the Special Business, given in Agenda Item No. 5 of the Notice, to be transacted at the Twenty Seventh Annual General Meeting of the Bank of Khyber.

Item No. 5

In term of Section 170 of the Companies Act, 2017 and as per Para C-2 of Regulation G-1 of the Prudential Regulations of the State Bank of Pakistan, the scale of remuneration to be paid to the non-executive Directors and Chairman for attending the Board and/or Committee meetings shall be approved by the shareholders on a pre or post facto basis in the Annual General Meeting (AGM).

Previously, on the recommendation of the Board, the shareholders in Twenty Fifth Annual General Meeting held on April 5, 2016 had approved increase in Directors' fee for attending Board and Committees' meetings to Rs.50,000/- and Rs.25,000/- respectively.

The Board in its 143rd meeting held on April 21, 2017 discussed Directors' fees and was of the opinion that non-executive Directors need to be compensated appropriately for their time and efforts involved in the Board / Committees' meetings. The Board decided to increase the Directors' fee for attending Board Committee/Special Committee meetings to Rs.50,000/- (net of taxes).

In terms of Para C-2 of Regulation G-1 of the Prudential Regulations of the State Bank of Pakistan, Post-facto approval of the shareholders of the Bank is sought for the above mentioned increase in fee. The following resolution is therefore, being proposed to be passed as an Ordinary Resolution by the shareholders:

"RESOLVED that Directors' fee for attending meetings of Board Committees / Board Special Committees shall be Rs.50,000/- (net of taxes) and shall be paid to non-executive Directors on actual attendance on per meeting basis."



DIRECTORS' REPORT TO THE SHAREHOLDERS





Dear Shareholders

On behalf of the Board of Directors, I am pleased to present the 27th Annual Report of the Bank of Khyber along with audited financial statements and auditors' report for the financial year ended December 31, 2017.

Financial Highlights

The operating results and appropriations, as recommended by the Board, are placed as under:

| | (Rs. in millions) |
|--|-------------------|
| Operating Profit | 2,899 |
| Reversal against non-performing advances, investments & others | 104 |
| Profit before taxation | 2,795 |
| Taxation | 1,005 |
| Profit after tax | 1,790 |
| Total Assets | 245,132 |
| Advances (Gross) | 87,673 |
| Investments (Net) | 140,474 |
| Deposits | 159,247 |

Performance Review

The Bank managed to achieve satisfactory results in a challenging environment. The Bank continued to provide banking solutions to its customers through its expanded branch network with technology up-gradation and enhanced risk management framework.

The Bank managed to get operating profit of Rs.2,899 million against Rs.3,868 million last year. Profit before tax decreased by 16% and recorded at Rs.2,795 million as against Rs.3,240 million of the previous year. Profit after tax for the same year also decreased by 13% to reach at Rs.1,790 million against Rs.2,020 million of the last year. Earnings per share stood at Rs.1.79 against Rs.2.02 in 2016.

The Net Mark-up / Interest Income after provisions/reversal increased by 30% and stood at Rs.4,903 million as compared to Rs.3,776 million in the corresponding period of 2016. Non-Markup / Interest Income decreased by 62% to reach Rs.1,651 million from Rs.2,673 million of the previous year. The downward trend was mainly due to decrease in capital gains.

Associated costs like staff salaries, rent and renovation being startup expenses of new branches along with Voluntarily Separation Schemes (VSS) were considered to be the base for increase in Administrative Expenses which were increased by 18% from Rs.3,211 million to Rs.3,775 million.

On the liabilities side, the deposits increased to Rs.159,247 million from Rs.157,020 million as at December 31, 2016. This growth was based on new customer acquisitions and deepening of the existing portfolio base. With a slight decrease from the previous year end, the size of Investments stood at Rs.140,474 million. A commendable increase of 143% has been witnessed in the gross advances of the Bank which soared to Rs.87,673 million as compared to Rs.36,054 million of the previous year 2016. This increase was mainly attributed to commodity financing.

An increase of 19% has been reflected in the overall balance sheet size which stood at Rs.245,132 million in comparison to Rs.206,400 million at the year-end 2016. The shareholders' equity with a slight increase stood at Rs.14,943 million. Return on Assets (ROA) and Return of Equity (ROE) stood at 0.73% and 12% respectively.

At the close of the financial year 2017, the Bank was providing services through its expanded network of 166 branches and 3 sub-branches throughout the country



including Gilgit Baltistan, FATA and Azad Jammu & Kashmir with 82 branches working on the Conventional side and 84 branches were functioning as dedicated Islamic Banking Branches. The Bank is cognizant of the fact that the outreach of its branch network has direct implications on the services that it provides to its valued customers. Therefore, the growth in branch network is being consolidated and issue of loss making branches is being addressed. Accordingly, only three branches will be opened during the year 2018 so as to enable the Bank to offer better wide range customer oriented products and services in an efficient and professional manner.

Future Outlook

In the year 2018, the economy will continue to benefit mostly from the investments related to the China-Pakistan Economic Corridor. Improved security conditions, strong credit growth and investments associated with several energy and infrastructure projects in the pipeline will fuel growth in the near future.

Taking cognizance of the perplexing business environment and stands committed to its strategy of steady growth, the Bank is focusing to make transition from a small sized bank to a robust medium sized bank. Its prime focus is to further augment human resource and improve systems and controls for which appropriate measures are being taken. The Bank emphasis is to build and maintain quality advances portfolio and to shed costly deposits with a reliance on current / saving accounts from the private and corporate sectors. Further, more emphasis is being placed on increasing advances in the corporate sector to improve the Bank's ADR and profitability.

The Bank is fully confident that the goals set for the ensuing year will be materialized and our expanding network of branches would impressively contribute to meet the targets accordingly.

Risk Management Framework

The Bank manages risk through a framework of sound risk management principles which include an optimum organizational structure, risk review procedures and monitoring process. The Risk Management Division (RMD) is mandated to implement this framework as a function independent of commercial lines of business, working under the guidance of Board's Risk Management Committee. In addition, a Management Risk Management Committee comprising members of senior management deliberates on major risk issues and also recommends risk policies prepared by the RMD to the Board Risk Management Committee and Full Board for approval.







Credit Risk in Banking Book is effectively managed by Credit Risk Management Department (CRMD) within Risk Management Division through analyzing each credit proposal sent by business units. Factors such as borrowers' financial positions, its industry dynamics and quality of collateral are thoroughly evaluated and shortfall if any is communicated to the relevant stakeholder. The Bank has also kept in place an effective Customer & Facility Rating Frameworks that further refine the prudent credit risk management activities.

- 2

Market & Liquidity Risk Management Department (MRMD) works in close liaison with Treasury & Investment Banking to ensure that the Market and Liquidity Risks are identified, measured, monitored in accordance with the regulatory requirements and internal policies of the Bank. Broadly, it is responsible for formulation / proposition of Market Risk Management (MRM) Framework (which includes Asset Liability Management (ALM), Interest Rate Risk Management in Banking and Trading Book, Treasury Investment and Equity portfolio monitoring, assessment / development of Market and Liquidity Risk limits, monitoring of exposures against limits and assessment of risks in new businesses, overview of various policies and procedure manuals from Market & liquidity Risk perspective. MRMD analyses each trading / Investment and Syndicate Financing proposal to ensure effective fund utilization and risk analysis.

Market & Liquidity Risk Management Department is also responsible to coordinate with other departments for Market Risk Capital Charge, ICAAP, Stress Testing, Liquidity Coverage Ratio & Net Stable Funding Ratio frameworks implementation, and other Market and Liquidity Risk regulatory assigned functions. It has developed a dedicated Financial Institutions (FIs) model for setting limits to different financial institutions.

Operational Risk is also proactively managed and controlled through Risk Control Self Assessments (RCSAs) that analyze various documented process flows of various banking transactions taking place in day to day functioning of the Bank for inherent and residual risks. An Automated solution/software for Operational loss incident reporting is in place and can be accessed by every employee of the bank for reporting of control breaches leading to losses. Operational Loss Data also helps the bank in taking corrective measures for various control lapses identified in it.

The Bank has dedicated policies duly approved by BoD for measuring & managing Credit, Market, Liquidity, Country and Operational Risks. Implementation of these policies would further strengthen risk management framework in the Bank. The bank has also successfully met various regulatory requirements like Capital Adequacy Ratio (CAR), Leverage Ratio, Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) as per Basel III guidelines.







The Bank is also committed to allocate considerable efforts and resources in managing the material risks to which it is exposed. The momentum attained so far will be continued in identifying, controlling and managing risk through significant investments in experienced human resource, innovative technology and required trainings.

Internal Controls

This Board is pleased to endorse the statement made by the management relating to internal controls. The management's statement on internal controls is included in this Annual Report.

Statement under Clause 5.19.11 of the Code of Corporate Governance

The Bank's Board of Directors and the management are fully mindful of their responsibility under the Code of Corporate Governance. The following statements are a manifestation of their commitment towards high standards of Corporate Governance and continuous organizational improvement:

- 1. The financial statements prepared by the management of The Bank of Khyber present fairly its state of affairs, the results of its operations, cash flow and changes in equity.
- 2. Proper books of accounts of The Bank of Khyber have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment except as disclosed.
- 4. International Financial Reporting Standards as applicable in Pakistan have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored as envisaged by SBP in its internal Controls guidelines. The ultimate responsibility of the effectiveness of internal control system and its monitoring lies with the Board. An Audit Committee has been formed for the purpose that meets periodically and independently throughout the year with the management and also the internal and external auditors to discuss the effectiveness of internal control system and other financial reporting matters.
- 6. There are no doubts upon the Bank's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance other than those pointed out in the Statement of Compliance.











BOARD AND BOARD COMMITTEE NEETINGS





| S# | Directors | Board Meetings Total = 6 | Audit Committee Total = 7 | HR&R Committee Total = 7 | Risk Management Committee Total = 5 |
|----|---------------------------------|--------------------------------|---------------------------------|--------------------------------|--|
| 1 | Mr. Muhammad Azam Khan * | 4 | Non-Member | Non-Member | Non-Member |
| 2 | Dr. Shahzad Khan Bangash * | 2 | Non-Member | Non-Member | Non-Member |
| 3 | Mr. Ali Raza Bhutta ** | 2 | 3 | Non-Member | Non-Member |
| 4 | Mr. Shakeel Qadir Khan ** | 4 | 2 | Non-Member | Non-Member |
| 5 | Mr. Maqsood Ismail Ahmad | 6 | Non-Member | 7 | 5 |
| 6 | Mr. Asad Muhammad Iqbal | 5 | 7 | 7 | Non-Member |
| 7 | Mr. Javed Akhtar | 6 | 6 | Non-Member | - |
| 8 | Mr. Rashid Ali Khan | 6 | 7 | 7 | 5 |
| 9 | Mr. Shams-ul-Qayyum *** | 4 | Non-Member | 4 | 3 |
| 10 | Mr. Muhammad Shahbaz Jameel *** | 1 | Non-Member | 1 | 2 |
| 11 | Mr. Shaharyar Ahmad **** | 1 | - | Non-Member | Non-Member |

During the year 2017, details of Board and Board Committee meetings and their attendance by the Directors are as under:

11-57

1:34

* Mr. Muhammad Azam Khan was replaced by Dr. Shahzad Khan Bangash as Chairman on September 28,2017.

** Mr. Ali Raza Bhutta was replaced by Mr. Shakeel Qadir Khan as Director on May 4, 2017.

*** On completion of 3 years term, Mr. Shams-ul-Qayyum, Managing Director relinquished the charge of Managing Director on October 1, 2017.

*** Mr. Muhammad Shahbaz Jameel took charge of Acting Managing Director on November 29, 2017.

**** Mr. Shaharyar Ahmad assumed office of Director on November 16, 2017.

The Board I.T. Steering Committee was constituted in 147th meeting of the Board of Directors held on December 14, 2017 and no meeting was conducted during the remaining year 2017.

Dividend

The Board has recommended final Cash Dividend of Rs.1.50 per share i.e. 15% for the year 2017 to the shareholders of the Bank.

Credit Rating

JCR-VIS Credit Rating Company Ltd. (JCR-VIS) has reaffirmed the medium to long term and short term

entity ratings of the Bank at "A" (Single A) and "A-1" (A One). Outlook on the assigned rating is "Stable". The Pakistan Credit Rating Agency Limited (PACRA) has also maintained the long term and short term entity ratings of the Bank at "A" (Single A) and "A1" (A One). Rating outlook is "Stable".

The ratings denote low expectation of credit risk emanating from strong capacity for timely payment of financial commitments.





Corporate Social Responsibilities

Being a diligent socially responsible corporate entity, the Bank has always given due weightage to shoulder its social responsibilities so as to help to create a society having mutual respect, care and cooperation. The Bank undertook several CSR initiatives in the areas like Education, Health Care, Sports, Culture, Women Empowerment, Environment and Sanitation. Activities during the year included:

- a. Support Centre of Excellence in Islamic Finance at IM Sciences, Peshawar
- b. Sponsored KP IT Board Digital Youth summit, 2017
- c. Sponsored Tech Valley Conference, KP, Abbottabad
- d. Donation to Welfare Hand Organization, Peshawar for providing Blood Transfusion Services to poor Thalassaemia patients
- e. Donation to Foundation for Fighting Blindness
- f. Donation to Frontier Foundation Welfare Hospital and Blood Transfusion Services which provide blood transfusion services free of charge to the vulnerable patients suffering from deadly blood diseases.
- g. Sponsored event "Made in KP Exhibition" organized by Sarhad Chamber of Commerce
- h. Sponsored "BOK Awards 2017" given in the fields of art and culture by Abaseen Arts Council
- i. Sponsored "Food Fusion 2017"
- j. Sponsored "Spring Fiesta" at Peshawar Garrison Services Club
- k. Sponsored "KPK National Women Cricket Gold Cup" organized by Malik Saad Memorial Sports Trust
- I. Sponsored "50th PAF Amateur Golf Championship 2017"
- m. Sponsored "Dir Cultural and Sports Festival 2017"
- n. Sponsored "Women Business Summit 2017"
- o. Sponsored "WSSP Clean Peshawar Campaign through Interactive Session"
- p. Donation for "Water and Hygiene Promotion for Public Awareness" initiated by Local Government

Fair Treatment of Customers Initiatives

In wake of the global financial turmoil faced by the Banking industry, The Bank of Khyber has taken visible steps to safeguard customers from financial risks and to address their insecurities by adopting a more customer centric way of banking by taking following initiatives:

- To deal customers in a fairly manner and to address customer grievances, a Fair Treatment of Customer (FTC) Framework has been developed and duly approved by the Bank's Board of Directors in its 148th meeting held on 02 March, 2018. The FTC Framework highlights the goals & objectives of the Bank towards more responsible and customer friendly banking by providing better services to all.
- To ensure integration among the relevant divisions and departments of the Bank, an FTC team has been established. The said team has representation from all the major functional areas of the Bank and is responsible for the implementation of bank wide FTC Framework to achieve the core objectives of the initiative.
- The Bank has under taken several initiatives and awareness programs like the National Financial Literacy Program, Financial Inclusion Strategy Implementation Initiatives, BoK Islami Bankari Muhim, Independence Week celebrations with customers nationwide, organizing Customer Service Week, etc. The Bank also keeps on participating in different promotional and awareness activities, Expos, etcorganized by the State Bank of Pakistan from time to time.



• BOK is also investing in training programs aimed at service quality improvement and providing fair treatment to all customers irrespective of class, creed, colour, etc. The said trainings are being organized as a regular feature for all freshly hired as well as existing staff of the Bank.

1.7

- In order to help the customers remain well aware and make informed decisions regarding the product/service they are availing from the Bank, a summary known as KEY FACT STATEMENT has been developed for all products. The Key Fact Statement of a product contains all the relevant and important information about that product like salient features, terms & conditions and the charges applicable.
- The Bank keeps on conducting various periodical surveys both in-house and through independent external parties to have an insight about customers'
 opinion and views regarding different services/products offered by the Bank, so that continuous improvements in product design and services are made.

Further more, the Bank with the claim of being "custodian of rich values" looks for ward to build a strong relationship with its existing customers as well as exploring new relationships and avenues by introducing unique and customer centric products for the untapped market segments and cater to the financial needs of all.

Value of Investments in Employees Retirement Benefit Funds

11

Book Value of Investments of Provident and Gratuity Funds as per un-audited accounts of these funds for the year ended December 31, 2017 are Rs.1,304.31 million and Rs.698.63 million respectively.

Pattern of Shareholding

The pattern and category of shareholding as at December 31, 2017 is annexed with the report.

Six Years Operating and Financial Data

The necessary information is presented in the report.

Earnings Per Share

Earnings per share for the year 2017 is Rs.1.79.

Auditors

The present auditors M/s. Grant Thornton Anjum Rahman, Chartered Accountants have been retired and being eligible, offer themselves for reappointment.

As required under the Code of Corporate Governance, the Board Audit Committee has recommended the appointment of M/s. Grant Thornton Anjum Rahman, Chartered Accountants as statutory auditors of the Bank for the year ending December 31, 2018.

Events after the Balance Sheet date

No material events occurred subsequent to the date of the Balance Sheet that require adjustments to the enclosed financial statements, except those which have already been made or disclosed.

Disclosures

1. State Bank of Pakistan guidelines on performance evaluation of the Board requires that performance evaluation of the Board, its Committees and individual Board members shall be carried out annually. Furthermore, at least once every three years, the evaluation shall be facilitated by an external independent evaluator.

To fulfill the above requirement, the Bank has engaged Pakistan Institute of Corporate Governance (PICG) in January 2018 to carry out the performance evaluations as required. PICG has commenced the evaluation and it is expected that final report from PICG will be received shortly."

2. Improved service quality increases profitability and long term economic competitiveness. To guarantee a culture of Quality Customer Service within the Bank, a dedicated Service Quality Department has been working with an objective to strengthen the Bank's Service culture with an emphasis on achieving an overall Customer Satisfaction level. The Complaint Management Unit is also working under the umbrella of Service Quality Department so as to address complaints in more effective manner. The vision for Complaint Resolution at BOK is to ensure due diligent complaint closures while maintaining high TCF (Treating Customers Fairly) standards.



To resolve customers' complaints and disputes in a more efficient manner, the Bank executed a purchase agreement in 2017 regarding procurement of Centralized Complaint Management software which will automate the process of complaint registration, investigation, closure and monitoring via system generated reports. The system is expected to go live in 2018 and will be implemented at all customer areas and relevant support units for effective management of complaints.

During the year the Bank has taken steps to make its complaint handling more effective by carrying out Root cause analysis of complaints. In root cause analysis, complaints of recurring nature were analyzed and remedial steps were taken by CMU to decrease the level of complaints of recurring nature. Summary of Complaints during 2017 is as under:

| Complaints | From 01-01-2017 To 31-12-2017 |
|---|----------------------------------|
| Number of Complaints | 112 |
| Average time taken in Settlement of a Complaint | 2.7 Days |





ACKNOWLEDGEMENT

The Board would like to thank the State Bank of Pakistan, Finance Department, Government of Khyber Pakhtunkhwa and other regulatory authorities for their continuous support and guidance. Our valued customers are also appreciated for their continued patronage and our gratitude to the shareholders for their guidance, oversight and for entrusting their confidence in us.

The dedication and hard work of our employees across the Bank are also acknowledged who continue to contribute to the organization and hence enable us to perform consistently in a challenging business environment. The cooperation of local and foreign correspondents are also appreciated.

On behalf of the Board of Directors

Managing Director (Acting)

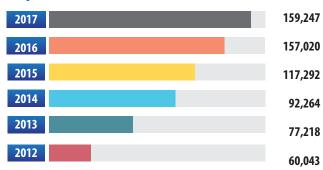
March 02, 2018



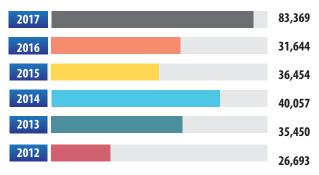
B^{YEARS} FINANCIAL HIGHLIGHTS

| | | | | | | Rs. in Millions |
|----------------------|--------|---------|---------|---------|---------|------------------------|
| | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
| Deposit | 60,043 | 77,218 | 92,264 | 117,292 | 157,020 | 159,247 |
| Advances(net) | 26,693 | 35,450 | 40,057 | 36,454 | 31,644 | 83,369 |
| Investments | 45,672 | 53,363 | 72,431 | 88,296 | 141,602 | 140,474 |
| Total Assets | 82,178 | 108,170 | 126,106 | 155,159 | 206,400 | 245,132 |
| CAPITAL AND RESERVES | 10,776 | 11,913 | 13,211 | 13,973 | 14,685 | 14,943 |
| Profit before Tax | 1,569 | 1,669 | 1,901 | 2,959 | 3,240 | 2,795 |
| Profit after Tax | 1,078 | 1,154 | 1,309 | 1,789 | 2,020 | 1,790 |
| Return on Equity | 10% | 10% | 9% | 13% | 14% | 12% |





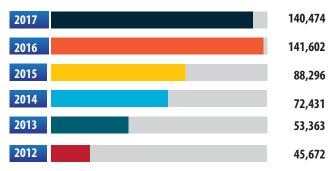
Advances(net)



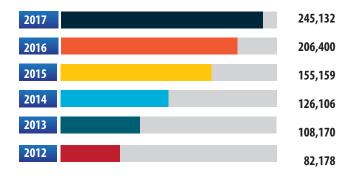


Rs. in Millions

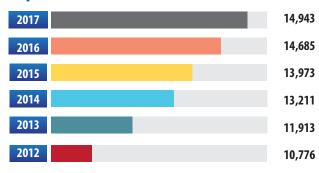
Investments



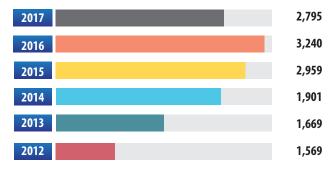
Total Assets



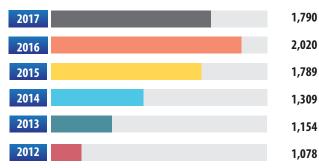
Capital and Reserves



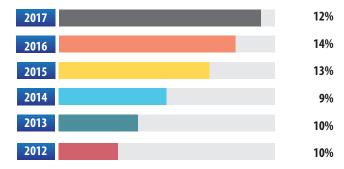
Profit before Tax



Profit after Tax



Return on Equity





Statement of Compliance with the Code of Corporate Governance for the year ended December 31, 2017

This statement is being presented to comply with the Code of Corporate Governance ("the CCG") contained in Regulation No. 5.19 of listing regulations of Rule Book of Pakistan Stock Exchange Limited read with regulation G-1 of the Prudential Regulations, for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Bank of Khyber ("the Bank") has applied the principles contained in the CCG in the following manner:

1. The Bank encourages representation of independent non-executive Directors and Directors representing minority interests on its Board of Directors (the Board). At year ended December 31, 2017, the Board includes:

| Category | Names | | |
|-------------------------|--|--|--|
| Non-Executive Directors | Dr. Shahzad Khan Bangash (Chairman) | | |
| | Mr. Shakeel Qadir Khan | | |
| | Mr. Maqsood Ismail Ahmad | | |
| Executive Director | Mr. Muhammad Shahbaz Jameel (Acting Managing Director) | | |
| Independent Directors | Mr. Asad Muhammad Iqbal | | |
| | Mr. Javed Akhtar | | |
| | Mr. Rashid Ali Khan (Nominee) | | |
| | Mr. Shaharyar Ahmad (Nominee) | | |

The independent directors meet the criteria of independence under clause 5.19.1.(b) of the CCG. The inspection team of State Bank of Pakistan has raised observation on the independence status of the nominee directors. The Bank is maintaining the independence status of the nominee directors on the basis of clearance received from State Bank of Pakistan under the fit and proper test criteria and also that the appointment is made under section 11 of the Bank of Khyber Act, the Act being a special enactment prevails over other laws including the requirements of CCG. The Bank is duly supported by legal advice on the matter.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Bank.
- 3. All the resident directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange(s), has been declared a defaulter by that stock exchange(s).
- 4. No casual vacancy occurred on the Board during the year under review.
- 5. The Bank has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures.
- 6. The Board of the Bank has developed a vision / mission statement, overall corporate strategy and significant policies of the Bank. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and necessary administrative, financial and credit discretionary powers have been delegated to the management. In accordance with Section 12 of The Bank of Khyber Act, 1991 (as amended), the powers of appointment of the Managing Director and determination of the terms and conditions of such appointment rest with the Government of Khyber Pakhtunkhwa.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a Director elected by the Board for this purpose and the Board met at least once in every quarter. A total of six (6) meetings were held during the year. Every endeavour is made to circulate written notices of the Board meetings, along with agenda and working papers, at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.



9. Directors have familiarized themselves with their duties and responsibilities. During the year under review, Dr. Shahzad Khan Bangash, Chairman, Mr. Shakeel Qadir Khan, Director, Mr. Rashid Ali Khan, Director and Mr. Muhammad Shahbaz Jameel, Acting Managing Director have attended Directors' Training Program offered by PICG in December, 2017. Among the above gentlemen, Mr. Shakeel Qadir Khan and Mr. Rashid Ali Khan have obtained certification whereas the remaining Directors have completed the program but their certification is still awaited. Due to his pressing engagements, Mr. Javed Akhtar has not attended the said training program however, he will complete the certification in 2018.

Mr. Asad Muhammad Iqbal is already a certified Director on the Board. Mr. Maqsood Ismail Ahmad has been exempted from Directors' Training Program based on his education and experience by the Securities & Exchange Commission of Pakistan (SECP). Mr. Shaharyar Ahmad joined the Board in December, 2017 and will complete his training program during the course of his first year term.

The Bank will however, endeavour to arrange further training programs and orientation courses in the year 2018 for its directors to acquaint them with the CCG, applicable laws and their duties and responsibilities.

- 10. The Board approved the appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The Directors' Report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Bank were duly endorsed by the Managing Director and CFO before approval by the Board.
- 13. The Directors, the Managing Director and executives do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding. At the reporting date the independent directors had no material interest in the capital of strategic shareholders of the Bank.
- 14. The Bank has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of five members, of whom one is a non-executive Director and four of the members including the Chairman are independent Directors.
- 16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Bank as required by the CCG. A total of seven (7) meetings of the Audit Committee were held during the year. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of four members. Two of whom are Independent Directors including the Chairman of the Committee and one member is a non-executive Director. The fourth member is the Managing Director.
- 18. The Board has set up an effective internal audit function. The staff in Internal Audit function is experienced and suitably qualified for the purpose and are conversant with the policies and procedures of the Bank.
- 19. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of Bank's securities, was determined and intimated to directors, employees and the Pakistan Stock Exchange.
- 22. Material / price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. The Bank has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior



March 02, 2018

management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.

24. State Bank of Pakistan's guidelines on performance evaluation of the Board requires that performance evaluation of the Board, its Committees and individual Board members shall be carried out annually. Furthermore, at least once every three years, the evaluation shall be facilitated by an external independent evaluator.

To fulfill the above requirement, the Bank has engaged Pakistan Institute of Corporate Governance (PICG) in January 2018 to carry out the performance evaluations as required.

PICG has commenced the evaluation and it is expected that final report from PICG will be received shortly. Moreover, the Bank is in the process of adopting a mechanism for internal evaluation of the performance of the Board, its Committees and individual Board members.

25. We confirm that all other material principles enshrined in the CCG have been complied.

On behalf of the Board of Directors

Managing Director (Acting)







Grant Thornton Anjum Rahman

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Review report to the members on statement of compliance with the code of corporate governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance ("the Code") prepared by the Board of Directors of The Bank of Khyber ("the Bank") for the year ended December 31, 2017 to comply with the Regulation G-1 of the Prudential Regulation for Corporate/Commercial Banking issued by the State Bank of Pakistan and requirements of Regulations contained in the Rule Book of the Pakistan Stock Exchange where the Bank is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's Compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirement of the Code. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Code requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code as applicable to the Bank for the year ended December 31, 2017.

We draw attention to paragraph I to the statement of compliance which describes the reason for carrying the nominee director under independent category. Our conclusion is not qualified in this respect.

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GRANT THORNTON ANJUM RAHMAN Chartered Accountants Audit Engagement Partner: Nadeem Tirmizi Islamabad March 02, 2018

Chartered Accountants Member of Grant Thornton International Ltd Other offices in Lahore and Karachi



Statement of Internal Controls

This statement is issued in compliance of requirements of the State Bank of Pakistan (SBP) issued vide BSD Circular No. 07 dated May 27, 2004 "Guidelines on Internal Controls" and OSED Circular No. 01 of 2014 dated February 07, 2014 "Instructions on Internal Controls over Financial Reporting (ICFR)".

Internal Control is based on an ongoing process designed to identify the significant risks in achieving the Bank's aims and objectives and to evaluate the nature and extent of those risks and to manage them efficiently, effectively and economically. This process has been continuously in place throughout the year 2017.

The Management of The Bank of Khyber (the Bank) assumes full responsibility for establishing and maintaining effective system of internal controls throughout the Bank to ensure reliable, accurate and fair financial reporting, effectiveness of operations and compliance with applicable laws and regulations.

Management understands that the effective maintenance of the internal controls system is an ongoing process under the ownership of the management. All significant policies and procedural manuals are in place; updated on reasonable intervals and communicated to the appropriate level of operational hierarchy. The Bank's internal control system involves different levels of monitoring activities i.e. line management, Compliance and Internal Controls, Risk Management and Internal Audit. The Bank's Internal Audit is independent from Management and regularly reviews the adequacy and effectiveness of control activities across the Bank functions and reports the exceptions to the Management and Board Audit Committee on regular basis. The function also actively monitors the implementation of the corrective / remedial steps in co-ordination with the Management to ensure that identified risks are mitigated to safeguarding the interest of the Bank. Moreover, material process control exceptions/gaps raised by internal audit and other controlling functions within Management, are dealt seriously for immediate remedial measures.

While an internal controls program is effectively implemented and monitored; however, due to inherent limitations in the effectiveness of any system, including the possibility of human error or system failure, circumvention and overriding of controls. Accordingly, even an effective internal control system can provide reasonable but not absolute assurance that the system's objective will be achieved.

In compliance with the SBP's directives, the Bank had completed the implementation of Road map regarding Internal Controls over Financial Reporting (ICFR) under COSO framework involving process documentation, risk assessment, gap analysis, controls testing and controls implementation. The documentation including the testing results has been reviewed by the external auditors and a Long Form Report (LFR) for the year ended December 31, 2016 was submitted to State Bank of Pakistan (SBP) in compliance with the regulatory requirement. Next submission of Long form report for the year 2017 will be made in due course of time.

The Bank Board of Directors (BOD) also endorses the Management efforts for implementation of internal controls.

On behalf of the Board of Directors

Managing Director (Acting)

March 02, 2018



Report of Shariah Board (For the Year 2017)

In the name of Allah, the Beneficent, the Merciful

By the Grace of Almighty Allah, the year under review was the 14th year of Islamic Banking being operated in The Bank of Khyber, under the brand name of 'Raast Islami Bankari'. The Bank of Khyber has 84 standalone Islamic Banking Branches (IBBs) and 39 Islamic banking Windows (IBWs) working in conventional branches. The scope of this report is to cover the affairs of the bank from Shariah perspective as required under the Shariah Governance Framework of State Bank of Pakistan.

The main business units of Islamic Banking Group (IBG) of BOK comprise the corporate banking, investment banking, commercial banking, consumer banking, treasury and asset management. IBG provides Islamic finance services through following products:

- 1. ljarah
- 2. Murabaha
- 3. Diminishing Musharakah
- 4. Running Musharakah
- 5. Mudarabah
- 6. Istisna
- 7. Salam
- 8. Wakalah
- 9. Shares / Stocks trading
- 10. Import Export under Islamic Banking
- 11. Export Refinancing
- 12. Foreign Currency (FCY)
- 13. Management of Treasury / FI Pool

On deposits side, IBG offers a wide range of deposits products - current, saving and term deposit accounts, which are designed with flexible features to meet the needs of our customers in Shariah compliant manners. Presently IBG is offering the following types of deposits accounts:

- 1. Current Accounts
- 2. Interest Free PLS Saving Accounts
- 3. Riba Free Certificates
- 4. Call Deposits
- 5. Riba Free Special Deposit Pool Deposits/Certificate
- 6. Riba Free Special Deposit Poll for Banks
- 7. Riba Free Special Deposit Poll for Mutual Funds

Shariah Compliance Mechanism

Bank's Shariah compliance mechanism consists of many measures and tools. The bank has Shariah Board (SB) and full time Resident Shariah Board Member (RSBM) of well-known, qualified and reliable scholars to examine and approve all products, policies, agreements and other relevant documents of all type of services offered by Islamic Banking Group of BOK. During the year, the Shariah Board held four meetings to review various products, policies, standard operating procedures, transactions, processes and their Shariah-compliance. The SB also met with the BOD once this year to discuss issues related to Shariah.



Shariah Compliance and Shariah Audit

Shariah compliance has always been the strength of IBG of BOK. Shariah compliance mechanism at IBG operates at different levels ranging from approval of the products by the SB, designing of specific process flows for financing customers, random transaction reviews, customer visits to formal Shariah Audit. Shariah Compliance Division (SCD) and Shariah Audit Unit perform their functions under the guidance and supervision of Shariah Board. SCD conducted Shariah Compliance / Control Review, under the supervision of RSBM, of the Bank's business units, branches, IBWs and other Head Office departments to determine compliance to policies and Shariah guidelines issued by the Shariah Board & SBP. The Profit Distribution and Pool Management were reviewed regularly on monthly basis before each disbursement.

While the SCD reviewed all the Charge / Security documents, some new documents as required were developed by it. Various changes in the approved documents proposed by SCD were reviewed and approved by SB. All the financing facilities were reviewed and Shariah clearances granted before approvals. The Shariah process flows were prepared and made part of the Sanction Advices in all financing cases.

Internal Shariah Audit Department conducted Shariah Audit of almost all IBBs and submitted their reports for Shariah Comments and determination of corrective actions. The SCD has ensured, on ongoing basis, the compliance and implementation of the RSBM/SB decisions. SB submitted Quarterly Shariah Review reports to BOD to bring the Shariah Compliance environment status in the notice of BOD as required under BOK Act 1991.

Training and Capacity Building

During the year, SB remained focused on training of human resources and recommended to the management to develop the skills of Islamic banking staff. The Training Division of HRD Group has arranged various trainings in Training academy of the bank. The SCD also conducted sessions, Group discussions with IBBs & IBWs staff during visits for Shariah Compliance Reviews/Inspections.

Conclusion

To establish our opinion as expressed in this report, the Shariah Compliance Division carried out Shariah Compliance Reviews, on test check basis, of each class of transactions, the relevant documentation and process flows etc. Further, we have also reviewed the work carried out by Internal / External Shariah Audit and verified the compliance reports.

Based on above and to the best of our knowledge we are of the view that in the year 2017:

- i. The IBG-BOK has complied with Shariah rules and principles in the light of Shariah opinions (decisions), rulings and guidelines issued by the Shariah Board.
- ii. The IBG-BOK has complied with directives, regulations, instructions and guidelines related to Shariah compliance issued by SBP in accordance with the rulings of SBP's Shariah Board.
- iii. BOK has a comprehensive mechanism in place to ensure Shariah compliance in its overall operations. The mechanism comprising of Internal Shariah Audit Department, a Shariah Compliance Division headed by RSBM, full time RSBM in the bank and regular / frequent in-house and external trainings for Islamic Banking staff in line with Shariah Governance Framework of SBP are in place.
- iv. Profit Distribution Mechanism and allocation of funds, expenses, weightages and other affairs of the IBG of the bank are in conformity with the bases that have been approved by the SB in accordance with Islamic rules and principles.
- v. IBG-BOK has a well-defined system in the shape of Shariah Compliance Review and Internal Shariah Audit in place sound enough to ensure that any earnings realized from sources or by means prohibited by the Shariah have been credited to charity account and are being properly utilized. In the year under review, Shariah Compliance Review and Internal Shariah Audit pointed out various cases where profit amount of Rs. 1,959,904/- has been declared by SB as charity amount. It is worth mentioning here that some mistakes in documentation were pointed out by the Shariah Audit Unit, which did not render the income to be non Shariah compliant, and these have been addressed as per instructions issued by the Shariah Department.
- vi. Islamic Banking investment deposits are accepted on Musharakah basis as approved by the Bank's Shariah Board. The Bank has acquired software "Al-Qist" for Profit Distribution and Pool Management. The SCD reviewed the Profit Distribution on monthly basis before disbursement. The bank has complied with the SBP instructions and guidelines on profit and loss distribution and pool management.
- vii. The level of awareness, capacity and sensitization of the staff, and the management for Shariah Compliance remained satisfactory / acceptable.
- viii. The Shariah Board has been provided adequate resources enabling it to discharge its duties effectively. The Bank may need to strengthen its Shariah Compliance Division in future in line with increase in the businesses and operations of the bank.



Recommendations:

It is acknowledged that as per Shariah Governance Framework it is responsibility of the of the BOD and the management to inculcate Shariah compliance culture within the organization as well as IBBs and should consistently remind the frontline staff about the importance of Shariah and reputation risk for Islamic banking if Shariah principles and practices are not observed.

The Shariah Board recommends that more efforts are needed to ensure Shariah compliance in all cases and to achieve Islam's socio-economic objectives and values. As the SB is committed to guide the bank towards a comprehensive Shariah compliance environment, therefore following pending recommendations of SB are expected to be implemented.

- i. The management should ensure implementation of the rulings and directives of the Shariah Board to further improve Shariah compliance environment at all areas in the bank.
- ii. The Bank should continue to focus on Islamic Banking trainings for its staff to carry out all the operations as per the Shariah guidelines and instructions issued by SBP & Shariah Board.
- iii. The management should continue the Islamic Banking awareness campaign through coordination with UIma & Shariah scholars that will definitely help to reduce the misconceptions among the general public and boost not only Islamic Banking of BOK but also overall Islamic Banking concept in the society.
- iv. In consideration of increase in Islamic banking business, efforts for promotion and marketing of Islamic Banking products for financing the commodity sectors and business services should be enhanced.
- v. During the hiring process of new staff, care should be taken with regards to applicants' Islamic banking knowledge, experiences, and approach and commitment towards the cause of Islamic Banking.
- vi. Islamic Assets Division-IBG is looking after the Product and Business Development; no proper business and product development department is there yet. It is recommended that IBG-BOK should have a dedicated trained Product & Business Development staff to develop products and businesses of IBG-BOK which are all in conformity with Shariah principles.
- vii. It has been noticed in the Shariah audit reports & Shariah Compliance Review reports that same kind of Shariah mistakes are being repeated by the branches. Therefore, it is advised that
 - Shariah rating system of the Islamic Banking Branches should be introduced.
 - While rating a branch, Shariah rating of the branch shall be kept in view; and
 - Rewards, placements and promotions may be linked to the rating for the level of Shariah compliance.

May Almighty Allah grant us success in this world and the hereafter, and on the Day of Judgment, and forgive our mistakes that we may have committed willingly or unwillingly.

Muhammad Ayub Member

Syed Muhammad Abbas Member

Date of Report: 24/02/2018

Dr. Shams ul Haq Hanif Member

Dr. Dost Muhammad Member

Qazi Abdul Samad Member Harm

Dr Shahzad Iqbal Sham Member

Mufti Muhammad Zahid Chairman



شريعه بوردر يورث

برائسال المست بده بمطابق ريام ، ع

اللہ کے فضل و کرم سے بیراست اسلامی بینکاری کے برانڈ نام کے ساتھ خیبر بینک میں اسلامی بینکاری کا چود هواں سال تھا۔ بینک آف خیبر میں کل ۸۴ مستقل اسلامی برانچز جبکہ روایتی بینکاری برانچز کے اندر ۳۹ ونڈوز اسلامی بینکاری کے خدمات سر انجام دے رہی ہیں۔ شریعہ بورڈ کی اس رپورٹ کو پیش کرنے کا مطمح نظر بینک آف خیبر کی اسلامی بینکاری اور اس کے اندر ہونے والے عقود اور معاملات کا شرعی جائزہ پیش کرنا ہے جو کہ سٹیٹ بینک آف پاکستان کے جاری کردہ شریعہ فریم ورک کے ہدایات کے مالی کا مطمح نظر بینک آف خیبر کی مطابق لازمی امر ہے۔

خیبر بینک کا اسلامک بینکنگ گروپ (آئی۔بی۔بی) کے بزنس یو نٹس کارپوریٹ بینکنگ، انویسمنٹ بینکنگ، کمر شل بینکنگ، کنزیومر بینکنگ، ٹریژری اور ایسٹ مینجمینٹ پر مشتمل ہے۔ آئی۔بی۔بی مندرجہ ذیل طریقوں سے اسلامی تجارتی خدمات فراہم کر رہا ہے۔

دوسری جانب خیبر بینک راست اسلامی بینکاری مختلف انواع کی خدمات / مواقع بینک میں ڈپازٹس جمع کرنے کے لئے آ فر کرتا ہے۔ مثلاً جاری کھاند، نفع و نقصان میں شر است کی بنیاد پر مشتمل مشار کہ کھاند اور مشارکہ مقیدہ کی بنیاد پر مختلف میعاد کے سر میفیکیٹس جو شرعی اصولوں کو مد نظر رکھ کر کسٹمرز کی امتگوں کے مطابق مرتب ہو کر اہم اور جاذب مصوصیات کے حامل ہوتے ہیں۔



کال ڈیازٹس
 سود سے پاک خصوصی ڈیازٹس فنڈز سر ٹیفیکیٹس
 بینکوں کیلیے سود سے سے پاک خصوصی فنڈز
 میچول فنڈز کیلیے سود سے پاک خصوصی فنڈز

شريعه كمپلائنس ميكنزم:

خیبر بینک راست اسلامی بینکاری کا شریعہ میکنزم متعدد لوازم اور پر کھنے کا ایک فقال نظام ہے۔ بینک کا شریعہ بورڈ اور کل وقتی شریعہ بورڈ ممبر جو مشہور ، کوالیفائیڈ اور قابل اعتماد سکالرز پر مشتمل ہے جو تمام منصوبوں، معاہدوں اور متعلقہ خدمات کے دفتری و تحریری مواد کا شریعت کی روشنی میں باریک بینی سے تجزیر کر کے ان کی تصدیق کراتے ہیں۔ دوران سال مختلف تمویلی منصوبوں، عقود، پالیسیوں، میعیاری عملی کارکردگیوں اور تمام مراحل کو شرعی اصولوں کے مطابق کی کی تحریر کی مواد کا شریعت کی روشنی میں باریک بینی سے تجزیر کر کے ان کی تصدیق کراتے ہیں۔ دوران سال مختلف تمویلی منصوبوں، عقود، پالیسیوں، میعیاری عملی کارکردگیوں اور تمام مراحل کو شرعی اصولوں کے مطابق بنانے اور پر کھنے کے لئے شریعہ بورڈ کے ۵ اجلاس منعقد ہوئے۔ اس کے ساتھ ساتھ بینک کے شریعہ بورڈ آف ڈائر یکٹرز کے ساتھ شرعی امور پر ایک مشتر کہ میڈیک کے

ىثرىعيە كمپلا ئىنس (نفاذ)اورآ ڈٹ (محاسبة) :

شرع عملی نفاذ خیبر بینک کا اسلامک بینکنگ کروپ کا بمیشہ سے طرہ امتیاز رہا ہے۔ شریعہ کمپلا سُٹ نظام آئی بی بی میں تمام عملی اور تربیقی مراحل شریعہ بورڈ کے ذریعے آئی بی بی میں مختلف طرق تمویل پراڈکٹس ، مختلف گا کم کیلئے منفر د مرحلہ وار تمویلی جدول ، عقود کے عمومی نظر ثانی اور کسٹرز کی مفاہمتی آمد ورفت وغیرہ سے شریعہ آ ڈٹ تک مر عملی اور تربیتی مرحلے میں شرعی نظام کی تکہداشت رکھی جاتی ہے۔ شریعہ کمپلا ننس ڈویژن اور شریعہ آ ڈٹ ڈ یپار ٹمنٹ شریعہ بورڈ کے زیر تکم ارتی بیں۔ شریعہ کمپلا تنس ڈویژن نے کل وقتی شریعہ بورڈ ممبر کے زیر تکرانی بینک کے تمام برنس یو نٹوں ، برانچوں ، روایتی برانچوں کے اندر ڈیسک اور دیگر ہیڈ آ ف ڈ یپار شنٹس اور ڈویژن نے کل وقتی شریعہ بورڈ ممبر کے زیر تکرانی بینک کے تمام برنس یو نٹوں ، برانچوں ، روایتی برانچوں کے اندر ڈیسک اور دیگر ہیڈ آ ف ڈ یپار شنٹس اور ڈویژن نے کل وقتی شریعہ بورڈ ممبر کے زیر تکرانی بینک کے تمام برنس یو نٹوں ، برانچوں ، روایتی برانچوں کے اندر ڈیسک اور دیگر ہیڈ آ ف ڈ یپار شنٹس اور ڈویژن نے کل وقتی شریعہ بینک سے منظور شدہ اور جاری شدہ پالیسیوں اور شرعی احکام کی نظار کو بیک اور

مزید برآں شریعہ کمپلائنس ڈویژن نے تمام چارج اور سیکورٹی دستاویذات کا بنظر غائر جائزہ لیا اور کچھ ضروری کاغذات جو موجود نہ تھے وہ تیار کیے۔ شریعہ کمپلائنس ڈویژن نے محمام حدث نہ میں چندا مور کی نشان دہی کی ان کو بھی تحقیق کے بعد شریعہ لورڈ نے منظور کیا۔ بینک کے اپنے شریعہ آڈٹ ڈیپار شمنٹ نے تمام اسلامی بینک سے منظور شدہ دستاویذات میں چندامور کی نشان دہی کی ان کو بھی تحقیق کے بعد شریعہ لورڈ نے منظور کیا۔ بینک کے اپنے شریعہ آڈٹ ڈیپار شمنٹ نے تمام اسلامی بران کی تمام اسلامی بینک کے اپنے شریعہ آڈٹ ڈیپار شمنٹ نے تمام اسلامی بران کی کا ڈٹ کی اور تمان دہی کی ان کو بھی تحقیق کے بعد شریعہ لورڈ نے منظور کیا۔ بینک کے اپنے شریعہ آڈٹ ڈیپار شمنٹ نے تمام اسلامی برانچوں کا ڈٹ کیا اور تی معلوم کرنے اور تد ہوں دہل کی معلوم کرنے اور تد ہیں کا دوائی کے لئے شریعہ بورڈ کو پیش کیے۔ شریعہ کہ برانٹ ڈی تمام اسلامی بورڈ میں شرعی علم معلوم کرنے اور تد ہیں کا دوائی کے لئے شریعہ بورڈ کو پیش کیے۔ شریعہ کمپلا کن ڈویژن شریعہ بورڈ اور کل و قتی شریعہ بورڈ کو پیش کیے۔ شریعہ کی بی ڈویژن شریعہ بورڈ اور کل و قتی شریعہ بورڈ کو پیش کیے۔ شریعہ کی ڈویژن شریعہ بورڈ اور کل و قتی شریعہ بورڈ کو پیش کیے۔ شریعہ کمپلا کن ڈویژن شریعہ بورڈ اور کل و قتی شریعہ بورڈ می معلوں کو عمل معلوم کرنے اور نظام کا حصہ بنانے میں معروف عمل رہی۔ شریعہ بورڈ نے بینک کے شرعہ مورت حال کو سہ ماہی جائزہ رپورٹس میں بینک کے شریکہ منٹ کے شرعوں ڈویڈ کی بیک کے شرعوں خوں کی می معلوں کو عملی طور پر نافذ کر نے اور ان کی معروف عمل رہی۔ شریعہ بورڈ نے بینک کے شرع مورت حال کو سہ ماہی جائزہ رپورٹس میں بینک کے دورڈ آف ڈائر کی ٹرز کو پیش کیا جو بینک آف خیبر ایک 1991 کے تحت لازمی ہے۔

ٹرینینگ اور پیشہ ورانہ مہارت /صلاحیت:

دوران سال شریعہ بورڈ نے بار بار اسلامی بینکاری کے عملے کو اسلامی بینکاری کے بنیادی معلومات اور پیشہ ورانہ صلاحیتوں کو بہتر سے بہتر بنانے کے لئے بینک کے انتظامیہ پر زور دیا۔ بینک کے ٹریننگ ڈویژن نے اس سلسلے میں کٹی ٹریننگڑ کا انعقاد کیا۔ اس کے علاوہ شریعہ کم پلا تنس ڈویژن کے عملے نے اسلامی بینکاری برانچز اور اسلامی بینکاری ونڈوز کا جائزہ (ریویو) لیتے وقت ٹریننگ سیشنز اور گروپ ڈسکشز کا انعقاد کیا۔



خلاصه كلام:

ہاری رائے کے مطابق جیسے کہ اوپر ذکر ہوا، شریعہ کمپلائنس ڈویژن نے شرعی احکام کے بجاآ وری کا تجرباتی بنیادوں پر مرقتم کے ٹرانز یکشنز، اس سے متعلقہ مرحلہ دار کاغذات کا ستعال اور اس کے مناسب وقت وغیرہ کا جائزہ لیا۔ مزید برآں ہم نے اندر ونی و بیر ونی آ ڈٹ رپورٹس کا مطالعہ کیا اور اس کو شرعی نقطہ نظر سے کلیئر کیا۔ ان تمام صورت حال اور ہماری ذاتی علم کے بنیاد پر بینک آف خیبر راست اسلامی بینکاری کاسال ۲۰۱۷ کے بارے میں ہماری رائے سے ہے کہ ؟

- 1. اسلامک بیکنگ گروپ شرعی اصولوں اور قواعد و ضوابط اور شریعہ بورڈ سے جاری کردہ احکام، فیصلوں اور ہدایات کے موافق ہے۔
- 2. اسلامک بینکنگ گروپ سٹیٹ بینک آف پاکستان کے شریعہ بورڈ سے جاری کئے گیے فتووں، اصولوں، ہدایات اور احکام کے عین مطابق ہے۔
- 3. بینک آف خیبر کے پاس شرعی نظام کو عملی میدان میں نافذ کرنے کے لئے ایک منظم اور مربوط نظام موجود ہے۔ بید نظام اندرونی شریعہ آ ڈٹ ڈیپار شمنٹ، شریعہ کمپلا تنس ڈویژن (جس کا سربراہ کل وقتی شریعہ بور ڈممبر ہوتا ہے) اور مسلسل ٹریننگ دینے والا ذاتی ادارہ (جو اندرونی و بیر ونی طور سے سٹیٹ بینک آف پاکستان کے شریعہ گورننس فریم ورک کے عین مطابق اپنی عملہ کی تربیت کرتی ہے) پر مشتمل ہے۔
- 4. نفع و نقصان کی تقسیم کا طریق کار، اس میں رقوم کی سرماید کاری، اخراجات ریکارڈ کرنے، شرح منافع اور نقصان کے تناسب اور دیگر تمام معاملات اسلامی اصولوں و ضوابط اور شریعہ بورڈ کے فیصلوں کے عین مطابق ہے۔
- 5. اسلامک بینکنگ گروپ کے پاس شریعہ آڈٹ اور شریعہ کمپلا تنس ریویو کی صورت میں شفاف نظام موجود ہے جو اننا فعال اور موثر ہے کہ وہ یہ یقین دہانی کر سکتی ہے کہ اگر کسی بھی ذریعہ یا طریقہ سے کوئی آمدن / منافع شامل ہو جائے جو شرعاً ممنوع ہوں تو وہ فوری طور پر فلاحی فنڈ کو منتقل کیا جاتا ہے اور مستحقین میں تقسیم کیا جاتا ہے۔ امسال بھی شریعہ کمپلا تنس ریویو اور شریعہ آڈٹ نے مختلف عقود میں ایسے ۱۹۰۹،۹۹،۹۱ و پر فلاحی فنڈ کو منتقل کیا جاتا ہے اور مستحقین میں ہوایت پر چیر ٹی فنڈ میں ڈالے گئے۔ یہاں یہ بات سمجھناہ ہم ہے کہ شریعہ آڈٹ نے مختلف عقود میں ایسے ۱۹۹۹،۹۹، اروپ کی نشان دہتی کی جو شریعہ کو باطل یا فاسد نہیں کر داتی تھی اس کو شریعہ کمپلا کنس ڈیپار شمنٹ نے ٹھیک کروایا۔
- 6. بینک آف خیبر شریعہ بورڈ کی اجازت سے سرمایہ شراکت کے بنیاد پر قبول کرتا ہے۔ بینک نے اس مقصد کے لئے منافع کی تقسیم اور سرمایہ کی انتظام وانصرام کے لئے القسط نامی سوفٹ وئر خریدا۔ شریعہ کمپلا تنس ڈویژن نے م ماہ تقسیم سے پیہلے مجموعی منافع کا جائزہ لیا۔ بینک آف خیبر اسلامک بینکنگ گروپ سٹیٹ بینک آف پاکستان کے فقق و نقصان کی تقسیم اور فنڈز کے انتظام کے حوالے سے شائع کردہ جملہ ہدایات واحکام کے عین موافق ہے۔
 - 7. مجموع طور پر بینک کے عملہ وانظامیہ کا اسلامی بینکاری کی بنیادی معلومات اور اس کے متعلقہ حساسیت کے حوالے سے آگاہی کا درجہ قابل اطمینان رہا۔
- 8. شریعہ بورڈ کواپٹی ذمہ داریاں انجام دینے کے لئے بینک کے انظامیہ نے مناسب افراد کار مہیا کتے ہیں جوان ذمہ داریوں کی اد ٹیگی کے لئے موثر ہیں۔ بینک کے بزنس اور اپریشنز میں اضافے کو مد نظر رکھتے ہوئے شریعہ کمپلا ئنس ڈویژن کو مستقبل میں مزید مضبوط کرنے کی ضرورت ہے۔

تجاويز/سفار شات:

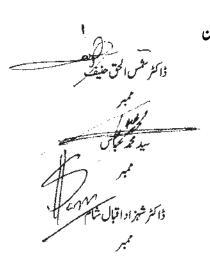
شریعہ گور ننس فریم ورک کے ہدایات کے موافق اس بات کا صراحت کر ناانتہائی اہم ہے کہ یہ بینک کے بورڈ آف ڈائر یکٹر زاور بینک کی انظامیہ کی فرائض منصی میں شامل ہے کہ وہ شرعی فرامین کی بجاآ وری کی فضا کو مجموعی ادارہ اور اس کے تمام شاخوں میں یقینی بنائے اور و فکا فو فکا اپنے عملے کو شریعہ کمپلا تنس کی اہمیت اور اسلامی بینکاری کے ساکھ کے خطرے (اگر شرعی صولوں اور احکام کی رو گردانی برتی گئی یا شرعی احکام و ہدایات کو نہیں اپنا یا گیا جس سے اسلامی بینکاری کا تاز جار میں یو کمپلا تنس کی اہمیت اور اسلامی بینکاری کے ساکھ کے خطرے (اگر شرعی صولوں اور احکام کی رو گردانی برتی گئی یا شرعی احکام و ہدایات کو نہیں اپنا یا گیا جس سے اسلامی بینکاری کا تاثر خراب ہو رہا ہو) کے بارے میں یادہانی کرائے۔ لہٰذا شریعہ بورڈ سفار ش کرتا ہے کہ اسلامی ساجی اور محاشی اقدار کے حصول کے لئے مزید انتخاب محنت اور اقدامات کی ضرورت ہے چو نکہ شریعہ بورڈ کی ذمہ داری ہے کہ وہ تمام شرعی محاذ پر بینک کی راہنمانی کرے اس لیے اور دی شریعہ بورڈ کے ذیل میں نہ کورہ ہوا یات کو خل

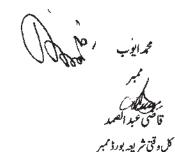
1. بینک انظامیہ کو چاہیے کہ وہ شریعہ بورڈ کے صادر شدہ تمام احکام بینک کے تمام متعلقہ حدود میں اس سے بھی احسن طریقے سے نافذ کر لیں۔



- 2. بینک اپنی تمام عملہ کو اسلامی بینکاری سے متعلقہ تمام قتم کے ٹریننگ کے بروقت مواقع یقینی بنائے تا کہ سٹیٹ بینک اور شریعہ بورڈ کے متوقع معیار پر پوراا تر سکے۔
- 3. بینک انتظامیہ کو چاہیے کہ وہ علماً کرام اور شریعہ سکالر کی وساطت سے اسلامی بینکاری اگاہی مہم کے بارے میں مستقل اقدامات کریں تاکہ عوام کے در میان اسلامی بینکاری کے حوالے سے موجود شکوک و شبہات کا ازالہ ہو سکے۔ اس سے نہ صرف خیبر بینک کے اسلامی بینکاری کو تقویت ملی گی بلکہ معاشرے میں اسلامی بینکاری کا تصور مزید واضح ہوتا جایتگا۔ معاشرے میں اسلامی بینکاری کا تصور مزید واضح ہوتا جایتگا۔
- 4. اسلامی بینکاری کے ذریعے تجارت کو تروینج اور استحکام دینے کے لئے بیہ ضروری ہے کہ اسلامی بینکاری کے ذریعے ملنے والے اشیاً وخدمات کی مار کیننگ کی جائے اور اس کے حوالے سے مزید اقد امات کئے جائے۔
- 5. نئے عملے کو بینک میں ملازم رکھنے کے لئے بیہ بات محوظ رہے کہ ملازم کا تعلیم ، تجربہ، سوچ اور ارادے اسلامی بینکاری کے عین موافق ہوتا کہ اسلامی بینکاری کے عین موافق ہوتا کہ اسلامی بینکاری کو دوام ملے۔
- 6. آی بی جی سے اسلامک ایسٹ ڈویژن بینک کے پراڈکٹس اور بزنس ڈیو کپمنٹ کی دیکھ بھال کرتے ہیں لیکن کوئی مستقل پراڈنمٹ اور بزنس ڈیو لپنٹ ڈیپار ٹمنٹ موجود نہیں اس لئے سہ تاکید کی جاتی ہے کہ ایک فعال اور باصلاحیت ڈیپار ٹمنٹ ہو جو کہ شرعی اصولوں کے مطابق پراڈکٹس بنا سکے۔
- 7. شریعہ اڈٹ رپورٹوں اور شریعہ کمپلائنس ریویو کے رپورٹوں میں بیہ دیکھا گیا کہ یکساں قشم کی غلطیاں مختلف برانچز میں ریکارڈ کی گئیں اس لئے بیہ تجویز کی گئی ہے کہ
 - و اسلامی بینکاری کے برانچز کی رٹینگ سسٹم کو متعارف کیا جات
 - برانچ ریٹنگ کے وقت شریعہ ریٹنگ کومد نظر رکھا جائے
 - جزاو سزا، تبدیلی وترقی کو شریعہ کمپلائنس کے ساتھ وابستہ کیا جائے

اللہ تعالی سے دعاہے کہ ہمیں دونوں جہانوں میں کامیا ہوں سے ہمکنار فرمائے اور ہمارے خطاؤوں پر در گزر فرمائے جو ہم سے جانے ان جانے میں سر زد ہوئی ہیں۔





ڈاکٹر دوست محمّدخان

تمبر

مقت محمد ز









Grant Thornton Anjum Rahman

302 B, 3rd Floor Evacuee Trust Complex, Sir Agha Khan Road F-5/1 Islamabad Pakistan

T: +92 51 2274665 F: +92 51 2273874 www.gtpak.com

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of financial position of The Bank of Khyber (the "Bank") as at December 31, 2017 and the related profit and loss account, statement of comprehensive income, statement of changes in equity and cash flow statement, together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, which include the unaudited certified returns from the branches and other offices except for thirteen branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control, and prepare and present the above financial statements in conformity with approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the repealed Companies Ordinance, 1984 (XLVII of 1984) as directed by Securities and Exchange Commission of Pakistan (SECP) vide circular no. 23 dated October 04, 2017. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in case of loans and advances covered more than sixty percent of the total loans and advances of the Bank, we report that:

- a) in our opinion, proper books of account have been kept by the Bank as required by the repealed Companies Ordinance, 1984 (XLVII of 1984) and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- b) in our opinion:
 - (i) the statement of financial position and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the repealed Companies Ordinance, 1984 (XLVII of 1984) and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;





Grant Thornton Anjum Rahman

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- c) in our opinion and to the best of our information and according to the explanations given to us the statement of financial position, profit and loss account, statement of comprehensive income, statement of changes in equity and cash flow statement together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962) and the repealed Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at December 31, 2017 and its true balance of the profit, its comprehensive income, its changes in equity and cash flows for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

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GRANT THORNTON ANJUM RAHMAN Chartered Accountants Audit Engagement Partner: Nadeem Tirmizi Islamabad

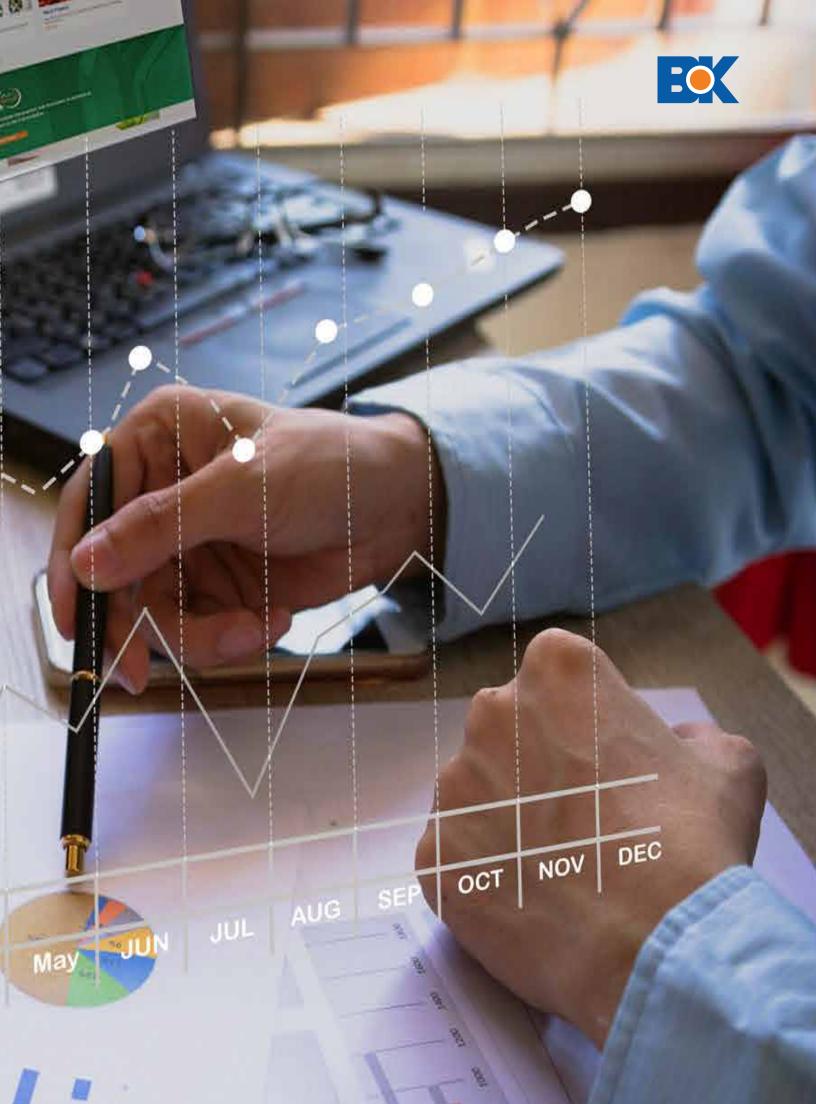
March 02, 2018

Chartered Accountants

Member of Grant Thornton International Ltd

Other offices in Lahore and Karachi





Statement of Financial Position As at December 31, 2017

| | Note | 2017 (Rupees | 2016 in '000') |
|---|------|-----------------|--------------------------|
| ASSETS | | | |
| Cash and balances with treasury banks | 7 | 8,916,018 | 8,636,526 |
| Balances with other banks | 8 | 3,257,351 | 9,980,928 |
| Lendings to financial institutions | 9 | 1,529,106 | 8,827,307 |
| Investments | 10 | 140,473,783 | 141,602,355 |
| Advances | 11 | 83,369,052 | 31,643,885 |
| Operating fixed assets | 12 | 2,370,125 | 2,070,554 |
| Deferred tax assets - net | 17 | 379,751 | - |
| Other assets | 13 | 4,837,198 | 3,638,719 |
| | | 245,132,384 | 206,400,274 |
| LIABILITIES | | | |
| Bills payable | 14 | 1,131,241 | 775,938 |
| Borrowings | 15 | 64,189,586 | 28,700,825 |
| Deposits and other accounts | 16 | 159,246,974 | 157,020,365 |
| Sub-ordinated Ioan | | - | - |
| Liabilities against assets subject to finance lease | | - | - |
| Deferred tax liabilities - net | 17 | - | 151,745 |
| Other liabilities | 18 | 5,166,464 | 3,608,857 |
| | | 229,734,265 | 190,257,730 |
| NET ASSETS | | 15,398,119 | 16,142,544 |
| REPRESENTED BY | | | |
| Share capital | 19 | 10,002,524 | 10,002,524 |
| Reserves | | 2,550,263 | 2,192,169 |
| Unappropriated profit | | 2,390,464 | 2,490,553 |
| | | 14,943,251 | 14,685,246 |
| Surplus on revaluation of assets - net of tax | 20 | 454,868 | 1,457,298 |
| | | 15,398,119 | 16,142,544 |
| CONTINGENCIES AND COMMITMENTS | 21 | | |

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

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Chief Financial Officer

Acting Managing Director

Director

Director

Director

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Profit and Loss Account For the year ended December 31, 2017

| Mark-up / return / interest expensed | 22 14,375 , 23 9,576 , 4,799 , 1.5 (107,0 | .033 .073) 279 - | 2,049,052 7,642,575 4,406,477 727,058 (96,717) 438 |
|--|--|---------------------------|---|
| Net mark-up / return / interest income (Reversal) / provision against loans and advances - net 11 Provision for / (reversal) against diminution in value of investments - net 10 Bad debts written off directly 10 Net mark-up / return/ interest income after provisions 10 NON MARK-UP / RETURN / INTEREST INCOME 11 | 4,799, 1.5 (107,0 0.3 3,1 (103,7 | .033 173) 279 - | 4,406,477 727,058 (96,717) |
| (Reversal) / provision against loans and advances - net 11 Provision for / (reversal) against diminution in value of investments - net 10 Bad debts written off directly 10 Net mark-up / return/ interest income after provisions 10 NON MARK-UP / RETURN / INTEREST INCOME 10 | 1.5 (107,0 0.3 3,1 (103,7 | 073) 279 - | 727,058 (96,717) |
| Provision for / (reversal) against diminution in value of investments - net 10 Bad debts written off directly 10 Net mark-up / return/ interest income after provisions 10 NON MARK-UP / RETURN / INTEREST INCOME 10 | 0.3 3, (103,7 | 279 - | (96,717) |
| Bad debts written off directly Net mark-up / return/ interest income after provisions NON MARK-UP / RETURN / INTEREST INCOME | (103,7 | - | |
| Net mark-up / return/ interest income after provisions NON MARK-UP / RETURN / INTEREST INCOME | | - '94) | 438 |
| NON MARK-UP / RETURN / INTEREST INCOME | | '94) | |
| NON MARK-UP / RETURN / INTEREST INCOME | 4,902, | | 630,779 |
| | | .827 | 3,775,698 |
| Fee commission and brokerage income | | | |
| recientinission and stokerage meane | 325, | 138 | 252,781 |
| Dividend income | 58, | 039 | 102,190 |
| Income from dealing in foreign currencies | 87, | 305 | 88,475 |
| | 24 1,061 , | .172 | 2,139,484 |
| | 0.5 | - | 716 |
| Other income 2 | 25 119 , | 164 | 89,342 |
| Total non-mark-up / return / interest income | 1,650, | 818 | 2,672,988 |
| | 6,553, | 645 | 6,448,686 |
| NON MARK-UP / RETURN / INTEREST EXPENSES | | | |
| Administrative expenses | 26 3,774 , | 878 | 3,210,806 |
| Other (reversals) / provisions - net | 27 (19,4 | 07) | (2,299) |
| Other charges 2 | 28 2, | 776 | 228 |
| Total non-mark-up / return / interest expenses | 3,758, | 247 | 3,208,735 |
| PROFIT BEFORE TAXATION | 2,795, | 398 | 3,239,951 |
| Taxation | 29 | | |
| - Current | 913, | 141 | 1,180,880 |
| - Prior year | 66, | | 85,492 |
| - Deferred | 25, | | (46,897) |
| | 1,004, | 927 | 1,219,475 |
| PROFIT AFTER TAXATION | 1,790, | 471 | 2,020,476 |
| Earnings per share - Basic and Diluted (in Rupees) | 30 1 | .79 | 2.02 |

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.



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Chief Financial **Officer**

Acting Managing Director

Director

Director

Director



Statement of Comprehensive Income For the year ended December 31, 2017

| | Note | 2017 (Rupees i | 2016 n '000') |
|--|------|------------------------|-------------------------|
| Profit after taxation | | 1,790,471 | 2,020,476 |
| Other comprehensive income | | | |
| Items that are not to be reclassified to profit and loss account in subsequent periods | | | |
| Re-measurement loss of defined benefit obligations - net of tax | 33.7 | (31,909) | (57,764) |
| Other comprehensive income transferred to equity | | 1,758,562 | 1,962,712 |
| Components of comprehensive income not reflected in equity | | | |
| Items that will not be reclassified to profit and loss account (Decrease) in surplus on revaluation of fixed assets | | - | (16,062) |
| Items that may be reclassified to profit and loss account in subsequent periods | | | |
| Net change in fair value of available for sale securities Related deferred tax reversal | | (1,542,201) 539,771 | 1,050,947 (367,832) |
| | | (1,002,430) | 683,115 |
| | | (1,002,430) | 667,053 |

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

Chief Financial **Officer**



Acting Managing

Director

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Director

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Director



Statement of Changes in Equity For the year ended December 31, 2017

| | Share capital | Statutory reserve | Unappropriated profit | Total |
|---|------------------|----------------------|--------------------------|-------------|
| | | ·(Rupees | | |
| Balance as at January 1, 2016 Transactions with owners recorded directly in equity | 10,002,524 | 1,788,074 | 2,182,400 | 13,972,998 |
| Final cash dividend for the year ended December 31,2015 (Rs.1.25 per share) | - | - | (1,250,464) | (1,250,464) |
| Total comprehensive income for the year ended December 31, 2016 | | | | |
| Profit after taxation for the year ended December 31, 2016 | - | - | 2,020,476 | 2,020,476 |
| Other comprehensive income | - | - | (57,764) | (57,764) |
| | - | - | 1,962,712 | 1,962,712 |
| Transfer to statutory reserve | - | 404,095 | (404,095) | - |
| Balance as at December 31, 2016 | 10,002,524 | 2,192,169 | 2,490,553 | 14,685,246 |
| Transactions with owners recorded directly in equity Final cash dividend for the year ended December 31, 2016 (Rs.1.50 per share) | - | - | (1,500,557) | (1,500,557) |
| Total comprehensive income for the year ended December 31, 2017 | | | | |
| Profit after taxation for the year ended December 31, 2017 | - | - | 1,790,471 | 1,790,471 |
| Other comprehensive income | - | - | (31,909) | (31,909) |
| Transfer to statutory reserve | - | - 358,094 | 1,758,562 (358,094) | 1,758,562 |
| Balance as at December 31, 2017 | 10,002,524 | 2,550,263 | 2,390,463 | 14,943,251 |

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

Chief Financial

Officer

Acting Managing

Director

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Director

Director

Director



Cash Flow Statement For the year ended december 31, 2017

| CASH FLOWS FROM OPERATING ACTIVITIES | Note | 2017 (Rupees | 2016 5 in '000') |
|---|------|---------------------|----------------------------|
| Profit before taxation | | 2,795,398 | 3,239,951 |
| Less: Dividend income | | 58,039 | 102,190 |
| Adjustments for non-cash charges | | 2,737,359 | 3,137,761 |
| Depreciation | | 236,933 | 206,055 |
| Amortization | | 37,702 | 19,998 |
| (Reversal) / provision against loans and advances - net | | (107,073) | 727,058 |
| Provision for / (reversal) against diminution in value of investments - net | | 3,279 | (96,717) |
| Unrealized (gain) on revaluation of investments classified as held for trading - net | | - | (716) |
| Gain on sale of operating fixed assets | | (1,959) | (458) |
| Other (reversals) / provisions - net | | (19,407) | (2,299) |
| | | 149,475 | 852,921 |
| (Increase) / decrease in operating assets: | | 2,886,834 | 3,990,682 |
| Lendings to financial institutions | | 7,298,201 | (2,838,483) |
| Held-for-trading securities | | 360,797 | 668,447 |
| Advances | | (51,618,094) | 4,082,668 |
| Others assets | | (1,072,498) | (417,696) |
| Increase / (decrease) in operating liabilities: | | (45,031,594) | 1,494,936 |
| Bills payable | | 355,303 | 271,054 |
| Borrowings | | 35,488,761 | 11,570,631 |
| Deposits and other accounts | | 2,226,609 | 39,728,353 |
| Other liabilities (excluding current taxation) | | 1,680,431 | (254,881) |
| | | 39,751,104 | 51,315,157 |
| | | (2,393,656) | 56,800,775 |
| Income tax paid | | (1,269,656) | (1,332,022) |
| Net cash (used)/generated from operating activities | | (3,663,312) | 55,468,753 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Net investments in available-for-sale securities | | 15,809,352 | (47,419,243) |
| Net investments in held-to-maturity securities | | (16,587,057) | 33,381 |
| Dividend income received Investment in operating fixed assets | | 58,039 (576,667) | 102,190 (390,226) |
| Sale proceeds from disposal of operating fixed assets | | 4,420 | 2,840 |
| Net cash used in investing activities | | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | (1,291,913) | (47,671,058) |
| Dividends paid | | (1,488,860) | (1,240,534) |
| Net cash used in financing activities | | (1,488,860) | (1,240,534) |
| (Decrease) / increase in cash and cash equivalents | | (6,444,085) | 6,557,161 |
| Cash and cash equivalents at the beginning of the year | | 18,617,454 | 12,060,293 |
| Cash and cash equivalents at the end of the year | 31 | 12,173,369 | 18,617,454 |
| The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements. | | | |

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

Chief Financial

Officer

Acting Managing Director

n Director

_ الم Director

Director

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Notes to the Financial Statements

For the year ended December 31, 2017

1. STATUS AND NATURE OF BUSINESS

1.1 The Bank of Khyber ("the Bank") was established under The Bank of Khyber Act, 1991 and is principally engaged in the business of commercial banking and related services. The Bank acquired the status of a scheduled bank in 1994 and is listed on the Pakistan Stock Exchange Limited. The registered office of the Bank is situated at 24-The Mall, Peshawar Cantt, Peshawar and it has been temporarily shifted to 1st Floor, State Life Building, 34 - The Mall, Peshawar Cantt. The Bank operates 166 branches including 83 Islamic banking branches (2016: 150 branches including 77 Islamic banking branches). The long term credit ratings of the Bank assigned by The Pakistan Credit Rating Agency Limited (PACRA) and JCR-VIS are 'A' and 'A' respectively and the short-term credit ratings assigned are 'A1' (A-One) and 'A-1' (A-One) respectively.

2. BASIS OF PRESENTATION

- 2.1 These financial statements have been prepared in conformity with the format of financial statements prescribed by the SBP vide circular No. 4 of 2006 dated February 17, 2006.
- 2.2 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under the respective arrangements (except for Murabaha financings accounted for under Islamic Financial Accounting Standard 1 "Murabaha") are not reflected in these financial statements as such, but are restricted to the amount of facility actually utilized and the appropriate portion of markup thereon. However, the Islamic banking branches of the Bank have complied with the requirements as set out in the Islamic Financial Accounting Standards (IFAS).
- 2.3 The financial results of the Islamic Banking Group have been included in these financial statements for reporting purpose, after eliminating the effects of inter-branch transactions and balances. Key financial figures of the Islamic Banking Group are disclosed in Annexure "A" to these financial statements.
- 2.4 These financial statements have been presented in Pakistani Rupee, which is the Bank's functional and presentation currency. The figures have been rounded off to the nearest thousand rupees, unless otherwise stated.
- 2.5 These are separate financial statements of the Bank in which investments in associates are reported on the basis of direct equity interest and are not consolidated or accounted for by using equity method of accounting.

3. STATEMENT OF COMPLIANCE

- **3.1** These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan as are notified under the repealed Companies Ordinance, 1984, the provisions of and directives issued under the repealed Companies Ordinance, 1984, the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). Wherever the requirements of the repealed Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or regulations / directives issued by SECP and SBP differ with the requirements of IFRS or IFAS, the requirements of the repealed Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the requirements of the repealed Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the requirements of IFRS or IFAS, the requirements of the repealed Companies Ordinance, 1984, the Banking Companies Ordinance, 1962 or the requirements of the said regulations / directives shall prevail.
- **3.2** The SBP, vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement and International Accounting Standard 40, Investment Property for banking companies till further instructions. Further, according to a notification of SECP dated April 28, 2008, IFRS 7 "Financial Instruments: Disclosure" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by SBP through its various circulars.



- **3.3** The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, as allowed by the SECP vide its circular number 23/2017 dated October 4, 2017, these unconsolidated financial statements have been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984.
- 3.4 IFRS 8, 'Operating Segments' is effective for the Bank's accounting period beginning on or after January 1, 2009. All banking companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. Management believes that as the SBP has defined the segment categorization in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these financial statements is based on the requirements laid down by the SBP.
- 3.5 IFRS-10 Consolidated Financial Statements was made applicable from period beginning on or after 1 January 2015 vide S.R.O 633(I)/2014 dated July 10, 2014 by SECP. However, SECP has directed that the requirements of consolidation under section 237 of the Companies Ordinance, 1984 and IFRS-10 "Consolidated Financial Statements" is not applicable in case of investment by companies in mutual funds established under Trust structure, through S.R.O 56(I) /2016 dated January 28, 2016. Accordingly, the requirements of this standard has not been considered in the preparation of these financial statements.
- 3.6 SBP through BPRD Circular No. 04 of 2015 dated February 25, 2015 has deferred applicability of Islamic Financial Accounting Standard-3 for Profit & Loss Sharing on Deposits (IFAS-3) issued by the Institute of Chartered Accountants of Pakistan and notified by the Securities & Exchange Commission of Pakistan (SECP), vide their SRO No. 571 of 2013 dated June 12, 2013 for institutions offering Islamic Financial Services (IIFS). The standard will result in certain new disclosures in the financial statements of the Bank as and when notified by SBP.
- 3.7 Standards, interpretations and amendments to published approved accounting standards that are not yet effective The following revised standards, amendments and interpretations with respect to the approved accounting standards would be effective from the dates mentioned below against the respective standard or interpretation:

| Standard, Interpretation or Amendment | Effective date (annual periods beginning on or after) |
|---|--|
| - IFRS 2 - Share-based Payments - (Amendments) | January 01, 2018 |
| - IAS 28 - Investments in Associates and Joint Ventures - (Improvement) | January 01, 2018 |
| - IFRIC 22 - Foreign Currency Transactions and Advance Consideration | January 01, 2018 |
| - IFRIC 23 - Uncertainty over Income Tax Treatments | January 01, 2018 |
| - IFRS 3 - Business Consideration - (Amendments) | January 01, 2018 |
| - IFRS 11 - Joint Venture- (Amendments) | January 01, 2018 |
| - IAS 12 - Income Taxes - (Amendments) | July 01, 2018 |
| - IFRS 15 - Revenue from contracts with customers | July 01, 2018 |
| - IFRS 9 - Financial Instruments: Classification and Measurement | July 01, 2018 |
| - IFRS 9 - Financial Instruments: Classification and Measurement - (Amendments) | January 01, 2018 |

- IFRS 15 Revenue from contracts with customers The Bank is currently in the process of assessing the potential impacts of changes required in revenue recognition policies upon adoption of the standard
- IFRS 9 Financial Instruments The Bank is currently awaiting instructions from SBP as 1 applicability of IAS 39 was deferred by SBP till further instructions.

The Bank expects that the adoption of remaining amendments, improvements and interpretations will not affect its financial statements in the period of initial application.

In addition to above, the Companies Act 2017 has been enacted on May 31, 2017 and according to the circular referred to in note number 3.3 of these financial statements, the Act would be applicable on the Financial statements of the Bank effective from January 1, 2018. This would result in additional disclosures and certain changes in financial statements presentation.

The SBP vide BPRD circular no. 2 dated January 25, 2018 has specified the new reporting format for the financial statements of banking companies. The new format has revised the disclosure requirements and will become applicable for the financial statements of the Bank for the year ending December 31, 2018.



3.8 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on or after January 1,2017 but are considered not to be relevant or do not have any significant effect on the Bank's operations and therefore not detailed in these financial statements.

4. BASIS OF MEASUREMENT

4.1 Accounting convention

These financial statements have been prepared under the historical cost convention except that certain operating fixed assets have been stated at revalued amounts, certain investments, derivative financial instruments have been stated at fair value and the recognition of certain employees benefits at present value, as disclosed in their respective note.

5. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in application of accounting policies are as follows:

5.1 Classification of investments

In classifying investments the Bank follows the guidance provided in SBP circulars:

-Investments classified as 'held for trading', are securities which are acquired with an intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days of acquisition.

-Investments classified as 'held to maturity' are non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investment to maturity.

-The investments which are not classified as 'held for trading' or 'held to maturity' are classified as 'available for sale'.

5.2 Impairment of available-for-sale equity investments

The Bank determines that "available-for-sale" equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolong requires management to exercise judgment. In making this judgment, the Bank evaluates among other factors, the volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

5.3 Provision against non-performing loans and advances and debt securities classified as investments

The Bank reviews its loan portfolio and debt securities classified as investments to assess the amount of non-performing loans and advances and debt securities and provision required there-against. While assessing this requirement various factors including the delinquency in the account, financial position of the borrower, theforced sale value of securities and requirements of the Prudential Regulations are considered. For portfolio impairment provision on consumer advances and loans to small enterprises, the Bank follows the general provision requirement set out in Prudential Regulations.

5.4 Income taxes

While making the estimates for income taxes currently payable by the Bank, management looks at the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making provision for deferred taxes, estimates of the Bank's future taxable profits and expected reversal of deductible temporary differences are taken into account.

5.5 Depreciation, amortization and revaluation of operating fixed assets

In making estimates of the depreciation / amortization, management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the



future economic benefits embodied in the assets, the method is changed to reflect the change in pattern. Such change is accounted for as change in accounting estimates in accounting Latendard - 8, "Accounting Policies, Changes in Accounting Estimates and Errors". Further, the Bank estimates the revalued amount of leasehold land on a regular basis. The estimates are based on valuations carried out by independent professional valuers under the current market conditions.

5.6 Defined benefit plan

The liability of the defined benefit plan (gratuity) is determined using actuarial advice using the Projected Unit Credit Method. The actuarial valuation involves making assumptions about discount rates, expected rates of returns on assets and future salary increases, which have been disclosed in note 33.10. Actuarial assumptions are entity's best estimates of the variables that will determine the ultimate cost of providing post-employment benefits. Changes in these assumptions in future years may affect the liability / asset under the plan in those years.

5.7 Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest rates in-effect at the date of statement of financial position and the rates contracted.

6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year.

6.1 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents include cash and balances with treasury banks and balances with other banks in current and deposit accounts.

6.2 Lendings to / borrowings from financial institutions

The Bank enters into transactions of borrowing (re-purchase) from and lending (reverse re-purchase) to financial institutions, at contracted rates for a specified period of time. These are recorded as under:

a) Sale under repurchase agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognized in the statement of financial position and are measured in accordance with accounting policies for investment and counterparty liability is included in borrowings from financial institutions. The difference between sale and repurchase price is treated as mark-up/return/interest expense and accrued over the term of the repo agreement.

b) Purchase under resale agreement

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognized in the statement of financial position, instead amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up/return/interest income and accrued over the term of the reverse repo agreement.

c) Other lendings

Other lendings include term lendings and unsecured lendings to financial institutions. These are stated net of provision. Mark-up / interest income on such lendings is recorded on time proportion basis using effective interest rate method except mark-up on impaired/delinquent lendings, which are recognized on receipt basis.

d) Other borrowings

Other borrowings including borrowings from SBP are recorded at proceeds received. Mark-up expense on such borrowings is charged to the profit and loss account on time proportion basis using effective interest method.

6.3 Investments

6.3.1 Classification

The Bank classifies its investments as follows:

Held-for-trading

These are securities which are either acquired for generating a profit from short-term fluctuations in market prices, interest rate movements & dealer's margin or are securities included in a portfolio in which a pattern of short-term profit taking exists.



Held-to-maturity

These are securities with fixed or determinable payments and fixed maturity in respect of which the Bank has the positive intent and ability to hold to maturity.

Available-for-sale

These are investments that do not fall under the "held for trading" or "held-to-maturity" categories.

Associates

Investments in associated companies are stated at cost. Provision is made for impairment in value, if any.

6.3.2 Regular way contracts

All purchases and sales of investments that require delivery within the timeframe established by regulation or market convention are recognized at trade date, which is the date at which the Bank commits to purchase or sell the investments.

6.3.3 Initial measurement

Investments other than those categorized as "held-for-trading" are initially recognized at fair value, which includes transaction costs associated with investments. Investments classified as "held-for-trading" are initially recognized at fair value and transaction costs are expensed in the profit and loss account.

6.3.4 Subsequent measurement

Held-for-trading

These are measured at subsequent reporting dates at fair value. Gains and losses on re-measurement are included in the profit and loss account.

Held-to-maturity

These are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts.

Available-for-sale

Quoted-securities classified as available-for-sale investments are measured at subsequent reporting dates at fair value. Any surplus / deficit arising thereon is kept in a separate account shown in the statement of financial position below equity and taken to the profit and loss account when actually realized upon disposal or when the investment is considered to be impaired.

Unquoted equity securities are valued at the lower of cost or break-up value. A decline in the carrying value is charged to the profit and loss account. The break-up value of these equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses.

6.3.5 Impairment

Provision for diminution in the value of securities is made after considering impairment, if any, in their value and charged to profit and loss account. Impairment is recognized when there is an objective evidence of significant or prolonged decline in the value of such securities. Provision for impairment against debt securities is made as per the aging criteria prescribed by the Prudential Regulations of SBP.

6.4 Advances

6.4.1 Conventional

Advances are stated net of specific and general provisions. Specific and general provision against advances is determined on the basis of Prudential Regulations and other directives issued by the SBP and charged to the profit and loss account. Advances are written-off when there are no realistic prospects of recovery.

6.4.2 Murabaha

Funds disbursed for purchase of goods are recorded as 'Advance for Murabaha'. On culmination of Murabaha, i.e. sale of goods to customers, Murabaha financings are recorded at the deferred sale price net of profit. Goods that have been purchased but remained unsold are recorded as inventories. Profit is recorded at the time of sale of goods under Murabaha as deferred income and is included in the amount of murabaha financings. Profit is taken to the profit and loss account over the period of the murabaha.



6.4.3 Ijarah financings

Ijarah financings executed on or before December 31, 2008 have been accounted for under Finance method, thereafter all Ijarah financings are accounted for under IFAS-2.

- (a) Under Finance method, the present value of minimum Ijarah payments have been recognized and shown under financings. The unearned income, i.e. the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortized over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognized as income on a receipt basis. Income on Ijarah is recognized from the date of delivery of the respective assets to the Mustajir (lessee).
- (b) Under IFAS-2 method, assets underlying Ijarah financing have been carried at cost less accumulated depreciation and impairment losses, if any, and are shown under financing. Rentals accrued from Ijarah financings net of depreciation charged are taken to profit and loss account.

Depreciation on Ijarah assets is charged by applying the straight line method over the Ijarah period which is from the date of delivery of respective assets to Mustajir up to the date of maturity / termination of Ijarah agre

6.4.4 Diminishing Musharakah

Diminishing Musharakah represents an asset in joint ownership, whereby a partner promises to buy the equity share of the other partner until the title to the equity is totally transferred to him. The partner using the asset pays the proportionate rental of such asset to the other partner (the Bank). Profit on Diminishing Musharakah financings is recognized on accrual basis.

6.4.5 Salam

Salam is a sale transaction where the seller undertakes to supply some specific goods/commodities to the buyer at a future date against an advance price fully paid on spot. In Salam Bank financing, the Bank purchase some specific goods / commodities from its customers to be delivered to within an agreed time. The goods are then sold and the amount hence financed is received back to Bank.

6.4.6 Istisna

In Istisna financing, the Bank places an order to client (seller/manufacturer) to manufacture and deliver specific goods/commodities at an agreed price. The goods are then sold and the amount hence financed is received back to the Bank.

6.5 Inventories

The Bank values its inventories at the lower of cost or net realizable value. Cost of inventories represents the actual purchase made by the Bank / customers as an agent on behalf of the Bank for subsequent sale. The net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

6.6 Operating fixed assets and depreciation

6.6.1 Capital-work-in progress

Capital-work-in progress is stated at cost less accumulated impairment losses, if any. These are transferred to operating fixed assets as and when the assets are available for use.

6.6.2 Tangible fixed assets

Property and equipment, except land which is not depreciated, are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of fixed assets. Leasehold land is carried at revalued amount while freehold land carried at cost less accumulated impairment losses, if any.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account when incurred.

Depreciation on fixed assets is charged to income over the useful life of the asset on a systematic basis by using the straight line method at the rates stated in note 12.2. Depreciation charge commences from the month when the asset is available for use and continues till the month the asset is discontinued either through disposal or retirement.

Surplus arising on revaluation of land is credited to the 'surplus on revaluation of fixed assets' account. Deficit (if any) arising on subsequent revaluation of fixed assets is adjusted against above mentioned surplus account as allowed under the provisions of the Companies Ordinance, 1984.

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.



Gains and losses on disposal of fixed assets are included in the profit and loss account, except that the related surplus on revaluation of fixed assets (net of deferred tax) is directly transferred to un-appropriated profit.

6.6.3 Intangible assets

Intangible assets having finite useful life are stated at cost less accumulated amortization and impairment losses, if any. Such Intangible assets are being amortized using the straight-line method over their useful lives as stated in note 12.3. Amortization is charged from the month of acquisition and up to the month of deletion. The useful lives and amortization method are reviewed and adjusted, if appropriate, at each reporting date.

Costs associated with maintaining computer software are recognized as an expense when incurred.

6.6.4 Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax asset, are reviewed at each reporting date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. Recoverable amount is the greater of net selling price and value in use. The resulting impairment loss is taken to the profit and loss account except for the impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

6.7 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognized in the profit and loss account except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

6.7.1 Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profits for the year. The charge for the current year also includes adjustments, where considered necessary relating to prior years, arising from assessments finalized during the year for such years.

6.7.2 Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax is calculated at the tax rates that are expected to apply to the periods when the differences are expected to reverse, based on tax rates that have been enacted or substantively enacted at the re

Deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the assets can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax, if any, on revaluation of fixed asset and investments is recognized as an adjustment to surplus/(deficit) arising on revaluation in accordance with the requirements of IAS-12 "Income Taxes".

6.8 Staff retirement benefits

6.8.1 Defined benefit plan

The Bank operates a funded gratuity scheme for all its permanent employees. Contributions are made to the fund by the Bank in accordance with the rules of the scheme. Employees are entitled to the benefits under the scheme which comprise of two last drawn basic salaries for each completed year of service. Contributions to the fund are made on the basis of actuarial recommendations. Actuarial valuation was carried out on December 31, 2017 using the Projected Unit Credit Method. Actuarial gains/losses arising from experience adjustments and changes in actuarial assumptions are recognized immediately in other comprehensive income.

6.8.2 Defined contribution plan

The Bank operates a recognized contributory provident fund covering all its permanent employees. Equal monthly contributions are made by the Bank and the employees to the fund at a rate of fifteen percent of basic salary.



6.9 Financial instruments

6.9.1 Financial assets and liabilities

Financial assets and financial liabilities are recognized at the time when the Bank becomes a party to the contractual provision of the instrument. Financial assets are de-recognized when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognized when obligation specific in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liability is recognized in the profit and loss account of the current period. The particular recognition and subsequent measurement methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

6.9.2 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the profit and loss acco unt.

6.10 Revenue recognition

- **6.10.1** Income on murabaha is accounted for on culmination of murabaha transaction and is recognized as revenue on a time proportionate basis. Unearned profit is accounted for by crediting deferred murabaha income, which is recorded as a liability.
- **6.10.2** Interest / return / mark-up on regular loans / advances (other than murabaha) and debt securities investments is recognized on time proportion basis. Where debt securities are purchased at premium or discount, the same is amortized through the profit and loss account using the effective interest rate method.
- 6.10.3 Interest / return / mark-up recoverable on classified loans and advances and investments is recognized on receipt basis. Interest / return / mark-up on classified rescheduled / restructured loans and advances and investments is recognized as permitted by the regulations of the SBP.
- **6.10.4** For Ijarah contracts written up to December 31, 2008, the Bank follows finance method in recognizing income. Under this method the unearned finance income, i.e., the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility, is deferred and then amortized over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognized as income on receipt basis. Income on Ijarah is recognized from the date of delivery of the respective assets to the Mustajir.
- **6.10.5** Rentals on Ijarah contracts written subsequent to December 31, 2008 are recognized as income on accrual basis as and when the rentals become due. Income is recognized net of depreciation charged in the profit and loss account.
- 6.10.6 Dividend income is recognized when the Bank's right to receive the dividend is established.
- **6.10.7** Fee, commission, liquidated damages etc. are recorded on accrual basis when the service has been provided. Fees and commission which in substance amount to an additional interest charge, are recognized over the life of the underlying transaction on a level yield basis.
- 6.10.8 Gain / loss on sale of investments is credited / charged to profit and loss account.

6.11 Foreign currencies

a) Foreign currency transactions and balances

Transactions in foreign currencies are translated into Pakistani Rupees at the exchange rates prevailing on the transaction date. Monetary assets and liabilities in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing on the reporting date. Foreign bills purchased and forward foreign exchange contracts are valued at forward rates applicable to their respective maturities.

b) Translation gains and losses

Translation gains and losses are included in profit and loss account.

c) Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in the financial statements are translated at forward rates applicable to their respective maturities. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing on the reporting date.

6.12 Segment Reporting

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Segment information is presented as per the guidance of SBP.



Business Segments

The Bank comprises of following main business segments:

a) Corporate finance

This includes, services provided in connection with mergers and acquisition, underwriting, privatization, securitization, research, debts instruments, equity, syndication, IPO and secondary private placements.

b) Trading and sales

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, brokerage debt and prime brokerage.

c) Retail banking

It includes retail lending and deposits, banking services, trust and estates, private lending and deposits, banking services and retail offered to its retail customers.

d) Commercial banking

Commercial banking includes project finance, real estate, export finance, trade finance, factoring, leasing, lending, guarantees, bills of exchange and deposits.

Geographical segments

The Bank conducts all its operations in Pakistan.

6.13 Provisions

Provisions are recognized when the Bank has a legal or constructive obligation arising as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimate.

Provision against identified non-funded losses is recognized when intimated and reasonable certainty exists for the Bank to settle the obligation. The loss is charged to the profit and loss account net of expected recovery and is classified under other liabilities.

6.14 Borrowings / deposits and their cost

a) Borrowings / deposits are recorded at the proceeds received.

b) Borrowings / deposits cost are recognized as expense in the period in which these are incurred using effective mark-up / interest rate method.

6.15 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Bank intends to either settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

6.16 Earnings per share

The Bank presents earnings per share (EPS) data for its ordinary shares. EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year.

6.17 Dividends and appropriations to reserves

Dividend and appropriation to reserves, except appropriations which are required under the law, after the reporting date, are recognized in the Bank's financial statements in the year in which these are approved.

6.18 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Bank in statement of financial position.

6.19 Statutory Reserve

Every Bank incorporated in Pakistan is required to transfer 20% of their profit to a statutory reserve until the reserve equals share capital, thereafter 10% of the profit of the Bank is to be transferred to this reserve.



| | Note | 2017 (Runees | 2016 in '000') | |
|---------------------------------------|------|-----------------|--------------------------|--|
| | note | (nupees | m 000 / | |
| CASH AND BALANCES WITH TREASURY BANKS | | | | |
| In hand: | | | | |
| Local currency | | 1,704,772 | 1,314,614 | |
| Foreign currencies | | 261,795 | 133,954 | |
| National prize bonds | | 664 | 414 | |
| | | 1,967,231 | 1,448,982 | |
| With State Bank of Pakistan in: | | | | |
| Local currency current accounts | 7.1 | 6,171,976 | 6,099,010 | |
| Foreign currency current accounts | 7.1 | 58,006 | 30,961 | |
| Foreign currency deposit accounts | 7.2 | 87,311 | 65,458 | |
| | | 6,317,293 | 6,195,429 | |
| With National Bank of Pakistan in: | | | | |
| Local currency current accounts | | 578,779 | 955,469 | |
| Local currency deposit accounts | | 4,682 | 4,931 | |
| Foreign currency current accounts | | 48,033 | 31,715 | |
| | | 631,494 | 992,115 | |
| | | 8,916,018 | 8,636,526 | |

7.1 The current accounts are maintained under the requirements of section 22 of the Banking Companies Ordinance, 1962 as amended from time to time.

7.2 These represent accounts maintained for mandatory reserve requirements with the SBP. These accounts carry mark up rate of 0.37 % (2016: Nil) per annum.

| | | Note | 2017 (Rupees | 2016 i n '000') |
|-----------|--------------------------------------|------|-----------------|---------------------------|
| 8 BALANC | ES WITH OTHER BANKS | | | |
| In Pakis | tan | | | |
| On currer | nt accounts | | 2,564,648 | 2,314,254 |
| On depos | sit accounts | 8.1 | 241,302 | 7,145,218 |
| | | | 2,805,950 | 9,459,472 |
| Outside | Pakistan | | | |
| On currer | nt accounts | | 32,225 | 171,450 |
| On depos | sit accounts | 8.2 | 429,204 | 360,034 |
| | | | 461,429 | 531,484 |
| | | | 3,267,379 | 9,990,956 |
| Provision | for doubtful placement with the bank | 8.3 | (10,028) | (10,028) |
| | | | 3,257,351 | 9,980,928 |

8.1 These represent short-term deposits with banks at mark-up rates ranging from 0.10 % to 5.67 % (2016: 2.00% to 5.80%) per annum.

8.2 TheThese represent placements of funds with banks outside Pakistan, which have been generated through the foreign currency deposit scheme (FE-25). These placements carry no mark-up.se



| | | Note | 2017 (Rupees | 2016 |
|-----|---|-----------|-----------------|-----------|
| | | Note | (hupees | iii 000 j |
| 8.3 | Particulars of provision for doubtful placement with a bank | | | |
| | Opening balance | 21.9 | 10,028 | 10,028 |
| | Charge for the year | | - | - |
| | Reversals | | - | - |
| | Closing balance | | 10,028 | 10,028 |
| 9 | LENDINGS TO FINANCIAL INSTITUTIONS | | | |
| | Call money lending | 9.2 | - | 5,475,000 |
| | Repurchase agreement lendings (Reverse repo) | 9.3 & 9.7 | - | 192,307 |
| | Bai Muajjal receivable from SBP | 9.4 | 1,529,106 | - |
| | Placements with financial institutions | 9.5 | 238,944 | 3,398,944 |
| | | | 1,768,050 | 9,066,251 |
| | Provision against placements with financial institutions | 9.6 | (238,944) | (238,944) |
| | | | 1,529,106 | 8,827,307 |
| 9.1 | Particulars of lendings | | | |
| | In local currency | | 1,529,106 | 8,827,307 |
| | In foreign currency | | - | - |
| | | | 1,529,106 | 8,827,307 |
| | | | | |

9.2 This represents unsecured lending to commercial bank at the mark-up rate of Nil (2016: 4.50% to 5.25%) per annum.

9.3 This represents repurchase agreement lendings (reverse repo) secured against government securities carrying mark-up rate of Nil (2016: 6.25 %) per annum.

9.4 This represents Bai Muajjal agreement entered into with SBP, whereby the Bank sold sukuks on deferred payment basis. The return on these transactions is from 5.641 % to 5.7641 % per annum. The balances are due to mature on June 21, 2018.

9.5 This represents / includes Rs. 238.944 million (2016: Rs 238.944 million) that is overdue and fully provided for.

| | 2017 | 2016 |
|------|-------------------|------|
| Note | (Rupees in '000') | |
| | | |

9.6 Particulars of provision against lendings to financial institutions

| Opening balance | 238,944 | 238,944 |
|---------------------|---------|---------|
| Charge for the year | - | - |
| Reversals | - | - |
| Closing balance | 238,944 | 238,944 |



9.7 Securities held as collateral against lendings to financial institutions

| | | | | 2017 | | | 2016 | |
|------|--|--------|-------------------------|-----------------------------------|--------------------------|--------------|-----------------------------------|-------------|
| | | | Held by Bank | Further given as collateral | Total | Held by Bank | Further given as collateral | Total |
| | | | | | (Rupees i | n '000') | | |
| | Market Treasury Bills | | - | - | - | 192,307 | - | 192,307 |
| | , | | - | - | - | 192,307 | - | 192,307 |
| | | | | 2017 | | | 2016 | |
| 10 | INVESTMENTS | | Held by | Further given as | Total | Held by | Further given as | Total |
| 10.1 | Investments by types | | Bank | collateral | | Bank | collateral | |
| | | Note | | | (Rupees i | n '000') | | |
| | Held-for-trading securities | | | | | | | |
| | Pakistan Investment Bonds | | - | - | - | 360,081 | | 360,081 |
| | | | - | - | - | 360,081 | - | 360,081 |
| | | | | | | | | |
| | Available-for-sale securities | | | | | 12 (22 742 | | 50 0 11 101 |
| | Market Treasury Bills | 10.2.1 | 21,815,852 | 24,827,491 | 46,643,343 | 43,620,749 | 14,420,352 | 58,041,101 |
| | Pakistan Investment Bonds | 10.2.1 | 23,862,623 | 36,951,525 | 60,814,148 | 55,822,793 | 9,695,393 | 65,518,186 |
| | Government of Pakistan Sukuk | 10.2.1 | 6,250,297 | - | 6,250,297 | 7,250,546 | - | 7,250,546 |
| | Ordinary shares of listed companies Ordinary shares of unlisted companies | | 1,355,427 | - | 1,355,427 | 888,612 | - | 888,612 |
| | Ordinary shares of related party - | | 30,487 | - | 30,487 | 30,487 | - | 30,487 |
| | Unlisted shares | | 112,500 | | 112,500 | 112,500 | | 112,500 |
| | Preference shares of unlisted company | 10.6 | 195,000 | - | 195,000 | 195,000 | - | 195,000 |
| | Listed term finance certificates | 10.0 | 338,305 | - | 338,305 | 138,550 | - | 138,550 |
| | Unlisted term finance certificates | | 505,000 | - | 505,000 | 168,762 | - | 168,762 |
| | Sukuks | | 3,518,669 | - | 3,518,669 | 3,228,784 | - | 3,228,784 |
| | | | 57,984,160 | 61,779,016 | 119,763,176 | 111,456,783 | 24,115,745 | 135,572,528 |
| | Held-to-maturity securities | | | | | | | |
| | Pakistan Investment Bonds | 10.2.1 | 22,026,533 | | 22,026,533 | 5,372,809 | | 5,372,809 |
| | Sukuks | 10.2.1 | | - | | 66,667 | - | 66,667 |
| | | | 22,026,533 | - | 22,026,533 | 5,439,476 | - | 5,439,476 |
| | Investment in associate | 10.1.1 | 40,504 | - | 40,504 | 40,504 | - | 40,504 |
| | | _ | 80,051,197 | 61,779,016 | 141,830,213 | 117,296,844 | 24,115,745 | 141,412,589 |
| | Provision for diminution in value | | | | | | | |
| | of investments | 10.3 | (865,176) | - | (865,176) | (861,897) | - | (861,897) |
| | Investments - net of provision | - | 79,186,021 | 61,779,016 | 140,965,037 | 116,434,947 | 24,115,745 | 140,550,692 |
| | Surplus on revaluation of held-for- | | | | | | | |
| | trading securities - net | 10.5 | - | - | - | 716 | - | 716 |
| | (Deficit) / surplus on revaluation of available-for-sale securities - net | 20 | (401 254) | | (101 251) | 1 050 047 | | 1 050 047 |
| | | 20 | (491,254) 78,694,767 | 61,779,016 | (491,254) 140,473,783 | 1,050,947 | - 24,115,745 | 1,050,947 |
| | Total investments | - | /0,094,/0/ | 01,//9,010 | 140,4/3,/05 | 117,400,010 | 24,113,/43 | 141,602,355 |



10.1.1 Investment in associate - unlisted shares

| | | Number of shares | Percentage of holding | | 2017 (Rupees in '0 | 2016 00') |
|------|---|---------------------|--------------------------|----------------|-----------------------|---------------------|
| | Taurus Securities Limited | 4,050,374 | 30% | | 40,504 | 40,504 |
| .1.2 | Summary of financial information of associate | | | | | |
| | Based on the financials | Assets | Liabilities | Equity | Revenue | Profit |
| | | | | Rupees in '000 | | |
| | Taurus Securities Limited | | | | | |
| | December 31, 2016 | 1,169,263 | 873,908 | 295,355 | 114,195 | (848) |
| | | | | | 2017 | 2016 |
| | | | | Note - | (Rupees i | |
| .2 | Investments by segments | | | | | |
| | Federal Government Securities: | | | 10.2.2 | | |
| | - Market Treasury Bills | | | | 46,643,343 | 58,041,10 |
| | - Pakistan Investment Bonds | | | | 82,840,681 | 71,251,07 |
| | - Government of Pakistan - Sukuk | | | | 6,250,297 | 7,250,54 |
| | | | | | 135,734,321 | 136,542,72 |
| | Fully paid up ordinary shares: | | | | | |
| | - Listed companies | | | | 1,355,427 | 888,61 |
| | - Unlisted companies | | | | 30,487 1,385,914 | 30,48 919,09 |
| | Related party: | | | | 1,363,914 | 919,09 |
| | - Ordinary shares of unlisted company | | | | 112,500 | 112,50 |
| | Term finance certificates: | | | | | |
| | - Listed term finance certificates | | | | 338,305 | 138,55 |
| | - Unlisted term finance certificates | | | | 505,000 | 168,76 |
| | | | | | 843,305 | 307,31 |
| | Other investments: | | | | | |
| | - Preference shares of unlisted company | | | 10.6 | 195,000 | 195,00 |
| | - Sukuks | | | | 3,518,669 | 3,295,45 |
| | | | | | 3,713,669 | 3,490,45 |
| | Investment in associate | | | _ | 40,504 | 40,50 |
| | | | | | 141,830,213 | 141,412,58 |
| | Provision for diminution in value of investments | | | 10.3 | (865,176) | (861,897 |
| | Investments - net of provision | | | - | 140,965,037 | 140,550,69 |
| | Surplus on revaluation of held-for-trading securities - net | | | 10.5 | - | 71 |
| | (Deficit) /surplus on revaluation of available-for-sale | | | 20 | (491,254) | 1,050,94 |
| | securities - net | | | | | |
| | Total investments | | | _ | 140,473,783 | 141,602,35 |



10.2.1 Principal terms of investments in Federal Government Securities

| Name of investment | Yield / Return | Maturity | Redemption | Coupon |
|------------------------------|--------------------|----------------------------------|-------------|-------------|
| MarketTreasury Bills | 5.991 % to 6.013 % | 18-January-2018 to 24-May-2018 | On maturity | At maturity |
| Pakistan Investment Bonds | 7.00 % to 12.00% | 26-March-2018 to 21-April-2026 | On maturity | Half yearly |
| Government of Pakistan Sukuk | 5.24% to 6.10% | 15-February-2019 to 30-June-2020 | On maturity | Half yearly |

10.2.2 Federal Government Securities other than those offered as collateral, are held by the Bank to meet Statutory Liquidity Requirements (SLR) of the SBP calculated on the basis of time and demand liabilities.

| | | Note | 2017 (Rupees i | 2016 n '000') |
|------|---|--------|-------------------|-------------------------|
| 10.3 | Particulars of provision for diminution in value of investments | | | |
| | Opening balance | | 861,897 | 958,614 |
| | Charge for the year | 10.3.1 | 18,771 | 46,820 |
| | Reversal on disposals | | (15,492) | (143,537) |
| | | | 3,279 | (96,717) |
| | Closing balance | | 865,176 | 861,897 |

10.3.1 This includes impairment charge of Rs. 18.77 million (2016: Rs. 15.28 million) in respect of available for-sale equity securities.

| 2 Particulars of provision in respect of type and segment | | | |
|---|------|---------|---------|
| By type | | | |
| Available-for-sale securities | | | |
| Ordinary shares of listed companies | | 303,806 | 295,085 |
| Ordinary shares of unlisted companies | | 30,486 | 30,486 |
| Ordinary shares of unlisted company - related party | | 56,250 | 53,576 |
| Preference shares of unlisted company | 10.6 | 195,000 | 195,000 |
| Term finance certificates / Sukuks | | 279,634 | 287,750 |
| | | 865,176 | 861,897 |
| By segment | | | |
| Fully paid up ordinary shares | | | |
| Listed companies | | 303,806 | 295,085 |
| Unlisted companies | | 30,486 | 30,486 |
| Unlisted company - related party | | 56,250 | 53,576 |
| Preference shares of unlisted company | 10.6 | 195,000 | 195,000 |
| Term finance certificates / Sukuks | | 279,634 | 287,750 |
| | | 865,176 | 861,897 |

10.4 Information relating to investment in ordinary shares / certificates of listed and unlisted companies / mutual funds, term finance certificates, sukuks and bonds is disclosed in Annexure "C" to these financial statements. Information relating to quality of available-for-sale securities is given in Annexure "D".

10.5 Unrealized gain / (loss) on revaluation of investments classified as held-for-trading

| Pakistan Investment Bonds | - | 716 |
|---------------------------|---|-----|
| | - | 716 |



10.6 Details of investment in preference shares - unlisted

| Name of company | Note | Percentage of Holding | No. of shares | Paid-up Value per share | Total paid-up value | Total Cost December 31, 2017 | Based on audited accounts as at | Name of Chief Executive/ Managing Agent |
|--------------------------------------|--------|--------------------------|---------------|-------------------------------|------------------------|------------------------------------|---------------------------------------|---|
| | | | | (Rup | oees in '000') - – | | | |
| Saudi Pak Leasing Company Limited | 10.6.1 | 37% | 19,500,000 | 10 | 195,000 | 195,000 | December 31,2015 | Kamal Uddin Khan |

10.6.1 This represents 2.5% non-cumulative, non voting and non redeemable preference shares convertible at any time from the date of issue. The Bank has received these preference shares against the settlement of a debt.

| | | | 2017 | 2016 |
|--------|---|------|-------------|-------------|
| | | Note | (Rupees i | n '000') |
| 11 | | | | |
| 11 | ADVANCES | | | |
| | Loans, cash credits & running finances, etc. | | | |
| | In Pakistan | | 45,591,055 | 29,845,102 |
| | Outside Pakistan | | - | - |
| | | | 45,591,055 | 29,845,102 |
| | Islamic financing and related assets | 11.2 | 40,855,200 | 5,275,801 |
| | Net investment in Ijarah: | | | |
| | In Pakistan | 11.3 | 761,525 | 581,858 |
| | Outside Pakistan | | - | - |
| | | | 761,525 | 581,858 |
| | Bills discounted and purchased (excluding treasury bills) | | | |
| | Payable in Pakistan | | 331,582 | 204,902 |
| | Payable outside Pakistan | | 133,211 | 146,816 |
| | | | 464,793 | 351,718 |
| | Advances - gross | | 87,672,573 | 36,054,479 |
| | Provision against loans and advances | 11.5 | (4,303,521) | (4,410,594) |
| | Advances - net of provision | | 83,369,052 | 31,643,885 |
| 11.1 | Particulars of advances - gross | | | |
| 11.1.1 | In local currency | | 87,672,573 | 36,054,479 |
| | In foreign currencies | | - | - |
| | - | | 87,672,573 | 36,054,479 |
| 11.1.2 | Short term (for up to one year) | | 57,003,275 | 22,660,761 |
| | Long term (for over one year) | | 30,669,298 | 13,393,718 |
| | - • • | | 87,672,573 | 36,054,479 |
| | | | | |



| | Note | 2017 (Rupees i | 2016 n '000') |
|---|--------|-------------------|-------------------------|
| 11.2 Islamic financing and related assets (Annexure | | | |
| Murabaha financing | | 3,555,655 | 1,643,500 |
| Diminishing Musharakah | | 1,853,726 | 2,426,660 |
| lstisna work in progress | | 2,376,042 | 1,200,000 |
| Qarz-e-Hasna | | 69,777 | 5,641 |
| Running Musharakah | | 33,000,000 | - |
| | | 40,855,200 | 5,275,801 |
| 11.3 Net investment in Ijarah | | | |
| ljarah under finance method | 11.3.1 | 6,155 | 6,785 |
| ljarah under IFAS-2 | 11.3.2 | 742,077 | 554,439 |
| | | 748,232 | 561,224 |
| Assets/inventory | | 13,293 | 20,634 |
| | | 761,525 | 581,858 |

11.3.1 Ijarah under finance method

| | | 2017 | | | | 2016 | | | |
|-----------------------------|-------------------------------|--|-----------------------|----------------|-------------------------------|--|-----------------------|---------|--|
| | Not later than one year | Later than one and less than five years | Over five years | Total | Not later than one year | Later than one and less than five years | Over five years | Total | |
| | | | | ··· (Rupees ir | י-יניטטי ו | | | | |
| ljarah rentals receivable | 5,799 | 1,177 | - | 6,976 | 4,743 | 4,021 | - | 8,764 | |
| Residual value | 449 | 20 | - | 469 | 444 | 35 | - | 479 | |
| Minimum Ijarah rentals | 6,248 | 1,197 | - | 7,445 | 5,187 | 4,056 | - | 9,243 | |
| Profit for future periods | (857) | (433) | - | (1,290) | (753) | (1,705) | - | (2,458) | |
| ljarah under finance method | 5,391 | 764 | - | 6,155 | 4,434 | 2,351 | - | 6,785 | |

11.3.2 Ijarah under IFAS-2

Ijarah assets under IFAS-2 are stated at cost of Rs. 1,222.234 million (2016: Rs. 890.632 million) less accumulated depreciation of Rs. 480.157 million (2016: Rs. 336.193 million) in accordance with the SBP letter No. BPRD/BLRD-04/2008-6268.

11.3.3 Ijarah Assets

| | | 2017 | | | | 2016 | | | |
|--|----------------------|----------------------|------------------|------------------------|----------------------|----------------------|------------------|----------------------|--|
| | Vehicles | Plant & Machinery | Housing | Total | Vehicles | Plant & Machinery | Housing | Total | |
| | | | | Rupees in '0 | 00 | | | | |
| Cost of Ijarah Accumulated Depreciation | 883,324 (309,276) | 332,161 (165,050) | 6,749 (5,831) | 1,222,234 (480,157) | 581,822 (216,761) | 302,067 (116,370) | 6,743 (3,062) | 890,632 (336,193) | |
| Net book value 574,048 167,111 918 742,077 | | | | | 365,061 | 185,697 | 3,681 | 554,439 | |



| 11.4 Advances aggregating to Rs. 4,8 | 8.257 million (2016: Rs. 5,456.524 million) have been placed under non-performing status as detailed below: |
|---|---|
|---|---|

| | | | | | 2017 | | | | | |
|--|----------------------------|----------|-----------|-----------|-------------------------------|-----------|-----------|----------------|-----------|--|
| | Classified advances | | | Pr | Provision required | | | Provision held | | |
| Category of classification | Domestic | Overseas | Total | Domestic | Overseas (Rupees in '000') | Total | Domestic | Overseas | Total | |
| Other Assets - Especially Mentioned * | 19,207 | - | 19,207 | 400 | | 400 | 400 | - | 400 | |
| Substandard | 60,908 | - | 60,908 | 12,267 | - | 12,267 | 12,267 | - | 12,267 | |
| Doubtful | 75,886 | - | 75,886 | 7,093 | - | 7,093 | 7,093 | - | 7,093 | |
| Loss | 4,652,256 | - | 4,652,256 | 4,258,807 | - | 4,258,807 | 4,258,807 | - | 4,258,807 | |
| | 4,808,257 | | 4,808,257 | 4,278,567 | - | 4,278,567 | 4,278,567 | - | 4,278,567 | |

| | | 2016 | | | | | | | | |
|------------------------|-----------|----------------|-----------|-----------|--------------------|-----------|-----------|----------------|-----------|--|
| | Cl | assified advar | nces | Pro | Provision required | | | Provision held | | |
| Category of | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total | |
| classification | | | | (Ru | upees in '000' |) | | | | |
| Other Assets - | | | | | | | | | | |
| Especially Mentioned * | 87,643 | - | 87,643 | - | - | - | - | - | - | |
| Substandard | 288,582 | - | 288,582 | 55,851 | - | 55,851 | 55,851 | - | 55,851 | |
| Doubtful | 627,585 | - | 627,585 | 302,838 | - | 302,838 | 302,838 | - | 302,838 | |
| Loss | 4,452,714 | - | 4,452,714 | 4,021,033 | - | 4,021,033 | 4,021,033 | - | 4,021,033 | |
| | 5,456,524 | - | 5,456,524 | 4,379,722 | - | 4,379,722 | 4,379,722 | - | 4,379,722 | |

* Other Assets Especially Mentioned category pertains to agricultural finance and small enterprise.

11.4.1 State Bank of Pakistan through various circulars has allowed benefit of the forced sales value (FSV) of plant & machinery under charge, pledged stocks & mortgaged residential, commercial and industrial properties (land and building only) held as collateral against Non-Performing Loans (NPLs) for a maximum of five years from the date of classification. As at December 31, 2017, the Bank has availed cumulative benefit of forced sale values of Rs. 422.657 million (2016: Rs. 453.778 million). Increase in unappropriated profit net of tax amounting to Rs. 274.727 million (2016: Rs. 294.956 million) is not available for the distribution of cash or stock dividend to shareholders or bonus to employees.

11.5 Particulars of provision against loans and advances

| | | 2017 | | | | 2016 | | | |
|---------------------|-----------|---------|----------------------------|-----------|---------|-----------|--|--|--|
| | Specific | General | Total (Rupees in '000') | Specific | General | Total | | | |
| Opening balance | 4,379,722 | 30,872 | 4,410,594 | 3,655,490 | 28,046 | 3,683,536 | | | |
| Charge for the year | 438,441 | - | 438,441 | 1,060,047 | 2,826 | 1,062,873 | | | |
| Reversals | (539,596) | (5,918) | (545,514) | (335,815) | - | (335,815) | | | |
| | (101,155) | (5,918) | (107,073) | 724,232 | 2,826 | 727,058 | | | |
| Amounts written off | - | - | - | - | - | - | | | |
| Closing balance | 4,278,567 | 24,954 | 4,303,521 | 4,379,722 | 30,872 | 4,410,594 | | | |

11.5.1 Particulars of provision against loans and advances

| | | 2017 | | | 2016 | | | |
|--|-----------|-------------|-------------------------|-----------|---------|----------------|--|--|
| | Specific | General | Total (Rupees in '00 | Specific | General | Total | | |
| In local currency In foreign currencies | 4,278,567 | 24,954 - | 4,303,521 | 4,379,722 | 30,872 | 4,410,594 - | | |
| | 4,278,567 | 24,954 | 4,303,521 | 4,379,722 | 30,872 | 4,410,594 | | |



| | Note | 2017 (Rupees i | 2016 n '000') |
|---|--------|-------------------|-------------------------|
| 11.6 Particulars of write-offs | | | |
| 11.6.1 Against provisions | | - | - |
| Directly charged to profit and loss account | | - | 438 |
| | | - | 438 |
| 11.6.2 Write-offs of Rs. 500,000 and above | 11.6.3 | - | - |
| Write-offs below Rs. 500,000 | | - | 438 |
| | | - | 438 |
| | | | |

11.6.3 Details of loan write-off or other financial relief of Rs. 500,000 and above:

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, a Statement in respect of written off loans or financial relief of Rs. 500,000 or above allowed to a person(s) during the year ended December 31, 2017 is given in Annexure 'B'. However, these write-offs do not affect the Bank's right to recover debts from these customers.

| | No | te - | 2017 (Rupees i | 2016 n '000') |
|------|---|---------------------|------------------------------------|-----------------------------------|
| 11.7 | Particulars of loans and advances to directors, executives, associated companies etc. Debts due by directors, executives or officers of the Bank or any of them either severally or joir with any other persons | ntly | | |
| | Balance at beginning of year Loans granted during the year Repayments/ adjustments | | 1, 739,399 351,400 (175,304) | 1,563,867 471,914 (296,382) |
| | Balance at end of year | | 1,915,495 | 1,739,399 |
| 12 | OPERATING FIXED ASSETS | | | |
| | Property and equipment I | 2. 2.2 2.3 | 331,996 1,973,306 64,824 | 430,319 1,597,222 43,013 |
| 12.1 | Capital work-in-progress Civil work | | 2,370,125 | 2,070,554 |
| | Intangibles Office equipment | | 71,753 17,519 | 57,886 17,964 |
| 12.2 | Advances to suppliers and contractors Property and equipment | | 21,802 331,996 | 69,078 430,319 |

12.2 Property and equipment

| | | | | | 2017 | | | |
|---|-----------------------------|---|-------------------------------|-----------------------------|---|-------------------------------|---|-------------------------------------|
| | C09 | ST / REVALUATION | N | ACCUMUL | ATED DEPRECIATI | ON | | |
| Description | As at January 1, 2017 | Additions / (Disposals) / (Adjustments) | As at December 31, 2017 | As at January 1, 2017 | Charge for the year / (depreciation on disposals) / (Adjustments) | As at December 31, 2017 | Book value as at December 31, 2017 | Useful life (Number of years) |
| | | | | (Rupees in '0 | 00') | | | - |
| Leasehold land (Note 12.2.1) Freehold land | 891,441 58,000 | - | 891,441 58,000 | - | | - | 891,441 58,000 | - |
| Building on leasehold land | - | - | - | - | | - | - | 10 |
| Building on freehold land | 93,964 | 194,603 | 288,567 | 31,097 | 24,360 | 55,457 | 233,110 | 10 |
| Furniture and fixture | 192,097 | 52,959 (6,304) | 238,752 | 104,190 | 21,200 (6,048) | 119,342 | 119,410 | 05 - 10 |
| Office equipment | 718,548 | 161,875 (6,925) | 873,498 | 430,232 | 111,410 (6,863) | 534,779 | 338,719 | 03 - 10 |
| Vehicles | 25,638 | 1,909 (5,866) | 21,681 | 18,551 | 1,900 (4,314) | 16,137 | 5,544 | 05 |
| Library books | 675 | 31 | 706 | 637 | 12 | 649 | 57 | 10 |
| Leasehold Improvements | 500,509 | 204,100 (13,592) | 691,017 | 298,943 | 78,051 (13,001) | 363,993 | 327,024 | 05 |
| | 2,480,872 | 615,477 (32,687) | 3,063,662 | 883,650 | 236,933 (30,226) | 1,090,357 | 1,973,305 | _ |



| | | 2016 | | | | | | | |
|---|-------------------------|---|-------------------------------|-------------------------|---|------------------------------|---|-------------------------------------|--|
| | COS | T / REVALUATION | | ACCUMUL | ATED DEPRECIATION | | | | |
| Description | As at January 1,2016 | Additions / (Disposals) / (Adjustments) | As at December 31, 2016 | As at January 1,2016 | Charge for the year / (depreciation on disposals) / (Adjustments) | As at December 31,2016 | Book value as at December 31, 2016 | Useful life (Number of years) | |
| | | | | (Rupees in '000') | | | | | |
| Leasehold land (Note 12.2.1) Freehold land | 907,503 58,000 | (16,062) | 891,441 58,000 | - | - | - | 891,441 58,000 | - | |
| Building on leasehold land Building on freehold land | 11,620 93,964 | (11,620) | - 93,964 | 11,620 21,897 | (11,620) 9,200 | - 31,097 | - 62,867 | 10 10 | |
| Furniture and fixture | 170,022 | 26,731 (4,656) | 192,097 | 84,417 | 24,140 (4,367) | 104,190 | 87,907 | 05 - 10 | |
| Office equipment | 595,346 | 132,630 (9,428) | 718,548 | 340,219 | 99,329 (9,316) | 430,232 | 288,316 | 03 - 10 | |
| Vehicles | 26,243 | 765 (1,370) | 25,638 | 16,760 | 2,844 (1,053) | 18,551 | 7,087 | 05 | |
| Library books | 652 | 23 | 675 | 625 | 12 | 637 | 38 | 10 | |
| Leasehold Improvements | 430,633 | 82,670 (12,794) | 500,509 | 239,543 | 70,530 (11,130) | 298,943 | 201,566 | 05 | |
| | 2,293,983 | 242,819 (39,868) (16,062) | 2,480,872 | 715,081 | 206,055 (37,486) - | 883,650 | 1,597,222 | | |

12.2.1 Revaluation of leasehold land

The land of the Bank was revalued on December 31, 2016 (vide report dated February 10, 2017), April 22, 2013, January 30, 2015 and February 25, 2016 by independent valuer. The revaluation was carried out on the basis of professional assessment of market value that resulted in surplus shown in note 20. The total revaluation surplus on land aggregating to Rs 774.183 million (2016: Rs 774.183 million) has been included in the carrying value of land. Had the land not been revalued, the total carrying amount of the land as at December 31, 2017 would have been Rs. 117.258 million (2016: Rs . 117.258 million).

12.2.2 The gross carrying amount (cost) of fully depreciated assets, that are still in use are as follows:

| | (Rupees in '000') |
|----------------------------|-------------------|
| Building on free hold land | 1,964 |
| Furniture & fixture | 51,593 |
| Office equipment | 192,499 |
| Vehicles | 15,169 |
| Library books | 784 |
| Renovation | 140,387 |
| Intangibles | 23,522 |

12.2.3 Details of disposals of operating fixed assets

The details of assets disposed off during the year are as follows:

| Description | Cost | Accumulated Depreciation | Net Book Value | Sale Proceeds | Mode of Disposal | Particular of Purchasers |
|-----------------------|--------|-----------------------------|-------------------|------------------|---------------------|---|
| | | (Rupees in '000') | | | | M/c Damir Cable TV Natural, M/c Asim |
| Furniture and fixture | 6,304 | 6,048 | 256 | | | M/s Pamir Cable TV Network, M/s Asim Disposal centre karachi, M/s Syed battery & Solar system Shabgader, M/s Farhan & |
| Office equipment | 6,926 | 6,864 | 62 | | | Company Lahore, M/s Zamir Plastic godown, |
| Vehicle | 67 | 67 | - | | | M/s Subidar Govt Contractor, Mr Umra Khan, M/s Ibrar Nailam ghar, Mr.Afzal Tauni, Mr. |
| Renovation | 13,592 | 13,001 | 591 | | | Shabir Ahmed, M/s Sami building material, |
| | 26,889 | 25,980 | 909 | 836 | Auction | Mr. Muhammad Yousaf, M/s Rizwan Kabari |
| | | | | | | & Second hand shop, M/s Malik Refrigeration air condtioner |
| Honda City | 994 | 994 | - | 514 | Auction | Mr. Aftab Ahmed |
| Toyota Corolla | 1,114 | 1,114 | - | 748 | Auction | Mr. Inayat Ur Rehman |
| Toyota Corolla | 984 | 984 | - | 752 | Auction | Mr. Muhammad Illyas |
| Honda Civic | 2,586 | 1,034 | 1,552 | 1,552 | Final Settlement | Mr. Shams UI Qayyum |
| Motorcycle | 70 | 70 | - | 6 | Auction | Muhammad Haris |
| Motorcycle | 50 | 50 | - | 12 | Auction | Syed Batteries and Technologies |
| | 5,798 | 4,246 | 1,552 | 3,584 | - | |
| 2017 | 32,687 | 30,226 | 2,461 | 4,420 | - | |
| 2016 | 39,868 | 37,486 | 2,382 | 2,840 | = | |



12.3 Intangible assets

| 5 | | COST | | | ACCUMULATED AMORTIZATION | | | |
|---------------|----------------------------|-----------|------------------------------|----------------------------|---------------------------|------------------------------|--|--------------------------|
| Description | As at 1 January 2017 | Additions | As at 31 December 2017 | As at 1 January 2017 | Charge for the year | As at 31 December 2017 | Book Value as at 31 December 2017 | Amortization Rate (%) |
| | | | | (Rupe | es in '000') | | | |
| Software 2017 | 90,388 | 59,513 | 149,901 | 47,375 | 37,702 | 85,077 | 64,824 | 33.33% |
| Software 2016 | 64,933 | 25,455 | 90,388 | 27,377 | 19,998 | 47,375 | 43,013 | 33.33% |
| | | | | | | | | |

| | | Note | 2017 (Rupees i | 2016 i n '000') |
|------|---|------|---------------------------|---------------------------|
| 13 | OTHER ASSETS | | | |
| | Income / mark-up accrued in local currency Advances, deposits, advance rent and other prepayments Non-banking assets acquired in satisfaction of claims – at cost | | 3,978,166 244,282 - | 3,142,629 458,819 |
| | Stationery and stamps on hand Advance income tax - net | | 10,305 106,574 | 13,635 |
| | Others | | 641,704 | 186,876 |
| | Provision held against other assets | 13.1 | 4,981,031 (143,833) | 3,801,959 (163,240) |
| | Provision neu against other assets | 15.1 | 4,837,198 | 3,638,719 |
| 13.1 | Provision held against other assets | | | |
| | Opening balance | | 163,240 | 165,539 |
| | Charge for the year | | - | 20,000 |
| | Reversal for the year | | (19,407) | (22,299) |
| | Amounts written off | | (19,407) - | (2,299) |
| | Closing balance | | 143,833 | 163,240 |
| 14 | BILLS PAYABLE | | | |
| | In Pakistan Outside Pakistan | | 1,131,241 | 775,938 |
| | | | 1,131,241 | 775,938 |
| 15 | BORROWINGS | | | |
| | In Pakistan | | 64,189,586 | 28,700,825 |
| | Outside Pakistan | | - | |
| | | | 64,189,586 | 28,700,825 |
| 15.1 | Particulars of borrowings with respect to currencies | | | |
| | In local currency | | 64,189,586 | 28,700,825 |
| | In foreign currencies | | - 64,189,586 | 28,700,825 |
| | | | 04,107,300 | 20,700,023 |



| 15.2 Details of borrowings Secured Borrowings from State Bank of Pakistan under: Export refinance scheme 15.2.1 2,014,300 1,698,000 Long term financing facility 15.2.2 296,270 13,805 SME refinance scheme 15.2.3 - 1,006 Repurchase agreement borrowings 15.2.4 41,822,703 14,420,352 Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 Unsecured 15.2.6 100,000 2,872,269 Call borrowing 15.2.6 100,000 2,872,269 28,700,825 28,700,825 28,700,825 | | | Note | 2017 (Rupees i | 2016 n '000') |
|---|------|---|--------|-------------------|-------------------------|
| Borrowings from State Bank of Pakistan under: Export refinance scheme 15.2.1 2,014,300 1,698,000 Long term financing facility 15.2.2 296,270 13,805 SME refinance scheme 15.2.3 - 1,006 Repurchase agreement borrowings 15.2.4 41,822,703 14,420,352 Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 Unsecured 61,779,016 24,115,745 Call borrowing 15.2.6 100,000 2,872,269 | 15.2 | Details of borrowings | | | |
| Export refinance scheme 15.2.1 2,014,300 1,698,000 Long term financing facility 15.2.2 296,270 13,805 SME refinance scheme 15.2.3 - 1,006 Repurchase agreement borrowings 15.2.4 41,822,703 14,420,352 Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 Unsecured - - 24,115,745 Call borrowing 15.2.6 100,000 2,872,269 | | Secured | | | |
| Long term financing facility 15.2.2 296,270 13,805 SME refinance scheme 15.2.3 - 1,006 Repurchase agreement borrowings 15.2.4 41,822,703 14,420,352 Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 Unsecured 61,779,016 24,115,745 Call borrowing 15.2.6 100,000 2,872,269 | | Borrowings from State Bank of Pakistan under: | | | |
| SME refinance scheme 15.2.3 - 1,006 2,310,570 1,712,811 Repurchase agreement borrowings 15.2.4 41,822,703 14,420,352 Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 Unsecured 61,779,016 24,115,745 Call borrowing 15.2.6 100,000 2,872,269 | | Export refinance scheme | 15.2.1 | 2,014,300 | 1,698,000 |
| Repurchase agreement borrowings 15.2.4 2,310,570 1,712,811 Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 Unsecured 61,779,016 24,115,745 Call borrowing 15.2.6 100,000 2,872,269 | | Long term financing facility | 15.2.2 | 296,270 | 13,805 |
| Repurchase agreement borrowings 15.2.4 41,822,703 14,420,352 Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 Unsecured 61,779,016 24,115,745 Call borrowing 15.2.6 100,000 2,872,269 | | SME refinance scheme | 15.2.3 | - | 1,006 |
| Bai Muajjal payable to other financial institutions 15.2.5 19,956,313 9,695,393 61,779,016 24,115,745 Unsecured 15.2.6 100,000 2,872,269 | | | | 2,310,570 | 1,712,811 |
| 61,779,016 24,115,745 Unsecured 15.2.6 100,000 2,872,269 | | Repurchase agreement borrowings | 15.2.4 | 41,822,703 | 14,420,352 |
| Unsecured 15.2.6 100,000 2,872,269 | | Bai Muajjal payable to other financial institutions | 15.2.5 | 19,956,313 | 9,695,393 |
| Call borrowing 15.2.6 100,000 2,872,269 | | | | 61,779,016 | 24,115,745 |
| | | Unsecured | | | |
| 64,189,586 28,700,825 | | Call borrowing | 15.2.6 | 100,000 | 2,872,269 |
| | | | | 64,189,586 | 28,700,825 |

15.2.1 The Bank has entered into agreements for financing with the SBP for extending export finance to customers. As per terms of the agreement, the Bank has granted right to SBP to recover the outstanding amount from the Bank at the date of maturity of finances by directly debiting the current account maintained by the Bank with the SBP. These carry mark-up at the rate of 3 % (2016: 3 %) per annum. The borrowings are repayable within 180 days from the deal date.

- **15.2.2** These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernisation of their plant and machinery. These borrowings are repayable within a period ranging from 3 years to 10 years. These carry mark-up at a rate of 6.00 % (2016: 6.00%) per annum.
- **15.2.3** This represents SBP refinance scheme for the modernization of SME's. Under this scheme the loan is refinanced up to 100% by SBP. It carries mark-up at a rate Nil (2016: 6.00%) per annum.
- **15.2.4** Repurchase agreements with State Bank of Pakistan and with various parties carries interest rate of 5.80 % to 6.05 % (2016: 5.96 %) per annum with maturities up to January 05, 2018 and are secured by way of investments given as collateral as referred in note 10.1.
- **15.2.5** This represents secured borrowing under Bai Muajjal carring returns ranging from 5.79 % to 5.83 % per annum (2016: 5.80 % to 5.81 %) with maturities upto September 12, 2018 and are secured by way of government securities given as collateral as referred in note 10.1.
- 15.2.6 Call borrowing from financial institutions carries interest rate of 5.60 % (2016: 5.60 % to 5.95 %) per annum with maturities up to January 12, 2018.



| | | | | | | | 2017 | 2016 |
|------|--|----------------|-----------------|------------|--------------------------|----------------|------------------------|--------------------------|
| | | | | | Not | e | (Rupees in | · '000') |
| 16 | DEPOSITS AND OTHER ACCOUNTS | | | | | | | |
| | Customers | | | | | | | |
| | Fixed deposits | | | | | | 75,022,400 | 61,494,660 |
| | Savings deposits | | | | | | 47,813,215 | 60,140,991 |
| | Current accounts - Non-remunerative | | | | | | 30,992,085 | 28,280,085 |
| | Call deposits | | | | | | 2,814,930 2,563,796 | 5,316,386 |
| | Margin and sundry deposits | | | | | _ | 159,206,426 | 1,754,950 156,987,072 |
| | Financial Institutions | | | | | | | |
| | Remunerative deposits | | | | | | 40,153 395 | 32,224 |
| | Non-remunerative deposits | | | | | | 40,548 | 1,069 33,293 |
| | | | | | | _ | 159,246,974 | 157,020,365 |
| 16.1 | Particulars of deposits | | | | | = | | 1377020,505 |
| | In local currency | | | | | | 158,712,315 | 156,654,861 |
| | In foreign currencies | | | | | | 534,659 | 365,504 |
| | | | | | | _ | 159,246,974 | 157,020,365 |
| 17 | DEFERRED TAX ASSET / (LIABILITY) - NET | | | | | | | |
| | Deferred tax asset arising in respect of: | | | | | | | 2.540 |
| | Provision for balances with other banks Provision for diminution in value of investment | c | | | | | 3,510 87,203 | 3,510 87,203 |
| | (Reversal) / provision against loans and advance | - | | | | | 22,221 | 43,027 |
| | Provision for other assets | | | | | | 3,448 | 3,448 |
| | Re-measurement of defined benefit plan | | | | | | 48,285 | 31,103 |
| | Accelerated tax depreciation | | | | | | 793 | 4,859 |
| | Islamic Pool Management Reserve | | | | | _ | 42,352 207,812 | 42,937 |
| | Deferred tax asset / (liability) arising in re | spect of: | | | | | 207,012 | 210,007 |
| | Deficit / (surplus) on revaluation of investments | - | | | | | 171,939 | (367,832) |
| | | | | | | | 171,939 | (367,832) |
| 17 1 | Reconciliation of deferred tax | | | | 17. | 1 = | 379,751 | (151,745) |
| 17.1 | Reconciliation of deferred tax | Balance at | Recognized | Recognized | Balance at | Recogniz | ed Recognized | Balance at |
| | | January 1, | in Profit and | in | December 31, | in Profit a | nd in | December 31, |
| | | 2016 | Loss Account | Equity | 2016 | Loss Accou | nt Equity | 2017 |
| | Deferred tax accet arising | | | (F | Rupees in '00 |)0') | | |
| | Deferred tax asset arising in respect of: | | | | | | | |
| | Provision for balances with other banks | 3,510 | - | - | 3,510 | | | 3,510 |
| | Provision for diminution in value | | | | | | | |
| | of investments Provision against leans and advances | 87,203 | - רדר ככ | - | 87,203 | (70.00) | | 87,203 |
| | Provision against loans and advances Provision for other assets | 9,754 3,448 | 33,273 | - | 43,027 3,448 | (20,806 | | 22,221 3,448 |
| | Re-measurement of defined | | | | | | | |
| | benefit obligations | 14,354 | - | 16,749 | 31,103 | /= | - 17,182 | 48,285 |
| | Islamic pool management reserve Accelerated tax depreciation | 40,530 | 2,407 11,217 | - | 42,937 4,859 | (58) (4,066 | | 42,352 793 |
| | Deficit on revaluation of investments | - | | - | رر _{0,} ۲- - | (7,000 | - 539,771 | 171,939 |
| | | 158,799 | 46,897 | 16,749 | 216,087 | (25,45) | | 379,751 |
| | Deferred tax liability arising in respect of: | | | | | | | |
| | Accelerated tax depreciation | (6,358) | - | - | - | | | - |
| | Surplus on revaluation of investments | (621,564) | - | 253,732 | (367,832) | | | - |
| | | (627,922) | - | 253,732 | (367,832) | | | - |
| | Deferred tax (liability) / asset - net | (469,123) | 46,897 | 270,481 | (151,745) | (25,457 | 7) 556,953 | 379,751 |
| | | | | | | | | |



| | | Neta | 2017 (Dumoosi | 2016 |
|----|---|------|------------------|-----------|
| | | Note | (Rupees i | n 'uuu') |
| 18 | OTHER LIABILITIES | | | |
| | Mark-up / return / interest payable in local currency | | 3,640,560 | 2,255,706 |
| | Unearned commission and income on bills discounted | | 65,639 | 39,696 |
| | Accrued expenses | | 134,368 | 132,518 |
| | Branch adjustment account | | 232,552 | 229,766 |
| | Payable to gratuity fund | 33.2 | 143,217 | 181,148 |
| | Share subscription money refund | 18.1 | 1,091 | 1,091 |
| | Mark-up in suspense | | 41,419 | 25,800 |
| | Deferred income on murabaha | | 85,889 | 49,465 |
| | Security deposits against Ijarah | | 212,659 | 161,235 |
| | Islamic Pool Management Reserve | 18.2 | 132,465 | 122,678 |
| | Payable against purchase of securities | | 102,086 | - |
| | Un-earned Bai Maujjal sukuk | | 42,605 | - |
| | Unclaimed dividends | | 29,432 | 17,735 |
| | Current taxation (provision less payments) | | - | 183,612 |
| | Others | 18.3 | 302,482 | 208,407 |
| | | | 5,166,464 | 3,608,857 |

- **18.1** Share subscriptions pertaining to disputed cases pending for decisions with Securities and Exchange Commission of Pakistan.
- **18.2** This includes equity portion of Profit Equalization Reserve amounting to Rs. 42.671 million (2016: Rs. 38.125 million), which has been presented as reserve in Annexure-A.
- **18.3** This includes Rs. 60.470 million (2016 : Rs. 99.172 million) net of expenses, received from the Government of Khyber Pakhtunkhwa for meeting the expenses of poverty reduction schemes initiated by the Government. The Bank being agent of the Government is administering the referred schemes and responsible for disbursement and collection of loans under such schemes.

19 SHARE CAPITAL

19.1 Authorized capital

| | · · · · · · · · · · · · · · · · · · · | | | | | |
|------|--|---------------|---------------------------------------|-------------------|------------|--|
| | 2017 | 2016 | | 2017 | 2016 | |
| | Number | of shares | | (Rupees i | n '000') | |
| | 1,500,000,000 | 1,500,000,000 | Ordinary shares of Rs.10/- each | 15,000,000 | 15,000,000 | |
| 19.2 | lssued, subscribed and paid Fully paid ordinary shares of | · · | | | | |
| | 2017 | 2016 | | 2017 | 2016 | |
| | Number of shares | | | (Rupees in '000') | | |
| | | | Ordinary shares | | | |
| | 722,698,448 | 722,698,448 | Fully paid in cash Issued as fully | 7,226,984 | 7,226,984 | |
| | 277,554,037 | 277,554,037 | paid bonus | 2,775,540 | 2,775,540 | |
| | 1,000,252,485 | 1,000,252,485 | | 10,002,524 | 10,002,524 | |
| | | | | | | |

19.3 At reporting date, the Government of Khyber Pakhtunkhwa and Ismail Industries Limited held 702,208,233 (2016: 702,208,233) and 241,639,031 (2016: 241,639,031) ordinary shares respectively.



| | 2017 | 2016 |
|------|---------|-----------|
| Note | (Rupees | in '000') |

20 SURPLUS ON REVALUATION OF ASSETS - NET OF TAX

(Deficit) /surplus on revaluation of available-for-sale securities

| Federal Government securities | | | |
|--|-------------------|-----------|-----------|
| - Market Treasury Bills | | (8,210) | (19,676) |
| - Pakistan Investment Bonds | | (508,174) | 495,268 |
| - Government of Pakistan - Sukuk | | 47,678 | 124,554 |
| Fully paid up ordinary shares - listed | | (22,548) | 450,801 |
| | 10.1, 10.2 & 20.1 | (491,254) | 1,050,947 |
| Deferred tax asset / (liability) | 10.1, 10.2 & 20.1 | 171,939 | (367,832) |
| | | (319,315) | 683,115 |
| Surplus on revaluation of fixed assets | | | |
| Leasehold land | 12.2.1 | 774,183 | 774,183 |
| | | 454,868 | 1,457,298 |

20.1 Deficit / surplus on revaluation of 'Available for sale' securities and 'Fixed assets' are presented under a separate head below equity as 'surplus / (deficit) on revaluation of assets' in accordance with the requirements specified by the State Bank of Pakistan vide its BSD Circular No. 20 dated August 04, 2000 and BSD Circular No. 10 dated July 13, 2004 respectively and repealed Companies Ordinance, 1984.

21 CONTINGENCIES AND COMMITMENTS

| | | Note | 2017 (Rupees | 2016 i n '000') |
|------|---|--------|-----------------|---------------------------|
| 21.1 | Direct credit substitutes | | | |
| | Contingent liabilities in respect of guarantees given favoring: | | | |
| | Banks | | - | - |
| | Others | | 622,070 | 539,084 |
| | | | 622,070 | 539,084 |
| 21.2 | Transaction - related contingent liabilities | | | |
| | Contingent liabilities in respect of performance bonds, bid | | | |
| | bonds, warranties etc. given favoring: | | | |
| | Government | | 10,404,667 | 6,935,508 |
| | Others | | 3,468,222 | 4,211,008 |
| | | 21.2.1 | 13,872,889 | 11,146,516 |
| | | 21.211 | | |

21.2.1 This includes expired letters of guarantee aggregating to Rs. 2,980.699 million (2016: Rs. 3,496.433 million) for which formalities for return of original documents are in process.



| | | Note | 2017 (Rupees in | 2016 1 '000') |
|------|--|------|--------------------|-------------------------|
| 21.3 | Trade-related contingent liabilities | | | |
| | Letters of credit | | | |
| | Sight | | 2,806,338 | 1,790,467 |
| | Usance | | 523,914 | 360,776 |
| | | | 3,330,252 | 2,151,243 |
| | Acceptances | | 741,477 | 848,219 |
| | | | 4,071,729 | 2,999,462 |
| 21.4 | Commitments in respect of forward exchange contracts | | | |
| | Purchase | | 1,005,048 | 3,368,458 |
| | Sale | | 1,175,536 | 3,655,998 |

21.4.1 All forward exchange contracts are backed by trade related transactions to meet the needs of the Bank's clients to generate trading revenues and, as part of its asset and liability management activity, to hedge its own exposure to currency risk. At the year end, all foreign exchange contracts have a remaining maturity of less than one year.

| | | Note | 2017 (Rupees in | 2016 n '000') |
|------|----------------------|------|--------------------|-------------------------|
| 21.5 | Other commitments | | | |
| | Bills for collection | | | |
| | Inland bills | | 57,559 | 117,019 |
| | Foreign bills | | 584,101 | 659,128 |
| | | | 641,660 | 776,147 |

21.6 Commitments to extend credit

The Bank makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

21.7 Commitment for the acquisition of operating fixed assets

On reporting date the Bank was Committed to Rs. 194.166 million (2016: Rs. 256.979 million).

- **21.8** The income tax assessments of the Bank have been finalized up to tax year 2017.
- **21.8.1** During financial year 2011, the tax authorities issued an amended order for the tax year 2009 disallowing certain expenditure on account of lack of evidence for such expenditure resulting in an additional tax demand of Rs. 308.900 million. The Bank filed an appeal as well as rectification application against the said order. Based on rectification application, the order was amended and accordingly the additional demand was reduced to Rs. 256.349 million. During 2012, the Commissioner Inland Revenue (Appeals) [CIR (A)] through an order dated June 01, 2012 has deleted certain additions on account of disallowances except for the additions under certain heads of expenses having tax impact of approximately Rs. 23 million. The Bank had filed an appeal against the order of the Appellate Tribunal Inland Revenue (ATIR) in respect of remaining additions which also decided in favor of the Bank. Subsequently, CIR went in to appeal in Peshawar High Court. The management is confident that matter will be decided in Bank's favor.
- 21.9 The liquidator of the Indus Bank Limited (IBL), which is under liquidation since January 29, 2001, has lodged a claim of Rs. 11.518 million against the Bank in relation to a reverse repo transaction of Rs. 100 million with a maturity of February 08, 2001 secured against Federal Investment Bonds. The management of the Bank is confident that the above will have no financial impact as IBL is a defaulter of the Bank to the tune of Rs. 10.028 million which is already provided in these financial statements.



| | | Note | 2017 (Rupees i | 2016 (n '000') |
|----------|---|------|--|--|
| 22 | MARK-UP / RETURN / INTEREST EARNED | | | |
| | On loans and advances to: | | | |
| | Customers | | | |
| | Mark-up / return / interest earned | | 3,842,699 | 2,192,742 |
| | On investments in | | | |
| | Held-for-trading securities | | 135,696 | 79,793 |
| | Available-for-sale securities | | 9,087,598 | 8,459,885 |
| | Held-to-maturity securities | | 1,073,515 | 588,478 |
| | | | 10,296,809 | 9,128,156 |
| | On deposits with financial institutions | | 160,294 | 473,719 |
| | On securities purchased under resale agreements | | 75,580 | 254,435 |
| | | | 14,375,382 | 12,049,052 |
| 23 24 | MARK-UP / RETURN / INTEREST EXPENSED Deposits Securities sold under repurchase agreement borrowings Other short-term borrowings Others GAIN ON SALE OF SECURITIES - NET Federal Government Securities | | 6,698,358 1,530,425 1,347,159 407 9,576,349 852,245 | 6,905,997 505,485 230,279 814 7,642,575 2,086,996 |
| | Ordinary shares | | 208,927 | 26,867 |
| | Units in mutual funds | | - | 25,621 |
| | | _ | 1,061,172 | 2,139,484 |
| 25 | OTHER INCOME Postal, SWIFT, service and other charges Rent on lockers Gain on sale of operating fixed assets (Loss) /gain on sale of non-banking assets acquired in satisfaction of claim | | 64,971 2,522 1,959 - | 35,782 2,068 458 (4,267) |
| | Miscellaneous income | | 49,712 | 55,301 |
| | | | 119,164 | 89,342 |
| | | | | |



| | | Note | 2017 (Rupees i | 2016 n '000') |
|------|---|------|-------------------|-------------------------|
| 26 | ADMINISTRATIVE EXPENSES | | | |
| | Salaries and allowances, etc. | | 1,974,128 | 1,645,466 |
| | Charge for defined benefit plan | 33.6 | 95,626 | 92,281 |
| | Contribution to defined contribution plan - Provident Fund | 34 | 105,290 | 88,330 |
| | Voluntary Separation Scheme (VSS) benefits | | 150,808 | 64,346 |
| | Non-executive directors' fee, allowances and other expenses | | 9,886 | 6,645 |
| | Rent, taxes, insurance, electricity, etc. | | 500,238 | 419,741 |
| | Legal and professional charges | | 46,370 | 52,030 |
| | Communications | | 149,020 | 145,571 |
| | Repairs and maintenance | | 41,444 | 35,377 |
| | Stationery and printing | | 39,900 | 38,650 |
| | Advertisement and publicity | | 32,625 | 72,658 |
| | Auditors' remuneration | 26.1 | 9,655 | 6,599 |
| | Depreciation | 12.2 | 236,933 | 206,055 |
| | Amortization | 12.3 | 37,702 | 19,998 |
| | Brokerage and commission | | 14,669 | 18,408 |
| | Entertainment | | 29,522 | 32,679 |
| | Travelling, boarding and lodging | | 54,774 | 54,916 |
| | Vehicle expenses | | 3,087 | 4,556 |
| | Newspapers and periodicals | | 1,591 | 2,335 |
| | Donations | 26.2 | 235 | 280 |
| | Training | | 6,840 | 4,610 |
| | Sports | | 50 | 413 |
| | Software maintenance charges | | 11,353 | 5,101 |
| | Security charges | | 120,650 | 105,335 |
| | Cash transportations charges | | 32,495 | 23,836 |
| | Others | | 69,987 | 64,590 |
| | | | 3,774,878 | 3,210,806 |
| 26.1 | Auditors' remuneration | | | |
| | Audit fee | | 1,915 | 1,915 |
| | Fee for half-yearly review | | 830 | 830 |
| | Special certifications and sundry advisory services | | 5,720 | 3,200 |
| | Out-of-pocket expenses | | 1,190 | 654 |
| | | | 9,655 | 6,599 |
| | | | | |

26.2 No donation individually exceeding Rs.0.1 million has been made during the year and none of the directors, executives or their spouses had any interest in the donee.

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| | | Note | 2017 (Rupee | 2016 5 in '000') |
|------|--|--------|----------------|----------------------------|
| 27 | OTHER (REVERSALS)/PROVISIONS | | | |
| | Reversal of provision against other assets | | (19,407) | (22,299) |
| | Provision against fraud and forgery cases | | - | 20,000 |
| | | 13.1 | (19,407) | (2,299) |
| 28 | OTHER CHARGES | | | |
| | Penalties imposed by State Bank of Pakistan | | 2,776 | 228 |
| | | | 2,776 | 228 |
| | | | 2017 | 2016 |
| | | Note | | sin '000') |
| 29 | TAXATION | | | |
| | Current - for the year | | 913,141 | 1,180,880 |
| | - for prior year | | 66,329 | 85,492 |
| | Deferred tax | | 25,457 | (46,897) |
| | | | 1,004,927 | 1,219,475 |
| 29.1 | Relationship between tax expense and accounting profit | | | |
| | Profit before taxation | | 2,795,398 | 3,239,951 |
| | Tax at the applicable rate of 35% (2016: 35%) | | 978,389 | 1,133,983 |
| | Prior year tax | | 66,329 | 85,492 |
| | Others | | (39,791) | - |
| | | | 1,004,927 | 1,219,475 |
| 30 | EARNINGS PER SHARE - BASIC AND DILUTED | | | |
| | Profit for the year | | 1,790,471 | 2,020,476 |
| | Weighted average number of ordinary shares | Number | 1,000,252,485 | 1,000,252,485 |
| | Earnings per share - Basic and diluted | Rupees | 1.79 | 2.02 |
| | There is no dilution effect on basic earnings per share. | | | |
| | | | 2017 | 2016 |
| | | Note | (Rupees | in '000') |
| 31 | CASH AND CASH EQUIVALENTS | | | |
| | Cash and balances with treasury banks | 7 | 8,916,018 | 8,636,526 |
| | Balances with other banks | 8 | 3,257,351 | 9,980,928 |
| | | | 12,173,369 | 18,617,454 |
| 32 | STAFF STRENGTH | | Number | of persons |
| | Permanent | | 1,366 | 1,307 |
| | | | | |
| | On contractual basis | | 39 | 59 |



33 DEFINED BENEFIT PLAN

33.1 General description of the type of defined benefit plan and the accounting policy for recognizing actuarial gains and losses are disclosed in note 6.8.1 to these financial statements.

| | | | | Note | 2017 (Rupees i | 2016 n '000') |
|------|--|-------|------|----------------|-------------------|-------------------------|
| 33.2 | Reconciliation of payable to defined benefit plan | | | | | |
| | Present value of defined benefit obligations | | | 33.3 | (845,278) | (839,039) |
| | Fair value of plan assets | | | 33.4 | 714,264 | 657,891 |
| | Benefit payable to outgoing employees | | | | (12,203) | - |
| | | | | | (143,217) | (181,148) |
| 33.3 | Movement in payable to defined benefit obligation | | | | | |
| | Opening balance | | | | (839,039) | (704,742) |
| | Current service cost | | | | (88,440) | (79,775) |
| | Interest cost | | | | (61,212) | (59,220) |
| | Benefits paid during the year | | | | 147,789 | 93,492 |
| | Benefit payable to outgoing employees | | | | 12,203 | - |
| | Actuarial losses | | | | | |
| | - Experience adjustments | | | | (16,579) | (88,794) |
| | Closing balance | | | | (845,278) | (839,039) |
| 33.4 | Movement in fair value of plan assets | | | | | |
| | Opening balance | | | | 657,891 | 426,837 |
| | Expected return on plan assets | | | | 54,026 | 46,714 |
| | Contribution by the bank | | | | 182,648 | 277,905 |
| | Benefits paid by the fund | | | | (147,789) | (93,492) |
| | Actuarial loss on plan assets | | | | (32,512) | (73) |
| | Closing balance | | | | 714,264 | 657,891 |
| 33.5 | Movement in payable to defined benefit plan | | | | | |
| | Opening balance | | | | (181,148) | (277,905) |
| | Charge for the year | | | 33.6 | (95,626) | (92,281) |
| | Contribution by the bank | | | | 182,648 | 277,905 |
| | Other comprehensive income | | | 33.7 | (49,091) | (88,867) |
| | Closing balance | | | | (143,217) | (181,148) |
| 33.6 | Amount charged to profit and loss | | | | | |
| | Current service cost | | | | (88,440) | (79,775) |
| | Net interest cost | | | | (7,186) | (12,506) |
| | | | | | (95,626) | (92,281) |
| 33.7 | Amount charged to other comprehensive income | | | | | |
| | Actuarial loss on obligation | | | | (16,579) | (88,794) |
| | Actuarial loss on plan assets | | | | (32,512) | (73) |
| | | | | | (49,091) | (88,867) |
| | Related deferred tax (charge) / reversal | | | | 17,182 | 31,103 |
| | - | | | | (31,909) | (57,764) |
| 33.8 | Details of present value (PV) of employees' benefit obliga | tion: | | | | |
| | — | 2017 | 2016 | 2015 | 2014 | 2013 |
| | | | | (Rupees in '00 | 0 ′) | |

| | | | (Rupees in '000') | | |
|----------------------------------|---------|---------|-------------------|---------|---------|
| PV of defined benefit obligation | 845,278 | 839,039 | 704,742 | 559,684 | 444,411 |
| | | | | | |

Estimated charge to profit and loss for the next year is Rs. 104.967 million.



| | Note | 2017 e(Rupees in ' | 2016)00′) |
|-------|---|----------------------------------|----------------------------------|
| 33.9 | Actual return on plan assets | | |
| | The actual return earned on the assets during the year are: | | |
| | Expected return on plan assets | 54,026 | 46,714 |
| | Actuarial loss on plan assets | (32,512) | (73) |
| | | 21,514 | 46,641 |
| 33.10 | Components of plan assets as a percentage of total plan assets | | |
| | Debt instruments | 91.04 % | 52.83% |
| | Equity instruments | 8.91 % | 10.90% |
| | Others (including bank balances) | 0.05% | 36.27% |
| | Expected rate of return on plan assets Expected rate of salary increase Number of employees covered under retirement benefit plan | 9.50% 9.50% 7.50% 1,350 | 8.00% 8.00% 6.00% 1,294 |
| 33.12 | Sensitivity analysis | Impact on defined bene | fit obligatio |
| | Not | 2017 e (Rupees in '(| 2016 (00 ′) |
| | Description | | |
| | Current liability | 845,278 | 839,039 |
| | +1% Discount Rate | 766,297 | 746,565 |
| | -1% Discount Rate | 937,632 | 926,225 |
| | +1% Salary Increase Rate | 938,678 | 926,918 |
| | -1% Salary Increase Rate | 764,140 | 762,758 |
| | +10% Withdrawal Rates | 846,689 | 840,405 |
| | -10% Withdrawal Rates | 843,845 | 837,652 |
| | 1 Year Mortality age set back | 844,551 | 838,406 |
| | , , | | |

The above sensitivity analysis are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied, as applied when calculating the gratuity liability recognized within the statement of financial position.

34 DEFINED CONTRIBUTION PLAN - EMPLOYEES' PROVIDENT FUND

1 Year Mortality age set forward

34.1 During the year, the Bank has contributed Rs. 105.290 million (2016: Rs. 88.330 million) to the provident fund.

34.2 Financial information about the employees' provident fund of the Bank is as under:

| | | | Un-au | |
|--------|--|------|-------------------|-------------------------|
| | | Note | 2017 (Rupees i | 2016 n '000') |
| 34.2.1 | Employees provident fund | | | |
| | Size of the fund | | 1,341,689 | 1,278,465 |
| | Investments made (cost) | | 1,306,720 | 1,165,420 |
| | Percentage of investments made | | 97 % | 91% |
| | Fair value of investments | | 1,304,311 | 1,164,274 |
| 34.2.2 | Breakup of investments | | | |
| | Investment in shares (listed securities) | | 6,365 | 6,365 |
| | Term deposits receipts | | 886,000 | 306,000 |
| | Riba free certificates | | 413,000 | 700,000 |
| | Others | | 1,355 | 153,055 |
| | | | 1,306,720 | 1,165,420 |

846,000

839,669



| | | | Un-audi | ted |
|--------|--|------|--------------------|-------------------------|
| | | Note | 2017 (Rupees in | 2016 • '000') |
| 34.2.3 | Number of employees - Employees provident fund | | | |
| | Number of employees at the year end | | 1366 | 1307 |
| | Average number of employees during the year | | 1322 | 1304 |

35 COMPENSATION OF DIRECTORS AND EXECUTIVES

| | Managin | Managing Director Non Executive Directors Executives | | Non Executive Directors | | utives |
|---------------------------------|---------|--|---------|-------------------------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| | | | (Rupees | in '000') | | |
| Fees | - | - | 6,340 | 3,750 | - | - |
| Managerial remuneration | 9,000 | 12,000 | - | - | 105,487 | 75,582 |
| Charge for defined benefit plan | - | - | - | - | 16,374 | 11,597 |
| Contribution to defined | | | | | | |
| contribution plan | - | - | - | - | 15,011 | 9,993 |
| Rent and house maintenance | 900 | 1,200 | - | - | 45,972 | 30,725 |
| Utilities | 450 | 600 | - | - | 15,275 | 9,993 |
| Medical | 284 | 568 | - | - | 15,275 | 9,993 |
| Bonus | 7,600 | 2,000 | - | - | 13,233 | 9,579 |
| Conveyance/Car benefit | | | | | | |
| allowance/Fuel | 1,033 | 1,685 | - | - | 54,716 | 43,721 |
| Volunarty Seperation Scheme | - | - | - | - | 121,589 | 33,804 |
| Others | 2,625 | 2,036 | 3,546 | 2,895 | 12,348 | 19,479 |
| | 21,892 | 20,089 | 9,886 | 6,645 | 415,280 | 254,466 |
| Number of persons | 1 | 1 | 7 | 6 | 65 | 67 |

35.1 The directors were mainly paid fee for attending meetings and related travelling and lodging cost.

36 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of quoted investments other than those classified as held to maturity is based on quoted market prices. The fair value of unquoted equity investments is determined on the basis of break-up value of these investments as per their latest available audited financial statements.

The fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to the absence of current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 6.4.

The maturity and re-pricing profile and effective rates are stated in notes 41.5.1 and 41.4.4 respectively.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in nature or in the case of customer loans and deposits, are frequently re-priced.

36.1 The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses the financial and non-financial assets carried at fair values, by valuation methods. For financial assets, the Bank essentially carries its investments in debt and equity securities at fair values. Valuation of investments is carried out as per guidelines specified by the SBP. In case of non-financial assets, the Bank has adopted revaluation model (as per IAS 16) in respect of leasehold land.



| | | 2017 | | |
|--|-------------------------------|---|---|---|
| | | Fair Value | | |
| | Level 1 | Level 2 | Level 3 | Total |
| | | (Rupees in ' | (000') | |
| On balance sheet financial instruments | | | | |
| Financial assets measured at fair value | | | | |
| Held for trading securities - Shares in listed companies | - | - | - | - |
| - Pakistan Investment Bonds | - | - | - | - |
| | - | - | - | - |
| Available-for-sale securities | | | | |
| - Market Treasury Bills | - | 46,635,133 | - | 46,635,133 |
| - Pakistan Investment Bonds | - | 60,305,974 | - | 60,305,974 |
| - Shares in listed companies | 1,332,879 | - | - | 1,332,879 |
| - GOP Ijarah Sukuk - Term Finance Certificates (TFCs) | 6,297,975 | 338,305 | - | 6,297,975 338,305 |
| | 7,630,854 | 107,279,412 | _ | 114,910,266 |
| | 7,050,051 | 107,27,57,112 | | 111,510,200 |
| lon - Financial Assets measured at fair value | | | | |
| Operating fixed assets (Leasehold land) | - | 891,441 | - | 891,441 |
| off balance sheet financial instruments | | | | |
| oreign exchange contracts purchase | - | 1,005,048 | - | 1,005,048 |
| oreign exchange contracts sale | - | 1,175,536 | - | 1,175,536 |
| | | 2016 | | |
| | | Fair Value | | |
| | Level 1 | Level 2 | Level 3 | Total |
| | | | | |
| On balance sheet financial instruments | | (Rupees in ' | (000′) | |
| Financial assets measured at fair value | | (Rupees in ' | (000′) | |
| Financial assets measured at fair value Held for trading securities | | (Rupees in ' | '000') | |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies | | - | '000') | |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies | | 360,081 | '000') - - - | - 360,081 360,081 |
| F inancial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds | - | - | '000') - - - | - 360,081 360,081 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities | | 360,081 360,081 | '000') - - - | 360,081 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills | | 360,081 | '000') - - - - | |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies | - - - - 1,339,413 | 360,081 360,081 58,021,425 | '000') - - - - - - - - - | 360,081 58,021,425 66,013,454 1,339,413 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies - GOP Ijarah Sukuk | 7,375,100 | 360,081 360,081 58,021,425 66,013,454 | '000') - - - - - - - - - - - | 360,081 58,021,425 66,013,454 1,339,413 7,375,100 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies - GOP Ijarah Sukuk | 7,375,100 | 360,081 360,081 58,021,425 66,013,454 - - 138,550 | '000') - - - - - - - - - - | 360,081 58,021,425 66,013,454 1,339,413 7,375,100 138,550 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies - GOP Ijarah Sukuk | 7,375,100 | 360,081 360,081 58,021,425 66,013,454 | '000') - - - - - - - - - - - | 360,081 58,021,425 66,013,454 1,339,413 7,375,100 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies - GOP Ijarah Sukuk - Term Finance Certificates (TFCs) | 7,375,100 | 360,081 360,081 58,021,425 66,013,454 - - 138,550 | '000') - - - - - - - - - - | 360,081 58,021,425 66,013,454 1,339,413 7,375,100 138,550 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies - GOP Ijarah Sukuk - Term Finance Certificates (TFCs) Non - Financial Assets measured at fair value | 7,375,100 | 360,081 360,081 58,021,425 66,013,454 - - 138,550 | '000') - - - - - - - - - - - - - | 360,081 58,021,425 66,013,454 1,339,413 7,375,100 138,550 |
| Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies - GOP Ijarah Sukuk - Term Finance Certificates (TFCs) Non - Financial Assets measured at fair value Operating fixed assets (Leasehold land) | 7,375,100 | 360,081 360,081 58,021,425 66,013,454 - 138,550 124,173,429 | <pre>'000')</pre> | 360,081 58,021,425 66,013,454 1,339,413 7,375,100 138,550 133,056,704 |
| On balance sheet financial instruments Financial assets measured at fair value Held for trading securities - Shares in listed companies - Pakistan Investment Bonds Available-for-sale securities - Market Treasury Bills - Pakistan Investment Bonds - Shares in listed companies - GOP Ijarah Sukuk - Term Finance Certificates (TFCs) Non - Financial Assets measured at fair value Operating fixed assets (Leasehold land) Off balance sheet financial instruments Foreign exchange contracts purchase | 7,375,100 | 360,081 360,081 58,021,425 66,013,454 - 138,550 124,173,429 | '000') - - - - - - - - - - - - | 360,081 58,021,425 66,013,454 1,339,413 7,375,100 138,550 133,056,704 |

The valuation techniques used for above assets are same as disclosed in note 6.3 & 6.6 of these financial statements.

The Bank's policy is to recognize transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred. There were no transfers between levels 1 and 2 during the year.



(a) Financial instruments in level 1

Financial instruments included in level 1 comprise of investments in listed ordinary shares and units of mutual funds.

(b) Financial instruments in level 2

Financial instruments included in level 2 comprise of Sukuks Bonds, Pakistan Investment Bonds, Market Treasury Bills, Term Finance certificates, FX options and Forward Exchange Contracts.

(c) Financial instruments in level 3

Currently, no financial instruments are classified in level 3.

Valuation techniques and inputs used in determination of fair values within level 1

| Fully paid-up ordinary shares | Fair values of investments in listed equity securities are valued on the basis of closing quoted market prices available at the Pakistan Stock Exchange. |
|---|--|
| Units of mutual funds | Fair values of investments in units of mutual funds are determined based on redemption prices as at the close of the business day. |
| Valuation techniques and inputs used in determine | ination of fair values within level 2 |

| Pakistan Investment Bonds /Market Treasury Bills | Fair values of Pakistan Investment Bonds and Treasury Bills are derived using the PKRV rates (Reuters page). |
|--|--|
| Government of Pakistan (GoP) Ijarah Sukuks | Fair values of GoP Ijarah Sukuks are derived using the PKISRV rates announced by the Financial Market Association (FMA) through Reuters. These rates denote an average of quotes received from eight different pre-defined / approved dealers / brokers. |
| Term Finance, Bonds and Sukuk certificates | Investments in debt securities (comprising term finance certificates, bonds, Sukuk certificates and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan. In the determination of the rates, the MUFAP takes into account the holding pattern of these securities and categorises these as traded, thinly traded and non-traded securities. |
| Operating fixed assets (Leasehold land) | Leasehold land are revalued on regular basis using professional valuers on the panel of Pakistan Banker's Association. The valuation is based on their assessment of market value of the properties. |

37 SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:

| | | | 2017 | | |
|--|----------------------|-------------------|-------------------|-----------------------|---------------|
| | Corporate finance | Trading and sales | Retail Banking | Commercial Banking | Total |
| | | | - (Rupees in '00 | 0') | |
| Total income | 11,970,433 | 1,682,763 | 163,786 | 2,209,218 | 16,026,200 |
| Total expenses | 10,600,973 | 1,455,775 | 132,791 | 2,046,190 | 14,235,729 |
| Net income | 1,369,460 | 226,988 | 30,995 | 163,028 | 1,790,471 |
| Segment assets - Gross | 189,326,918 | 6,676,069 | 8,953,337 | 45,599,886 | 250,556,210 |
| Segment non performing loans | 200,641 | 119,525 | 43,759 | 4,444,332 | 4,808,257 |
| Segment provision required | 115,977 | 708,876 | 40,210 | 4,696,439 | 5,561,502 |
| Segment liabilities | 123,310,079 | 68,455,554 | 2,775,375 | 35,193,258 | 229,734,265 |
| Segment return on net assets (ROA) (%) | 0.72% | 3.80% | 0.35% | 0.40% | 0.73% |
| Segment cost of funds (%) | 8.60 % | 2.13% | 4.78 % | 5.81% | 6.20 % |



| | | | 2016 | | |
|--|----------------------|-------------------|-------------------|-----------------------|-------------|
| | Corporate finance | Trading and sales | Retail Banking | Commercial Banking | Total |
| | | | (Rupees in '000') | | |
| Total income | 7,033,129 | 1,681,953 | 195,810 | 5,811,148 | 14,722,040 |
| Total expenses | 6,019,871 | 907,788 | 138,933 | 5,634,972 | 12,701,564 |
| Net income | 1,013,259 | 774,165 | 56,876 | 176,176 | 2,020,476 |
| Segment assets - Gross | 150,125,494 | 18,606,358 | 7,420,060 | 35,933,066 | 212,084,978 |
| Segment non performing loans | 211,082 | 183,188 | 30,597 | 5,031,657 | 5,456,524 |
| Segment provision required | 211,082 | 1,245,119 | 47,396 | 4,181,107 | 5,684,704 |
| Segment liabilities | 73,016,262 | 22,866,670 | 1,718,473 | 92,656,325 | 190,257,730 |
| Segment return on net assets (ROA) (%) | 0.68% | 4.46% | 0.77% | 0.55% | 0.98% |
| Segment cost of funds (%) | 8.24% | 3.97% | 8.08% | 6.08% | 6.68% |

38 TRUST ACTIVITIES

The Bank is not engaged in any significant trust activities.

39 RELATED PARTY TRANSACTIONS

The Bank has related party relationship with its majority shareholders (Government of Khyber Pakhtunkhwa and Ismail Industries Limited), associates, directors, key management personnel, staff retirement benefit plan and other related parties.

Banking transactions with related parties are carried out in the normal course of business at agreed terms. Contribution to and accruals in respect of staff retirement benefit plan are made in accordance with actuarial valuations (refer note 33 to these financial statements for the details of plan). Remuneration to the executives, disclosed in note 35 to these financial statements are determined in accordance with terms of their appointments.

39.1 Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements, are as follows:

| | | 2017 | | | 2016 | |
|--------------------------------------|---------------------------------|-----------|-------------------|--------------------------------|-----------|-------------------|
| | Key management prersonnel | Associate | Employee funds | Key management personnel | Associate | Employee funds |
| A duran and | | | (Rupees in | • '000') | | |
| Advances | | | | | | |
| At the beginning of the year | 193,406 | - | - | 157,795 | - | - |
| Disbursed during the year | 128,731 | - | - | 91,027 | - | - |
| Repaid / adjusted during the year | (61,352) | - | - | (55,416) | - | - |
| At end of the year | 260,785 | - | - | 193,406 | - | - |
| Deposits | | | | | | |
| At the beginning of the year | 43,360 | 21,677 | 281,325 | 18,216 | 15,852 | 74,963 |
| Placements made during the period | 376,771 | 32,172 | 1,864,743 | 241,700 | 37,685 | 555,817 |
| Withdrawals during the period | (393,361) | (32,303) | (2,119,630) | (216,556) | (31,860) | (349,455) |
| At end of the year | 26,770 | 21,546 | 26,438 | 43,360 | 21,677 | 281,325 |
| Placements | | | 1,934,000 | | | 1,492,700 |
| Lease Liabilties | - | - | - | | | |
| Transactions during the year | | | | | | |
| Mark-up / return / interest earned | 7,543 | - | - | 5,111 | - | |
| Mark-up / return / interest expensed | 1,668 | 363 | 130,017 | 347 | 668 | 176,213 |



- **39.** Although the Government of Khyber Pakhtunkhwa holds 70.20% shares of the Bank (2016: 70.20%), the transactions with it have not been treated as related party transactions for the purpose of this disclosure.
- **39.** The Bank of Khyber is exempted from detailed related parties disclosure for being Government entity, and disclosed as required under IAS-24 "Related Party Disclosures". Relevant details are referred in the following notes:

| Particulars | Note |
|--|----------|
| Loans & advances to directors & related parties | 11.7 |
| Share holding | 19.3 |
| Compensation of directors & executives | 35 |
| Advances & deposits (by sector) | 41.1.1.2 |
| Detail of non-performing advances & other provisions (by sector) | 41.1.1.4 |

40. CAPITAL - ASSESSMENT AND ADEQUACY BASEL III SPECIFIC

The Basel III Framework is applicable to the Bank whereby the Standardized approach for reporting Capital Adequacy is currently implemented. Under the said approach, Credit risk and Market risk exposure are measured using the Standardized Approach and Operational risk is measured using the Basic Indicator Approach.

The Bank's Capital Adequacy is reported using the rules and ratios provided by the State Bank of Pakistan.

The Capital Adequacy Ratio is a measure of the amount of a Bank's capital expressed as percentage of its risk weighted assets. Measuring risk weighted assets requires risk wieghts to be applied to the amount of assets shown on a Bank's balance sheet. These assets are then applied weightages according to the degrees of inherent risk.

State Bank of Pakistan vide its BPRD circular 06 of 2013 has decided to implement the BASEL III reforms issued by the Basel Committee on Banking Supervision (BCBS) to further strengthen the capital related rules. These instructions form part of transitional arrangement leading to full implementation of Basel III in 2019.

The overall capital adequacy ratio (CAR) remains at the level of 10.00%, However, Banks are required to raise the capital adequacy ratio to 12.5% by year end 2019. The additional 2.5% capital is termed as Capital Conservation Buffer (CCB) to be kept in the form of Common Equity Tier I. At the end of the current year i-e 2017, Banks are required to hold 1.275% of Capital Conservation Buffer (CCB) in shape of Common Equity Tier I (CET1) bringing the overall Capital Adequacy Ratio (CAR) to 11.275%.

The SBP requires each Bank or Banking group to: (a) hold the minimum level of the paid up capital and (b) maintains a ratio of total regulatory capital to the risk-weighted assets at or above the required minimum of 10.00%. The required Capital Adequacy Ratio (10.00% of the risk weighted assets) is achieved by the Bank through improvement in the asset quality at the existing volume level, raising Common Equity Tier I (CET1), ensuring better recovery management and striking compromise proposal and composition of asset mix with low risk.

SBP also requires Banks/DFIs to calculate quarterly leverage ratio with an aim to constrain the build-up of leverage in the banking sector which can damage the broader financial system and the economy; and reinforce the risk based requirements with an easy to understand and a non-risk based measure. It is a ratio of Bank's Tier 1 Capital (after deductions) to Total exposure (including On-Balance Sheet, Derivatives and off-Balance sheet Items without taking benefit of any Credit Risk Mitigation (CRM). Minimum requirement for Leverage Ratio is 3% as per BPRD circular # 06 dated August 15, 2013.

Leverage ratio of The Bank of Khyber for the year ended December 31, 2017 is 5.84% (2016: 6.60%) with Tier 1 Capital amounting to Rs. 14.81 Billion and total exposure amounting to Rs. 253.66 Billion. The reason for decrease in Leverage ratio for the current year remains increase in exposure amount from Rs.221.06 Billion to Rs. 253.66 Billion. However, the Bank is still comfortably meeting the minimum requirement of 3%.



40.1 Capital management

The Bank's objectives when managing its capital are:

- a) To comply with the capital requirements set by the regulators and comparable to the peers;
- b) To actively manage the supply of capital costs and increase capital velocity;
- c) To improve the liquidity of the Bank's assets to allow for an optimal deployment of the Bank's resources;
- d) To protect the Bank against unexpected events and maintain strong ratings;
- e) To achieve low overall cost of capital with appropriate mix of capital elements; and
- f) To safeguard the Bank's ability to continue as a going concern so that it can continue to provide adequate return to shareholders.

Bank's regulatory capital is analyzed into two tiers:

Tier 1 Capital, which is further divided into two tiers:

Common Equity Tier I capital (CETI), which includes fully paid up capital (including the bonus shares), balance in share premium account, general reserves, statutory reserves as per financial statements, minority interest and net unappropriated profits after all regulatory adjustments applicable on CETI.

Additional Tier I Capital (ATI), which includes perpetual non-cumulative preference shares and share regulatory adjustments applicable on ATI.

Tier II capital, which includes subordinated debt/Instruments, share premium for issuance of Subordinated debt/Instruments, general provisions for loan losses (up to a maximum of 1.25% of credit risk weighted assets), net of tax reserves on revaluation of fixed assets and equity investments up to a maximum of 45% (In Basel III guidelines of SBP, Bank's are allowed to take extra benefit of remaining 55% in tranches of 20% per annum from year ending 2014 and recognizing the full benefit by the year end 2018) of the balance and foreign exchange translation reserves after all regulatory adjustments applicable on Tier-II.

Deduction from the Capital

Under the revised instructions, calculation of Basel eligible capital has been changed adding few additional deductions from capital including Bank's investments in the capital of Banking, Financial and insurance entities beyond a certain threshold from corresponding Tier of Bank's capital. Similarly, SBP has also revised treatment of Bank's investment in the units of mutual funds. Now Bank will deduct from their Common Equity Tier I amount of investment in a single mutual fund if it exceeds a certain level.

In addition to above, goodwill & intangibles, shortfall in provisioning, excess investment in the TFCs of other Banks, deficit on account of revaluation are also deducted from Common Equity Tier I.

The Bank is comfortably meeting all the capital ratios as per revised Basel III guidelines. This shows strong capital base of the Bank and management commitment to meet all the regulatory requirements well above the required level.

This risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of and reflecting an estimate of credit, market and operational risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of potential future exposure.

Banking operations are categorized as either trading book or banking book and risk-weighted assets are determined according to specified requirements of the SBP that seek to reflect the varying levels of risk attached to assets and off balance sheet exposures. The total risk-weighted exposures comprise of credit risk, market risk and operational risk.



| | | 2017 (Rupees | 2016 in ' 000') |
|----------|--|-----------------|---------------------------|
| 40.2 | CAPITAL STRUCTURE | •• | |
| 40.2 | Common Equity Tier 1 capital (CET1): Instruments and reserves | | |
| 1 | Fully Paid-up Capital/ Capital deposited with SBP | 10,002,524 | 10,002,524 |
| 2 | Balance in Share Premium Account | - | |
| 3 | Reserve for issue of Bonus Shares | - | - |
| 4 | Discount on Issue of shares | - | - |
| 5 | General/ Statutory Reserves | 2,550.263 | 2,192,169 |
| 6 | Gain/(Losses) on derivatives held as Cash Flow Hedge | - | - |
| 7 | Unappropriated/unremitted profits/ (losses) | 2,390,464 | 2,490,553 |
| 8 | Minority Interests arising from CET1 capital instruments issued to third parties by consolidated bank subsidiaries (amount allowed in CET1capital of the consolidation group) | | |
| 9 | CET 1 before Regulatory Adjustments | 14,943,251 | 14,685,246 |
| 10 | Total regulatory adjustments applied to CET1 (Note 40.2.1) | 136,577 | 100,899 |
| 11 | Common Equity Tier 1 | 14,806,674 | 14,584,347 |
| | Additional Tier 1 (AT 1) Capital | | |
| 12 | Qualifying Additional Tier-1 capital instruments plus any related share premium | | |
| 13 | of which: Classified as equity | - | - |
| 14 | of which: Classified as liabilities | - | _ |
| 15 | Additional Tier-1 capital instruments issued to third parties by consolidated | | |
| | subsidiaries (amount allowed in group AT 1) | - | - |
| 16 | of which: instrument issued by subsidiaries subject to phase out | - | - |
| 17 | AT1 before regulatory adjustments | - | - |
| 18 | Total regulatory adjustment applied to AT1 capital (Note 40.2.2) | - | - |
| 19 | Additional Tier 1 capital after regulatory adjustments | - | - |
| 20 | Additional Tier 1 capital recognized for capital adequacy | - | - |
| 21 | Tier 1 Capital (CET1 + admissible AT1) (11+20) | 14,806,674 | 14,584,347 |
| | Tier 2 Capital | | |
| 22 | Qualifying Tier 2 capital instruments under Basel III plus any related share premium | - | - |
| 23 | Tier 2 capital instruments subject to phaseout arrangement issued under pre-Basel 3 | - | - |
| 24 | Tier 2 capital instruments issued to third parties by consolidated subsidiaries (amount | | |
| 25 | allowed in group tier 2) | - | - |
| 25 26 | of which: instruments issued by subsidiaries subject to phase out General provisions or general reserves for loan losses-up to maximum of 1.25% of | - | - |
| 20 | Credit Risk Weighted Assets | 24,954 | 30,872 |
| 27 | Revaluation Reserves (net of taxes) | 369,708 | 1,136,693 |
| 28 | of which: Revaluation reserves on fixed assets | 689,023 | 603,863 |
| 29 | of which: Unrealized gains/losses on AFS | (319,315) | 532,830 |
| 30 | Foreign Exchange Translation Reserves | - | - |
| 31 | Undisclosed/Other Reserves (if any) | - | - |
| 32 | T2 before regulatory adjustments | 394,662 | 1,167,565 |
| 33 | Total regulatory adjustment applied to T2 capital (Note 40.2.3) | - | - |
| 34 | Tier 2 capital (T2) after regulatory adjustments | 394,662 | 1,167,565 |
| 35 | Tier 2 capital recognized for capital adequacy | 394,662 | 1,167,565 |
| 36 | Portion of Additional Tier 1 capital recognized in Tier 2 capital | - | - |
| 37 | Total Tier 2 capital admissible for capital adequacy | 394,662 | 1,167,565 |
| 38 | TOTAL CAPITAL (T1 + admissible T2) (21+37) | 15,201,336 | 15,751,912 |
| 39 | Total Risk Weighted Assets (RWA) {for details refer Note 40.5} | 75,992,772 | 73,811,741 |



| | | 2017 (Rupees | 2016 i n '000') |
|----|--|-----------------|---------------------------|
| | Capital Ratios and buffers (in percentage of risk weighted assets) | | |
| 40 | CET1 to total RWA | 19.48 % | 19.76% |
| 41 | Tier-1 capital to total RWA | 19.48 % | 19.76% |
| 42 | Total capital to total RWA | 20.00% | 21.34% |
| 43 | Bank specific buffer requirement (minimum CET1 requirement plus capital | | |
| | conservation buffer plus any other buffer requirement) | - | - |
| 44 | of which:capital conservation buffer requirement | - | - |
| 45 | of which:countercyclical buffer requirement | - | - |
| 46 | of which:D-SIB or G-SIB buffer requirement | - | - |
| 47 | CET1 available to meet buffers (as a percentage of risk weighted assets) | - | - |
| | National minimum capital requirements prescribed by SBP | | |
| 48 | CET1 minimum ratio | 6.00% | 6.00% |
| 49 | ADT-1 minimum ratio | 1.50 % | 1.50% |
| 50 | Tier 1 minimum ratio | 7.50% | 7.50% |
| 51 | Total capital minimum ratio | 10.00 % | 10.00% |
| 52 | CCB (Consisting of CET1 only) | 1.275% | 0.65% |
| | Total Capital plus CCB | 11.275% | 10.65% |



2017 2016 -(Rupees in '000') - -

Amounts subject to Pre-Basel III treatment

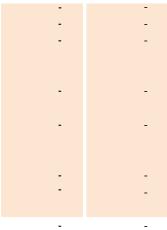
40.2.1 Common Equity Tier 1 capital: Regulatory adjustments

Regulatory Adjustments and Additional Information

| 1 | Goodwill (net of related deferred tax liability) | - | - |
|--------|--|---------|---------|
| 2 | All other intangibles (net of any associated deferred tax liability) | 136,577 | 100,899 |
| 3 | Shortfall in provisions against classified assets | - | - |
| 4 | Deferred tax assets that rely on future profitability excluding those arising from temporary differences | | |
| | (net of related tax liability) | - | - |
| 5 | Defined-benefit pension fund net assets | - | - |
| 6 | Reciprocal cross holdings in CET1 capital instruments of banking, financial and insurance entities | - | _ |
| 7 | Cash flow hedge reserve | - | - |
| 8 | Investment in own shares/ CET1 instruments | - | - |
| 9 | Securitization gain on sale | - | - |
| 10 | Capital shortfall of regulated subsidiaries | - | - |
| 11 | Deficit on account of revaluation from bank's holdings of fixed assets/ AFS | - | - |
| 12 | Investments in the capital instruments of banking, financial and insurance entities that are outside the | | |
| | scope of regulatory consolidation, where the bank does not own more than 10% of the issued share | | |
| | capital (amount above 10% threshold) | - | - |
| 13 | Significant investments in the common stocks of banking, financial and insurance entities that are | | |
| | outside the scope of regulatory consolidation (amount above 10% threshold) | - | - |
| 14 | Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related | | |
| | tax liability) | - | - |
| 15 | Amount exceeding 15% threshold | - | - |
| 16 | of which: significant investments in the common stocks of financial entities | - | - |
| 17 | of which: deferred tax assets arising from temporary differences | - | - |
| 18 | National specific regulatory adjustments applied to CET1 capital | - | - |
| 19 | Investments in TFCs of other banks exceeding the prescribed limit | - | - |
| 20 | Any other deduction specified by SBP (mention details) | - | - |
| 21 | Adjustment to CET1 due to insufficient AT1 and Tier 2 to cover deductions | - | - |
| 22 | Total regulatory adjustments applied to CET1 (sum of 1 to 21) | 136,577 | 100,899 |
| 40.2.2 | Additional Tier-1 & Tier-1 Capital: regulatory adjustments | | |

Additional Tier-1 & Tier-1 Capital: regulatory adjustments 40.2.2

- Investment in mutual funds exceeding the prescribed limit [SBP specific adjustment] 23
- Investment in own AT1 capital instruments 24
- 25 Reciprocal cross holdings in Additional Tier 1 capital instruments of banking, financial and insurance entities
- 26 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)
- Significant investments in the capital instruments of banking, financial and insurance entities that are 27 outside the scope of regulatory consolidation
- Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, 28 during transitional period, remain subject to deduction from additional tier-1 capital
- 29 Adjustments to Additional Tier 1 due to insufficient Tier 2 to cover deductions
- 30 Total regulatory adjustment applied to AT1 capital (sum of 23 to 29)





37

(i)

(ii)

(iii)

40.2.3 Tier 2 Capital: regulatory adjustments

- 31 Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital
- 32 Reciprocal cross holdings in Tier 2 instruments of banking, financial and insurance entities
- 33 Investment in own Tier 2 capital instrument
- 34 Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)
- 35 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation
- ³⁶ Total regulatory adjustment applied to T2 capital (sum of 31 to 35) Additional Information

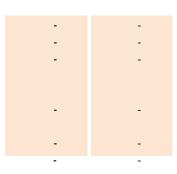
Risk Weighted Assets subject to pre-Basel III treatment

- Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment) of which: deferred tax assets of which: Defined-benefit pension fund net assets of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share
- capital of the entity
 (iv) of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity

Amounts below the thresholds for deduction (before risk weighting)

38Non-significant investments in the capital of other financial entities184,328439,60239Significant investments in the common stock of financial entities144,315189,96540Deferred tax assets arising from temporary differences (net of related tax liability)379,751-Applicable caps on the inclusion of provisions in Tier 2

| 41 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to | | |
|----|---|---------|---------|
| | standardized approach (prior to application of cap) | 24,954 | 30,872 |
| 42 | Cap on inclusion of provisions in Tier 2 under standardized approach | 573,906 | 462,974 |
| 43 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal | | |
| | ratings-based approach (prior to application of cap) | - | - |
| 44 | Cap for inclusion of provisions in Tier 2 under internal ratings-based approach | - | - |



| - | - |
|---|---|
| - | - |
| | |
| | |
| - | - |
| | |
| | |
| - | - |



Under regulatory

As per published

40.3 CAPITAL STRUCTURE RECONCILIATION

| | financial statement | scope of consolidation |
|--|---|--|
| STEP-1 | 2017 | 2017 |
| | (Rupees in | n '000') |
| Assets | | |
| Cash and balances with treasury banks | 8,916,018 | 8,916,01 |
| Balanced with other banks | 3,257,351 | 3,257,35 |
| Lending to financial institutions | 1,529,106 | 1,529,10 |
| Investments | 140,473,783 | 140,473,78 |
| Advances | 83,369,052 | 83,369,05 |
| Operating fixed assets | 2,370,125 | 2,370,12 |
| Deferred tax assets - net | 379,751 | 379,75 |
| Other assets | 4,837,198 | 4,837,19 |
| Total assets | 245,132,384 | 245,132,38 |
| Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities - net Other liabilities Total liabilities | 159,246,974 - - 5,166,464 | 159,246,9 5,166,46 |
| iotal habilities | 229,734,265 | |
| Share capital/ Head office capital account Reserves | | 229,734,26 10,002,52 |
| Share capital/ Head office capital account | 229,734,265 10,002,524 | 229,734,26 10,002,52 2,550,26 |
| Share capital/ Head office capital account Reserves Unappropriated/ Unremitted profit/ (losses) | 229,734,265 10,002,524 2,550,263 2,390,464 - - 454,868 | 229,734,26 10,002,52 2,550,26 2,390,46 454,86 |
| Share capital/ Head office capital account Reserves Unappropriated/ Unremitted profit/ (losses) Minority Interest | 229,734,265 10,002,524 2,550,263 2,390,464 | 229,734,26 2,550,26 2,390,46 454,86 15,398,1 |





| STEP-2 | 2017 | | |
|---|----------------|----------------------|--------|
| 31EF=2 | 2017 | 2017 | |
| | (Rup | oees in '000') | |
| Assets | | | |
| Cash and balances with treasury banks | 8,916,01 | | |
| Balances with other banks | 3,257,35 | | |
| Lending to financial institutions | 1,529,10 | | |
| Investments | 140,473,78 | 33 140,473,783 | |
| of which: Non-significant investments in the capital instruments | | | а |
| of banking, financial and insurance entities exceeding 10% threshold | | | u |
| of which: significant investments in the capital instruments issued by | | | b |
| banking, financial and insurance entities exceeding regulatory threshold | | | U |
| of which: Mutual Funds exceeding regulatory threshold | | | c |
| of which: reciprocal crossholding of capital instrument | | | |
| (separate for CET1, AT1, T2) | | | d |
| of which: others (mention details) | | | e |
| Advances | 02 260 05 | 83,369,052 | |
| Auvalices | 83,369,05 | 02 03,309,032 | |
| shortfall in provisions/ excess of total EL amount over eligible provisions under IRB | | | f |
| general provisions reflected in Tier 2 capital | 24,95 | 54 24,954 | g |
| Fixed Assets | 2,370,12 | 2,370,125 | |
| Deferred Tax Assets | 379,75 | 51 379,751 | |
| of which: DTAs that rely on future profitability excluding those | | | h |
| arising from temporary differences | | | |
| of which: DTAs arising from temporary differences exceeding | | | i |
| regulatory threshold | 4 027 10 | 4 0 7 100 | |
| Other assets of which: Goodwill | 4,837,19 | 4,837,198 | ; |
| of which: Intangibles | 136,57 | 7 136,577 | J k |
| of which: Defined-benefit pension fund net assets | 150,57 | | K I |
| | | | _ |
| Total assets | 245,132,38 | 245,132,384 | _ |
| Liabilities & Equity | | | |
| Bills payable | 1,131,241 | 1,131,241 | |
| Borrowings | 64,189,586 | 64,189,586 | |
| Deposits and other accounts | 159,246,974 | 159,246,974 | |
| Sub-ordinated loans | - | - | |
| of which: eligible for inclusion in AT1 | - | - | m |
| of which: eligible for inclusion in Tier 2 | - | - | n |
| Liabilities against assets subject to finance lease | - | - | |
| Deferred tax liabilities | - | - | |
| of which: DTLs related to goodwill | - | - | 0 |
| of which: DTLs related to intangible assets | - | - | р |
| of which: DTLs related to defined pension fund net assets | - | - | q |
| of which: other deferred tax liabilities Other liabilities | - E 166 ACA | - E 166 ACA | r |
| | 5,166,464 | | |
| Total liabilities | 229,734,26 | 5 229,734,265 | |



| | As per published financial statement | Under regulatory scope of consolidation | Reference |
|---|--|---|-----------|
| STEP-2 | 2017 | 2017 | |
| | (Rupees in '000') | | |
| | | | |
| Share capital | 10,002,524 | 10,002,524 | |
| of which: amount eligible for CET1 | 10,002,524 | 10,002,524 | S |
| of which: amount eligible for AT1 | - | - | t |
| Reserves | 2 550 262 | 2 550 262 | |
| of which: portion eligible for inclusion in CET1(provide breakup) | 2,550,263 2,550,263 | 2,550,263 2,550,263 | |
| of which: portion eligible for inclusion in Tier 2 | 2,330,203 | 2,330,203 | u |
| of which, polition englore for inclusion in her z | | - | V |
| Unappropriated profit/ (losses) | 2,390,464 | 2,390,464 | w |
| Minority Interest | - | - | |
| of which: portion eligible for inclusion in CET1 | - | - | x |
| of which: portion eligible for inclusion in AT1 | - | | у |
| of which: portion eligible for inclusion in Tier 2 | - | - | z |
| Surplus on revaluation of assets | 454,868 | 454,868 | |
| of which: Revaluation reserves on Fixed Assets | 774,183 | 774,183 | |
| of which: Unrealized Gains/Losses on AFS | (319,315) | (319,315) | aa |
| In case of Deficit on revaluation (deduction from CET1) | - | - | ab |
| Total liabilities & Equity | 245,132,384 | 245,132,384 | |
| | .,, | | |



| | | Component of regulatory capital reported by bank | Source based on reference number from step 2 |
|----------|---|--|--|
| | | 2017 | |
| | STEP-3 | (Rupees in '000' |) |
| | Common Equity Tier 1 capital (CET1): | 、 - | |
| | Instruments and reserves | | |
| 1 | Fully Paid-up Capital/ Capital deposited with SBP | 10,002,524 | (s) |
| 2 | Balance in Share Premium Account | · · · | |
| 3 | Reserve for issue of Bonus Shares | - | |
| 4 | General/ Statutory Reserves | 2,550,263 | (u) |
| 5 | Gain/(Losses) on derivatives held as Cash Flow Hedge | - | |
| 6 | Unappropriated/unremitted profits/ (losses) | 2,390,464 | (w) |
| 7 | Minority Interests arising from CET1 capital instruments issued to third party by | | |
| | consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group) | - | (x) |
| 8 | CET 1 before Regulatory Adjustments | 14,943,251 | |
| | Common Equity Tier 1 capital: Regulatory adjustments | | |
| 9 | Goodwill (net of related deferred tax liability) | | (j) - (o) |
| 10 | All other intangibles (net of any associated deferred tax liability) | 136,577 | (k) - (p) |
| 11 | Shortfall of provisions against classified assets | - | (f) |
| 12 | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net | | {(h) - (r} * x% |
| | of related tax liability) | - | |
| 13 | Defined-benefit pension fund net assets | - | {(l) - (q)} * x% |
| 14 15 | Reciprocal cross holdings in CET1 capital instruments Cash flow hedge reserve | | (d) |
| 16 | Investment in own shares/ CET1 instruments | | |
| 17 | Securitization gain on sale | | |
| 18 | Capital shortfall of regulated subsidiaries | - | |
| 19 | Deficit on account of revaluation from bank's holdings of fixed assets/ AFS | - | (ab) |
| 20 | Investments in the capital instruments of banking, financial and insurance entities that are outside the | | |
| | scope of regulatory consolidation, where the bank does not own more than 10% of the issued share | | (a) - (ac) - (ae) |
| | capital (amount above 10% threshold) | - | (u) (uc) (uc) |
| 21 | Significant investments in the capital instruments issued by banking, financial and insurance entities that | | |
| | are outside the scope of regulatory consolidation (amount above 10% threshold) | | (b) - (ad) - (af) |
| 22 | Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax | - | |
| | liability) | | (i) |
| 23 | Amount exceeding 15% threshold | - | (i) |
| 23 | of which: significant investments in the common stocks of financial entities | | |
| 25 | of which: deferred tax assets arising from temporary differences | - | |
| 26 | National specific regulatory adjustments applied to CET1 capital | - | |
| 27 | of which: Investment in TFCs of other banks exceeding the prescribed limit | - | |
| 28 | of which: Any other deduction specified by SBP (mention details) | | |
| 29 | Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions | - | |
| 30 | Total regulatory adjustments applied to CET1 (sum of 9 to 29) | 136,577 | |
| 31 | Common Equity Tier 1 | 14,806,674 | |
| | Additional Tier 1 (AT 1) Capital | | |
| 32 | Qualifying Additional Tier-1 instruments plus any related share premium | - | |
| 33 | of which: Classified as equity | - | (t) |
| 34 | of which: Classified as liabilities | - | (m) |
| 35 | Additional Tier-1 capital instruments issued by consolidated subsidiaries and held by | | |
| | third parties (amount allowed in group AT 1) | - | (y) |
| 36 27 | of which: instrument issued by subsidiaries subject to phase out | - | |
| 37 | AT1 before regulatory adjustments | - | |



| | | Component of regulatory capital reported by bank | Source based on reference number from step 2 |
|----------|--|--|--|
| | STEP-3 | 2017 (Rupees in '000' |) |
| | Additional Tier 1 Capital: regulatory adjustments | | |
| 38 | Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment) | | |
| 39 | Investment in own AT1 capital instruments | | |
| 40 | Reciprocal cross holdings in Additional Tier 1 capital instruments | | |
| 41 | Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold) | | (ac) |
| 42 | Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation | - | (ad) |
| 43 | Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-1 capital | | |
| 44 | Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions | | |
| 45 46 | Total of Regulatory Adjustment applied to AT1 capital (sum of 38 to 44) Additional Tier 1 capital | | |
| 47 | Additional Tier 1 capital recognized for capital adequacy | - | |
| 48 | Tier 1 Capital (CET1 + admissible AT1) (31+47) | 14,806,674 | |
| | Tier 2 Capital | | |
| 49 | Qualifying Tier 2 capital instruments under Basel III plus any related share premium | - | |
| 50 | Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments) | - | (n) |
| 51 | Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2) | - | (z) |
| 52 | of which: instruments issued by subsidiaries subject to phase out | - | |
| 53 | General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk | 24.024 | |
| 54 | Weighted Assets Revaluation Reserves | 24,954 369,708 | (g) |
| 55 | of which: Revaluation reserves on fixed assets | 689,023 | |
| 56 | of which: Inveatigation reserves on fixed assets | (319,315) | portion of (aa) |
| 57 | Foreign Exchange Translation Reserves | - | (v) |
| 58 | Undisclosed/Other Reserves (if any) | - | |
| 59 | T2 before regulatory adjustments | 394,662 | |
| | Tier 2 Capital: regulatory adjustments | | |
| 60 | Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III | | |
| (1 | treatment which, during transitional period, remain subject to deduction from tier-2 capital | - | |
| 61 62 | Reciprocal cross holdings in Tier 2 instruments Investment in own Tier 2 capital instrument | - | |
| 63 | Investment in own the 2 capital instruments of banking, financial and insurance entities that are outside the | | |
| | scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold) | | (ae) |
| 64 | Significant investments in the capital instruments issued by banking, financial and insurance entities that | | . , |
| •• | are outside the scope of regulatory consolidation | - | (af) |
| 65 | Amount of Regulatory Adjustment applied to T2 capital (sum of 60 to 64) | - | |
| 66 | Tier 2 capital (T2) | 394,662 | |
| 67 | Tier 2 capital recognized for capital adequacy | 394,662 | |
| 68 60 | Excess Additional Tier 1 capital recognized in Tier 2 capital | - | |
| 69 70 | Total Tier 2 capital admissible for capital adequacy | 394,662 | |
| 70 | TOTAL CAPITAL (T1 + admissible T2) (48+69) | 15,201,336 | |



40.4 Main Features of Regulatory Capital Instruments

| | Main Features | Common Shares |
|----|--|---------------------------------------|
| 1 | Issuer | The Bank of Khyber |
| 2 | Unique identifier | ВОК |
| 3 | Governing law(s) of the instrument | Repealed Companies Ordinance 1984, |
| | | PSX Regulations, The Bank of |
| | | Khyber Act, 1991 |
| | Regulatory treatment | r i |
| 4 | Transitional Basel III rules | Common Equity Tier I |
| 5 | Post-transitional Basel III rules | Common Equity Tier I |
| б | Eligible at solo/ group/ group&solo | Solo |
| 7 | Instrument type | Ordinary Shares |
| 8 | Amount recognized in regulatory capital (Currency in PKR thousands, | |
| | as of reporting date) | 10,002,524 |
| 9 | Par value of instrument | Rs. 10/- |
| 10 | Accounting classification | Shareholders' equity |
| 11 | Original date of issuance | 25.02.2006 |
| 12 | Perpetual or dated | Perpetual |
| 13 | Original maturity date | No Maturity |
| 14 | Issuer call subject to prior supervisory approval | No |
| 15 | Optional call date, contingent call dates and redemption amount | N-A |
| 16 | Subsequent call dates, if applicable | N-A |
| | Coupons / dividends | |
| 17 | Fixed or floating dividend/ coupon | Floating |
| 18 | Coupon rate and any related index/ benchmark | N-A |
| 19 | Existence of a dividend stopper | No |
| 20 | Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 | Existence of step up or other incentive to redeem | No |
| 22 | Noncumulative or cumulative | Non-cummulative |
| 23 | Convertible or non-convertible: | Non-Convertalble |
| 24 | If convertible, conversion trigger (s) | N-A |
| 25 | If convertible, fully or partially | N-A |
| 26 | If convertible, conversion rate | N-A |
| 27 | If convertible, mandatory or optional conversion | N-A |
| 28 | If convertible, specify instrument type convertible into | N-A |
| 29 | If convertible, specify issuer of instrument it converts into | N-A |
| 30 | Write-down feature | N-A |
| 31 | If write-down, write-down trigger(s) | N-A |
| 32 | If write-down, full or partial | N-A |
| 33 | If write-down, permanent or temporary | N-A |
| 34 | If temporary write-down, description of write-up mechanism | N-A |
| 35 | Position in subordination hierarchy in liquidation (specify instrument | N-A |
| | type immediately senior to instrument | |
| 36 | Non-compliant transitioned features | No |
| 37 | If yes, specify non-compliant features | N-A |



40.5 Capital Adequacy

| Credit Risk | Capital Req | uirements | Risk Weig | phted Assets | |
|---|-------------------|-----------|------------|--------------|--|
| Portfolio subject to standardized | 2017 | 2016 | 2017 | 2016 | |
| approach (simple or comperhensive) | (Rupees in '000') | | | | |
| On-balance sheet | | (| | | |
| Claims on other Sovereigns and on Government of Pakistan or Provincial | | | | | |
| Government or SBP denominated in currencies other than PKR | 2,076 | 1,189 | 20,759 | 11,89 | |
| Claims on Public Sector Entities in Pakistan | 21,524 | 25,290 | 215,236 | 252,89 | |
| Claims on Banks | - | - | - | | |
| Claims, denominated in foreign currency, on banks with original | | | | | |
| maturity of 3 months or less | 28,960 | 15,773 | 289,597 | 157,73 | |
| Claims on banks with original maturity of 3 months or less denominated | | | | | |
| in PKR and funded in PKR | 67,632 | 381,551 | 676,318 | 3,815,50 | |
| Claims on Corporate (excluding equity exposures) | 2,671,928 | 1,877,145 | 26,719,275 | 18,771,45 | |
| Claims categorized as retail portfolio | 352,423 | 191,926 | 3,524,230 | 1,919,26 | |
| Claims fully secured by residential property | 77,561 | 60,913 | 775,609 | 609,13 | |
| Past Due loans: | | | | | |
| where specific provisions are less than 20 per cent of the outstanding | | | | | |
| amount of the past due claim | 47,549 | 70,667 | 475,493 | 706,67 | |
| where specific provisions are no less than 20 per cent of the outstanding | | | | | |
| amount of the past due claim. | 18,067 | 21,566 | 180,671 | 215,65 | |
| | 10,007 | 21,500 | 100,071 | 215,05 | |
| where specific provisions are more than 50 per cent of the outstanding | | | | | |
| amount of the past due claim. | 5,168 | 21,130 | 51,683 | 211,30 | |
| Loans and claims fully secured against eligible residential mortgage that | | | | | |
| are past due by 90 days and /or impaired. | 9 | 192 | 86 | 1,91 | |
| Loans and claims fully secured against eligible residential mortgage that | | | | | |
| are past due by 90 days and /or impaired and specific provision held | | | | | |
| there against is more than 20% of outstanding amount. | 648 | 93 | 6,476 | 93 | |
| Investment in the equity of commercial entities (which exceeds 10% of | | ,,, | 0,170 | | |
| the issued common share capital of the issuing entity) or where the | | | | | |
| entity is an unconsolidated affiliate. | | | | | |
| • | - | - | - | | |
| Significant investment and DTAs above 15% threshold (refer to Section | | | | | |
| 2.4.10 of Basel III instructions) | 94,938 | - | 949,377 | | |



| Capital Adequacy | Capital Requir | rements | Risk Weighted Assets | | | |
|--|-------------------|-----------|-----------------------------|------------|--|--|
| (Continued) | 2017 | 2016 | 2017 | 2016 | | |
| | (Rupees in '000') | | | | | |
| Listed Equity investments and regulatory capital instruments issued by other | | | | | | |
| banks (other than those deducted from capital) held in the banking book. | 4,755 | 9,053 | 47,550 | 90,526 | | |
| Unlisted equity investments (other than that deducted from capital) held in | 14,513 | 14,914 | 145,131 | 149,142 | | |
| banking book All other assets | 437,455 | 383,800 | 4,374,545 | 3,838,002 | | |
| | 3,845,206 | 3,075,202 | 38,452,036 | 30,752,023 | | |
| Off- Balance Sheet - Non Market related Exposures | | | | | | |
| Direct Credit Substitutes / Lending of securities or posting of securities as collateral | 253,180 | 290,545 | 2,531,802 | 2,905,454 | | |
| Performance related Contingencies | 440,937 | 306,663 | 4,409,365 | 3,066,631 | | |
| Trade Related contingencies / Other Commitments with original maturity of one year or less | 48,708 | 27,928 | 487,082 | 279,280 | | |
| | 742,825 | 625,136 | 7,428,249 | 6,251,365 | | |
| Off- Balance Sheet - Market related Exposures | | | | | | |
| Foreign Exchange Contracts with SBP | - | - | - | - | | |
| Foreign Exchange Contract (with original maturity of less than 14 days) | - | - | - | - | | |
| Foreign Exchange Contracts | 3,221 | 3,457 | 32,214 | 34,567 | | |
| | 3,221 | 3,457 | 32,214 | 34,567 | | |
| Total Credit Risk (A) | 4,591,252 | 3,703,795 | 45,912,499 | 37,037,955 | | |
| Market Risk | | | | | | |
| Capital Requirement for portfolios subject to Standardized Approach | | | | | | |
| Interest rate risk | 1,831,559 | 2,603,744 | 18,315,591 | 26,037,440 | | |
| Equity position risk etc. | 196,305 | 190,760 | 1,963,048 | 1,907,602 | | |
| Foreign exchange risk etc. | 21,621 | 1,799 | 216,209 | 17,989 | | |
| Total Market Risk (B) | 2,049,485 | 2,796,303 | 20,494,848 | 27,963,031 | | |
| Operational Risk | 958,543 | 881,076 | 9,585,425 | 8,810,755 | | |
| Basic Indicator Approach-Total of operational risk (C) | 958,543 | 881,076 | 9,585,425 | 8,810,755 | | |
| Total $(A + B + C)$ | 7,599,280 | 7,381,174 | 75,992,772 | 73,811,741 | | |

| Capital Adequacy Ratio | 2017 | 2016 |
|--|------------|------------|
| Total eligible regulatory capital held | 15,201,336 | 15,751,912 |
| Total Risk Weighted Assets | 75,992,772 | 73,811,741 |
| Capital Adequacy Ratio | 20.00% | 21.34% |



41. RISK MANAGEMENT

Banks are in business of taking risk in order to earn acceptable required return. Risk management in Bank of Khyber is performed at each level of authority and is managed through an ongoing process of identification, measurement and monitoring subject to risk limits and other controls.

The Bank is exposed to credit, market, operational and liquidity risk. For mitigation of these risks, Risk Management Division (RMD) is equipped with dedicated resources having expertise in various areas of risk. Credit Risk management department is responsible to assess credit risk present in a loan proposal and makes its recommendations for rectification/management of various credit risk in a loan proposal.

Market & Liquidity Risk Management Department (MRMD) is responsible for policy formulation, procedures development, controlling of market and liquidity related various risks including monitoring of exposures against limits and assessment of risks in new businesses. MRMD ensures that the bank's position in Money Market, Foreign Exchange, and Capital Market transactions remain within the assigned internal and regulatory limits. Market and liquidity Early Warning Indicators (EWI) and portfolio wise Management Action Triggers (MAT) are duly reported to the management. Similarly operational risk management assesses the impact of risk of loss due to an event or action causing failure of technology, process infrastructure, personnel and other external events. Their impact is assessed through Risk Control Self Assessment (RCSAs), Key Risk Indicators (KRIs) and loss data base. Owing to growing importance of regulatory reporting, a Basel II and regulatory reporting department has also been established to keep the Bank in line with various regulatory requirements.

The Bank is fully aware that risk management could not be solely performed by a dedicated centralized department but instead to have an effective risk management framework, front line staff of the Bank, senior management and Board oversight is needed to aid in Implementation of the framework. The Bank has a dedicated Management Risk Management Committee (MRMC) and Board Risk Management Committee (BRMC). BRMC is also responsible to review the extent of design and adequacy of risk management framework. The Bank also has a management level Risk Management Committee which is responsible for the smooth implementation of risk management framework within the entire Bank.

41.1 Credit risk

Credit risk is the potential that the counterparty will cause a financial loss to the Bank due to its inability or unwillingness to meet its contractual obligations. The Bank is exposed to credit risk through its lending and investment activities as well as from contingent liabilities.

The main objective of the credit risk management process is to identify, assess, measure and monitor credit risk in all the financial exposure of the Bank. The Bank has established a credit risk management framework to manage credit risk on relationship as well as at portfolio level.

Credit risk management is governed by the Board Risk Management Committee, the Board of Directors and other instructions and guidelines outline by SBP. The Bank attempts to control risk by monitoring credit exposure, limiting non performing counter parties and continually assessing the credit worthiness of the borrowers. The Bank manages limits and controls concentrations of credit risk to individual counterparties and groups and to industries, where applicable. The Bank has adopted standardized approach to measure credit risk regulatory charge in compliance with Basel-II requirements. The approach relies upon the assessment of external credit rating agencies. The Bank is in the process of continuously improving the system and bringing it in line with the Basel framework requirements.

The Bank has dedicated Customer Risk Rating (CRR) and Facility Risk Rating (FRR) Models for various customer types. The models aim to measure credit risk posed by a counterparty as well facility it has applied for by assessing various qualitative and quantitave attributes keeping in view best industry practices in the field of credit risk management. Each risk rating model covers a dedicated procedural guidelines for its consistent implementation within the Bank. The Bank has also approved a dedicated risk rating policy providing broad policy guidelines for minimum acceptable risk for various borrowers of the Bank.



41.1.1 SEGMENTAL INFORMATION

41.1.1.1 Segments by class of business

| | | 2017 | | | | | |
|---|----------------------|--------------|----------------------|--------------|-------------------------------|--------------|--|
| | Advances (gross) | | Deposi | its | Contingencies and commitments | | |
| | (Rupees in '000') | Percent % | (Rupees in '000') | Percent % | (Rupees in '000') | Percent % | |
| Agriculture, forestry, hunting and fishing | 2,572,769 | 2.93 | 1,062,869 | 0.67 | 603,468 | 3.25 | |
| Automobile and transportation | 637,031 | 0.73 | 3,758,130 | 2.36 | 92,699 | 0.50 | |
| Cement | 736,305 | 0.84 | - | - | 298,008 | 1.61 | |
| Chemical and pharmaceuticals | 625,901 | 0.71 | - | - | 90,605 | 0.49 | |
| Contractors / construction | 2,684,724 | 3.06 | 10,633,190 | 6.68 | 1,419,512 | 7.65 | |
| NG stations | 103,231 | 0.12 | - | - | 556,516 | 3.00 | |
| ducation and health | - | - | 560,752 | 0.35 | - | - | |
| inancial | 549,095 | 0.63 | 73,458 | 0.05 | - | - | |
| isheries | 295,224 | 0.34 | - | - | - | - | |
| ood and beverages | 505,627 | 0.58 | - | - | 1,411 | 0.01 | |
| ihee / cooking oil | 655,233 | 0.75 | - | - | 385,091 | 2.07 | |
| ndividuals | 2,073,913 | 2.37 | 28,355,661 | 17.81 | 58 | 0.00 | |
| Nanufacturing of match | 66,524 | 0.08 | - | - | 377,802 | 2.03 | |
| Aiscellaneous manufacturing | 5,084,829 | 5.80 | 2,356,109 | 1.48 | 953,412 | 5.14 | |
| etrochemicals | 647,294 | 0.74 | - | - | 436,036 | 2.35 | |
| Production and transmission of energy | 19,566,051 | 22.32 | 128,303 | 0.08 | 432,518 | 2.33 | |
| ervices | 2,707,458 | 3.09 | 1,766,314 | 1.11 | 237,462 | 1.28 | |
| ugar | 3,842,570 | 4.38 | - | - | 1,390 | 0.01 | |
| extile | 8,610,134 | 9.82 | - | - | 10,306,705 | 55.51 | |
| rading | 3,386,351 | 3.86 | 3,704,809 | 2.33 | 1,061,724 | 5.72 | |
| Commodity operation | 30,000,000 | 34.22 | - | - | 138,278 | 0.74 | |
| thers | 2,322,309 | 2.65 | 106,847,379 | 67.10 | 1,173,993 | 6.32 | |
| | 87,672,573 | 100.00 | 159,246,974 | 100.00 | 18,566,688 | 100.00 | |



| | 2016 | | | | | |
|--|----------------------|--------------|----------------------|--------------|-------------------------------|--------------|
| - | Advances | (gross) | Depos | its | Contingencies and commitments | |
| | (Rupees in '000') | Percent % | (Rupees in '000') | Percent % | (Rupees in '000') | Percent % |
| Agriculture, forestry, hunting Automobile and | 2,308,228 | 6.40 | 792,338 | 0.50 | 328,498 | 2.24 |
| transportation equipment Cement | 433,395 56,999 | 1.20 0.16 | 480,152 | 0.31 | 141,501 | 0.96 |
| Chemical and pharmaceuticals | 691,759 | 1.92 | - | - | 462,438 | 3.15 |
| Contractors / construction | 1,412,394 | 3.92 | 7,632,567 | 4.86 | 8,774,460 | 59.75 |
| CNG stations | 335,192 | 0.93 | - | - | 566,497 | 3.86 |
| Education and health | - | - | 588,089 | 0.37 | - | - |
| Financial | 377,416 | 1.05 | 45,285 | 0.03 | - | - |
| Fisheries | 295,224 | 0.82 | - | - | - | - |
| Food and beverages | 639,171 | 1.77 | - | - | 13,209 | 0.09 |
| Ghee / cooking oil | 363,542 | 1.01 | - | - | 317,940 | 2.17 |
| Individuals | 1,935,743 | 5.37 | 25,065,247 | 15.96 | 33,097 | 0.23 |
| Manufacturing of match | 75,400 | 0.21 | - | - | 16,779 | 0.11 |
| Miscellaneous manufacturing | 3,921,493 | 10.88 | 2,419,545 | 1.54 | 207,561 | 1.41 |
| Petrochemicals | 555,889 | 1.54 | - | - | 475,321 | 3.24 |
| Production and transmission of energy | 1,291,194 | 3.58 | 109,198 | 0.07 | 491,425 | 3.35 |
| Services | 1,470,661 | 4.08 | 1,556,533 | 0.99 | 242,266 | 1.65 |
| Sugar | 3,373,930 | 9.36 | - | - | 15,620 | 0.11 |
| Textile | 3,948,515 | 10.95 | - | - | 357,113 | 2.43 |
| Trading | 2,576,556 | 7.15 | 3,263,954 | 2.08 | 700,947 | 4.77 |
| Commodity operation | 6,000,000 | 16.64 | - | - | - | - |
| Others | 3,991,778 | 11.07 | 115,067,457 | 73.28 | 1,540,390 | 10.49 |
| - | 36,054,479 | 100.00 | 157,020,365 | 100.00 | 14,685,062 | 100.00 |

41.1.1.2 Segment by sector

| | | 2017 | | | | | |
|---------------------|--------------------|-------------------|--------------------|----------------------|--------------------|---------|--|
| | Advano | Advances Deposits | | Contingen commitr | | | |
| | Rupees in '000' | Percent | Rupees in '000' | Percent | Rupees in '000' | Percent | |
| Public / Government | 49,271,538 | 56.20 | 98,256,303 | 61.70 | 138,278 | 0.74 | |
| Private | 38,401,035 | 43.80 | 60,990,671 | 38.30 | 18,428,410 | 99.26 | |
| | 87,672,573 | 100.00 | 159,246,974 | 100.00 | 18,566,688 | 100.00 | |

| | | 2016 | | | | | | |
|---------------------|--------------------|---------|--------------------|---------|----------------------------------|---------|--|--|
| | Advances | | Deposits | | Contingencies and commitments | | | |
| | Rupees in '000' | Percent | Rupees in '000' | Percent | Rupees in '000' | Percent | | |
| Public / Government | 6,398,133 | 17.75 | 97,359,478 | 62.00 | 201,287 | 1.37 | | |
| Private | 29,656,346 | 82.25 | 59,660,887 | 38.00 | 14,483,775 | 98.63 | | |
| | 36,054,479 | 100.00 | 157,020,365 | 100.00 | 14,685,062 | 100.00 | | |



41.1.1.3 Details of non-performing advances and specific provisions by class of business segment

| | 2017 | 7 | 2016 | | |
|--|------------------------|-------------------------------|------------------------|-------------------------------|--|
| | Classified advances | Specific provision held | Classified advances | Specific provision held | |
| | | | | | |
| Agriculture, forestry, hunting and fishing | 27,608 | 11,669 | 95,469 | 5,749 | |
| Automobile and transportation equipment | 206,291 | 206,291 | 215,076 | 213,138 | |
| Cement | - | - | - | - | |
| Chemical and Pharmaceuticals | 125,199 | 125,199 | 125,856 | 125,200 | |
| Contractors / Construction | 195,732 | 189,429 | 252,222 | 185,951 | |
| Financial | 160,215 | 160,215 | 164,790 | 162,290 | |
| Fisheries | 281,856 | 281,856 | 281,856 | 281,856 | |
| Food and beverages | 565,351 | 528,852 | 516,567 | 378,950 | |
| Footwear and Leather garments | 106,704 | 106,704 | 108,684 | 108,684 | |
| Ghee / cooking oil | 43,169 | 43,169 | 43,169 | 43,169 | |
| Individuals | 50,397 | 45,397 | 52,623 | 46,991 | |
| Miscellaneous manufacturing | 1,642,967 | 1,421,835 | 1,830,083 | 1,292,008 | |
| Services | 124,252 | 39,027 | 35,333 | 34,777 | |
| Textile | 555,510 | 552,410 | 700,133 | 694,463 | |
| Trading | 392,169 | 317,948 | 448,732 | 363,936 | |
| Others | 330,837 | 248,566 | 585,931 | 442,560 | |
| | 4,808,257 | 4,267,567 | 5,456,524 | 4,379,722 | |

41.1.1.4 Details of non-performing advances and specific provisions by sector

| Public / Government | - | - | - | - |
|---------------------|-----------|-----------|-----------|-----------|
| Private | 4,808,257 | 4,278,567 | 5,456,524 | 4,379,722 |
| | 4,808,257 | 4,278,567 | 5,456,524 | 4,379,722 |

41.2 Credit Risk - General Disclosures

The Bank is following standardized approach for all its Credit Risk Exposures.

41.2.1 Credit Risk: Disclosures for portfolio subject to the Standardised Approach-Basel II Specific

Under standardized approach, the capital requirement is based on the credit rating assigned to the counter parties by the External Credit Assessment Institutions (ECAIs) duly recognized by SBP for capital adequacy purposes. In this connection, ECAIs recommended by the State Bank of Pakistan (SBP), namely Pakistan Credit Rating Agency Limited (PACRA) and JCR-VIS Credit Rating Company Limited (JCR-VIS) were used for domestic claims. The SBP allows to use Fitch, S&P & Moody's ratings in case of claims on foreign entities and the Bank is using such ratings using bankers' Almanac web directory of external rating for its balances with other banks outside Pakistan.



Type of exposures for which each agency is used in the year ended 2017 is presented below:

| | | | 2017 | | |
|-------------------------------|-----------|-------|---------|-------|-------|
| oosures | JCR - VIS | PACRA | Moody's | Fitch | S & P |
| orate | ¥ | ~ | - | - | - |
| ks | ✓ | ~ | ~ | ~ | ~ |
| ereigns other than PKR claims | - | - | ~ | - | - |
| 5 | ✓ | ~ | - | - | - |
| ıritisation | - | - | - | - | - |
| ers | - | - | - | - | - |
| | | | 2016 | | |
| sures | JCR - VIS | PACRA | Moody's | Fitch | S & P |
| orate | ~ | ~ | - | - | - |
| ks | ✓ | ~ | ~ | ~ | ~ |
| ereigns other than PKR claims | - | - | ~ | - | - |
| | ✓ | ~ | - | - | - |
| ritisation | - | - | - | - | - |
| rs | | _ | - | _ | _ |

Credit Risk: Disclosures with respect to Credit Risk Mitigation for Standardized Approach

Eligible cash collaterals under standardized approach are used for credit risk mitigation. The forms of collateral that are deemed to be eligible collateral under the 'Simple Approach' to Credit Risk Mitigation (CRM) as per SBP guidelines are used by the Bank and primarily includes cash, government and rated debt securities.

| | | | Credit Expo | osures subject to S | tandardised appro | oach | |
|--|---|--|---|---|---|------------------------------------|---|
| | | | 2017 | | | 2016 | |
| Exposures | Rating Category Number | Amount Outstanding | Deduction CRM* | Net Amount | Amount Outstanding | Deduction CRM* | Net Amount |
| | | | | (Rupees | s in '000') | | |
| Corporate | 1 2 3 & 4 5 & 6 Unrated-I Unrated-II | 872,187 1,213,187 337,500 - 31.555,895 26,451,058 | 1,000 19,051 - 1,641,546 18,909,829 | 871,187 1,194,136 337,500 - 29,914,349 7,541,229 | 1,592,441 2,408,372 452,550 - 20,329,091 5,530,438 | - - - 1,403,065 33,520 | 1,592,441 2,408,372 452,550 - 18,926,026 5,496,918 |
| Banks | 1 2 & 3 6 Unrated | | - - - - | - - - - | - - - - | - - - - | |
| With maturity 3 months or less (PKR) With maturity 3 months or less (FCY) | 1,2,3 4,5 6 | 7,329,342 162,055 - 144,728 | 3,946,364 - - - | 3,382,978 162,055 - 144,728 | 19,237,153 268,337 - 34,687 | 159,616 - - - | 19,077,537 268,337 - 34,687 |
| Retail Claims subject to Residential Public Sector Entities | Unrated | 200,472 7,611,327 2,216,026 - | - 561,687 - - | 200,472 7,049,640 2,216,026 - | 260,173 6,493,903 1,740,378 - | - 559,678 - - | 260,173 5,934,225 1,740,378 - |
| Past Due Others *CRM = Credit Risk Mitigation | 2 & 3 Unrated | 20,877,995 614,071 88,072,864 | 20,043,252 - - | 834,743 614,071 88,072,864 | 1,074,149 1,113,155 39,714,350 | - 62,608 - - | 1,011,541 1,113,155 39,714,350 |

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41.2.2 Equity position risk in the banking book-Basel II Specific

Investments in equity were classified as trading book as Market related exposure.

41.3 Geographical segment analysis

| | | 20 |)17 | |
|------------------------------|------------------------------|--------------------------|------------------------|-------------------------------------|
| | Profit before taxation | Total assets employed | Net assets employed | Contingencies and commitments |
| | | (Rupee | s in '000') | |
| Pakistan | 2,795,398 | 245,132,384 | 15,398,119 | 18,566,688 |
| Outside Pakistan | - | - | - | - |
| | 2,795,398 | 245,132,384 | 15,398,119 | 18,566,688 |
| | | 2 | 016 | |
| | Profit before taxation | Total assets employed | Net assets employed | Contingencies and commitments |
| | | (Rupee | s in '000') | |
| Pakistan Outside Pakistan | 3,239,951 | 206,400,274 | 16,142,544 - | 14,685,062 |
| | 3,239,951 | 206,400,274 | 16,142,544 | 14,685,062 |

41.4 Market risk

It is the risk that the value of the on and off-balance sheet positions of the Bank will be adversely affected by movements in market rates or prices such as interest rates, equity prices and/or commodity prices resulting in a loss of earnings, and capital. Market risks arise generally from trading activities, open foreign currency positions, holding common equity and other products. All such instruments and transactions are exposed to general and specific market movements.

The Bank's Market Risk Management structure consists of BRMC for Board oversight, MRMC and Asset and Liabilities Committee (ALCO) at the senior management level and dedicated Market & Liquidity Risk Management Department (MRMD) reporting directly to Head Risk Management Division. MRMD is responsible for policy formulation, procedures development, controlling of market risks including monitoring of exposures against limits and assessment of risk in new businesses. Market risk authority, including both approval of market risk limits and approval of market risks is vested in BRMC and ALCO.

The Bank seeks to mitigate market risk by employing strategies that correlate price, rate and spread movements of its earning assets, liabilities and trading activities. Various broad limits are set and recommended by ALCO to BRMC approval for proper management of Market risk. MRMD has developed a dedicated Financial Institutions (FIs) model for inter-bank lines setting to different financial institutions. The intra-day positions are managed by treasury division through Management Action Trigger (MAT)/Dealers limits. Stress testing is carried out for both Banking and trading books as per SBP guidelines.

The Bank has adopted standardized approach to measure market risk regulatory charge in compliance with Basel II & III requirements. MRMD is preparing stress testing report and market risk capital charge on quarterly basis.

The market risk is further divided into various sub-categories, which are defined as follows:

41.4.1 Foreign exchange risk

Foreign exchange risk / currency risk is defined as risk of loss to earnings and capital arising from adverse movements in currency exchange rates. The Bank undertakes currency risk mostly to support its trade services and maintains overall foreign exchange risk position to the extent of statutory foreign exchange exposure limit prescribed by SBP.

Exposure limits such as counterparty, gap, currency-wise net open position, portfolio-wise management action triggers, dealer and product limits are also in place in accordance with the Bank's approved policies to limit risk and concentration to the acceptable tolerance levels. ALCO is regularly informed through reports issued on regular frequencies for required monitoring. Hedging strategies and mark-to-market valuations are used to mitigate exchange risk resulting from open positions, where required.



| | | 20 1 | 17 | |
|------------------|-------------|-------------|----------------------------|-------------------------------------|
| | Assets | Liabilities | Off-balance sheet items | Net foreign currency exposure |
| | | (Rupees | in '000') | |
| Pakistan rupee | 244,031,313 | 229,053,770 | (4,984,757) | 9,992,786 |
| US Dollar | 814,156 | 332,889 | 4,488,385 | 4,969,652 |
| Pound Sterling | 41,572 | 35,618 | 92,040 | 97,994 |
| Japanese Yen | 2,237 | - | 12,720 | 14,957 |
| Euro | 240,773 | 311,988 | 391,612 | 320,397 |
| Other Currencies | 2,333 | - | - | 2,333 |
| | 245,132,384 | 229,734,265 | - | 15,398,119 |
| | | 20 | 16 | |
| | Assets | Liabilities | Off-Balance sheet items | Net foreign currency exposure |
| | | (Rupees | in '000') | |
| Pakistan rupee | 205,422,423 | 189,964,302 | (6,093,243) | 9,364,878 |
| US Dollar | 743,496 | 205,540 | 5,252,865 | 5,790,821 |
| Pound Sterling | 51,352 | 36,832 | 95,290 | 109,810 |
| Japanese Yen | 3,825 | - | 311,411 | 315,236 |
| Euro | 178,632 | 51,056 | 401,322 | 528,898 |
| Other Currencies | 546 | - | 32,355 | 32,901 |
| | 206,400,274 | 190,257,730 | - | 16,142,544 |

41.4.2 Equity position risk

"It is the risk of loss to earning or capital as a result from unfavorable fluctuations in prices of shares in which the Bank carries long and / or short positions, in its trading book.

ALCO (Asset Liability Committee) is responsible for making investment decisions in the capital market and setting limits as per BRMC approved criteria as per banks BOD approved market risk managment policy. Portfolio, sector and scrip wise limits are assigned by the ALCO to safe guard against concentration risk and these limits are reviewed and revised periodically along with results of different stress tests. The treasury division ensures compliance of concentration limits set by ALCO. Limit breaches if any are promptly reported to ALCO for its ratification and BRMC for their information.

41.4.3 Yield / interest rate risk

Yield Curve risk is the risk that a financial instrument will suffer either a decline because future changes in prevailing interest rates impact assets more or less than they impact liabilities.

The Interest rate risk of the Bank arises when there is a mismatch between contractual maturities, which are subject to interest rate adjustment within a specified period or re-pricing of on- and off-balance sheet assets and liabilities. The bank's ALCO is primarily responsible for the oversight of the interest rate risk. In order to ensure risk is managed within acceptable limits, Market & Liquidity Risk Management Department of RMD and ALCO monitors various gap limits, portfolio-wise management action triggers and re-pricing of the assets and liabilities on a regular basis.

Major sources of Interest rate risk are:

- i) differences between the timing of rate changes and the timing of cash flows (re-pricing risk);
- ii) changing rate relationships among different yield curves affecting bank activities (basis risk);
- iii) changing rate relationships across the range of maturities (yield curve risk); and
- iv) interest-related options embedded in bank products (options risk).

Yield Curve Risk is addressed by ALCO that reviews trading and banking interest rate dynamics at regular intervals and decides re-pricing of assets and liabilities to ensure that the spread of the Bank remains at an acceptable level.



| and liabilities |
|------------------------------|
| e assets |
| it rate sensitive assets and |
| it rate |
| h of interest |
| o d |
| Mismatch |
| 41.4.4 |

The Bank's yield / interest rate sensitivity position based on the maturity date is as follows:

| | | | | | | 2017 | | | | | | |
|--|---|-------------|-----------------|--------------------------------|---------------------------------|--|--|--|---|--------------------------------|------------------|---|
| | Effective Yield/ Interest Rate | Total | Upto I Month | Over Month to 3 Months | Over 3 Months to 6 Months | Months to Over 6 Months to I Year | •• Exposed to Yield/ Interest risk Over 6 Over I Year Over 2 Yea Ionths to to 2 to 3 I Year Years Years | est risk Over 2 Years to 3 Years 00') | o Yield/ Interest risk Over I Year Over 2 Years Over 3 Years Over 5 Years to 2 to 3 to 5 to 10 Years Years Years Years | Over 5 Years to 10 Years | Over 10 Years | Non-interest bearing financial instruments |
| On-balance sheet financial instruments Financial assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | 0.30% | 8,916,018 | 91,993 | | • | • | • | • | • | • | | 8,824,025 |
| Balances with other banks | 0.58% | 3,257,351 | 670,506 | • | | | • | • | · | • | · | 2,586,845 |
| Lending to financial institutions | 4.88% | 1,529,106 | • | • | | | • | • | | | | 1,529,106 |
| nvestments | 6.83% | 140,473,783 | 25,748,892 | 28,748,869 | 2,930,469 | 3,241,386 | 10,888,270 | 1,572,530 | 44,024,432 | 11,427,174 | 500,000 | 11,391,761 |
| Advances | 7.05% | 83,369,052 | 12,023,263 | 2,673,807 | 23,790,372 | 31,043,418 | 3,275,837 | 782,811 | 3,930,403 | 2,802,037 | 3,047,104 | • |
| Other assets | 0.00% | 4,837,198 | • | • | | • | • | • | | • | | 4,837,198 |
| | | 242,382,508 | 38,534,654 | 31,422,676 | 26,720,841 | 34,284,804 | 14,164,107 | 2,355,341 | 47,954,835 | 14,229,211 | 3,547,104 | 29,168,935 |
| Financial liabilities | | | | | | | | | | | | |
| Bills payable | 0.00% | 1,131,241 | • | • | • | • | • | • | • | • | • | 1,131,241 |
| Borrowings | 5.29% | 64,189,586 | 42,555,704 | 6,740,450 | 4,923,175 | 9,970,257 | • | • | • | • | • | • |
| Deposits and other accounts | 4.39% | 159,246,974 | 32,735,699 | 11,285,281 | 6,087,995 | 65,483,664 | 756,523 | 289,556 | 4,637,402 | 1,149,648 | 450,000 | 36,371,206 |
| Other liabilities | 0.00% | 5,166,464 | • | • | • | • | • | • | • | • | • | 5,166,464 |
| | | 229,734,265 | 75,291,403 | 18,025,731 | 11,011,170 | 75,453,921 | 756,523 | 289,556 | 4,637,402 | 1,149,648 | 450,000 | 42,668,911 |
| On-balance sheet gap | | 12,648,243 | (36,756,749) | 13,396,945 | 15,709,671 | (41,169,117) | 13,407,584 | 2,065,785 | 43,317,433 | 13,079,563 | 3,097,104 | (13,499,976) |
| Off-balance sheet financial instruments | | | | | | | | | | | | |
| Commitments in respect of forward exchange | | | | | | | | | | | | |
| contracts - purchase | | I,005,048 | • | • | | | • | • | • | • | | 1,005,048 |
| Commitments in respect of forward exchange | | | | | | | | | | | | |
| contracts - sale | | 1,175,536 | • | • | | | • | • | | • | • | 1,175,536 |
| Off-balance sheet gap | | (170,488) | | • | • | • | • | • | • | • | • | (170,488) |
| Total Yield/Interest Risk Sensitivity Gap | | | (36,756,749) | 13,396,945 | 15,709,671 | (41,169,117) | 13,407,584 | 2,065,785 | 43,317,433 | 13,079,563 | 3,097,104 | |
| Cumulative Yield/Interest Risk Sensitivity Gap | | | (36,756,749) | (36,756,749) (23,359,804) | (7,650,133) | (48,819,250) | (7,650,133) (48,819,250) (35,411,666) (33,345,881) | (33,345,881) | 9,971,552 | 23,051,115 | 26,148,219 | |
| - | | | | | | | | | | | | |



| | | | | | | 2016 | er et el la | | | | | |
|--|---|--------------|-----------------|--------------------------------|---------------------------------|--|---|--------------|-------------------------------|--------------------------------|------------------|---|
| | Effective Yield/ Interest Rate | Fotal | Upto 1 Month | Over 1 Month to 3 Months | Over 3 Months to 6 Months | Exposed t Over 6 Months to 1 Year | | 5 | Over 3 Years to 5 Years | Over 5 Years to 10 Years | Over 10 Years | Non-interest bearing financial instruments |
| On-balance sheet financial instruments | | | | | | dnu | | | | | | |
| Financial assets | | | | | | | | | | | | |
| Cash and balances with treasury banks | 0.00% | 8,636,526 | 97,173 | • | • | • | • | • | • | • | • | 8,539,353 |
| Balances with other banks | 1.92% | 9,980,928 | 7,505,252 | • | • | | | • | | • | • | 2,475,676 |
| Lending to financial institutions | 5.33% | 8,827,307 | 192,307 | • | • | • | • | • | • | • | • | 8,635,000 |
| Investments | 6.27% | 141,602,355 | 2,223,465 | 45,620,807 | • | 12,262,547 | 18,138,886 | 1,687,673 | 8,521,814 | 39,671,104 | • | 13,476,059 |
| Advances | 7.97% | 31,643,885 | 1,477,274 | 3,268,085 | 2,626,717 | 10,878,091 | 2,419,955 | 1,554,375 | 2,664,358 | 2,228,195 | 4,526,835 | • |
| Other assets | 0.00% | 3,638,719 | • | • | • | • | • | • | • | I | • | 3,638,719 |
| | | 204,329,720 | 11,495,471 | 48,888,892 | 2,626,717 | 23,140,638 | 20,558,841 | 3,242,048 | 11,186,172 | 41,899,299 | 4,526,835 | 36,764,807 |
| Financial liabilities | | | | | | | | | | | | |
| Bills payable | 0.00% | 775,938 | • | • | • | • | • | • | • | • | • | 775,938 |
| Borrowings | 5.35% | 28,700,825 | 15,916,852 | 2,536,074 | 551,500 | 9,696,399 | • | • | • | | • | • |
| Deposits and other accounts | 4.82% | 157,020,365 | 50,448,088 | 8,307,565 | 4,489,597 | 44,259,007 | 1,163,736 | 6,033,987 | 5,477,596 | 1,038,299 | 450,000 | 35,352,490 |
| Other liabilities | 0.00% | 3,608,857 | • | • | • | • | • | • | | • | • | 3,608,857 |
| | | 190,105,985 | 66,364,940 | 10,843,639 | 5,041,097 | 53,955,406 | 1,163,736 | 6,033,987 | 5,477,596 | 1,038,299 | 450,000 | 39,737,285 |
| On-balance sheet gap | | 14,223,735 | (54,869,469) | 38,045,253 | (2,414,380) | (30,814,768) | 19,395,105 | (2,791,939) | 5,708,576 | 40,861,000 | 4,076,835 | (2,972,478) |
| Off-balance sheet financial instruments | | | | | | | | | | | | |
| Commitments in respect of forward exchange | | | | | | | | | | | | |
| contracts - purchase | | 3,368,458 | • | • | • | | • | • | • | • | | 3,368,458 |
| Commitments in respect of forward exchange | | | | | | | | | | | | |
| contracts - sale | | 3,655,998 | • | • | • | | • | • | | • | | 3,655,998 |
| Off-balance sheet gap | | (287,540) | • | • | • | | • | • | I | • | • | (287,540) |
| | | | | | | | | | | | | |
| Total Yield/Interest Risk Sensitivity Gap | | | (54,869,469) | 38,045,253 | (2,414,380) | (30,814,768) | 19,395,105 | (2,791,939) | 5,708,576 | 40,861,000 | 4,076,835 | |
| Cumulative Yield/Interest Risk Sensitivity Gap | | | (54,869,469) | (16,824,216) | (19,238,596) | (50,053,364) | (30,658,259) | (33,450,198) | (27,741,622) | 13,119,378 | 17,196,213 | |
| | | | | | | | | | | | | |



41.5 Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due, and to replace funds when they are withdrawn. Liquidity risk is governed by the liquidity management policy of the Bank and is managed by Market and Liquidity risk management department under the supervision of ALCO.

The Bank's Asset & Liability Committee (ALCO) manages the liquidity position on a regular basis and is primarily responsible for the formulation of the overall strategy and oversight of the asset and liability function. ALCO monitors the maintenance of liquidity ratios, both in terms of the overall funding mix and avoidance of undue reliance on large individual deposits. The BOD has approved comprehensive Liquidity Risk Management Policy which stipulates the early warning indicators (EWI) of liquidity risk and maintenance of various ratios according to comfortable, acceptable, warning, and stress zones. Moreover, Bank also has Contingency Funding Plan (CFP) in place to address liquidity issues in times of stress / crisis situation. In addition ALCO and BRMC are briefied about various liquidity risk standereds like liquidity coverage ratio and its monitoring tools on periodic basis. Further the Bank has designed different scenarios of cash outflows to stress test efficiency of its liquid assets and its impact on profit and loss. Bank performs regular liquidity stress tests as part of its liquidity monitoring activities. The purpose of the liquidity stress tests is intended to ensure sufficient liquidity for the Bank under both idiosyncratic and systemic market stress conditions. The results are regularly reviewed by ALCO for taking appropriate measures.

Bank's liquidity risk management approach involves intraday liquidity management, managing funding sources and evaluation of structural imbalances in balance sheet structure. The Bank's large and stable base of customer deposits, along with Bank's strong capital base supplemented underlying strength and strong liquidity position during the year. Bank also has a substantial portfolio of marketable securities that can be realized in the event of liquidity stress. The level of liquidity reserves as per regulatory requirements also mitigates liquidity risk.

As a part of liquidity management the Bank maintains borrowing relationships with financial institutions to ensure the continued access to diverse market of funding sources. The Bank's credit rating together with market reputation has enabled it to secure ample call lines with local and foreign Banks and can fulfill its liquidity gap if a need arises.

The experience of Global Financial Crises (GFC) has urged the banks to follow an aggressive approach regarding liquidity and funding risk. State Bank of Pakistan has re-defined the guidelines and mechanism for liquidity risk management for banks in terms of different disclosures and reports. This entire mechanism as directed by SBP Basel III liquidity standards referred by BPRD circular # 08 - 2016 is implemented to ensure the liquidity risk management within regulatory parameters. The main disclosures are consisted Liquidity coverage ratio (LCR) and Net stable funding ration (NSFR).





| | | | | | 2017 | 17 | | | | |
|---------------------------------------|-------------|-----------------|--------------------------------|-----------------------------------|--------------------------------------|------------------------------|-------------------------------|-------------------------------|--------------------------|------------------|
| | Total | Upto 1 Month | Over 1 Month to 3 Months | Over 3 (Months to 6 Months | Over 6 Months Months to 1 Year | Over 1 Year to 2 Years | Over 2 Years to 3 Years | Over 3 Years to 5 Years | Over 5 to 10 Years | Over 10 Years |
| Assets | | | | | (Rupees in ' 000') | (,000 , u | | | | |
| Cash and balances with treasury banks | 8,916,018 | 8,916,018 | • | • | • | • | • | • | • | |
| Balances with other banks | 3,257,351 | 3,257,351 | • | • | • | • | • | • | • | • |
| Lendings to financial - institutions | 1,529,106 | • | • | 1,529,106 | • | • | • | • | | • |
| Investments | 140,473,783 | 15,187,013 | 39,262,332 | 2,930,469 | 3,291,386 | 17,232,706 | 3,697,557 | 44,170,146 | 14,202,174 | 500,000 |
| Advances | 83,369,052 | 14,899,956 | 3,358,917 | 23,212,616 | 11,228,263 | 1,043,947 | 1,924,781 | 22,758,401 | 2,724,710 | 2,217,461 |
| Operating fixed assets | 2,370,125 | • | • | | • | 1,050 | 184,058 | 883,867 | 309,285 | 991,865 |
| Deferred tax assets | 379,751 | • | • | P | • | 379,751 | • | • | | |
| Other assets | 4,837,198 | 4,082,852 | 392,263 | 337,784 | • | 24,299 | • | • | • | • |
| | 245,132,384 | 46,343,190 | 43,013,512 | 28,009,975 | 14,519,649 | 18,681,753 | 5,806,396 | 67,812,414 | 17,236,169 | 3,709,326 |
| Liabilities | | | | | | | | | | |
| Dille accurble | | | | | | | | | | |
| DIIIs payable | 1,131,241 | 1,131,241 | • | | • | • | • | • | • | |
| Borrowings | 64,189,586 | 42,555,704 | 6,444,180 | 4,923,175 | 9,970,257 | • | • | • | 296,270 | • |
| Deposits and other accounts | 159,246,974 | 69,106,905 | 11,285,281 | 6,087,995 | 65,483,664 | 756,523 | 289,556 | 4,637,402 | 1,149,648 | 450,000 |
| Other liabilities | 5,166,464 | 4,622,515 | 9,164 | 306,031 | 228,754 | • | • | • | • | |
| | 229,734,265 | 117,416,365 | 17,738,625 | 11,317,201 | 75,682,675 | 756,523 | 289,556 | 4,637,402 | 1,445,918 | 450,000 |
| Net assets / (liabilities) | 15,398,119 | (71,073,175) | 25,274,887 | 16,692,774 | (61,163,026) | 17,925,230 | 5,516,840 | 63,175,012 | 15,790,251 | 3,259,326 |
| Represented by: | | | | | | | | | | |
| | | | | | | | | | | |
| Share capital | 0.002.524 | | | | | | | | | |
| Reserves | 7 550 763 | | | | | | | | | |
| Unappropriated profit | 007'00C'C | | | | | | | | | |
| | 2,390,404 | | | | | | | | | |



2,390,464 454,868 15,398,119

Surplus on revaluation of assets

|--|--|--|

| | | | | | 3100 | 2 | | | | |
|---------------------------------------|-----------------------|-----------------|--------------------------------|-----------------------------------|--------------------------------|-----------------------------------|-------------------------------|-------------------------------|--------------------------|------------------|
| | Total | Upto 1 Month | Over 1 Month to 3 Months | Over 3 C Months to 6 Months | Ver 6 Mon Months to Year | 0 Over 1 Year to 2 Years | Over 2 Years to 3 Years | Over 3 Years to 5 Years | Over 5 to 10 Years | Over 10 Years |
| Assets | | | | | (Rupees in ' 000') | (,000 , u | | | | |
| Cash and balances with treasury banks | | | | | | | | | | |
| Balances with other banks | 8,636,526 | 8,636,526 | • | | • | • | • | • | • | • |
| Lendings to financial - institutions | 9,980,928 | 9,980,928 | | • | • | | | | | • |
| Investments | 8,827,307 | 3,692,307 | 5,135,000 | | | • | | | | • |
| | 141,602,355 | 2,102,366 | 46,844,412 | • | 16,116,411 | 15,760,318 | 6,547,361 | 9,413,435 | 44,818,052 | • |
| Operating fixed assets | 31,643,885 | 690,056 | 2,574,967 | 701,051 | 14,763,788 | 2,009,653 | 2,537,725 | 3,809,783 | 3,489,403 | 1,067,459 |
| Deterred tax assets | 2,070,554 | • | • | • | • | 1,413 | 96,333 | 874,859 | I 48,508 | 949,441 |
| Other assets | • | • | • | • | • | • | • | • | • | • |
| | 3,638,719 | 2,469,605 | 1,096,177 | • | 72,937 | • | • | • | • | • |
| Liabilities | 206,400,274 | 27,571,788 | 55,650,556 | 701,051 | 30,953,136 | 17,771,384 | 9,181,419 | 14,098,077 | 48,455,963 | 2,016,900 |
| Bills payable | | | | | | | | | | |
| Borrowings | | | | | | | | | | |
| Deposits and other accounts | 775,938 20 700 025 | 775,938 | - - | | - | | | • | | • |
| Deferred tax Liabilities | 157 000 365 | R5 800 578 | 8 307 565 | 4 489 597 | 44 759 DN7 | 737 731 | 6 033 987 | F 477 596 | 1 038 299 | 450.000 |
| Other liabilities | 151,745 | - | - | | - | 151,745 | - | | | - |
| | 3,608,857 | 3,407,304 | • | 201,553 | • | • | ı | • | • | • |
| Net assets / (liabilities) | 190,257,730 | 105,900,672 | 10,829,834 | 5,242,650 | 53,955,406 | 1,315,481 | 6,033,987 | 5,477,596 | 1,052,104 | 450,000 |
| Represented by: | 16,142,544 | (78,328,884) | 44,820,722 | (4,541,599) | (23,002,270) | I 6,455,903 | 3,147,432 | 8,620,481 | 47,403,859 | 1,566,900 |
| Share capital | | | | | | | | | | |
| Reserves | 10 003 534 | | | | | | | | | |
| Unappropriated profit | 2,192,169 | | | | | | | | | |
| Surplus on revaluation of assets | 2,490,553 | | | | | | | | | |
| | 1,457,298 | | | | | | | | | |
| | 16,142,544 | | | | | | | | | |

41.5.2 Maturities of assets and liabilities - based on contractual maturity

| | 5 2 5 2 | (,0 | | • | • | • |
|------|---|--------------------|--------|---------------------------------------|----------------------------------|--------------------------------------|
| 2017 | Ovel Year t Yeal | u , 00 | | | | |
| 50 | Over 1Over 3Over 6 MonthsOver 1Month to 3Months to 6Months to 1Year to 2MonthsMonthsYearYears | (Rupees in ' 000') | | • | • | • |
| | Over 3 Months to 6 Months | | | • | • | 1,529,106 |
| | Over 1 Month to 3 Months | | | • | • | • |
| | Upto 1 Month | | | 8,916,018 | 3,257,351 | • |
| | Total | | | 8,916,018 | 3,257,351 | 1,529,106 |
| | | | Assets | Cash and balances with treasury banks | Balances with other banks | Lendings to financial - institutions |

Over 10 Years

Over 5 to 10 Years

Over 3 Years to 5 Years

Over 2 Years to 3 Years

| Cash and balances with treasury banks | 8,916,018 | 8,916,018 | • | | • | • | • | • | • | • |
|---------------------------------------|-------------|------------|------------|------------|------------|------------|-----------|------------|------------|-----------|
| Balances with other banks | 3,257,351 | 3,257,351 | | • | • | • | • | | • | • |
| Lendings to financial - institutions | 1,529,106 | • | • | 1,529,106 | • | • | • | • | • | • |
| Investments | 140,473,783 | 15,187,013 | 39,262,332 | 2,930,469 | 3,291,386 | 17,232,706 | 3,697,557 | 44,170,146 | 14,202,174 | 500,000 |
| Advances | 83,369,052 | 14,899,956 | 3,358,917 | 23,212,616 | 11,228,263 | 1,043,947 | 1,924,781 | 22,758,401 | 2,724,710 | 2,217,461 |
| Operating fixed assets | 2,370,125 | • | • | • | • | 1,050 | 184,058 | 883,867 | 309,285 | 991,865 |
| Deferred tax assets | 379,751 | • | • | • | • | 379,751 | • | • | • | • |
| Other assets | 4,837,198 | 4,082,852 | 392,263 | 337,784 | • | 24,299 | • | • | • | • |
| | 245,132,384 | 46,343,190 | 43,013,512 | 28,009,975 | 14,519,649 | 18,681,753 | 5,806,396 | 67,812,414 | 17,236,169 | 3,709,326 |
| Liabilities | | | | | | | | | | |
| Bills payable | 1,131,241 | 1,131,241 | • | • | • | • | • | | • | • |
| Borrowings | 64,189,586 | 42,555,704 | 6,444,180 | 4,923,175 | 9,970,257 | • | • | • | 296,270 | • |
| Deposits and other accounts | 159,246,974 | 69,106,905 | 11,285,281 | 6,087,995 | 65,483,664 | 756,523 | 289,556 | 4,637,402 | 1,149,648 | 450,000 |

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| -9 |
| _ |

Net assets / (liabilities)

450,000 3,259,326

4,637,402 63,175,012

756,523 17,925,230

15,790,251 1,445,918

5,516,840 289,556

16,692,774 (61,163,026)

25,274,887

15,398,119 (71,073,175)

229,734,265 117,416,365 17,738,625 11,317,201

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•

228,754 75,682,675

306,031 ÷

9,164

5,166,464 4,622,515

•

÷

•

Represented by:

Surplus on revaluation of assets Unappropriated profit Share capital Reserves

15,398,119 2,390,464 454,868

2,550,263

10,002,524

| | - | Upto 1 | Over 1 Month to 3 | U | Dver Moi | ~ ≻ | Over 2 Years to 3 | Over 3 Years to 5 | Over 5 to 10 | Över |
|--------------------------------------|-------------|--------------|----------------------|-------------|---------------------|------------|----------------------|----------------------|-----------------|-----------|
| | lotal | Month | Months | Months | Year | Years | Years | Years | Years | 10 Years |
| Assets | | | | | (Rupees in ' 000')- | (,000 , u | | | | |
| Cash and balances with | | | | | | | | | | |
| treasury banks | 8,636,526 | 8,636,526 | T | • | • | • | • | ı | T | • |
| Balances with other banks | 9,980,928 | 9,980,928 | • | • | • | • | • | • | T | • |
| Lendings to financial - institutions | 8,827,307 | 3,692,307 | 5,135,000 | | • | | | • | T | • |
| Investments | 141,602,355 | 2,102,366 | 46,844,412 | | 16,116,411 | 15,760,318 | 6,547,361 | 9,413,435 | 44,818,052 | • |
| Advances | 31,643,885 | 690,056 | 2,574,967 | 701,051 | 14,763,788 | 2,009,653 | 2,537,725 | 3,809,783 | 3,489,403 | 1,067,459 |
| Operating fixed assets | 2,070,554 | • | • | • | | 1,413 | 96,333 | 874,859 | 148,508 | 949,441 |
| Deferred tax assets | • | • | • | | | | • | • | • | |
| Other assets | 3,638,719 | 2,469,605 | 1,096,177 | | 72,937 | | | • | • | • |
| | 206,400,274 | 27,571,788 | 55,650,556 | 701,051 | 30,953,136 | 17,771,384 | 9,181,419 | 14,098,077 | 48,455,963 | 2,016,900 |
| | | | | | | | | | | |
| Liabilities | | | | | | | | | | |
| Bills payable | 775,938 | 775,938 | • | • | • | • | • | • | • | • |
| Borrowings | 28,700,825 | 15,916,852 | 2,522,269 | 551,500 | 9,696,399 | • | • | • | 13,805 | • |
| Deposits and other accounts | 157,020,365 | 85,800,578 | 8,307,565 | 4,489,597 | 44,259,007 | 1,163,736 | 6,033,987 | 5,477,596 | 1,038,299 | 450,000 |
| Deferred tax liabilities | 151,745 | • | • | • | • | 151,745 | • | • | • | • |
| Other liabilities | 3,608,857 | 3,407,304 | • | 201,553 | | | • | • | • | • |
| | 190,257,730 | 105,900,672 | 10,829,834 | 5,242,650 | 53,955,406 | 1,315,481 | 6,033,987 | 5,477,596 | 1,052,104 | 450,000 |
| Net assets / (liabilities) | 16,142,544 | (78,328,884) | 44,820,722 | (4,541,599) | (23,002,270) | 16,455,903 | 3,147,432 | 8,620,481 | 47,403,859 | 1,566,900 |
| | | | | | | | | | | |
| Represented by: | | | | | | | | | | |
| Share capital | 10,002,524 | | | | | | | | | |
| Reserves | 2,192,169 | | | | | | | | | |

2016

2,490,553 1,457,298 16,142,544

Unappropriated profit Surplus on revaluation of assets



41.5.3 Liquidity Coverage Ratio (LCR)

The objective of LCR is focus on short-term liquidity risk measurement and management of the bank by ensuring the preservation of adequate unencumbered High Quality Liquid Assets (HQLA) to survive total cash out flows over the horizon of 30 days. Liquidity Coverage Ratio (LCR) is a quantitative requirement which aims to ensure that a bank maintains an adequate level of unencumbered high quality liquid assets which can easily be converted into cash at little or no loss of value in private markets, to withstand an acute liquidity stress scenario over a 30-day horizon. Minimum requirement for LCR stands at 100%. Main drivers of LCR for the bank remains un-encumbered assets (Tbills, PIBs, Govt sukuks etc) on assets side whereas deposits generated from soverigns, PSE, Non financial corporates on liability side.

| | | 2 | 017 |
|--------|---|---|---|
| | | TOTAL UNWEIGHTED VALUE (average)*-a | TOTAL WEIGHTED VALUE (average)*-b |
| | | (Rupee | es in '000') |
| HIGH | QUALITY LIQUID ASSETS | | |
| 1 | Total high quality liquid assets (HQLA) | 102,494 | 102,173 |
| CASH | OUTLFLOWS | | |
| 2 | Retail deposits and deposits from small business customers | | |
| 2.1 | stable deposit | | |
| 2.2 | Less stable deposit | 31,935 | 3,194 |
| 3 | Unsecured wholesale funding of which: | 11,396 | 1,140 |
| 3.1 | Operational deposits (all counterparties) | 837 | 209 |
| 3.2 | Non-operational deposits (all counterparties) | - | - |
| 3.3 | Unsecured debt | 110,409 | 48,136 |
| 4 | Secured wholesale funding | 10,481 | - |
| 5 | Additional requirements of which: | - | - |
| 5.1 | Outflows related to derivative exposures and other | 294 | 294 |
| | Outflows related to loss of funding on debt products | - | - |
| 5.3 | | - | - |
| 6 7 | Other contractual funding obligations Other contingent funding obligations | 39,232 | 764 |
| 8 | TOTAL CASH OUTFLOWS | 204,584 | 53,737 |
| 0 | | 204,304 | 161,66 |
| CASH | INFLOWS | | |
| 9 | Secured lending | - | - |
| 10 | Inflows from fully performing exposures | 697 | 423 |
| 11 | Other Cash inflows | 4,029 | 1,101 |
| 12 | TOTAL CASH INLFOWS | 4,726 | 1,525 |
| | | | |
| | TOTAL ADJUSTED VALUE | | |
| 21 | TOTAL HQLA | | (Rupees in '000') 102,173 |

| 21 | TOTAL HQLA | 102,173 |
|----|--------------------------|---------|
| 22 | TOTAL NET CASH OUTFLOWS | 52,212 |
| 23 | LIQUIDITY COVERAGE RATIO | 195.69% |

* The averages are for the four quarters from March 31, 2017 to December 31, 2017.

41.5.4 "Net Stable Funding Ratio (NSFR):

It focuses on long-term measurement and management of funding risk by creating additional incentives for banks to fund their activities with more stable sources of funding on an ongoing structural basis. The Net Stable Funding Ratio has been developed to capture structural issues related to funding choices.



| | | 2017 | | | | |
|----------|--|----------------|-----------------------|------------------------------------|---|-------------------|
| | | Un-Weighted | Value By Residu | ıal Maturity | | Weighted Value |
| | | ASF ITE | | | | |
| | | | · (F | Rupees in '000') | | |
| 1 | Capital: | No Maturity | Less Than 6 months | 6 months to Less Than 1 Year | Greater Than or Equal to 1Year | |
| 2 | Regulatory capital | 14,943 | _ | | _ | 14,943 |
| 3 | Other capital instruments | 480 | - | _ | - | 480 |
| 4 | Retail deposits and deposit from small business customers: | - | - | - | - | - |
| 5 | Stable deposits | - | - | - | - | - |
| 6 | Less stable deposits | 42,599 | - | - | - | 38,339 |
| 7 | Wholesale funding: | - | - | - | - | - |
| 8 | Operational deposits | 969 | - | - | - | 485 |
| 9 | Other wholesale funding | - | - | 54,798 | - | 27,399 |
| 10 11 | Other liabilities: NSFR derivative liabilities | - | - | - | - | - |
| 11 12 | All other liabilities and equity not included in other categories | - 116,246 | - | 11,605 | 1,030 3,517 | 9,320 |
| 12 | Total | 110,240 | | 11,005 | J,J I / | 90,965 |
| | | SF ITEMS | | | | 50,705 |
| | | | | | 494 999 | |
| 14 | Total NSFR high-quality liquid assets (HQLA) | - | - | - | 121,920 | - |
| 15 | Deposits held at other financial institutions for operational purposes | 3,257 | - | - | - | 1,629 |
| 16 | Performing loans and securities: | - | - | - | - | - |
| 17 | Performing loans to financial institutions secured by Level 1 HQLA | - | - | - | - | - |
| 18 | Performing loans to financial institutions secured by non-Level 1 HQLA and unsecured performing loans to financial institutions | - | | - | - | - |
| 19 | Performing loans to non- financial corporate clients, loans to retail and small business customers, and loans to sovereigns, central banks and PSEs, of which: | - | | | 14,609 | 12,418 |
| 20 | With a risk weight of less than or equal to 35% under the Basel II | | | | | |
| | Standardized Approach for credit risk | - | - | - | 2,378 | 1,546 |
| 21 | Securities that are not in default and do not qualify as HQLA i ncluding exchange-traded equities. | - | | - | 4,933 | 4,193 |
| 0+h | er Assets | | | | | |
| 23 | Physical traded commodities, including gold | _ | - | - | - | - |
| 24 | Assets posted as initial margin for derivative contracts | _ | - | _ | - | _ |
| 25 | NSFR derivative assets | _ | _ | | 1,054 | |
| | NSFR derivative liabilities before deduction of variation margin | | | | 1,054 | |
| 26 | posted | - | - | - | 230 | 230 |
| 27 | All other assets not included in the above categories | - | 8,426 | 77,262 | 12,468 | 59,526 |
| | | - | - | - | _ | _ |
| | Off-balance sheet items | _ | 24,169 | _ | - | 1,208 |
| 29 | Total RSF | | , | | | 80,750 |
| | | | | | | 00,750 |



41.6 Country risk

Typically, it is defined as the risks that counterparty is unable to meet its foreign currency obligations as a result of adverse economic conditions or actions taken by governments in the relevant country. Country risk is governed by the Country Risk management policy of the Bank and is managed by Market and Liquidity Risk Management Department under the supervision of ALCO.

41.7 Operational risk

The Bank of Khyber, like all financial institutions, is exposed to many types of operational risks, including the potential losses arising from internal activities or external events caused by breakdowns in information, communication, physical safeguards, business continuity, supervision, transaction processing, settlement systems and procedures and the execution of legal, fiduciary and agency responsibilities.

BOK defines Operational Risk as "the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk, but excludes strategic and reputational risk".

The Bank maintains a system of internal controls designed to keep operational risk at appropriate levels keeping in view the Bank's financial strength and the characteristics of the activities and market in which it operates. These internal controls are periodically updated and tested.

The Bank has also in place the Business Continuity Plan and appropriate outsourcing measures to cater related operational risks.

Currently the Bank uses the Basic Indicator Approach (BIA) for assessing its operational risk capital charge. However, migration to Standardized Approach is planned for future. In this regard, the Bank has already in place an approved Operational Risk Policy. As part of pro-active operational risk management, the Operational Risk Management Department (ORMD) has already reviewed process flow pertaining to General Banking Operations & Consumer Financing. Developed under the exercise of Business Process Improvement. The process were thoroughly discussed with relevant stakeholders for any control failures/lapses. Based on the results of RCSAs, adequate Key Risk Indicators (KRIs) for various business lines would be developed.

41.7.1 Operational Risk-Disclosures Basel II Specific

Basic Indicator Approach (BIA) is used for Operational Risk under Basel II.

42 NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The board of directors in its meeting held on March 02, 2018 has proposed a cash dividend in respect of 2017 of Rs. 1.50 per share (2016: Rs.1.50 per share) to be approved in the forthcoming Annual General Meeting. These financial statements for the year ended December 31, 2017 do not include the effect of reffered appropriation which will be accounted for in the financial statements for the year ending December 31, 2018.

43 DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on March 02, 2018 by the Board of Directors of the Bank.

Chief Financia

Chief Financial Officer



Acting Managing

Director

Director

Director

Director



Statement of Financial Position - Islamic Operation As at December 31, 2017

Annexure 'A' to the financial statements as referred to in note 2.3

The Bank is operating 83 (2016: 77) Islamic banking branches at the end of current year.

| | Note | 2017 | 2016 |
|---|-------|--------------|--------------|
| | | (Rupees | in '000') |
| ASSETS | | | |
| Cash and balances with treasury banks | | 2,730,430 | 2,480,843 |
| Balances with other banks | | 874,074 | 7,964,712 |
| Due from financial institutions | | 1,529,106 | 8,635,000 |
| nvestments | 4.2.1 | 9,680,394 | 10,541,155 |
| slamic financing and related assets - net | A-2.1 | 41,472,160 | 5,626,934 |
| Dperating fixed assets Deferred tax asset | | 337,968 | 280,468 |
| Jererred tax asset Dther assets | | - 796,780 | - 327,289 |
| | | 57,420,912 | 35,856,401 |
| IABILITIES | | 57,420,712 | 55,050,401 |
| 3ills payable | | 482,921 | 312,720 |
| Due to financial institutions | | 550,000 | - |
| Deposits and other accounts | | | |
| - Current accounts | | 16,183,766 | 13,647,809 |
| - Saving accounts | | 16,388,903 | 12,665,688 |
| - Term deposits | | 2,253,399 | 2,982,985 |
| - Others | | 1,689,654 | 1,534,628 |
| Deposit from financial institutions - remunerative | | 31 | 30 |
| eposit from financial institutions - non - remunerative | | 51 | 50 |
| ther liabilities | | - | - |
| | | 552,765 | 416,387 |
| Due to Head Office | | 14,674,193 | 219,304 |
| | | 52,775,632 | 31,779,551 |
| IET ASSETS | | 4,645,280 | 4,076,850 |
| EPRESENTED BY | | | |
| slamic banking fund | | 460,000 | 460,000 |
| Profit equalization reserves | A-2.2 | 42,671 | 38,125 |
| Inappropriated profit | | 4,094,931 | 3,461,284 |
| | | 4,597,602 | 3,959,409 |
| urplus / (deficit) on revaluation of assets | | 47,678 | 117,441 |
| | | 4,645,280 | 4,076,850 |
| | | .,, | ., |
| EMUNERATION TO SHARIAH BOARD AND ADVISOR | | 3,733 | 3,713 |
| HARITY FUND | | | |
| pening balance | | - | - |
| dditions during the year | | | |
| efault obligations amount (on delay payments) | | 16,417 | 4,755 |
| come from transactions declared in Non-Shariah Compliance | | 2,326 | 280 |
| urification of dividend/Income from shares | | 73 | 120 |
| thers | | 18 | 94 |
| istribution of charity | | 18,834 | 5,249 |
| /elfare | | (7,734) | (1,749) |
| ealth | | (11,100) | (3,500) |
| ayments during the year | | (18,834) | (5,249) |
| | | | (-,) |



Profit and Loss Account - Islamic Operations

For the year ended December 31, 2017

Annexure 'A' to the financial statements as referred to in note 2.3

| | 2017 (Rupees | 2016 in ' 000') |
|---|------------------|---------------------------|
| Income / return / profit earned | 2,506,568 | 1,845,821 |
| Income / return / profit expensed | (810,332) | (517,658) |
| | 1,696,236 | 1,328,163 |
| (Reversal) / provision against loans and advances - net | (86,159) | 33,884 |
| (Reversal) / provision for diminution in value of investments - net | (15,064) | 15,064 |
| | (101,223) | 48,948 |
| Net Income / return / profit after provisions | 1,797,459 | 1,279,215 |
| OTHER INCOME | | |
| Fee, commission and brokerage income | 75,144 | 75,820 |
| Dividend income | 1,418 | 2,278 |
| Income from dealing of foreign currency | 46,280 | 45,677 |
| Net gain on stock exchange operations (capital gain) | (13,112) | 335 |
| Capital gain on sale of investment | - | 50 |
| Loss on trading shares Other income | 47,417 | - 30,729 |
| other income | 157,147 | 154,889 |
| OTHER EXPENSES | ידו, <i>ו</i> כו | 154,005 |
| Administrative expenses | 1,321,735 | 1,120,248 |
| Other provision / write offs | (789) | - |
| Other charges | 13 | 12 |
| Total other expenses | 1,320,959 | 1,120,260 |
| Profit before taxation | 633,647 | 313,844 |
| Unappropriated profit brought forward | 3,461,284 | 3,147,440 |
| Unappropriated profit carry forward | 4,094,931 | 3,461,284 |



Notes to the Annexre 'A'

For the year ended December 31, 2017

A-1 The Bank of Khyber, Islamic Banking Group is operating following Pools / Sub-pools.

General pool

Sub-pools

- i. Riba free special deposit pool
- ii. Riba free special deposit pool Treasury Interbank
- iii. Riba free special deposit pool Corporate
- iv. Riba free special deposit pool Corporate II
- v. Riba free special deposit pool Mutual fund / FI
- vi. Riba free special deposit pool Staff provident fund
- vii. Riba free special deposit pool Islamic export refinance security (IERS)
- viii. Riba free special deposit pool Profit Equalization Reserves (PER)
- ix. Riba free special deposit pool Investment Risk Reserves (IRR)

Features of General Pool

In this pool all types of deposits are accepted on Musharakah basis against all types of assets and income from all types of assets. Certificates can also be issued for a fixed period.

Deposits received in this Pool are invested in Islamic assets like Murabaha, Ijarah, Diminishing Musharakah, Running Musharakah, Istisna, Islamic Sukuks and any other Shariah Compliant Investment which are duly approved by the Shariah Advisor. Deposits are accepted through all BOK Islamic branches, as well as, Islamic desks established in Conventional branches of the Bank.

Features of Sub-pools

In sub pools, deposits are accepted on Musharakah basis against specific assets and are offered expected profit rates. Certificates can also be issued for a fixed period.

Deposits received in this Pool are invested in Islamic assets like Ijarah, Diminishing Musharakah, Running Musharakah, Islamic Sukuks and any other Shariah Compliant Investment which are duly approved by the Shariah Advisor. Deposits are accepted through all Islamic branches of the Bank as well as Islamic desks established in conventional branches of the Bank.

These deposits are tagged with specific assets and deposits are accepted only when there is some opportunity of investment. These deposits require approval before acceptance.

Key features

- Minimum investment is prescribed by the Bank for each sub-pool.
- Profit payment on monthly basis.
- Profit calculated on daily average balance for the month.
- Investment as deposit and certificate for 1 month, 3 months and 6 months etc.
- Pre-mature termination is allowed without any adjustment if expected profit reduces for the coming

Risks of the Special Sub - Pools

All Special Pools are created as Sub Pools of the General Pool. All administrative expenses of the pools are borne by the General Pool as equity contributor. However, depositors bear the risk of all direct losses and expenses of the pool. All residual income of the Pool is transferred to the General Pool being equity holders.



Profit sharing and weightages for distribution of profit

Assignment of weightage for profit distribution to different types of profit bearing sources of funds is as follows:

- While considering weightages emphasis shall be given to the quantum, type and the period of risk assessed by following factors:
 - i. Period of investment (number of months, years)
 - ii. Profit payment option (monthly, quarterly, yearly maturity)
 - iii. Purpose of Deposit (Hajj, Umrah etc.)
 - iv. Type of customer (pensioners, widows, corporate, individual)
- Weightages are declared five days before start of each month.
- As per policy of the Bank, No gift (Hiba) is given in favor of any particular customer or a particular class or category of customers/investors. However, bank reduced its own share of the bank's additional profit which is less than 60% of the Bank's additional profit ratio.

Brief highlights of profit earned and distributed to depositors and retained by IBG are as under:

| | Note | 2017 (Rupees | 2016 in '000') |
|-----------------------------------|------|-----------------|-------------------|
| Gross profit earned | | 2,663,715 | 2,000,710 |
| Administrative expenses | | 1,320,959 | 1,120,260 |
| Distributable share | | 1,342,756 | 880,450 |
| Profit paid to IAH/PLS depositors | | 810,332 | 517,658 |
| Bank's equity share - net | | 203,893 | 111,965 |
| Bank's additional profit | | 454,413 | 201,879 |
| Total | | 658,306 | 313,844 |
| Return on average earning assets | | 6.0 5% | 7.11% |
| Return on average PLS deposits | | 3.85% | 3.52% |

Charging Expenses

Il types of administrative expenses are shared with the depositors. However, equity holders have the option to absorb all or part of administrative expenses.

All general and specific provisions created against non-performing financing and diminution in the value of investment as under prudential regulations and other SBP directives have not been passed on to the PLS deposits as expense. However, income reversals due to classification of assets and losses due to actual write-off of any facility have been considered expenses of the pool.

| A-2.1 | Islamic Financing and Related Assets - net | | | |
|-------|--|---------|------------|-----------|
| | Murabaha financings | A-2.1.1 | 3,555,655 | 1,643,500 |
| | Net investment in Ijarah | A-2.1.2 | 6,155 | 6,785 |
| | ljarah under IFAS-II | A-2.1.2 | 755,370 | 575,073 |
| | Diminishing Musharakah | A-2.1.3 | 1,853,726 | 2,426,660 |
| | Istisna work in progress | | 2,376,042 | 1,200,000 |
| | Salam | | - | - |
| | Qarz-e-Hasna | | 69,777 | 5,641 |
| | Running Musharakah | | 33,000,000 | - |
| | | | 41,616,725 | 5,857,659 |
| | Provision held against non-performing facilities | | (144,565) | (230,725) |
| | | | 41,472,160 | 5,626,934 |



| | Note - | 2017 (Rupees i | 2016 n '000') |
|---|--------|-------------------|-------------------------|
| A-2.1.1 Murabaha | | | |
| Murabaha receivable | | 2,807,180 | 1,426,245 |
| Advances / Inventories | | 748,475 | 217,255 |
| | | 3,555,655 | 1,643,500 |
| A-2.1.2 Ijarah | | | |
| Net investment in Ijarah Ijarah under IFAS-II: | | 6,155 | 6,785 |
| - Ijarah | | 742,077 | 554,439 |
| - Ádvances | | 13,293 | 20,634 |
| | | 755,370 | 575,073 |
| | | 761,525 | 581,858 |
| A-2.1.3 Diminishing Musharakah | | | |
| Diminishing musharakah | | 1,766,682 | 2,385,860 |
| Advances | | 87,044 | 40,800 |
| | | 1,853,726 | 2,426,660 |

A.2.2 Profit Equalization Reserve of Rs. 42.671 million (December 31, 2016: Rs. 38.125 million) is not available for the distribution of cash and stock dividend to the shareholders.

A.2.3 Classification of assets, revenues, expenses, gain and loss on the basis of sources of finance:

All earning assets of Islamic banking group are jointly financed by Unrestricted Investments/PLS deposits account holders and the bank. Detail of jointly financed earning assets is:

| Fin | anci | nac |
|-----|------|-----|
| | | |

| rinancings | | |
|---|------------|------------|
| Agribusiness | 958,961 | 670,286 |
| Chemical and Pharmaceuticals | 138,336 | 108,563 |
| Cement | 637,681 | - |
| Textile | 4,699,096 | 216,428 |
| Automobile and transportation equipment | 335,688 | 112,283 |
| Petro Chemical | - | 9 |
| Housing | 154,041 | 111,935 |
| Misc. Manufacturing | 923,893 | 1,363,476 |
| Personal | 359,199 | 329,312 |
| Contractors | 71,722 | 275,881 |
| Tradings | 2,084,058 | 656,209 |
| Services | 456,862 | 214,105 |
| Consumer Financings | 337,023 | 54,849 |
| Auto Loans | 245,309 | 464,169 |
| Commodity Finance | 30,000,000 | - |
| Telecommunication | 11,256 | - |
| CNG station/GAS | 24,059 | 274,400 |
| Others | 179,541 | 1,005,754 |
| | 41,616,725 | 5,857,659 |
| Investments | | |
| GOP Ijarah Sukuk | 6,297,974 | 7,375,100 |
| Power /Electric/Gas | 3,382,420 | 3,129,479 |
| Chemical | - | 21,918 |
| Others | - | 29,722 |
| | 9,680,394 | 10,556,219 |
| | 51,297,119 | 16,413,878 |



Annexure 'B' to the financial statements as referred to in note 11.6.3 Statement showing written-off loans or any other financial relief of Rs.500,000 or above provided during the year ended december 31, 2017

(Rs. in million)

| | | | | | | | | | | Rs. in m | | | |
|-----|---|--|---|---|----------------------|--------|---------|---|-----------------|------------------------|----------------------|-------------------------------------|----------------|
| s. | Name and address of the borrower | and address of the borrower Name of individual/ | | ne and address of the borrower Name of individual/ beginning of | | | | Outstanding Liabilities at beginning of the year | | | Interest/ Mark-up | Other Financial Relief/Waiver | Total (9+10 |
| No. | | partners/ directors (with NIC No.) | rs (With NIC Father's/ Husband's name | Principal | Interest/ Mark-up | Others | Total | Written- off | Written -off | of Undebited Markup | (9+10 +11) | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | | |
| 1 | Chaudhary Karam Ilahi (Abdul Aziz) 3-Arbab Road, Peshawar Cantt | Chaudhary Shahid Ghafoor CNIC 17301-6941313-9 | S/o Chaudhary Abdul Ghafoor | æ | 0.814 | æ | 0.814 | æ | 0.814 | 0.792 | 1.606 | | |
| 2 | Makk Beverages (Pvt) Ltd P.O. Makk Beverages Charsadda Road, Peshawar | Mrs. Mamoni K. Mohsin Ali Khan CNIC 17301-1352025-4 Dr. Shehr Bano Ali Khan CNIC 17301-1414209-4 | W/o Nawabzada Mohsin Ali Khan D/o Nawabzada Mohsin Ali Khan | æ | 9.486 | æ | 9.486 | æ | 9.486 | 39.15 | 48.636 | | |
| 3 | Mamoni Industries (Pvt) Ltd P.O. Makk Beverages Charsadda Road, Peshawar | Mrs. Mamoni K. Mohsin Ali Khan CNIC 17301-1352025-4 Dr. Shehr Bano Ali Khan CNIC 17301-1414209-4 | W/o Nawabzada Mohsin Ali Khan D/o Nawabzada Mohsin Ali Khan | æ | 0.748 | æ | 0.748 | æ | 0.748 | æ | 0.748 | | |
| 4 | Shahi Beverages (Pvt) Ltd Office at Jhangi Syedan Peshawar Road, Islamabad | Mrs. Mamoni K. Mohsin Ali Khan CNIC 17301-1352025-4 Dr. Shehr Bano Ali Khan CNIC 17301-1414209-4 | W/o Nawabzada Mohsin Ali Khan D/o Nawabzada Mohsin Ali Khan | æ | 69.992 | æ | 69.992 | æ | æ | 25.758 | 25.758 | | |
| 5 | Shah's 3 CNG Station (Pvt) Ltd. Plot # 144/A, Opposite Sector-L, Phase-3, Hayatabad, Peshawar. | Mr. Muhammad Luqman Shah CNIC 17301-1382731-5 Mst. Nusrat Luqman CNIC 17301-1263930-8 | S/o Suleman Shah W/o Muhammad Luqman Shah | | | | | æ | æ | 9.497 | 9.497 | | |
| 6 | Seher Spinning Mills (Pvt) Ltd 8-KM, Manag Raiwand Road, Lahore | Mr. Faryad Malik CNIC 34601-4949170-5 Mr. Mujeeb-ur-Rehman CNIC 15602-1962884-1 Mst. Khatoon Faryad Malik CNIC 34601-2772028-4 Mr. Asad ur Rehman CNIC 15602-2890591-5 Mr. Muhammad Ashfaq CNIC 35404-6932418-3 | S/o Malik Abdul Hameed S/o Hamid ur Rehman W/o Faryad Malik S/o Hamid ur Rehman S/o Malik Abdul Hameed | 99.395 | 14.614 | æ | 114.009 | æ | 14.409 | æ | 14.409 | | |
| 7 | Mansehra Textile Mills (Pvt) Ltd. Industrial Estate, Shelia Road, Mansehra | Mr. Abdul Sattar Khan CNIC 13503-5602329-7 Mrs. Bibi Sughran Sattar CNIC 123-42-220161 Mr. Tausif Anjum Khan CNIC 123-90-220165 | S/o Mir Zaman Khan W/o Abdul Sattar Khan S/o Abdul Sattar Khan | 46.074 | 5.539 | æ | 51.613 | æ | æ | 49.981 | 49.981 | | |
| 8 | Arshad Iqbal Crockery Store Talaab Road, Nouthia Qadeem Peshawar Cantt. | Mr. Arshad Iqbal CNIC 17301-2032048-2 | S/o Aftab Gul | 0.837 | 0.119 | æ | 0.956 | æ | 0.119 | 0.461 | 0.58 | | |
| 9 | Kamalia Sugar Mills Ltd. Rajana Road, Kamalia District Toba Tek Singh | Mr. Farooq Ahmad Khan CNIC 35201-4848795-7 Omer Farooq Khan CNIC 35201-3225587-3 Mst. Nuzhat Farooq Khan CNIC 35201-4415206-6 Mst. Ayesha Farooq Khan CNIC 35201-1302205-4 Mst. Amna Junaid Khan CNIC 35201-7574835-2 | S/o Abdul Majeed Khan S/o Farooq Ahmad Khan W/o Farooq Ahmad Khan D/o Farooq Ahmad Khan W/o Junaid Ashraf Khawaja | 300 | 13.307 | æ | 313.307 | æ | æ | 4.652 | 4.652 | | |



Annexure 'C' to the financial statements as referred to in note 10.4

| Accord Textile Limited 10,391 10,391 . Accord Textile Limited 10,391 10,391 . Adamjee Floorings Limited 1,300 1,300 . Adamjee Paper and Board Mills Limited 6,100 6,100 . Adinge Paper and Board Mills Limited 3,800 3,800 . . Adinge Paper and Board Mills Limited 1,300 1,300 . . Adinge Paper and Board Mills Limited 6,100 6,100 . . Adinge Paper and Board Mills Limited 1,400 1,400 . . Alfar Textile Mills Limited 1,300 3,800 . . Alfi Polypropylene Limited 1,300 1,300 . . Alfi Textile Mills Limited 7,500 7,500 . . Alfif Textile Mills Limited 216,000 150,000 21,877 1 Al-Qaim Textile Mills Limited 4,300 4,300 . . Arag Industries Limited 6,500 6,500 . . . Arag Industries Limited 3,700 3,700 . | 016 000'} |
|--|-----------------------|
| I.Particulars of investments held in ordinary shares of listed companies(Rupees in 'CAvailable for sale10,39110,391Accord Textile Limited Adamjee Floorings Limited Adamjee Paper and Board Mills Limited | - - - - - |
| 1. Particulars of investments held in ordinary shares of listed companies Available for sale Accord Textile Limited 10,391 10,391 - Adamjee Floorings Limited 1,300 1,300 - - Adamjee Paper and Board Mills Limited 6,100 6,100 - - Adil Polypropylene Limited 3,800 3,800 - - Afsar Textile Mills Limited 1,400 1,400 - - Alf-Husaniy Industries Limited 7,500 7,500 - - Allied Bank Limited 7,500 7,500 - - Allied Bank Limited 6,500 6,500 - - Alled Bank Limited 7,500 7,500 - - Allied Bank Limited 4,300 4,300 - - Apex Fabrics Limited 6,500 6,500 - - Arag Industries Limited 4,300 4,300 - - Allied Bank Limited 26,500 26,500 - - Arag Industries Limited 3,700 3,700 - - < | - - - |
| Accord Textile Limited 10,391 10,391 - Adamjee Floorings Limited 1,300 1,300 - Adamjee Industries 26 26 - Adamjee Paper and Board Mills Limited 6,100 6,100 - Adil Polypropylene Limited 3,800 3,800 - Afsar Textile Mills Limited 1,400 1,400 - Alif Fextile Mills Limited 1,300 1,300 - Alif Textile Mills Limited 7,500 7,500 - Allied Bank Limited 216,000 150,000 21,877 1 Al-Qaim Textile Mills Limited 6,500 6,500 - - Al-Qaim Textile Mills Limited 4,300 4,300 - - Al-Qaim Textile Mills Limited 6,500 6,500 - - Apex Fabrics Limited 4,300 4,300 - - Arag Industries Limited 26,500 26,500 - - Arag Industries Limited 3,700 3,700 - - Asim Textile Mills Limited 3,700 3,700 - <td< th=""><th>- - -</th></td<> | - - - |
| Adamjee Floorings Limited 1,300 1,300 - Adamjee Industries 26 26 - Adamjee Paper and Board Mills Limited 6,100 6,100 - Adil Polypropylene Limited 3,800 3,800 - - Afsar Textile Mills Limited 1,400 1,400 - - Afsar Textile Mills Limited 1,300 1,300 - - Alif Textile Mills Limited 1,300 1,300 - - Alif Textile Mills Limited 7,500 7,500 - - Allied Bank Limited 8,000 8,000 - - - Alle Daim Textile Mills Limited 8,000 8,000 - - - Al-Qaim Textile Mills Limited 6,500 6,500 - - - - Asim Textile Mills Limited 4,300 4,300 - - - - - Asim Textile Mills Limited 26,500 26,500 - - - - - - - - - - - - - < | |
| Adamjee Industries 26 26 - Adamjee Paper and Board Mills Limited 6,100 6,100 - Adil Polypropylene Limited 3,800 3,800 - - Afsar Textile Mills Limited 1,400 1,400 - - Al-Husaniy Industries Limited 1,300 1,300 - - Alif Textile Mills Limited 7,500 7,500 - - Allied Bank Limited 7,500 7,500 - - Allied Bank Limited 8,000 8,000 - - - Al-Qaim Textile Mills Limited 8,000 6,500 6,500 - - Al-Qaim Textile Mills Limited 8,000 8,000 - - - - - Arag Industries Limited 4,300 4,300 - - - - - - Asim Textile Mills Limited 26,500 26,500 - - - - - - - - - - - - - - - - - - - </td <td>-</td> | - |
| Adamjee Paper and Board Mills Limited 6,100 6,100 - Adil Polypropylene Limited 3,800 3,800 - Afsar Textile Mills Limited 1,400 1,400 - Al-Husaniy Industries Limited 1,300 1,300 - Alif Textile Mills Limited 7,500 7,500 - Alif Textile Mills Limited 7,500 7,500 - Allied Bank Limited 8,000 8,000 - 1 Al-Qaim Textile Mills Limited 8,000 8,000 - 1 Al-Qaim Textile Mills Limited 6,500 6,500 - - Arag Industries Limited 4,300 4,300 - - Asim Textile Mills Limited 26,500 26,500 - - Aswan Tentage and Canvas Mills Limited 3,700 3,700 - - Attock Petroleum Limited - 100,000 - 5 Atlas Battery Ltd - 25,000 - 2 | - |
| Adil Polypropylene Limited 3,800 3,800 - Afsar Textile Mills Limited 1,400 1,400 - Al-Husaniy Industries Limited 1,300 1,300 - Alif Textile Mills Limited 7,500 7,500 - Allied Bank Limited 216,000 150,000 21,877 1 Al-Qaim Textile Mills Limited 8,000 8,000 - 1 Al-Qaim Textile Mills Limited 6,500 6,500 - 1 Al-Qaim Textile Mills Limited 8,000 8,000 - 1 Al-Qaim Textile Mills Limited 26,500 6,500 - - Asim Textile Mills Limited 3,700 3,700 - - Aswan Tentage and Canvas Mills Limited 3,700 3,700 - - Attock Petroleum Limited - 100,000 - 5 Atlas Battery Ltd - 25,000 - 2 | - |
| Afsar Textile Mills Limited 1,400 1,400 - Al-Husaniy Industries Limited 1,300 1,300 - Alif Textile Mills Limited 7,500 7,500 - Allied Bank Limited 216,000 150,000 21,877 1 Al-Qaim Textile Mills Limited 8,000 8,000 - 1 Al-Qaim Textile Mills Limited 6,500 6,500 - 1 Al-Qaim Textile Mills Limited 8,000 8,000 - 1 Al-Qaim Textile Mills Limited 8,000 6,500 - 1 Arag Industries Limited 4,300 4,300 - - Asim Textile Mills Limited 26,500 26,500 - - Aswan Tentage and Canvas Mills Limited 3,700 3,700 - - Attock Petroleum Limited - 100,000 - 5 Atlas Battery Ltd - 25,000 - 2 | |
| Al-Husaniy Industries Limited 1,300 1,300 - Alif Textile Mills Limited 7,500 7,500 - - Allied Bank Limited 216,000 150,000 21,877 1 Al-Qaim Textile Mills Limited 8,000 8,000 - 1 Al-Qaim Textile Mills Limited 6,500 6,500 - - Apex Fabrics Limited 4,300 4,300 - - Arag Industries Limited 26,500 26,500 - - Asim Textile Mills Limited 3,700 3,700 - - Attock Petroleum Limited - 100,000 - 5 Atlas Battery Ltd - 25,000 - 2 | - |
| Alif Textile Mills Limited 7,500 7,500 7,500 1 Allied Bank Limited 216,000 150,000 21,877 1 Al-Qaim Textile Mills Limited 8,000 8,000 - 1 Ale-Qaim Textile Mills Limited 6,500 6,500 - 1 Apex Fabrics Limited 6,500 6,500 - 1 Arag Industries Limited 4,300 4,300 - 1 Asim Textile Mills Limited 26,500 26,500 - - Aswan Tentage and Canvas Mills Limited 3,700 3,700 - 5 Attock Petroleum Limited - 100,000 - 5 Atlas Battery Ltd - 25,000 - 2 | - |
| Allied Bank Limited 216,000 150,000 21,877 1 Al-Qaim Textile Mills Limited 8,000 8,000 - - - Apex Fabrics Limited 6,500 6,500 - | - |
| Al-Qaim Textile Mills Limited 8,000 8,000 Apex Fabrics Limited 6,500 6,500 Arag Industries Limited 4,300 4,300 Asim Textile Mills Limited 26,500 26,500 Aswan Tentage and Canvas Mills Limited 3,700 3,700 Attock Petroleum Limited 100,000 5 Atlas Battery Ltd 25,000 2 | - 6,736 |
| Apex Fabrics Limited 6,500 6,500 - Arag Industries Limited 4,300 4,300 - Asim Textile Mills Limited 26,500 26,500 - Aswan Tentage and Canvas Mills Limited 3,700 3,700 - Attock Petroleum Limited - 100,000 - 5 Atlas Battery Ltd - 25,000 - 2 | |
| Arag Industries Limited 4,300 4,300 - Asim Textile Mills Limited 26,500 26,500 - Aswan Tentage and Canvas Mills Limited 3,700 3,700 - Attock Petroleum Limited - 100,000 - 5 Atlas Battery Ltd - 25,000 - 2 | _ |
| Asim Textile Mills Limited26,50026,500-Aswan Tentage and Canvas Mills Limited3,7003,700-Attock Petroleum Limited-100,000-5Atlas Battery Ltd-25,000-2 | _ |
| Aswan Tentage and Canvas Mills Limited3,7003,700-Attock Petroleum Limited-100,000-5Atlas Battery Ltd-25,000-2 | - |
| Attock Petroleum Limited-100,000-5Atlas Battery Ltd-25,000-2 | - |
| | 6,801 |
| Awan Textile Mills Limited 5,300 - | 1,961 |
| | - |
| Ayaz Textile Mills Limited 5,000 - | - |
| Bahawalpur Textile Mills Limited 1,000 - | - |
| Balochistan Faundry Limited 1,600 - | - |
| Balochistan Particle Board Limited 17,129 - | - |
| | 7,039 |
| Begers Paints Pakistan Itd 50,000 - 10,123 | - |
| Bankers Equity Limited 66,707 - | - |
| Bela Engineering Limited 5,500 - | - |
| Business and Industrial Insurance Company Limited 500,000 500,000 5,000 CASSPAK INDUSTRIES LTD. 1,800 1,800 | 5,000 |
| | 9,487 |
| Central Cotton Mills Limited 700 - | - |
| Charsada Sugar Mills Limited 20 - | - |
| Chilya Corrugated Board Limited 900 - | - |
| Colony Sarhad Textile Mills Limited 7,273 3 | 3 |
| Crescent Knitwear Limited 1,500 - | - |
| Century Paper and Board Mills Ltd - 200,000 - 1 | 3,511 |
| Crescent Spinning Mills Limited 16,400 - 16,400 - | - |
| Crown Textile Mills Limited 7,200 - | - |
| Dadabhoy Leasing Company Limited 8,500 - | - |
| DG Khan Cement Co.Ltd - 136,473 | - |
| Dadabhoy Padube Limited 1,200 - | - |
| Data Agro Limited 2,400 - | - |
| | 2,461 7,500 |
| Dawood Equities Limited 3,750,000 3,750,000 37,500 33,750,000 | 7,500 |
| | - 4,271 |
| Engro Fertilizer Ltd 400,000 - 22,516 | - |
| Fateh Industries Limited 600 - | - |
| Fateh Sports Wear Limited | _ |
| | 9,724 |
| Fauji Cement Company Ltd - 61,900 - 61,900 | - |
| Fauji Fertilizer Company Limited 300,000 210,000 27,772 2 | 9,030 |
| Fazal Vegetable Ghee Mills Limited 500 - | |
| Ghafur Textile Mills Limited 1,000 - | - |
| | - |
| Globe Textile Mills Limited1,45823 | - - 5,733 23 |



| | 2017 | 2016 | 2017 | 2016 | |
|--|-------------|-------------|------------|---------------------------------|--|
| | ····· Numbe | r of shares | | Cost s in '000') | |
| eaves Air conditioing Limited | 1,300 | 1,300 | - | - | |
| ypsum Corporation Limited | 3,600 | 3,600 | - | - | |
| . Sheikh, M. Hussain Company Limited | 2,516 | 2,516 | - | - | |
| labib Metropolitan Bank Limited | 500,000 | 1,200,000 | 10,564 | 25,355 | |
| labib Bank Limited | 150,000 | - | 27,747 | - | |
| lub Power Company Ltd | 250,000 | - | 28,391 | - | |
| lafiz Textile Mills Limited | 315 | 315 | 5 | 5 | |
| yderabad Electronic Industries Limited | 2,300 | 2,300 | - | - | |
| l Pakistan Limited | 44,860 | 90,000 | 36,064 | 44,785 | |
| lus Dyeing Manufacturing Company Limited | - | - | - | - | |
| novative Investment Bank Limited | 807 | 807 | - | - | |
| ternational Industries Limited | | - | - | - | |
| i Textile Mills Limited | 3,500 | 3,500 | - | - | |
| naid Cotton Mills Limited | 1,000 | 1,000 | - | _ | |
| ser Art and Kraft Mills Limited | 500 | 500 | - | - | |
| achi Pipe Mills Limited | 3,400 | 3,400 | - | - | |
| ic Ltd | 5,000,000 | - | 37,893 | _ | |
| | 5,000,000 | | 57,075 | | |
| Mills Limited | 2,550 | 2,550 | - | - | |
| ilk Mills Limited | 300 | 300 | - | - | |
| oor Looms Limited | 3,500 | 3,500 | - | - | |
| t Cement Limited | 179,400 | - | 31,085 | | |
| ddu Power Company Limited | 500,000 | 500,000 | 43,047 | 43,047 | |
| yette Industries Synthetics Limited | 2,600 | 2,600 | - | - | |
| apital Modaraba | 300 | 300 | - | - | |
| vy Cement Limitd | 159,400 | - | 102,175 | - | |
| / le Cement Factory Ltd | 693,000 | - | 59,432 | - | |
| rr Fabrics Limited | 2,700 | 2,700 | | - | |
| di Glass Limited | 7,400 | 7,400 | - | - | |
| Dastagir Textile Mills Limited | 1,200 | 1,200 | - | - | |
| an Bank Limited | 16,900 | 16,900 | - | _ | |
| n Jute Mills Limited | 2,500 | 2,500 | - | _ | |
| shammed Sugar Mills Limited | 4,000 | 4,000 | - | _ | |
| tile Mills Limited | 3,500 | 3,500 | _ | | |
| Industries Limited | 1,631 | 1,631 | | | |
| k Dairies Limited | 1,000 | 1,000 | | | |
| al Bank of Pakistan | 200,000 | 1,000 | - 10,432 | | |
| al Match Factory Limited | 600 | 600 | 10,452 | | |
| d Textile Mills Limited | | | | | |
| t Chunain Limited | 1,500 | 1,500 | - 9,915 | | |
| t Mills Ltd | 200,000 | - | | | |
| | 250,000 | - | 40,221 | - | |
| /shera Engineering Company Limited | 600 | 600 | - | - | |
| rat Textile Mills Limited | 6,900 | 6,900 | - | - | |
| Gas Dev. Co | 50,000 | - | 7,598 | - | |
| ges Ltd | 67,000 | 70,000 | 40,331 | 42,137 | |
| an Pre-Fabs Limited | 1,500 | 1,500 | - | - | |
| ustries Limited | 1,300 | 1,300 | - | - | |
| mpany Limited | 2,450 | 2,450 | - | - | |



| | 2017 | 2016 | 2017 | 2016 |
|--|--------------------|--------------------|--------------|-------------------------|
| | | | | ost |
| | ····· Number | r of shares | ·····(Rupees | s in '000') |
| Den Islamis Charmachin Campanya Iimita d | 470 | 470 | | |
| Pan Islamic Steamship Company Limited | 172 | 172 | | - |
| Pearl Fabrics Limited | 5,200 | 5,200 | - | - |
| Punjab Lamps Works Limited | 2,500 | 2,500 | - | - |
| Punjab Building Product Limited PakistAN State Oil Co. Ltd | 10,298 130,900 | 10,298 | 46,826 | - |
| Pakistan Refinery Ltd | 300,000 | - | 12,985 | - |
| Punjab Cotton Mills Limited | 1,000 | 1,000 | - | _ |
| Qayyum Spinning Mills Limited | 2,300 | 2,300 | | - |
| Quality Steel Works Limited | 26 | 26 | - | - |
| RCD Ball Bearing Limited | 500 | 500 | - | - |
| Redco Textiles Limited | 17,700 | 17,700 | - | - |
| Regal Ceramics Limited | 2,600 | 2,600 | - | - |
| Rex Barren Batteries Limited | 1,200 | 1,200 | - | - |
| Saif Nadeem Kawasaki Motors Limited | 100 | 100 | - | - |
| Saitex Spinning Mills Limited | 8,400 | 8,400 | - | - |
| Saleem Denim Industries Limited | 3,600 | 3,600 | - | - |
| Sardar Chemical Industries Limited | 3,000 | 3,000 | 6 | 6 |
| Schon Textiles Limited | 5,800 | 5,800 | - | - |
| Searle Pakistan Limited | 240,000 | 169,950 | 66,602 | 36,593 |
| Service Fabrics Limited | 31,000 | 31,000 | - | - |
| Service Industries Limited Service Textile Industries Limited | 12,500 | 15,000 | 3,398 | 4,078 |
| Shahyar (0.E) Textile Mills Limited | 3,800 1,700 | 3,800 1,700 | - | - |
| Shahyar Textile Mills Limited | 5,000 | 5,000 | | |
| Siemens Pakistan Engineering Company Limited | 10,000 | 10,000 | 9,755 | 9,755 |
| Siftag International Limited | 2,900 | 2,900 | - | - |
| Sind Alkalis Limited | 15,500 | 15,500 | - | - |
| Sind Fine Textile Mills Limited | 2,000 | 2,000 | - | - |
| Sunrise Textile Mills Limited | 300 | 300 | - | - |
| Sunshine Cloth Mills Limited | 10,000 | 10,000 | - | - |
| Sunshine Cotton Mills Limited | 10,352 | 10,352 | - | - |
| Suraj Ghee Industries Limited | 1,459 | 1,459 | - | - |
| Syed Match Company Limited | 500 | 500 | 7 | 7 |
| Syeed Saigol Industries Limited | 1,300 | 1,300 | - | - |
| Taga Pakistan Limited | 2,900 | 2,900 | - | - |
| Taj Textile Mills Limited Trust Inv Bank Ltd | 32,363 | 32,363 | 12 | 12 |
| Tarig Cotton Mills Limited | 7,500,000 1,400 | 7,500,000 1,400 | 75,000 | 75,000 |
| Tawakkal Garment Industries Limited | 3,000 | 3,000 | | _ |
| Tawakkal Gament Industries Ennited | 2,637 | 2,637 | - | _ |
| Tawakkal Modaraba 1st | 11,200 | 11,200 | | - |
| Thal Limited | 29,900 | 40,000 | 8,716 | 11,660 |
| Treet Corporation Limited | 972,000 | 100,000 | 44,563 | 6,393 |
| Turbo Tubes Limited | 4,000 | 4,000 | - | - |
| Unicap Modaraba | 7,500 | 7,500 | - | - |
| United Bank Limited | - | 500,000 | - | 90,499 |
| Uqab Breeding Farms limited | 3,400 | 3,400 | - | - |
| Zafar Textile Mills Limited | 1,550 | 1,550 | - | - |
| Zahoor Cotton Mills Limited | 10,500 | 10,500 | - | - |
| Zahoor Textile Mills Limited | 9,500 | 9,500 | - | - |
| | 46,488,064 | | 1,355,423 | 888,611 |
| | | | ., | |

The paid-up value of each share in listed companies was Rs. 10 per share (2016: Rs. 10 per share).

As at December 31, 2017, the aggregate market value of listed shares was Rs. 1,332.880 million (2016: Rs. 1,339.412 million).



| | 2017 | 2016 | 2017 | 2016 |
|--|-----------|-----------|------------|-----------------|
| Particulars of investments held in ordinary shares of unlisted companies | Number o | of shares | (Rupees in | ' 000 ′) |
| Al-Hamra Hills (Private) Limited | - | - | - | - |
| Asian Housing Finance Limited | 500,000 | 500,000 | 5,000 | 5,000 |
| GLAXMO SMITH CONSUMER | - | 7,500 | - | - |
| Mohib Textile Mills Limited | 1,194,500 | 1,190,500 | 25,000 | 25,000 |
| Mohib Exports Limited | 25,300 | 25,300 | 487 | 487 |
| Industrial Development Bank of Pakistan | 20 | 20 | - | - |
| | 1,719,820 | | 30,487 | 30,487 |

The paid-up value of each share in unlisted companies is Rs. 10 per share (2012: Rs. 10 per share).

| | 2017 | 2016 | 2017 | 2016 |
|--|-------------------------|-------------------------|-------------------|-------------------|
| | Number o | of shares | (Rupees in | ' 000 ′) |
| Particulars of investments held in ordinary shares of related parties: | | | | |
| Unlisted shares | | | | |
| Taurus Securities Limited Dawood Family Takaful Limited | 4,050,374 11,250,000 | 4,050,374 11,250,000 | 40,504 112,500 | 40,504 112,500 |
| | 15,300,374 | | 153,004 | 153,004 |

The paid-up value of each share in unlisted companies is Rs. 10 per share (2016: Rs. 10 per share).

ANNEXURE 'C' (continued)

4. Particulars of investments held in listed term finance certificates (TFC)

| Available for sale | Terms of Interest | Date of Maturity | 2017 2016 Number of certificates held | | 2017 2016 Cost (Rupees in '000) | |
|-----------------------------|---------------------------|---------------------|---|--------|---------------------------------------|---------|
| Pace Pakistan Limited * | 6 months KIBOR + 150 BPS | February 15, 2017 | 20,000 | 20,000 | 99,880 | 99,880 |
| Saudi Pak Leasing Company * | Fixed at 3% | March 13, 2017 | 10,000 | 10,000 | 27,548 | 27,548 |
| Telecard Limited * | 6 months KIBOR + 375 BPS | May 27, 2015 | 7,000 | 7,000 | 10,957 | 11,341 |
| JS BANK LTD | 6 months KIBOR + 1.45 BPS | December 14, 2023 | 40,000 | 40,000 | 199,920 | - |
| | | | 77,002 | | 338,307 | 138,771 |

The paid-up value of each TFC held was Rs. 5,000 per certificate (2016: Rs. 5,000 per certificate).

The market value of these listed TFCs amounted to Rs. 338.307 million as at December 31, 2017 (2016: Rs. 138.550 million).

* These have been classified as non performing.



5. Particulars of investments held in unlisted term finance certificates (TFCs)

| Available for sale | Terms of Interest | Date of Maturity | 2017 2016 Number of certificates held | | 2017 2016 Cost (Rupees in '000) | |
|--|---|--|---|---------------------------|---------------------------------------|---------------------------------|
| Bank AL-falah Itd Dewan Farooq Spinning Mills Faysal Bank Limited Bank AL-Habib Ltd | 6 months KIBOR + 1. BPS Non-performing 6 months KIBOR + 225 BPS 6 months KIBOR + 1.5 BPS | December 2, 2017 Over due October 11, 2017 | - 4,000 - 100,000 | 38,000 4,000 15,000 | 5,000 - 500,000 | 126,337 5,000 37,425 - |
| | | | | | 505,000 | 168,762 |

The paid-up value of each TFC held was Rs. 5,000 per certificate (2016: Rs. 5,000 per certificate)

6. Particulars of investments held in units of mutual funds

| | 2017 | 2016 | 2017 | 2016 |
|--------------------------|--------------------------------|-----------|------|---------|
| | Number of certificates held | | | |
| Open-ended mutual funds | | | | |
| Dawood Money Market Fund | - | 4,194,990 | - | 290,237 |
| | | | | |

The market value of these mutual funds NILL December 31, 2016 (2015: Rs. 290.237 million).

7. Particulars of investments held in Sukuks

| Available for sale | Terms of Interest | Date of | 2017 | 2016 | 2017 | 2016 |
|----------------------------------|--------------------------|----------------------|--------------------------------|-----------|--------------------------|-----------|
| | | Maturity | Number of certificates held | | Cost (Rupees in '000) | |
| Al-Razi Health Care Limited | 3 months KIBOR + 250 BPS | November 4, 2017 | - | 10,000 | - | 29,722 |
| NJHPC Sukuk | 6 months KIBOR + 175 BPS | July 1,2026 | 26,000 | 12,000 | 2,600,000 | 2,600,000 |
| AIBaraka TIER-II Sukuk | 6M KIBOR Plus 75bps | August 21, 2024 | 175 | - | 175,000 | - |
| Ghani Gases Ltd | 3M KIBOR Plus 100bps | February 3, 2023 | 3,500 | | 306,250 | |
| | | | - | - | - | - |
| | | | - | - | - | - |
| Liberty Power Tech Limited | 3 months KIBOR + 300 | Various dates latest | | | | |
| | BPS | by January 13, 2021 | 2,198,840 | 2,198,840 | 105,455 | 130,669 |
| Quetta Textile Mill Ltd | Non-performing | Over due | 20,000 | 20,000 | 48,413 | 48,413 |
| Security Leasing Company Limited | Non-performing | Over due | 10,000 | 10,000 | 12,836 | 12,836 |
| Sui Southern Gas Company | 3 months KIBOR + 70 BPS | May 28, 2018 | 60,000 | 60,000 | 50,000 | 150,000 |
| Three Star Hoisery Limited | Non-performing | Over due | 15,000 | 15,000 | 75,000 | 75,000 |
| WAPDA III | 3 months KIBOR + 175 BPS | October 14, 2021 | 51,000 | 51,000 | 145,714 | 182,143 |
| | | | | | 3,518,668 | 3,228,783 |
| Held to maturity | | | | | | |
| WAPDA II | 6 months KIBOR + 25 BPS | June 12, 2017 | - | 80,000 | | 66,667 |
| | | | | | _ | 66,667 |
| | | | | | 3,518,668 | 3,295,450 |
| | | | | | 3,310,000 | 3,273,730 |

The paid-up value of each Sukuk certificate held was Rs. 5,000 per certificate (2016: Rs. 5,000 per certificate).



Annexure 'd' to the Financial Statements as Referred to in Note 10.4 Quality of Availble for Sale Securities

| | | 2017 | | 2016 | | |
|---|--|------------|-------------------------|-----------------------|------------|-------------------------|
| Quality of available for sale securities | Market Value/ Cost (Ba in 1000)) | Rating | Credit rating Agency | Market Value/ Cost | Rating | Credit rating Agency |
| Government Securities | (Rs in '000') | | | (Rs in '000') | | |
| Market Treasury Bills | 46,635,133 | Unrated | - | 58,021,426 | Unrated | - |
| Pakistan Investment Bonds | 60,305,974 | Unrated | - | 66,013,453 | Unrated | - |
| Government of Pakistan Ijarah Sukuks | 6,297,975 | Unrated | - | 7,375,100 | Unrated | - |
| Ordinary shares in listed companies | | | | | | |
| Abbot Laboratories Pakistan Limited | | N/A | _ | _ | N/A | _ |
| Accord Textile Limited | 4 | N/A | - | 4 | N/A | - |
| Akzo Nobel Pak Limited | - | N/A | - | - | N/A | - |
| Allied Bank Limited | 18,356 | AA+ | PACRA | 7,882 | AA+ | PACRA |
| Al-Qaim Textile Mills Limited | 5 | N/A | - | 5 | N/A | - |
| Asim Textile Mills Limited | 371 | N/A | - | 371 | N/A | - |
| Attock Petrolium Limited | - | N/A | - | - | N/A | - |
| Atlas Battery Itd | - | N/A | - | - | N/A | - |
| Berger Paints Pakistan Ltd | 8,039 | N/A | - | - | N/A | |
| Bank Al-Habib Limited | 69 | - | - | 147,475 69 | AA+ N/A | PACRA |
| Baluchistan particle Board Itd Business & Industrial Insurance Company | 5,000 | N/A | - | 5,000 | AA+ | PACRA |
| Carvan East Fabrics Limited | 9,487 | N/A | | 9,487 | N/A | |
| Centuray Paper Board Ltd | - | N/A | _ | 12,410 | N/A | _ |
| Colony Sarhad Textile Mills Limited | 16 | N/A | - | 12,110 | N/A | _ |
| Data Ágro Limited | 30 | N/A | - | 45 | N/A | - |
| DG KHAN Cement | 106,976 | - | - | - | - | - |
| Dawood Capital Management Limited | 25,830 | AM3- | PACRA | 25,830 | - | |
| Dawood Equities Limited. | 48,712 | BB+ | JCR | 59,325 | AM3- | PACRA |
| EFUG | 103,219 | AA+ | PACRA | 110,392 | A+ | JCR |
| First Dawood Inv Bank Ltd | 167,895 | AA- | PACRA | 200,258 | AA- | PACRA |
| Fauji Cement Company Ltd | 42,517 | N/A | - | - | N/A | - |
| Engro Chemicals Pakistan Limited | 27,475 | A | PACRA | - | N/A | - |
| Engro Fertilizer Itd | 27,088 | AA- | PACRA | - | | DACDA |
| Fauji Fertilizer Company Limited Glaxo Smithkline pak Itd | 23,733 5,876 | AA N/A | PACRA | 21,918 5,763 | AA _ | PACRA |
| Globe Textile Mills Liited | 23.18 | N/A N/A | - | 23 | - | - |
| Habib Metropolitan Bank Limited | 17,250 | AA+ | PACRA | 44,400 | ĀĀ | PACRA |
| Habib Bank Ltd | 25,064 | - | - | - | - | T/CIV |
| Fateh Industreis Itd | 112 | N/A | _ | 112 | | |
| Fateh Sports Itd | 58 | N/A | - | 85 | | |
| Hafiz Textile Mills Limited | 20 | N/A | - | 20 | N/A | - |
| Hub Power Company Limited | 22,750 | AA+ | PACRA | - | N/A | - |
| I.C.I. Pakistan Limited | 34,450 | N/A | - | 89,436 | AA+ | PACRA |
| Innovative Investment Bank Limited | 3 | N/A | - | 3 | N/A | - |
| KASB Securities Limited | - | N/A | - | - | N/A | - |
| Kohat Cement Co Itd | 25,468 | A | PACRA | - | | |
| Kot Addu Power Co. Limited | 43,047 | AA+ | JCR | 39,400 | AA+ | PACRA |
| K-Electric Itd | 31,550 | | JCR | - | NI/A | |
| Lucky Cement Limited Maple Leaf Cement Factory Ltd | 82,475 47,429 | N/A A+ | PACRA | - | N/A | - |
| Meher Dastgir Textile Mills Limited | 2 | N/A | FACIA | 2 | N/A | _ |
| Morafo Industries Limited | 17 | N/A | _ | 18 | AA+ | JCR |
| Mubarik Dairies Limited | i i | N/A | _ | 1 | - | - |
| National Bank of Pakistan | 9,712 | AAA | PACRA | _ | N/A | - |
| nishat Chunei Itd | 9,154 | N/A | - | - | | |
| Nishat Mlls Ltd | 37,375 | AA | PACRA | _ | | |
| OGDC | 8,140 | Α | PACRA | - | N/A | - |
| Packages Ltd | 34,159 | AA | PACRA | 59,504 | AA | PACRA |
| Pakistan Refinery Ltd | 10,554 | Α- | PACRA | - | | |
| Pakistan State Oil Company Limited | 38,368 | AA+ | PACRA | - | - | - |
| | | | | | | |



Annexure 'd' to the Financial Statements as Referred to in Note 10.4 Quality of Availble for Sale Securities

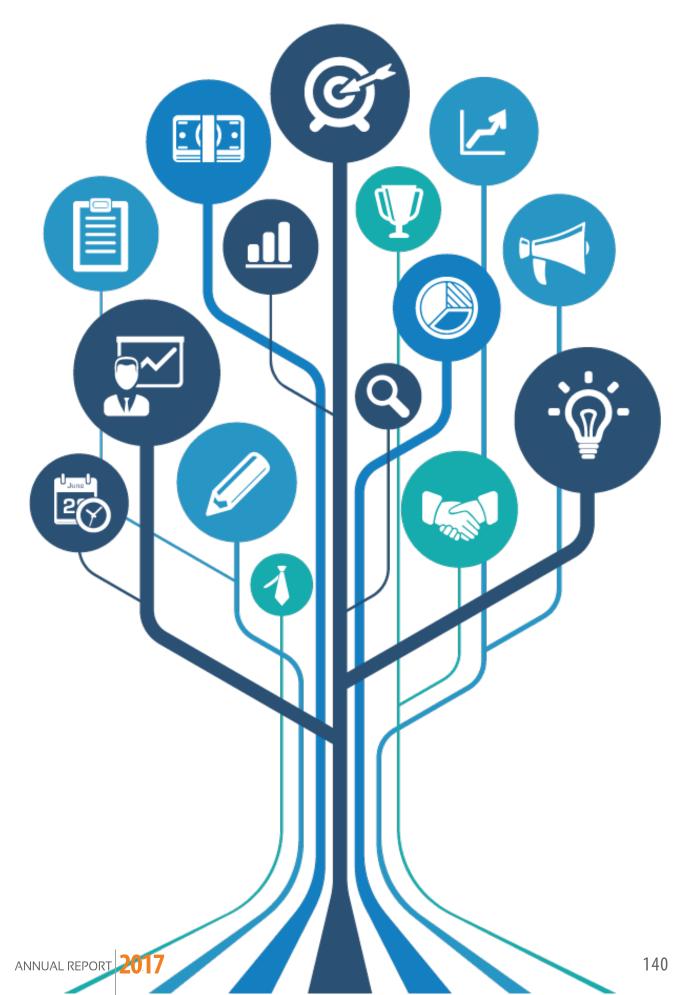
| | 2017 | | | 2016 | | | |
|---|--|------------|-------------------------|--|------------|-------------------------|--|
| | Market Value/ Cost (Rs in '000') | Rating | Credit rating Agency | Market Value/ Cost (Rs in '000') | Rating | Credit rating Agency | |
| Redco Textile Limited | 73 | N/A | | 200 | N/A | _ | |
| Sardar Chemical Industries Limited | 26 | N/A | _ | 46 | N/A | _ | |
| Searle Pakistan Limited | 75,570 | N/A | - | 111,117 | N/A | _ | |
| Service Industries Limited | 10,686 | N/A | _ | 24,029 | N/A | _ | |
| Services Fabrics Limited | 140 | N/A | - | 24 | N/A | _ | |
| Services Textile Industries Limited | 60 | N/A | - | 34 | N/A | - | |
| Shell Pak Ltd | - | - | _ | - | _ | - | |
| Siemens Pakistan Engineering Co. Limited | 11,394 | N/A | - | 16,154 | N/A | - | |
| Sind Fine Textile Mills Limited | 8 | N/A | - | 8 | N/A | - | |
| Syed Match Company Limited | 7 | N/A | _ | 7 | N/A | - | |
| Taj Textextile Mills Limited | 13 | N/A | _ | 13 | N/A | _ | |
| Trust Inv BANK Ltd | 85,725 | N/A | _ | 103,050 | _ | _ | |
| Thall Limited | 15,276 | N/A | _ | 20,341 | N/A | _ | |
| Treet Corporation Limited | 36,013 | AA- | JCR | 6,538 | AA- | JCR | |
| Unicap Modaraba | 11 | N/A | - | 1 | N/A | - - | |
| United Bank Limited | | - | _ | 119,450 | AA+ | JCR | |
| Wyeth Pak Limited | _ | N/A | | - | N/A | <u>_</u> | |
| Zahoor Cotton Mills Limited | 3 | N/A | - | 3 | N/A | <u>_</u> | |
| Ordinary shares in unlisted companies Asian Housing Finance Limited Mohib Textile Mills Limited | 5,000 25,000 | N/A N/A | : | 5,000 25,000 | N/A N/A | - | |
| Mohib Exports Limited | 487 | N/A | - | 487 | N/A | - | |
| Ordinary shares in unlisted companies related parties | | | | | | | |
| Dawood Family Takaful Limited | 112,500 | A- | PACRA | 112,500 | A- | PACRA | |
| Taurus Securities Limited | 40,504 | Α | JCR | 40,504 | A | JCR | |
| Term Finance Certificates - Listed | | | | | | | |
| Pace Pakistan Limited * | 99,880 | N/A | - | 99,880 | N/A | - | |
| Saudi Pak Leasing Company * | 27,548 | N/A | - | 27,548 | N/A | - | |
| Telecard Limited * | 10,957 | N/A | - | 10,957 | N/A | - | |
| JS BANK LTD | 199,920 | A+ | PACRA | 200,000 | - | - | |
| Term Finance Certificates - Unlisted | | | | | | | |
| Bank AL-falah Itd | - | AA- | PACRA | 126,337 | AA- | PACRA | |
| Dewan Farooq Spinning Mills | 5,000 | N/A | - | 5,000 | N/A | - | |
| Faysal Bank Limited | - | AA- | JCR | 37,425 | AA- | JCR | |
| Bank AL-Habib Ltd | 500,000 | AA | JCR | - | - | - | |
| | | | | | | | |



Annexure 'd' to the Financial Statements as Referred to in Note 10.4 Quality of Availble for Sale Securities

| | | 2017 | | | 2016 | |
|------------------------------|--|--------|-------------------------|--|--------|-------------------------|
| | Market Value/ Cost (Rs in '000') | Rating | Credit rating Agency | Market Value/ Cost (Rs in '000') | Rating | Credit rating Agency |
| Closed end mutual funds | | | | | | |
| Sukuk certificates | | | | | | |
| Quetta Textile Mills Limited | 48,413 | N/A | | 48,413 | N/A | - |
| | - | N/A | - | - | N/A | - |
| Liberty Power Tech Limited | 105,455 | A+ | PACRA | 130,669 | A+ | PACRA |
| Security Leasing Sukuk | 12,836 | N/A | - | 12,836 | N/A | - |
| Ghani Gases | 306,250 | Α | PACRA | N/A | - | |
| Three Star Hoisery | 75,000 | N/A | - | 75,000 | N/A | - |
| Al Razi Health Care | - | N/A | - | 29,722 | N/A | - |
| | - | N/A | - | - | N/A | - |
| SSGC SUKUK | 50,000 | N/A | - | I 50,000 | N/A | - |
| WAPDA III | 145,714 | AAA | PACRA | 182,143 | N/A | - |
| NJHPC Sukuk | 2,600,000 | N/A | - | 2,600,000 | N/A | - |
| AlBaraka TIER-II Sukuk | 175,000 | Α | JCR-VIS | - | N/A | - |
| WAPDA - II | - | N/A | - | 66,667 | N/A | - |







Pattern of Shareholding As of December 31, 2017

| NO. OF | HAVING S | HARES | | |
|--------------|-----------|---------------|-------------|------------|
| SHAREHOLDERS | FROM | то | SHARES HELD | PERCENTAGE |
| 893 | 1 | 100 | 38423 | 0.0038 |
| 9977 | 101 | 500 | 1837981 | 0.1837 |
| 15353 | 501 | 1000 | 13956028 | 1.3951 |
| 2432 | 1001 | 5000 | 5082913 | 0.5081 |
| 148 | 5001 | 10000 | 1049874 | 0.1049 |
| 51 | 10001 | 15000 | 615952 | 0.0616 |
| 40 | 15001 | 20000 | 667761 | 0.0668 |
| 19 | 20001 | 25000 | 421442 | 0.0421 |
| 8 | 25001 | 30000 | 221585 | 0.0222 |
| 6 | 30001 | 35000 | 194572 | 0.0194 |
| 1 | 35001 | 40000 | 37988 | 0.0038 |
| 3 | 40001 | 45000 | 125067 | 0.0125 |
| 5 | 45001 | 50000 | 244941 | 0.0245 |
| 5 | 50001 | 55000 | 270792 | 0.0271 |
| 1 | 55001 | 60000 | 55615 | 0.0056 |
| 1 | 60001 | 65000 | 62268 | 0.0062 |
| 2 | 65001 | 70000 | 134192 | 0.0134 |
| 2 | 70001 | 75000 | 145762 | 0.0146 |
| 2 | 75001 | 80000 | 159381 | 0.0159 |
| 2 | 80001 | 85000 | 166454 | 0.0166 |
| 1 | 85001 | 90000 | 90000 | 0.0090 |
| 1 | 90001 | 95000 | 94500 | 0.0094 |
| 1 | 95001 | 100000 | 99996 | 0.0100 |
| 1 | 105001 | 110000 | 109400 | 0.0109 |
| 1 | 135001 | 140000 | 136760 | 0.0137 |
| 1 | 150001 | 155000 | 152976 | 0.0153 |
| 1 | 170001 | 175000 | 170426 | 0.0170 |
| 1 | 190001 | 195000 | 194021 | 0 0194 |
| 1 | 200001 | 205000 | 201000 | 0.0201 |
| 1 | 240001 | 245000 | 243130 | 0 0243 |
| 1 | 255001 | 260000 | 259500 | 0.0259 |
| 1 | 275001 | 280000 | 278840 | 0.0279 |
| 1 | 310001 | 315000 | 313173 | 0.0313 |
| 1 | 695001 | 700000 | 700000 | 0.0700 |
| 1 | 1075001 | 1080000 | 1075172 | 0.1075 |
| 1 | 3290001 | 3295000 | 3294815 | 0.3294 |
| 1 | 4370001 | 4375000 | 4370332 | 0 4369 |
| 1 | 7750001 | 7755000 | 7750871 | 0.7748 |
| 1 | 11495001 | 11500000 | 11500000 | 1 1496 |
| 1 | 241635001 | 241640000 | 241639031 | 24.1549 |
| 1 | 702205001 | 702210000 | 702208233 | 70.1948 |
| 28972 | | Company Total | 1000371167 | 100.0000 |



0.00

0.00

0.00

4.68

0.02

0.50

0.44

Category of Shareholders As of 31.12.2017

No of Shareholders Share Held Percentage Directors, CEO & Children 4 58,624 **Associated Companies** 1 24.16 241,639,031 Banks, DFI & NBFI 4 50,825 Insurance Companies 2 18,234 General Public (Local) 28,879 46,810,787 General Public (Foreign) 42 169,386 Others 38 5,045,715 Government of Khyber Pakhtunkhwa 1 702,208,233 70.20 Foreign Companies 1 4,370,332 Total 28,972 1,000,371,167 100.00

Shareholding of Directors, CEO & Children

| Maqsood Ismail Ahmad | 12,156 |
|----------------------|--------|
| Asad Muhammad Iqbal | 18,234 |
| Javed Akhtar | 18,234 |
| Rashid Ali Khan | 10,000 |

Shareholding of Banks, DFI & NBFI

| Pakistan Industrial & Commercial Leasing Ltd. | 2,431 |
|---|--------|
| Soneri Bank Limited | 15,279 |
| Pakistan Industrial & Comm. Leasing Ltd. | 21,881 |
| Escorts Investment Bank Limited | 11,234 |

Shareholding of Insurance Companies

| TPL Direct Insurance Limited | 15,195 |
|-----------------------------------|--------|
| The Pakistan General Ins. Co. Ltd | 3,039 |

Major Shareholders

| Government of Khyber Pakhtunkhwa | 702,208,233 |
|----------------------------------|-------------|
| Ismail Industries Ltd. | 241,639,031 |



Branch Network

| Sr. No. | Branch Name | Complete Address of Branch | Branch Code | Branch Mode | Phone Number | Fax Number | ATM Installed |
|---------|---------------------------------|--|-------------|--------------|------------------------------|--------------|------------------|
| Prov | vince Khyber Pakhtunk | hwa (99 Branches) | | | | | |
| I | Abbottabad, Jinnah Road | Jinnah Road, Abbottabad | 0113 | Islamic | 0992-34 444, 34 43 | 0992-341430 | Yes |
| 2 | Abbottabad, Mansehra Road | 934-A, Mansehra Road, Abbottabad | 0043 | Conventiona | 0992-331913, 331914 | 0992-331916 | Yes |
| 3 | Bannu Branch | Old GTS Chowk, Gowshala Road Bannu. | 0 03 | slamic | 0928-6 3222, 6 3394 | 0928-62 429 | Yes |
| 4 | Batagram | Khasra No.3 149/971, Haji Nazir Plaza, Shahrah-e-Qaraqurum, Batagram | 0 34 | Islamic | 0997-310154-5 | 0997-310156 | No |
| 5 | Batkhela Branch | Near Government High School, Main Bazar, Bathkhela | 0108 | Islamic | 0932-4 485 & 3 | 0932-414853 | Yes |
| 6 | Charsadda Branch | Main Bazar Charsadda Mardan Road, Charsadda | 0111 | Islamic | 091-9220100-1 | 091-9220102 | Yes |
| 7 | Chitral Ataliq Bazar | Ataliq Bazar, Chitral. | 0011 | Conventiona | 0943-412473 | 0943-412220 | Yes |
| 8 | Chitral Chew Bazar, | Shop No.I-4, Qazafi Market, Chew Bazar, Chitral | 0 37 | Islamic | 0943-414571-2 | 0943-414573 | Yes |
| 9 | D. I. Khan Circular Road | Circular Road, D.I.Khan | 0004 | Conventiona | 0966-719017,0966-718098 | 0966-718099 | Yes |
| 10 | D. I. Khan, Tank Adda | Shop No.01-10, Block 13, Tank Adda, Dera Ismail Khan | 0129 | Islamic | 0966-850724-5 | 0966-850727 | Yes |
| Ш | Dargai Branch | Amin Plaza, Main Bazar, Dargai. | 0 36 | samic | 0932-33 447-8 | 0936-331449 | Yes |
| 12 | Hangu Branch | Opposite DCO Office, Main Bazar, Kohat Road Hangu | 0107 | Islamic | 0925-620744 | 0925-623744 | Yes |
| 3 | Haripur Branch | Shahrah-e-Hazara, Haripur. | 0019 | Conventiona | 0995-616800,610728,612292 | 0995-6 285 | Yes |
| 4 | Hattar Branch | Industrial Estate Hattar, Haripur | 0014 | Conventiona | 0995-617231 | 0995-6 763 | Yes |
| 15 | Havelian, Bank Square | Property # 4242, Bank Square Havelian | 0040 | Conventiona | 0992-810731.810732.810733 | 0992-8 0736 | Yes |
| 6 | Kumber, Lower Dir | City Market, Main Road, Kambur, Lower Dir | 0 44 | Islamic | 0945-885322 | 0945-886322 | Yes |
| 17 | Karak Branch | Khasra No. 327/ 364, Mian Muqadess Gul Market, Main Bazar, Karak | 0049 | Conventiona | 0927-211810 & 2 | 0927-211813 | Yes |
| 18 | Khwaza Khe l a, Swat | Irfan Plaza, Main Bazaar, Khwaza Khela, Swat | 0 43 | slamic | 0946-74466 -64 | 0946-744662 | Yes |
| 9 | Kohat, Bannu Road | Cantonment Plaza Bannu Road, Kohat | 0003 | Conventional | 0922-9260146,511290 | 0922-9260 56 | Yes |
| 20 | Kohat, Main Bazaar | Shop No.T-147, T-148, Main Bazaar, Kohat | 0 38 | slamic | 0922-522013-4 | 0922-522015 | Yes |
| 21 | Mansehra, Abbottabad Road | Main Bazar, Opposite GTS Stand Mansehra. | 0117 | Islamic | 0997-920181 & 4 | 0997-920 82 | Yes |
| 22 | Mansehra, Shahrah-e-Resham | Opposite Grid Station, Near Pakhwal Chowk, | 0122 | Islamic | 0997-303271, 303273 | 0997-303272 | Yes |
| | | Shahra-e-Resham, Mansehra. | | | | | |
| 23 | Mardan, Khwaja Gunj Bazaar | Property No.26/591-592, 27593-628, Haji Khan Gul Trunk House, | | | | | |
| | | Khwaja Gunj Bazaar, Mardan | 0 39 | Islamic | 0937-870823-4 | 0937-870825 | Yes |
| 24 | Mardan, Chamber House | Grund floor, Chamber House, Aiwan-e-Sanat-o-Tijarat Road, Collage Chowk, Mardan. | 0007 | Conventiona | 0937-9230505 & 7, 874899 | 0937-9230606 | Yes |
| 25 | Mingora, Main Bazar | Shop No. 01, Bank Square, Main Bazar, Mingora, Swat. | 0 32 | slamic | 0946-9240460,62 | 0946-924046 | No |
| 26 | Mingora, Saidu Sharif Road | Basement & Ground Floor, Yousaf Plaza, Khasra No.318, Makan Bagh, Saidu Sharif Road, Mingora, Swat. | 0012 | Conventional | 0946-9240045 & 7 | 0946-9240046 | Yes |
| 27 | Nowshera Branch | Saad Plaza, Saddar Road, Nowshera Cantt. | 0104 | Islamic | 0923-9220035 & 38 | 0923-9220035 | Yes |
| 28 | Peshawar, Asamai Gate (LHR) | Tariq Sultan Building, Asamai Gate, Lady Reading Hospital Road Peshawar | 0119 | slamic | 091-2561511 | 09-256 5 2 | Yes |
| 29 | Peshawar, Ashraf Road | New Rampura Gate, Ashraf Road, Peshawar. | 0025 | Conventional | 091-2593262, 2553007 , | 001 0550 (07 | V |
| 20 | | | 0015 | | 2591682, 2553989 | 091-2552497 | Yes |
| 30 | Peshawar, Civil Secretariat | Civil Secretariat , Peshawar | 0015 | Conventional | 091-9211710 | 091-9212680 | Yes |
| 31 | Peshawar, G. T. Road | Ground floor, Afandi Tower, Bilal Town, G.T. Road, Peshawar | 0100 | Conventiona | 091-2263414 -2612129-2612050 | 091-2263411 | Yes |
| 32 | Peshawar, Hayat Abad Chowk | Saif Shopping Mall, Hayatabad Chowk, Jamrud Road, Peshawar | 0128 | Islamic | 091-5853283-4 | 091-5853285 | Yes |
| 33 | Peshawar, High Court Branch | Peshawar High Court Branch Peshawar,Khyber Road Peshawar. | 0048 | Conventional | 091-5274368,5275368 | 091-5274168 | Yes |
| 34 | | Royal Plaza, Hayatabad Kharkhano Market, Jamrud Road, Peshawar | 0101 | Islamic | 091-5824927, 5825430 | 091-5815194 | Yes |
| 35 | Peshawar, Khyber Bazar | Abbasin Hotel, Khyber Bazar, Peshawar | 0016 | Conventiona | 091-2593705, 2568782 | 091-2211170 | Yes |
| 36 | Peshawar, KTH Branch | Khyber Teaching Hospital (University Road) Peshawar | 0121 | Islamic | 091-9218016 | 091-9218016 | No |
| 37 | Peshawar, Main Corporate Branch | Shop No. I to 6 (Ground Floor) and Office No. I to 3 (First Floor), Olympic Plaza, Qayyum Stadium, Bara Road, Peshawar Cantt. | 0001 | Conventiona | 091-5252142,5252060 | 091-5252140 | Yes |
| 38 | Peshawar, Saddar Road | Shop No.9,10 & 11, at Super Market, Adjacent State Bank of Pakistan Peshawar, Saddar Road, Peshawar | 0013 | Conventional | 091-5273912, 5276485 | 091-5277278 | Yes |
| 39 | Peshawar, University Road | Ghaffar Plaza, Adjacent to Sheraz Restaurant, University Road, Peshawar | 0002 | Conventiona | 091-5701741-43 | 091-5701742 | Yes |
| 40 | Peshawar, Warsak Road | Khasra No.6184/2893, Shop No.1, Sabir Business Center, | | | | | |
| | | Warsak Road, Peshawar | 0066 | Conventiona | 091-5201300-1-2-3 | 091-5201341 | Yes |
| 41 | Serai Naurang Branch | Khasra No 438, Sahibzada Kabir Plaza GT Road , Serai Naurang, Lakki Marv | | Islamic | 0969-352963 | 0969-352964 | No |
| 42 | Shabqadar | Khasra No.4244/159-162, Oppoisite Shabqadar Fort Gate, Shabqadar | 0145 | Islamic | 091-6281101-2 | 091-6289333 | Yes |
| 43 | Swabi Branch | Jamil Khan Market, Mardan Road, Swabi | 0118 | Islamic | 0938-222513, 223423 | 0938-222512 | No |



| Sr. No. | Branch Name | Complete Address of Branch | Branch Code | Branch Mode | Phone Number | Fax Number | ATM Installed |
|---------|-------------------------------------|---|-------------|-----------------|--|---------------------|------------------|
| 44 | Swari Branch (Buner) | Nisar Market, Pir Paba Road, Swari, Buner | 0131 | Islamic | 0939-555289, 555279 | 0939-555229 | No |
| 45 | Tank Branch | Gillani Market, Main Bazar Opposite DHQ Hospital, Tank. | 0106 | Islamic | 0963-510068 | 0963-510400 | Yes |
| 46 | Tha ll , Main Bazar | Al-Murtaza Market, Bannu Chowk, Main Bazar Thall District Hangu | 0130 | Islamic | 0925-510740, 511741 | 0925-511741 | No |
| 47 | Timergara Branch | Shaheed Plaza, Alam Zeb Shaheed Chowk, Timergara | 0105 | Islamic | 0945-9250232, 822090 | 0945-9250232,822690 | Yes |
| 48 | Topi Branch | Sher Khan Market, Main Bazar, Tarbela Road, Topi, Distt Swabi. | 0135 | Islamic | 0938271546-8 | 0938-271547 | Yes |
| 49 | Upper Dir | Shop No. I to 6 Shafi Plaza, Saleem Market Main Bazar Upper Dir. | 0126 | Islamic | 0944-890020 & I | 0944-890022 | No |
| 50 | Peshawar, Shami Road | Shop No.6-10, Garrison Park, Shami Road, Peshawar | 0068 | Conventional | 091-5270270-71 | 091-5613913 | Yes |
| 51 | Saleh Khan (Pubbi) | Khasra No.169&183, Main Bazar, Moza Saleh Khana, Tehsil Pubbi, Nowshera | 0147 | Islamic | 0823-651094-5 | 0923-651091 | Yes |
| 52 | Peshawar, Chowk Nasir Khan | Al-Rehmat Plaza, Property No. CB/637/2027/755 & CB/637/2028/754/F-1 F-2, Ground Floor, Peepal Mandi, Chowk Nasir Khan, Peshawar. | 0154 | Islamic | 091-8592015 | 091-2592014 | Yes |
| 53 | Peshawar, Dalazak Road | Nawaz Plaza,Taxation No. 4988 to 5008, Ground Floor, Dalazak Road, Peshawar. | 0073 | Conventional | 091-2608216, 2608217 | 091-2608218 | Yes |
| 54 | Chakdara | Shop No.1 to 10, Zaman Market, Adjacent UBL & NBP, Main Bazar, Chakdara (Lower Dir) | 0149 | Islamic | 0945-762532-3 | 0945-762534 | Yes |
| 55 | Peshawar, Garhi Qamar Din | Khata Khatoni No.418/ 915 to 937, Khasra No.Qata (41), Ground Floor, Arbab Maket, Garhi Qamar Din, Near Mujaddad CNG station, North side Ring Road, Peshawar: | 0155 | Islamic | 091-2322815, 2325223, 2325225 | 091-2322715 | Yes |
| 56 | Jehangira | Ground & Ist Floor, Behram Khan Centre, G.T. Road, Jehangira (Nowshera) | 0151 | Islamic | 0923-510056 | 0923-510045 | Yes |
| 57 | Takht Bhai | Khasra No.785, Shaukat Mansion, Ground & Ist Floor, Opposite Takht Bhai Mega Market, Takht Bhai, Mardan | 0150 | Islamic | 0937-553682, 553684 | 0937-553683 | Yes |
| 58 | Pabbi, G.T.Road | Ajun Market, G.T.Road, Pabbi (District Nowshera) | 0159 | Islamic | 0931-527071-527073-527075 | | Yes |
| 59 | GulBahar Branch, Peshawar. | Plot # 4-A & 4-B, Sameer Square, Anam Sanam Chowk, Gulbahar Road, Hussainabad, Peshawar | 0156 | Islamic | 091-2606391, 2606393-4 | | Yes |
| 60 | Tangi Branch, Charsadda. | Khasra No. 1633, Malak Plaza, Sabqadar Road, Tangi,(District Charsadda) | 0158 | Islamic | 091-6555527-8, 6555530 | | Yes |
| 61 | Barikot Swat | Khasra No. 1333, Iqbal Khan Plaza, Pir Baba Road, Barikot Swat | 0157 | Islamic | 0946-751781-2 | | Yes |
| 62 | Shangla | Islamic Banking Branch at Khasra No. 1283, 84 & 86, Munir Plaza, | 0160 | Islamic | 0996-850140-1 | | Yes |
| | | Adjacent MCB, Basement & Ground Floor, Besham Road, Alpuri District Shangla. | 0161 | Isl amic | 0944-841511 | | |
| 63 | Wari Dir | Ittehad Plaza, Lower basement and Ground floor,Wari Bazaar, Dir Chitral Road, Upper Dir. | | | 0944-841611 | 0944-841711 (Fax) | Yes |
| 64 | Charsadda Road Branch, Peshawar. | Khasra No. 1615/832, Adjacent Khayali CNG Station, Shero Jhangi, Charsadda Road, Peshawar. | 0074 | Conventional | 091-2246684-5 | 091-2246683 (Fax) | Yes |
| 65 | Manki Sharif Branch, Nowshera. | Malak Jammen Market, Soorya Khel, Manki Sharif, Tehsil & District Nowshera. | 0162 | Islamic | 0923-62607 I, 0923-626072 0923-626074 | 0923-626073 (Fax) | Yes |
| 66 | Torghar | Quarter No.I, District Head Quarter Torghar Judba, District Torghar, KPK | 0165 | Islamic | 0997-209705 0997-209706 | | No |
| 67 | Achini Payan Branch, Peshawar. | Muhammad Arcade, Achini Payan, Ring Road near Hayatabad Peshawar. | 0166 | Islamic | 091-5622545 | | Yes |
| 68 | D.I.Khan Road Branch, Bannu. | University Plaza, D.I.Khan Road, Bannu. | 0075 | Conventional | 0928-611172-5 | 0928-611174 (Fax) | Yes |
| 69 | Matta Branch | Malak Tahir Market, Mouza Main Bazar, Matta, Mingora, Swat. | 0164 | Islamic | 0946-790840, 0946-790841 | 0946790842 (Fax) | Yes |
| 70 | Sheva Adda Swabi | Office No. I, Ground Floor, Sardar Khan Malak Plaza, | | | | | |
| | | Mardan Swabi Road, Sheva Adda , Swabi. | 0168 | Isl amic | 0938-310703 0938-310704 | 0938-310705 (Fax) | Yes |
| 71 | Umarzai Branch, Charsadda. | Khasra No. 4011/3485 & 4012/3486, Major Saeed Khan Market, OPP Zai CNG Main Bazar, Umarzai. | 0078 | Conventional | 09 1- 6952506-07 | 091-6952531 (Fax) | Yes |
| 72 | Sheikh Maltoon, Mardan | Shop No. 25,26,27,28,29 & 31, Commercial Plaza Sector-E, Sheilk Maltoon Town, Mardan. | 0079 | Conventional | 0937-843111,0937-843222 | 0937-843225 (Fax) | Yes |
| 73 | Kabal, Swat | Khasra No. 2271, Ground Floor, Wahab Market, Kabal, Mingora Road, Swat. | 0170 | Islamic | 0946-75547 1 , 0946-755473 | 0946-755472 (Fax) | Yes |
| 74 | Yar Hussain Branch | Akbar Building, intiqal No. 3422, Main Bazar, Yar Hussain, Swabi. | 0077 | Conventional | 0938-460029, 0938-460047 | 0938-460028 (Fax) | Yes |
| 75 | Munda, Lower Dir | Groud Floor, Habib Jan Market, Adjacent Tehsildar Office Munda, Munda Lower Dir. | 0169 | Islamic | 0945-830345, 0945-830346 | 0945-530347 (Fax) | Yes |



| Sr. No. | Branch Name | Complete Address of Branch | Branch Code | Branch Mode | Phone Number | Fax Number | ATM Installed |
|---------|--|--|-------------|-----------------|---|-------------------|------------------|
| 76 | Shergarh, Mardan | Groud floor, Asghar Khan Market, Main Bazar, Shergarh, Mardan. | 0080 | Conventional | 0937-830510-12-62 | 0937-820437 (Fax) | Yes |
| 77 | Katlang, Mardan | Inteqal No. 5038, Imam Shah Market, Main Bazar, Tehsil Katlang, District Mardan | 0081 | Conventional | 0937-576005, 0937-576006 | 0937-576004 (Fax) | Yes |
| 78 | Puran, Shangla | Khasra No.227, Aluch Bazar, Tehsil Puran, Distruct Shangla. | 0174 | Islamic | 0996-853026 | | Yes |
| 79 | Lakki Marwat | Shop No. I, Haji Jan Khan Market, Lakki City, Lakki Marwat. | 0173 | Islamic | 0969-510059, 0969-510359 | 0969-511059 (Fax) | Yes |
| 80 | Mall Road Branch, Peshawar | Office No. I, Ground Floor, Khanis Plaza, The Mall Road, Peshawar Cantt. | 0172 | Islamic | 091-5284212, 091-5284214 | 091-5284213 (Fax) | Yes |
| 81 | Hayatabad Phase-V, Peshawar. | Ground Floor. Plot No. 28, Sector B-1, Phase-V, Hayatabad Peshawar | 0083 | Conventional | 091-5814846-47 | 091-5814833 | Yes |
| 82 | Nathiaga l i Branch | Ground Floor, Hotel Ellites, Adjucent Civil Hospital, Nathiagali. | 0171 | Islamic | 0992-355014-15 | 0992-355016 (Fax) | Yes |
| 83 | Sherkot, Kohat. | Khasra No. 315, Mujahid & Brothers Market, Sherkot Tehsil & District Kohat. | 0082 | Conventional | 0922-580111,0922-580888" | 0922-580666 (fax) | Yes |
| 84 | Chamkani, Peshawar. | Khasra No. 156 & 157, Honey Market, Hidayatabad Chamkani, Peshawar. | 0084 | Conventional | 091-2604922 091-2604751 | | Yes |
| 85 | Sakhakot Branch | Noor Market, Main Malakand Road, Sakhakot, District Malakand. | 0176 | Islamic | 0932-311410, 0932-311411 0932-311412 | 0932-311413 (Fax) | Yes |
| 86 | Tehkal Payan, Peshawar. | Haji Nazar Mohammad Building, Tehkal Payan, University Road, Peshawar. | 0178 | Islamic | 091-5621220 | 091-5621222 (Fax) | Yes |
| 87 | Sugar Mi ll Bypass Road, Mardan | Sharif Khan Plaza, New Charsadda Chowk, Railway Patak, Sugar Mill Bypass Road, Mardan | 0179 | Islamic | 0937-845696-97-98 | 0937-845699 (Fax) | Yes |
| 88 | Tordher, Swabi. | Khasra No. 1751, Main Swabi Jehangira Road, Matani Changan Tordher, Swabi. | 0085 | Conventional | 0938-537116-121 | 0938-537119 | Yes |
| 89 | Darosh, Chitral. | Main Darosh Bazaar, Zero Point, Chitral | 0086 | Conventional | 0943-480261-62-63 | 0943-480264 | No |
| 90 | Sheikh Yousaf Adda, D.I.Khan. | Khasra No. 1007/529, Sheikh Yousaf Adda, OppositePunjab Co ll age, Bannu Road D.I.Khan. | 0087 | Conventional | 0966-740316-317 | 0966-740318 | No |
| 91 | Rashakai, Nowshera | Main Bazar Rashakai, Nowshera | 0182 | Isl amic | 0937-880369 0937-881369 | | No |
| 92 | Charbagh, Swat | Saad Tower, Main Bazar Charbagh, Tehsil & District Swat | 0181 | slamic | 0946-730493-94 | 0946-730495 (Fax) | No |
| 93 | Kohat Road, Peshawar | Marjan Hotel, Mauza Kotla Mohsin Khan, Kohat Road, Peshawar | 0092 | Conventional | 091-2323696 & 091-2323695 | 091-2324671 | No |
| 94 | Rustam, Mardan | Main Bazar Rustam, Mardan | 0183 | Islamic | 0937-801909 | | No |
| 95 | Barawal Bandi, Swat | Al-Madina Market Shahi Road, Main Bazar Barawal Bandi, Upper Dir | 0184 | Islamic | 0944-830019-20 | 0944-83002 | No |
| 96 | Kuza Bandai, Swat | Hamas Khan Market, Matta Road, Kuza Bandai, Tehsil Kabal, District, Swat | 0093 | Conventional | 0946-8804 | 0946-880445 | No |
| 97 | Lundkhwar, Mardan | Ramora Lundkhwar, Tehsil Takht Bhai, District Mardan | 0089 | Conventional | 0937-850131-32 | 0937-850 34 | No |
| 98 | Sardheri, Charsadda | Maroof Khel, Sardheri Bazar, Tehsil & District Charsadda | 0088 | Conventional | 091-6644001-02 | 091-6644003 | No |
| 99 | HMC Branch, Peshawar. | Hayatabad Medical Complex, Phase 4 Hayatabad, Peshawar | 0185 | Islamic | 091-5811941-43 | 091-5811946 | No |
| Provi | nce Sindh (12 Branche | 5) | | | | | |
| 00 | Hyderabad Branch | Plot No.41/444,445,446,447,448 & 449, Main Bohri Bazar, Near Blair Hospital, Saddar Cantt., Hyderabad. | 0047 | Conventional | 022-2731200, 022-2731198 | 022-2731211 | Yes |
| 101 | Karachi, Bahadurabad | Shop No.4 & Hat No.2, Survery No.SNCC/30, Qazi Court, Karachi Cooperative Housing Society, Bahadarabad, Karachi | 0067 | Conventional | 02 -3494675 -2-4-5 | 021-34946753 | Yes |
| 102 | Karachi, Clifton Branch | Shop No.7,8 & 9 Plot # G-10, Garnet Centre, Block-8, Main Road, KDA Scheme # 5, Clifton Cantonment, Karachi | 0046 | Conventional | 021-35296291-98 | 021-35296291 | Yes |
| 103 | Karachi, DHA, Phase-II | Plot No.69-C, 11th Commercial Building, DHA, Phase II, Karachi | 0063 | Conventional | 021-35890171-4 | 021-35890175 | Yes |
| 104 | Karachi, Metrovi l le | KDA Scheme, Project No. I, Metroville, SITE, Karachi. | 0123 | Islamic | 0213-6754233-4 | 021-36754236 | Yes |
| 105 | Karachi, Shahrah-e-Faisal | Ebrahim Alibhai Tower, Shop No.02, Plot No.03, Block-7/8 | 0024 | Conventional | 0213-4389037-8 | 021-34389039 | Yes |
| | | Modern Cooperative Housing Society (MCHS), Shahrah-e-Faisal, Karachi | | | | | |
| 06 | Karachi, Shireen Jinnah Colony | Block-I, Clifton, Shireen Jinnah Colony Karachi | 0034 | Conventional | 0213-5873264-5 | 021-35873267 | Yes |
| 07 | Karachi, SITE | B-78, Allied Plaza Estate Avenue, S.I.T.E , Karachi | 0109 | Islamic | 0213-2565102 & 4 | 021-32565105 | Yes |
| 08 | Karachi, Korangi | Plot No. ST-6/4, Sector 24,Korangi Industrial Area, chamra chowrangi, Karachi | 0110 | Islamic | 021-35110204 & 5 | 021-35110203 | Yes |
| 109 | Karachi, Stock Exchange Branch | Ist Floor, Pakistan Stock Exchange, Karachi | 0036 | Conventional | 021-32465804, 021-32465807, 021-32465808 | 021-32465805 | No |
| 110 | Sukkur | Property No.D-986, D-987, D-971, Hussaini Road, Sukkur | 0058 | Conventional | 071-5617057-8-9 | 071-5617056 | Yes |
| Ш | Karachi, Napier Road | Shop No.07 & Office No.117, Yousuf Trader Centre, Plot No.26, SR-7, | 0072 | Conventional | 021-32601371-72-75 | 021-32601373 -FAX | Yes |
| | | Ground & Ist Hoor, Napier Road, Karachi | | | | 021-32601374 -ATM | |



| Sr. No. | Branch Name Com | plete Address of Branch | Branch Code | Branch Mode | Phone Number | Fax Number | ATM Installed |
|---------|----------------------------------|---|-------------|--------------|---|--------------|------------------|
| Provir | nce Punjab (36 Bran | ches) | | | | | |
| 112 | Attock City | Property No.B-V-99, Committee No.E-3, Railway Park Chowk, Attock City | 0065 | Conventional | 057-2602378-9 | 057-2701378 | Yes |
| 113 | Bahawalpur | Property No. 1605/15, Circular Road, Library Chowk, Bahawalpur | 0050 | Conventional | 062-2887533, 2887531 | 062-288753 | Yes |
| 114 | Chiniot | Khasra No.12104/9423, Ehsan Plaza, Shahrah-e-Quaid-e-Azam, Chiniot | 0044 | Conventional | 047-6333394-6 | 047-6333397 | Yes |
| 115 | D.G. Khan | Plot No.5, Dawood Plaza, Railway Road, Dera Ghazi Khan | 0056 | Conventional | 0642-470871-4 | 0642-470875 | Yes |
| 116 | Faisalabad, Kotwali Road | Opposite M.C. College, Kotwali Road Faisalabad | 0116 | Islamic | 041-2412116-7-8 | 041-2412120 | Yes |
| 117 | Faisalabad, Sosaan Road | Plot No.245-C,Ground & Ist Floor, Madina Town, Sosaan Road, Faisalabad | 0038 | Conventional | 041-8556200-1-2 | 041-8556203 | Yes |
| 118 | Gujar Khan | Shop No.6-8, Ward No.5, Near Ali Hospital, Main G.T. Road, Gujar Khan | 0062 | Conventional | 051-3511822-3 | 051-3511824 | Yes |
| 119 | Gujranwala, G.T. Road | Property No.BXII-7S-157, Main G.T. Road Gujranwala | 0039 | Conventional | 055-3730916-8 & 3820916-17 | 055-3820918 | Yes |
| 120 | Gujrat, G.T. Road | Property No.1157/527,Ground Floor, Empire Centre, G.T. Road Gujrat | 0037 | Conventional | 053-3525555, 3530380, 3707902, 3530370 | 0533-520380 | Yes |
| 121 | Jhelum | 225/226, Koh-i-Noor Plaza, Old GTS Road, Jhelum Cantt. | 0042 | Conventional | 0544-9270164 & 6 | 0544-9270165 | Yes |
| 122 | Khanewa | Property No.32, Paracha Hospital, Adjacent JS Bank, College Road, Khanewa | 0060 | Conventional | 065-2556431-2 | 065-2556435 | Yes |
| 23 | Lahore, New Garden Town. | 28-A, Ali Block, New Gardan Town Lahore. | 0114 | slamic | 042-99232151 & 2 | 042-99232158 | Yes |
| 24 | Lahore, DHA | Plot No. 178, Block-Y, DHA, Lahore Cantt. | 0052 | Conventional | 042-35741073 & 5 & | | |
| | | | | | 042-35741076 | 042-35741077 | Yes |
| 25 | Lahore, Faysal Town | Plot No.811, Block C, Faysal Town, Lahore | 0057 | Conventional | 042-35160472 & | | |
| | | | | | 042-35160475 | 042-35160473 | Yes |
| 26 | Lahore, Johar Town | Block -R-I, M.A. Johar Town, Lahore | 0031 | Conventional | 042-35316744-5 | 042-35316746 | Yes |
| 127 | Lahore, M.M. Alam Road | Gulberg-III, M.M.Alam Road, Lahore | 0023 | Conventional | 042-99332383-89 | 042-35872013 | Yes |
| 28 | Lahore, Ravi Road | Property No.82-84, Amarpak Building, Main Ravi Road, Lahore | 0141 | Islamic | 042-37947581-2 | 042-37947583 | Yes |
| 29 | Lahore, Shah Alam Gate | Shop #E/36, Alamgir Market, Inside Shah Alam Gate, Lahore. | 0124 | slamic | 042-37641834 & 6 | 042-37641837 | Yes |
| 30 | Mian Channu | Property No. 17/24, Shadab Market, G.T. Road, Mian Channu, District Khane | wal 0061 | Conventional | 065-2661871-2 | 065-2661870 | Yes |
| 131 | Multan, Abdali Road | Lower Ground, Khan Centre, Main Market, Abdali Road Multan Cantt. | 0033 | Conventional | 061-4545141-2 | 061-4545143 | Yes |
| 132 | Multan, Vehari Road | Plot No.12-B & 13-B, Haq Nawaz Plaza, Main Gate Shah Shams Colony, Vehari Road, Multan | 0142 | Islamic | 061-6241251-3 | 061-6241254 | Yes |
| 133 | Okara, Jinnah Road | Ground Floor & Ist Floor, Iftikhar Children Hospital, M.A. Jinnah Road, Ok | ara 0140 | Islamic | 0442-511079-80 | 0442-511081 | No |
| 134 | Rahim Yar Khan | Plot No. 15, Opposite Town Hall, Model Town, Rahim Yar Khan | 005 | Conventional | 068-5870182-3 | 068-5870185 | Yes |
| 35 | Rawalpindi, City Saddar Road | No.A/308- Jinnah Road (City Saddar Road) Rawalpindi | 0030 | Conventional | 051-5540420 & 5540486 | 051-5540482 | Yes |
| 36 | Rawalpindi, Saddar Adam Jee Road | | 0115 | slamic | 051-5120194-7 | 068-5801264 | Yes |
| 137 | Sadigabad | Shop No.10, Masood Plaza, Bank Road, Sadiqabad | 0059 | Conventional | 068-5801261-2-3 | 051-5120198 | Yes |
| 138 | Sahiwal Branch | 272/B-2 High Street, Sahiwal. | 0045 | Conventional | 040-4222404, 4222448 | 040-4222403 | Yes |
| 39 | Sargodha | 63/5/2/ I VIP Complex, Niazi Square, Club Road, Sargodha | 004 | Conventional | 048-3740892-93-94 | 0483-740891 | Yes |
| 40 | Sialkot Branch | Industrial Area, Shahabpura, Ugoki Road, Near Masjid Mohajirin, Sialkot | 0032 | Conventiona | 052-3559225 & 7 | 052-3559224 | Yes |
| 141 | Lahore, Badami Bagh | Plot No. 119, Auto Market, Badami Bagh, Lahore | 0069 | Conventional | 042-37731631-2-3 | 042-37731634 | Yes |
| 142 | Jhang | Khata No. 710, Yousaf Shah Building, Ground Floor, Kachary Road , Jhang | 0070 | Conventional | 047-7622180-1,7622183 | 047-7622182 | Yes |
| 143 | Daska | Property No.8.9.90, Ground & Ist Floor, Bank Road, Daska, Sialkot | 0071 | Conventional | 052-6612324-6 | 052-6612327 | Yes |
| 144 | Sheikupura | Khasra No.80, Adjacent Singer Branch, Sargodha Road, Sheikhupura | 0152 | Islamic | 056-3614182 | 056-3614184 | Yes |
| 145 | Tarnol | Khasra No.781, Geo Madina Tower, Main G.T. Road, Tarnol | 0146 | Islamic | 051-2226781-2 | 051-2226783 | Yes |
| 146 | Taxila | Gudwaal Plaza, Khewat No. 599,Khatooni No. 906-913, Ground & Ist Floor | | Islamic | 051-4545402-3 | 051-4545404 | Yes |
| | | Main Bazaar, Taxila. | | | | | |
| 147 | Mianwali | Ballo Khel Road, Mianwali City, Punjab | 0090 | Conventional | 0459-230091-92-93 | 045-9230094 | No |
| | e Balochistan (5 Bra | | | | | | |
| 148 | Chaman Branch | Khasra No.451, Old Mahal 404, Abdali Bazar, Chaman | 0120 | slamic | 0826-614012, 614027 | 0826-614012 | No |
| 149 | Quetta, Jinnah Road | Jinnah Road, Quetta. | 0102 | slamic | 081-2843203,2822141 | 081-2829469 | Yes |
| 50 | Quetta, Shahrah-e-Iqbal | Shop No.2-7/35, Khyber Plaza, Shahra-e-Iqbal (Qandhari Bazar) Quetta | 0054 | Conventional | 081-2834950-55 | 081-2834952 | Yes |
| 151 | Quetta, Sirki Road | Khasra No.1807/16, Kaasi Building, Ground & Ist Floor, Sirki Road, Quetta. | 0148 | Islamic | 081-2443637, 2447377 | 081-2447388 | Yes |
| 152 | Zhob Branch | Shop No. C84-85, Main bazar, Thana Road Quetta, Zhob. | 0177 | Islamic | 0822-412335 | | Yes |
| Capita | al Territory Area (4 B | Branches) | | | | | |
| 153 | Islamabad, Blue area | Zahoor Plaza, Blue Area, Islamabad. | 0022 | Conventional | 051-2824691, 2826111 | 051-2271139 | Yes |
| 154 | Islamabad, F-10 Markaz | Plot No.8. F-10 Markaz, Islamabad | 0133 | Islamic | 051-2222994-5 | 051-222997 | Yes |
| 155 | Islamabad, PWD Society | Plot No.786-G, Block-C, PWD Society, Islamabad | 0055 | Conventional | 051-5170901-2 & 4 | 051-5170903 | Yes |
| 156 | Bhara Kahu Branch, Islamabad. | Malak Shafait Plaza, Mauza Mahal Kot, Hathial Main Murree Road, | 0180 | Islamic | 051-2303782-83-87 | 051-2303789 | Yes |
| | | Bhara Kahu, Islamabad | | | | | |



| Sr. | No. Branch Name | Complete Address of Branch | Branch Code | Branch Mode | Phone Number | Fax Number | ATM Installed |
|------------|--|--|----------------------|--|--|--|-------------------|
| Gi | lgit Baltistan | | | | | | |
| 157 | Gilgit, Jutial Cantt. | Shop No. I to 6, ZS Plaza, Opposite Radio Pakistan, Shahrah-e-Quaid-e-Azam, Jutial Cantt. Gilgit | 0053 | Conventional | 05811-922082-3 | 05811-922084 | Yes |
| FA | TA (6 Branches) | | | | | | |
| 158 159 | , | Adjacent Caltex Petrol Pump, Jamrud Bazar, Jamrud (Khyber Agency) Groud Floor, Masoom Building, near PTDC and Tehsildar Office, Peshawar Torkham Road, Torkham. | 0125 0167 | Islamic Islamic | 091-5602013,5830147-8 0924-240044, 0924-240045 0924-240046 | 091-5830149 0924-240047 (Fax | Yes) No |
| 160 | Parachinar | Shop No. I to 5 Ground Floor, Haji Safdar Market, School Road, Parachin | ar. 0076 | Conventional | 0926-312272, 0926-312273 0926-312374 | 0926-312275 (Fax |) Yes |
| 16 | Dara Adam Khel Branch | Ground floor, Nawab Shah Plaza Dara Bazaar Mohammad Zarghar Dara Adam Khel. | 0175 | Islamic | 0922-811222 | 0922-811333 | Yes |
| 162 | Khar Bajaur | Abid City Centre, Ground Floor, Lt.Sajjad Khan Shaheed Bypass Road Khar Bazaar, Bajaur Agency | 0163 | Islamic | 0942-221263-4 | | No |
| 163 | Sadda, Kurram Agency | Bangash Market, Main Bazar Sadda Tehsil Lower Kurram, District Kurram Agency | 0091 | Conventional | 0926-520425-26 | 0926-520426 (Fax |) No |
| Az | ad Jammu Kashmir | (3 Branches) | | | | | |
| 164 165 | Mirpur Branch (AJ&K) | Commercial Property, Khasra No.579, Bank Road, Kotli Plot No.3, Sector B/3, Allama Iqbal Road, Mirpur, Azad Jammu Kashmir Secretariat Road, Muzaffarabad, Azad Jammu & Kashmir | 0064 0035 0027 | Conventional Conventional Conventional | 05826-448673-4-5 05827-447686-8 05822-920492 | 05826-448679 05827-447685 05822-920499 | Yes Yes Yes |
| Su | b Branches | | | | | | |
| Pro | rthWest Hospital vincial Assembly I Peshawar | North West Hospital, Phase-V, Hayatabad, Peshawar. Provincial Assembly, Peshawar, Khyber Pukhtunkhwa. LRH Rest House, Opposite FC Block, Lady Reading Hospital Peshawar. | | Conventional Conventional Conventional | (091)5822614-9(Ext-1950) (091) 5270592 03009178745 091-2564411-12-13 | | Yes Yes No |
| Pr | ovince-wise Summa | ry of Branches | | | | | |

| Province Name | Conventional | Islamic | Total Branches |
|---------------------------------------|--------------|---------|-------------------|
| Khyber Pakhtunkhwa | 38 | 61 | 99 |
| Sindh | 9 | 3 | 12 |
| Punjab | 26 | 10 | 36 |
| Balochistan | I | 4 | 5 |
| Capital Area | 2 | 2 | 4 |
| FATA | 2 | 4 | 6 |
| Azad Jammu & Kashmir | 3 | 0 | 3 |
| Gilgit Baltistan | I | 0 | l |
| Total Number of Branches | 82 | 84 | 166 |
| Province-wise Summary of Sub-Branches | | | |
| Khyber Pakhtunkhwa | 3 | 0 | 3 |



Foreign Correspondent Bank

| S.#. | COUNTRY | NAME OF BANK | S.# | COUNTRY | NAME OF BANK |
|------|----------------|---|-----|----------------|---|
| I | Afghanistan | Habib Bank Limited National Bank of Pakistan | | | Jiangsu Jiangnan Rural Commercial Bank Co. Limited |
| 2 | American Samoa | ANZ Guam Inc | | | Jiangsu Zhangjiagang Rural Commercial Bank Co. Limited Mizuho Bank (China) Limited |
| 3 | Argentina | Bank of Tokyo Mitsubishi UFJ Ltd, The Deutsche Bank SA | | | QiLu Bank Co Limited Shengjing Bank The Bank of New York Mellon |
| 4 | Australia | Australia and New Zealand Banking Group Limited | | | The Export Import Bank of China UniCredit SpA Wells Fargo Bank NA |
| 5 | Bahrain | Al Baraka Islamic Bank BSC Arab Investment Company, The Alubaf Arab International Bank B.S.C. (c) Askari Bank Limited Bank Al Habib Limited Bank of Tokyo Mitsubishi UFJ Ltd, The Habib Bank Limited JS Bank Limited United Bank Limited Woori Bank | 14 | Cook Islands | Woori Bank (China) Limited Yantai Bank Company Limited Zhejiang Nanxun Rural Commercial Bank Co Ltd Zhejiang Pinghu Rural Cooperative Bank Zhejiang Tailong Commercial Bank Co. Limited Zhejiang Xiaoshan Rural Cooperative Bank Australia and New Zealand Banking Group Limited |
| 6 | Bangladesh | Habib Bank Limited | 15 | | |
| | - | National Bank of Pakistan Social Islami Bank Limited | 15 | Czech Republic | Commerzbank AG |
| | | Woori Bank | 16 | Denmark | Danske Bank A/S Sparekassen S jaelland |
| 7 | Belgium | Commerzbank AG Habib Bank Limited | 17 | Egypt | Mashreqbank PSC |
| | | KBC Bank NV The Bank of New York Mellon SA/NV | 18 | Ethiopia | Dashen Bank SC |
| 8 | Brazil | Deutsche Bank SA – Banco Alemao | 19 | Fiji | Australia and New Zealand Banking Group Limited |
| 9 | Cambodia | ANZ Royal Bank (Cambodia) Limited Shinhan Khmer Bank Limited | 20 | Finland | Danske Bank A/S |
| 10 | Canada | Deutsche Bank AG Habib Canadian Bank | 21 | France | Commerzbank AG Credit Mutuel Arkea Habib Bank Limited Mizuho Bank Limited |
| 11 | Cayman Islands | Commerzbank AG Deutsche Bank AG | | | National Bank of Pakistan Union de Banques Arabes et Francaises |
| 12 | Chile | Bank of Tokyo Mitsubishi UFJ Ltd, The Deutsche Bank Chile | 22 | Germany | (U.B.A.F) Australia and New Zealand Banking Group |
| 13 | China | Agricultural Development Bank of China Australia and New Zealand (China) Company Limited Bank of China Limited Bank of Jiangsu Co. Limited Bank of Shanghai Co. Limited Bank of Tokyo Mitsubishi UFJ (China), The China Citic Bank Corporation Limited CNCB Commerzbank AG Industrial and Commercial Bank of China | | | Limited Commerzbank AG Danske Bank A/S Deutsche Bank AG Deutsche Bank Privat-und Geschaftskunden Aktiengesellschaft European Bank for Financial Services GmbH (ebase) National Bank of Pakistan Shinhan Bank Europe GmbH Sparkasse Westmunsterland The Bank of New York Mellon |



| S.#. | COUNTRY | NAME OF BANK | S.#. | COUNTRY | NAME OF BANK |
|------|-----------|--|------|---------------|---|
| 23 | Gibraltar | Bank J Safra Sarasin (Gibraltar) Limited | 33 | Korea (South) | Australia and New Zealand Banking Group Limited |
| 24 | Greece | Attica Bank SA | | | Bank of Tokyo Mitsubishi UFJ Ltd, The Busan Bank |
| 25 | Hong Kong | ABN AMRO Bank NV | | | Industrial Bank of Korea |
| | | Bank of America NA | | | KB Kookmin Bank |
| | | Commerzbank AG | | | Korea Exchange Bank |
| | | Habib Finance International Limited | | | Mizuho Bank Limited |
| | | Mashreqbank PSC National Bank of Pakistan | | | National Bank of Pakistan National Federation of Fisheries |
| | | The Bank of New York Mellon | | | Cooperatives |
| | | Wells Fargo Bank NA | | | Shinhan Bank |
| | | Woori Bank | | | The Bank of New York Mellon |
| | | | | | Union de Banques Arabes et Francaises |
| 26 | Hungary | Commerzbank ZRT | | | (U.B.A.F) |
| | | | | | Wells Fargo Bank NA |
| 27 | India | Australia and New Zealand Banking Group Limited | | | Woori Bank |
| | | Bank of Tokyo Mitsubishi UFJ Ltd, | 34 | Kuwait | Mashreqbank PSC |
| | | Mashregbank PSC | 51 | Kawan | Mushreepunkrise |
| | | Mizuho Bank Limited | 35 | Kyrgyzstan | National Bank of Pakistan |
| | | Shinhan Bank | | | |
| | | | 36 | Lebanon | Habib Bank Limited |
| 28 | Indonesia | Bank of Tokyo Mitsubishi UFJ Ltd, The | | | |
| | | PT Bank ANZ Indonesia PT Bank Woori Indonesia | 37 | Luxembourg | Commerzbank AG Danske Bank International SA |
| | | PT Pan Indonesia Bank TBK | | | The Bank of New York Mellon (Luxembourg) |
| | | | | | SA |
| 29 | Ireland | Danske Bank A/S | | | |
| | _ | | 38 | Macau | Banco Comercial Portugues SA |
| 30 | Italy | Banca Popolare dell'Emilia Romagna Società | 20 | | |
| | | Cooperativa Banca UBAE SpA | 39 | Malaysia | Bank Al Habib Limited |
| | | Banco di Desio e della Brianza SpA | | | Bank of Tokyo Mitsubishi UFJ (Malaysia) Berhad |
| | | Bank of Tokyo Mitsubishi UFJ Ltd, The | | | Citibank Berhad |
| | | Commerzbank AG | | | Mizuho Bank (Malaysia) Berhad |
| | | Mizuho Bank Limited | | | |
| | | The Bank of New York Mellon (Luxembourg) | 40 | Mauritius | Bank of Baroda |
| | | SA | | | The Mauritius Commercial Bank Limited |
| 31 | Japan | Bank of Tokyo Mitsubishi UFJ Ltd, The | 41 | Monaco | Banque J Safra Sarasin (Monaco) SA |
| | | Commerzbank AG | | | |
| | | Deutsche Bank AG | 42 | Netherlands | Commerzbank AG |
| | | Mizuho Bank Limited National Bank of Pakistan | | | Deutsche Bank AG Habib Bank Limited |
| | | Shinhan Bank | | | ING Bank NV |
| | | The Bank of New York Mellon | | | Intesa Sanpaolo SpA |
| | | Union de Banques Arabes et Francaises | | | |
| | | (U.B.A.F) | 43 | New Zealand | ANZ Bank New Zealand Limited |
| | | Wells Fargo Bank NA | | | |
| | | Woori Bank | 44 | Norway | Danske Bank A/S |
| 32 | Kenya | Habib Bank Limited | 45 | Oman | Bank Sohar SAOG |
| | | | | / · · · · | Habib Bank Limited |



| S.# | COUNTRY | NAME OF BANK | S.#. | COUNTRY | NAME OF BANK |
|----------|-------------------------|--|----------|--------------------|---|
| 46 | Pakistan | Al Baraka Bank (Pakistan) Limited Allied Bank Limited Askari Bank Limited Bank Al Habib Limited Bank Alfalah Limited Bank of Punjab (The) BankIslami Pakistan Limited Deutsche Bank AG Faysal Bank Limited Habib Bank Limited | | | Commerzbank AG Habib Bank Limited HSH Nordbank AG Mizuho Bank Limited PT Bank Mandiri (Persero) TBK The Bank of New York Mellon Union de Banques Arabes et Francaises (U.B.A.F) Wells Fargo Bank NA Woori Bank |
| | | Habib Metropolitan Bank Limited Industrial and Commercial Bank of China | 56 | Slovakia | Commerzbank AG |
| | | JS Bank Limited MCB Bank Limited MCB Islamic Bank Limited | 57 | Solomon Islands | Australia and New Zealand Banking Group Limited |
| | | Meezan Bank Limited National Bank of Pakistan | 58 | South Africa | HBZ Bank Limited |
| | | Silk Bank Limited Sindh Bank Limited Soneri Bank Limited Summit Bank Limited | 59 60 | Spain Sri Lanka | Banco Popular Espanol S.A Commerzbank AG NCG Banco SA Habib Bank Limited |
| 47 | Papua New Guine | united Bank Limited a Australia and New Zealand Banking | 00 | off Lanka | Hatton National Bank Sampath Bank PLC |
| | | Group (PNG) Limited | 61 | Sweden | Danske Bank A/S |
| 48 | Philippines | Australia and New Zealand Banking Group Limited Bank of Tokyo Mitsubishi UFJ Ltd,The Mizuho Bank Limited | 62 | Switzerland | Habib Bank AG Zurich UBL (Switzerland) AG Zürcher Kantonalbank |
| 49 | Poland | Danske Bank A/S | 63 | Taiwan | ANZ Bank (Taiwan) Limited Bank of Tokyo Mitsubishi UFJ Ltd, The Mizuho Bank Limited |
| 50 | Qatar | Doha Bank Mashreqbank PSC | | | The Bank of New York Mellon Wells Fargo Bank NA |
| 51 | Russia | United Bank Limited Commerzbank (Eurasija) SAO | 64 | Thailand | Bank of Tokyo Mitsubishi UFJ Ltd, The Mizuho Bank Limited |
| | | ZAO Danske Bank ZAO Woori Bank | 65 | Timor-Leste | Australia and New Zealand Banking Group Limited |
| 52 | Samoa | ANZ Bank (Samoa) Limited | 66 | Tonga | Australia and New Zealand Banking Group Limited |
| 53 | Saudi Arabia | Bank Al-Jazira National Bank of Pakistan National Commercial Bank, The | 67 | Turkey | Akbank TAS Habib Bank Limited HSBC Bank AS |
| 54 55 | Seychelles Singapore | Bank AI Habib Limited ABN AMRO Bank NV Australia and New Zealand Banking Group Limited Bank of Tokyo Mitsubishi UFJ Ltd, The | 68 | UAE | Abu Dhabi Commercial Bank Habib Bank AG Zurich Habib Bank Limited Mashreqbank PSC MCB Bank Limited United Bank Limited |



| S.#. COUNTRY | NAME OF BANK | S.#. COUNTRY | NAME OF BANK |
|--------------|---|--------------|---|
| 69 UK | Australia and New Zealand Banking | 71 Vanuatu | ANZ Bank (Vanuatu) Limited |
| | Group Limited Bank J Safra Sarasin (Gibraltar) Limited Commerzbank AG Danske Bank A/S Habib Bank AG Zurich Habib Bank UK PLC Lloyds Bank PLC Mashreqbank PSC Mizuho Bank Limited Northern Bank Limited Shinhan Bank The Bank of New York Mellon Wells Fargo Bank NA Woori Bank | 72 Vietnam | ANZ Bank (Vietnam) Limited Mizuho Bank Limited Shinhan Bank Vietnam Limited Woori Bank |
| 70 USA | Australia and New Zealand Banking Group Limited Branch Banking and Trust Company Commerzbank AG Deutsche Bank AG Deutsche Bank Trust Company Americas First Tennessee Bank National Association Golden Bank National Association Habib American Bank Habib Bank Limited Manufacturers and Traders Trust Company Mashreqbank PSC Mizuho Bank Limited National Bank of Pakistan Shinhan Bank Stifel Nicolaus & Company Incorporated The Bank of New York Mellon The Royal Bank of Scotland Plc United Bank Limited Wells Fargo Bank NA Woori Bank | | |



with the Bank

Form of Proxy

| Folio No | CDC Participant Identity Card No | CDC A/C No | |
|-------------------|----------------------------------|--------------------|--|
| I/We of | | a member , | |
| members of The Ba | nk of Khyber, and holder of | shares do hereby | |
| appoint | of | or failing him / | |
| her | of | who is also a | |
| member of the Con | npany, vide Registered Folio No | as my/our proxy to | |
| | | | |

attend, speak and vote for me/us and on my/our behalf at the 27th Annual General Meeting of the Bank to be held on Thursday, March 29, 2018 at 10:30 a.m. at Pearl Continental Hotel, Peshawar Cantt.

| As witness my/our hand this | day of | 2018. | |
|-----------------------------|--------|-------|--|
| | | | Signature on Five-Rupees Revenue Stamp |
| Dated: | | | The Signature should agree with the |
| Place: | | | Specimen registered |

Notes

A. General

- 1. A member entitled to attend and vote at a General Meeting is entitled to appoint a proxy to attend and vote instead him/her. No person shall act as a proxy, who is not a member of the bank except that Government of Pakistan/Provincial Government/State Bank of Pakistan/ Corporation may appoint a person who is not a member.
- 2. The instrument appointing a proxy should be signed by the member or his/her attorney duly authorized in writing. If the member is a corporation (other that Government of Pakistan and State Bank of Pakistan), its common seal should be affixed on the instrument.
- 3. The instrument appointing a proxy, together with the Power of Attorney, if any, under which it is signed or a nationally certified copy thereof, should be deposited, with our Registrar/Transfer Agents, Messrs THK Associates (Pvt) Ltd. 1st Floor, 40-C, Block-6, P.E.C.H.S. Karachi 75400 Pakistan, not less than 48 hours before the time of holding meeting.
- 4. If a member appoints more than one proxy, and more than one instrument of proxy are deposited by a member with the Bank, all such instruments of proxy shall be rendered invalid.
- B. For CDC Account Holders
- 1. The proxy form shall be witnessed by two persons whose names, addresses and CNIC number shall be mentioned on the form.
- 2. Attested copies of CNIC or the passport of the beneficial owners and proxy shall be furnished with the proxy form.
- 3. The proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- 4. In case of Government of Pakistan/Provincial Government/State Bank of Pakistan/Corporate entity, the Board of Director's resolution/power of attorney with specimen signature shall be submitted along with proxy to the Bank.