Minutes of Pre-Bid Meeting for Tender No.28 of 2025 held on September 26, 2025

In compliance to Section 24(6) of KPPRA Act, 2022 and Rule 37(10) of KPPRA Rules, 2014, a pre bid meeting on the subject tender for Selection of IT Firms for Designing, Development and Maintenance of BoK Official Website www.bok.com.pk, Single Stage Two Envelops against Framework Contract for Three years under KPPRA Rules of Procurement of Goods, Work & Non Consulting Services, was held on September 26, 2025 at 1530 Hrs. at the Bank of Khyber, Head Office Tower, Peshawar Cantt. The relevant Tender No. BOK/Proc/MRKT/28/Sep/2025 was floated on 18th September 2025, in The News and Daily AAJ. Moreover, as per KP-PPRA requirement the tender was also published on the authority's website and ePADS portal. Apart from the prospective bidders, the meeting was attended by the following:

- 1. Head Procurement Division
- 2. Chief Information Security Officer (Participated through phone)
- 3. Head Procurement Department, Bank of Khyber
- 4. Head Public Relations & Corporate Communications Department
- 5. Head Marketing Operations Department
- 6. Officers Procurement Division, Bank of Khyber

Meeting invitations were sent to all prospective bidders who acquired bid document through email: tender@bok.com.pk.

Head Procurement Division welcomed the participants and read-out the mandatory requirements along with terms and conditions of the bid document. It was informed that Knock Out round is based on provision of required documents failing which bid will be considered non-responsive. It was further informed that after opening of bid proposal, submission of any relevant document missing in the bid will not be acceptable for the Knock Out round/ technical evaluation and financial proposal evaluation. He also gave briefing on the entire Scope of Work and explained main objectives of the tender.

A detailed discussion was held and the members provided their valuable input. A number of clarifications were asked by the participants which were responded accordingly. Following is the summary of the main points discussed in the meeting;

- One of the participant inquired whether or not a project conducted through J.V. with another firm will be considered as valid experience of that company. It was clarified on the spot that the same will be counted towards the experience of the company.
- Another participant pointed out that the Bank's requirement of Drupal-9 should be reviewed as the same version is out of date and is currently not available in the market. The currently available version is Drupal-11. Moreover, there are other platforms which are more effective than Drupal and have the capacity to be updated for many years as compared to Drupal which lacks the ability to be updated. The point was agreed by the marketing team and the participants were asked to propose any suitable solution which otherwise fulfill the given requirements of the Bank. CISO asked the participants to ensure that the proposed solution should comply all the security protocols of the Bank.
- Upon pointing out of the participants it was agreed to include PSEB registration in the mandatory requirements of the RFP.
- The request of the participants to extend the last date of the Bid was not accepted by the Bank.

The meeting was concluded by Head Procurement Division upon note of thanks and it was agreed that the revised RFP, having incorporated the required changes, will be provided to all the prospective bidders in due course of time.

Officer Procurement Division

Head General Procurement