



BOK/HO/ACCTS/2012/ 12175.

July 16, 2012

ALL BRANCH MANAGERS
(CONVENTIONAL BRANCHES)

Year of CASA 2012

Dear Sir(s)

HALF YEARLY PROFIT RATES ON PLS DEPOSITS

We hereby authorize all branches to disburse profit on various types of PLS deposits for the half-year ended June 30, 2012 at the following rates as approved by the ALCO on June 16, 2012, while crediting these rates special care must be given as SBP has charged minimum rates from 5% to 6% effective from 1st May 2012, vide BPRD circular No.01 of 2012 dated April 13, 2012.

	01-01-2012 to 30-04-2012	01-05-2012 to 30-06-2012	
PLS SAVING ACCOUNT	5.00%	6.00%	
SPECIAL DEPOSITS ACCOUNT (SDA)	5.00%	6.00%	
BELOW Rs. 01 MILLION			
PLS 7 to 29 DAYS NOTICE DEPOSIT	1.25%	1.25%	
PLS 30 DAYS NOTICE DEPOSIT	1.50%	1.50%	
ABOVE Rs. 01 MILLION			
PLS 7 to 29 DAYS NOTICE DEPOSIT	3.00%	3.00%	
PLS 30 DAYS NOTICE DEPOSIT	5.00%	5.00%	
THREE MONTHS TDR	5.20%	6.10%	
SIX MONTHS TDR	5.30%	6.20%	
ONE YEAR TDR	5.50%	6.30%	
TWO YEARS TDR	6.00%	6.50%	
THREE YEARS TDR	6.50%	6.75%	
FOUR YEARS TDR	7.00%	7.00%	
FIVE YEARS TDR	8.00%	8.00%	
REGULAR AMDANI SCHEME (5 years)	7.25% to 11.30%	7.25% to 11.30%	
ZABARDAST AMDANI SCHEME	10.60%	10.60%	
MAALA MAAL MUNAFA SCHEME	1 st Year	10.00 %	10.00%
	2 nd Year	11.00 %	11.00%
	1 st year (senior citizen)	11.25 %	11.25%
	2 nd year (Senior citizen)	11.50 %	11.50%
BE-BAHA MAHANA AMADANI SCHEME	THREE MONTHS	10.50 %	10.50%
	SIX MONTHS	11.00 %	11.00%
	ONE YEAR TDR	11.50 %	11.50%

05 YEAR TERM DEPOSIT FRIENDLY SCHEME	First Year Profit	11.50 %	11.50%
	Second Year Profit	12.00 %	12.00%
	Third Year Profit	12.50 %	12.50%
	Fourth Year Profit	13.00 %	13.00%
	Fifth Year Profit	13.50 %	13.50%
	1 st year (senior citizen / widows)	12.00 %	12.00%
	2 nd year (senior citizen / widows)	12.50 %	12.50%
	3 rd year (senior citizen / widows)	13.00%	13.00%
	4 th year (senior citizen / widows)	13.50%	13.50%
	5 th year (senior citizen / widows)	14.00 %	14.00%
DEPOISTS FROM FINANCIAL INSTITUTIONS SPECIAL DEPOSITS		1.50%	1.50%

In order to ensure correct calculation, branches are advised to follow the formula illustrated below:

Formula:

1. Daily Products

$$\frac{\text{Rate of Profit}}{366} \times \text{Total Products} \times 100$$

2. Monthly Products

$$\frac{\text{Rate of Profit}}{12} \times \text{Total Products} \times 100$$

Decimal point should be rounded off as under:

Less than 0.50	Nil
0.50 And Above	Add 1

Profit on PLS Savings Deposits shall be payable on minimum monthly balances from the 6th of a month to the last date of a month whereas; profit on staff members accounts shall be paid on daily product basis.

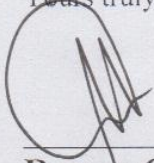
Branches are advised to ensure deduction of **WITHHOLDING TAX** from the profits @ **10%**. The amount of Withholding Tax so deducted should be transferred to the concerned Income Tax Authorities within the stipulated period after adjustments of withholding tax already paid out of their suspense Account (if any).

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Branches should also ensure that profit to customers is disbursed on or **before July 18, 2012** positively.

Thanking you,

Yours truly,



RAHAT GUL
Vice President
Chief Financial Officer



KHURSHID ALAM
Senior Vice President
Banking Operations Division

CC for:

1. SA to Managing Director
2. SA to Executive Director
3. All Divisional and Departmental Heads
4. Head IT Division to facilitate the branches in this respect as different rates are applied for different periods as mentioned above in addition to apply 366 days instead of 365 days being leap year. Please do the needful at your end and guide the branches for calculation of profit accordingly.
5. Head Audit to check the above rates during audit of Conventional Branches.
6. Head Compliance & Internal Control Division to instruct the Compliance Officer posted at branches.
7. JVP/Incharge Marketing Department for publication in newspapers before **18th July 2012**.
8. Incharge Webpage for updation at BOK-Website.